

**Table 30**  
**West Virginia Renal Dialysis Centers**  
**FY 2011 Revenue and Expense**  
(Dollars In Thousands)

| Renal Dialysis Centers                       | County     | Total Revenue   | Total Expense   | EROE            | Total Margin |
|--|------------|-----------------|-----------------|-----------------|--------------|
| BMA Beckley                                  | Raleigh    | \$5,093         | \$4,508         | \$585           | 11.5%        |
| BMA Charleston                               | Kanawha    | 7,506           | 4,693           | 2,813           | 37.5%        |
| BMA Elkins                                   | Randolph   | 2,077           | 1,834           | 243             | 11.7%        |
| BMA Fairmont                                 | Marion     | 3,314           | 2,809           | 506             | 15.3%        |
| BMA Mercer                                   | Mercer     | 2,068           | 2,024           | 45              | 2.2%         |
| BMA Morgantown                               | Monongalia | 4,180           | 2,941           | 1,239           | 29.6%        |
| BMA Oak Hill                                 | Fayette    | 1,877           | 1,798           | 79              | 4.2%         |
| BMA Two Virginias                            | Mercer     | 5,657           | 3,055           | 2,602           | 46.0%        |
| BMA Welch Dialysis                           | McDowell   | 1,049           | 852             | 197             | 18.8%        |
| DaVita - Greenbrier                          | Greenbrier | 1,216           | 1,429           | (213)           | -17.5%       |
| DaVita - Parkersburg                         | Wood       | 5,967           | 3,575           | 2,392           | 40.1%        |
| DaVita - Point Pleasant                      | Mason      | 398             | 524             | (125)           | -31.5%       |
| DaVita - West Virginia Dialysis              | Logan      | 3,057           | 2,238           | 819             | 26.8%        |
| Fresenius Medical Care - J. Robert Pritchard | Cabell     | 5,508           | 4,597           | 911             | 16.5%        |
| Fresenius Medical Care of Bruceon Mills      | Preston    | 1,006           | 1,063           | (58)            | -5.7%        |
| Fresenius Medical Care of Charles Town       | Jefferson  | 3,569           | 1,673           | 1,896           | 53.1%        |
| Fresenius Medical Care of Clarksburg         | Harrison   | 4,422           | 3,530           | 893             | 20.2%        |
| Fresenius Medical Care of Greenbrier County  | Greenbrier | 1,373           | 1,367           | 6               | 0.5%         |
| Fresenius Medical Care of Hurricane          | Putnam     | 1,634           | 1,489           | 145             | 8.9%         |
| Fresenius Medical Care of Kanawha County     | Kanawha    | 3,570           | 2,378           | 1,192           | 33.4%        |
| Fresenius Medical Care of Martinsburg        | Berkeley   | 6,448           | 3,674           | 2,774           | 43.0%        |
| Fresenius Medical Care of Oceana             | Wyoming    | 936             | 826             | 110             | 11.7%        |
| Fresenius Medical Care of Ripley             | Jackson    | 960             | 1,237           | (277)           | -28.9%       |
| Fresenius Medical Care of River Hills        | Cabell     | 3,034           | 1,633           | 1,401           | 46.2%        |
| Fresenius Medical Care of Weston             | Lewis      | 1,802           | 1,524           | 278             | 15.4%        |
| Gentle Dialysis Center                       | Harrison   | 890             | 718             | 172             | 19.3%        |
| Greater Boone Dialysis                       | Boone      | 748             | 1,202           | (454)           | -60.7%       |
| Greater Charleston Dialysis                  | Kanawha    | 5,754           | 4,460           | