

Table 27
Home Health Agencies Operating in West Virginia
FY 2009 - FY 2011 Revenue and Expenses
(Dollars in Thousands)

Home Health Provider	Revenue			Expenses			EROE			Total Margin
	2009	2010	2011	2009	2010	2011	2009	2010	2011	2011
County Facilities										
Barbour County Home Health Agency	\$179	\$255	\$314	\$239	\$283	\$297	(\$60)	(\$28)	\$18	5.6
Doddridge County Home Health Agency	186	126	171	176	184	183	11	(59)	(11)	-6.7
Grafton-Taylor County Health Department	275	237	227	392	563	366	(117)	(\$326)	(139)	-61.3
Kanawha-Charleston Health Department **	509	NA	NA	819	NA	NA	(310)	NA	NA	
Monongalia County Home Care Services	504	445	405	516	489	429	(12)	(44)	(24)	-6.0
Nicholas-Webster Home Health Services **	444	NA	NA	663	NA	NA	(220)	NA	NA	
Wayne County Home Health Agency	87	174	9	200	255	158	(113)	(81)	(149)	-1711.6
Wetzel -Tyler Home Health Agency *	333	closed	closed	420	closed	closed	(87)	closed	closed	
Total County Facilities	\$2,516	\$1,237	\$1,126	\$3,424	\$1,774	\$1,432	(\$908)	(\$537)	(\$306)	-27.2
Proprietary										
Alternative Home Health	\$2,389	\$3,549	\$3,457	\$2,110	\$3,111	\$3,417	\$279	\$439	\$39	1.1
Amedisys - Beckley	9,053	8,745	5,501	6,132	6,250	4,927	2,921	2,495	574	10.4
Amedisys - Buckeye **	NA	NA	\$268	NA	NA	\$404	NA	NA	(136)	-51.0
Amedisys - Charleston	10,963	10,885	11,382	7,474	8,404	9,045	3,489	2,481	2,337	20.5
Amedisys - Morgantown	5,937	3,947	4,720	4,532	4,157	4,426	1,405	(210)	294	6.2
Amedisys - Parkersburg	2,988	3,543	3,406	1,878	2,670	2,904	1,110	872	502	14.7
Boone Memorial HomeCare	1,003	1,151	1,193	962	1,200	1,232	42	(49)	(39)	-3.3
Care Partners	2,020	2,206	2,187	2,047	2,267	2,313	(28)	(61)	(126)	-5.8
Carriage Inn	197	220	320	139	215	381	58	5	(61)	-18.9
Covenant Home Health Care Service **	1,047	1,487	2,375	1,078	1,711	2,645	(31)	(224)	(270)	-11.4
Gentiva (Beckley)	4,621	5,401	5,893	3,613	3,829	4,400	1,008	1,572	1,493	25.3
Gentiva (Charleston)	5,414	5,983	6,351	4,057	3,793	4,578	1,357	2,190	1,773	27.9
Gentiva (Huntington)	3,394	4,090	4,718	2,396	2,736	3,332	998	1,355	1,386	29.4
Gentiva (Parkersburg)	1,227	1,513	1,849	928	1,062	1,563	299	451	286	15.5
Gentiva (Summersville) **	NA	1,861	2,796	NA	1,550	2,392	NA	312	404	14.4
Grant Memorial HomeCare	1,109	1,480	1,492	1,099	1,423	1,415	10	57	76	5.1
Home Care Plus	3,873	4,520	3,935	3,626	4,396	4,001	248	124	(66)	-1.7
HomePlus ***	NA	1,605	1,637	NA	1,873	1,979	NA	(267)	(342)	-20.9
Housecalls Home Health	4,152	4,583	4,584	3,927	4,266	4,317	225	316	267	5.8
Interim HealthCare of Pittsburgh	1,213	1,370	1,405	461	918	1,163	752	453	241	17.2
Interim Healthcare of SE Ohio, Inc. ****	NA	NA	70	NA	NA	78	NA	NA	(9)	-12.5
Intrepid USA Healthcare Services	752	860	553	765	840	453	(14)	20	100	18.1
Jackson Home Health	2,473	2,838	2,590	2,006	2,374	2,277	467	464	314	12.1

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	2009	2010	2011	2009	2010	2011	2009	2010	2011	2011
Medi-Home Health Agency - OH	937	650	719	880	623	542	57	28	177	24.6
Medi-Home Health Agency - WV	858	966	1,468	881	855	1,172	(23)	112	296	20.2
Mountaineer HomeCare, LLC	944	1,054	1,440	1,011	1,118	1,526	(68)	(64)	(86)	-6.0
Mountaineer Home Nursing	1,408	1,168	1,595	1,147	1,188	1,887	261	(20)	(292)	-18.3
Northern West Virginia Home Health	1,925	2,015	2,250	2,019	2,004	2,241	(94)	11	9	0.4
Nursing Care Home Health	2,947	3,116	2,477	2,622	2,612	2,213	325	505	264	10.6
PCH Home Health	4,168	3,981	3,810	3,860	3,852	3,876	308	129	(65)	-1.7
Preston Memorial HomeCare, LLC **	NA	754	1,269	NA	802	1,477	NA	(48)	(208)	-16.4
PRO Nursing & Health Services	804	738	781	794	720	777	11	18	4	0.5
Roane HomeCare	1,650	1,656	1,598	1,418	1,388	1,364	232	268	234	14.6
St. Mary's Home Health Services	2,496	2,546	2,707	2,706	2,713	2,790	(210)	(167)	(83)	-3.1
Three Rivers Home Care**	NA	NA	2,760	NA	NA	1,894	NA	NA	867	31.4
Wetzel County HomeCare	1,302	1,364	2,079	1,259	1,506	1,906	42	(142)	174	8.4
Total Proprietary	\$83,263	\$91,846	\$97,636	\$67,827	\$78,423	\$87,309	\$15,436	\$13,423	\$10,326	10.6

Proprietary Hospital-Based

Three Rivers Home Care (Three Rivers Medical Center - KY) **	\$942	\$450	NA	\$256	\$39	NA	\$685	\$411	NA	
Total Proprietary Hospital-Based	\$942	\$450	NA	\$256	\$39	NA	\$685	\$411	NA	

Not-for-Profit Hospital-Based

Braxton Co. Memorial Hospital Therapeutic Levels of Care	\$421	\$458	\$474	\$703	\$705	\$695	(\$282)	(\$246)	(\$221)	-46.5
Cabell Huntington Hospital Home Health	2,735	2,371	2,428	3,014	3,407	4,225	(278)	(1,036)	(1,797)	-74.0
Fairmont General Hospital Home Health	1,231	1,275	1,173	2,001	2,172	2,039	(769)	(897)	(866)	-73.8
HomePlus	1,371	NA	NA	2,120	NA	NA	(749)	NA	NA	
Memorial Hospital Home Health (Western Maryland Health System)	352	306	342	320	284	331	32	22	11	3.3
Mingo-Wayne Home Health	2,809	2,768	2,780	2,250	2,201	2,769	558	567	12	0.4
Pleasant Valley Hospital Home Health	1,016	1,008	964	1,281	1,234	1,241	(265)	(226)	(277)	-28.7
Pocahontas Memorial Hospital Home Health Services **	160	132	NA	445	207	NA	(284)	(76)	NA	
Preferred Home Health	1,262	1,733	1,142	1,210	1,378	1,129	52	355	13	1.2
Preston Memorial Home Health **	615	NA	NA	735	NA	NA	(120)	NA	NA	
Reynolds Home Care	1,134	1,104	1,067	1,294	1,320	1,306	(160)	(216)	(239)	-22.4
St. Joseph's Hospital Home Health (Buckhannon)	702	645	638	1,115	1,096	974	(413)	(452)	(336)	-52.8
Stonewall Jackson Home Care	399	669	422	678	612	672	(279)	57	(250)	-59.3
Thomas Memorial Hospital Home Health Services	696	665	717	2,175	2,163	2,146	(1,479)	(1,498)	(1,430)	-199.5
Trinity Home Health	NA	710	570	NA	680	587	NA	30	(17)	-2.9
United Hospital Center	2,591	2,900	3,169	1,939	2,239	3,794	651	661	(625)	-19.7
VNA of Medical Park (Wheeling Hospital)	2,157	1,952	2,191	2,621	2,704	2,996	(464)	(751)	(805)	-36.7
Weirton Medical Center Home Health	552	1,401	1,609	1,523	1,590	1,519	(971)	(189)	89	5.6
WVU-East Home Health Care	1,809	1,886	1,728	1,794	1,685	2,170	15	201	(442)	-25.6
Total Not-for-Profit Hospital-Based	\$22,012	\$21,982	\$21,414	\$27,217	\$25,676	\$28,594	(\$5,205)	(\$3,694)	(\$7,179)	-33.5

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	2009	2010	2011	2009	2010	2011	2009	2010	2011	2011
Not-for-Profit Facilities										
Beckley ARH Home Health	\$4,051	\$4,183	\$4,389	\$4,209	\$3,964	\$3,959	(\$158)	\$219	\$430	9.8
Dignity Home Health	346	204	203	314	341	201	32	(137)	2	0.8
MVA Home Health Services	300	225	291	298	339	359	2	(113)	(68)	-23.4
Ohio Valley Home Health Services	298	331	376	250	273	312	47	59	64	17.0
Panhandle Home Health	3,760	4,346	4,423	3,663	4,194	4,289	97	151	134	3.0
Pendleton Home Health Services	335	434	475	311	360	362	24	74	114	23.9
Total Not-for-Profit Facilities	\$9,090	\$9,723	\$10,156	\$9,045	\$9,471	\$9,482	\$46	\$252	\$675	6.6
Total County Facilities	2,516	1,237	1,126	3,424	1,774	1,432	(908)	(537)	(306)	
Total Margin							-36.1%	-43.4%	-27.2%	
Total Proprietary Facilities (excluding Hospital-Based)	83,263	91,846	97,636	67,827	78,423	87,309	15,436	13,423	10,326	
Total Margin							18.5%	14.6%	10.6%	
Total Proprietary Hospital-Based Facilities	942	450	NA	256	39	NA	685	411	NA	
Total Margin							72.8%	91.3%	NA	
Total Not-for-Profit Hospital-Based Facilities	22,012	21,982	21,414	27,217	25,676	28,594	(5,205)	(3,694)	(7,179)	
Total Margin							-23.6%	-16.8%	-33.5%	
Total Not-for-Profit Facilities	9,090	9,723	10,156	9,045	9,471	9,482	46	252	675	
Total Margin							0.5%	2.6%	6.6%	
Total All Facilities	\$117,824	\$125,239	\$130,332	\$107,769	\$115,383	\$126,816	\$10,054	\$9,856	\$3,516	
Total Margin							8.5%	7.9%	2.7%	

Source: Annual WVHCA HHA Surveys and Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NR: Not Reported; NA: Not Applicable

Three Rivers Home Care previously recorded in the proprietary hospital-based category

Closures:

* Wetzels-Tyler Home Health Agency closed on April 30, 2009.

Ownership/Status Changes:

** In FY 2009, the LHC Group purchased Preston Memorial Home Health (now Preston Memorial HomeCare). Gentiva purchased Nicholas-Webster (Health Department) Home Health on June 16, 2009 (now Gentiva - Summersville).

** In FY 2010 Covenant Home Health purchased Kanawha-Charleston Health Department Home Health and consolidated it into its operations.

** Prior to FY 2011, Three Rivers Home Care was a hospital-based agency; for FY 2011 it became a free-standing agency although the hospital retains ownership.

** At the end of FY 2010, Amedisys purchased Pocahontas Memorial Home Health and renamed it Amedisys - Buckeye.

Name Changes:

*** HomePlus was previously known as Davis Home Care. The name was changed effective May 1, 2009 and it was transitioned to a for-profit agency.

Agencies Added:

**** Interim Healthcare of SE Ohio, Inc.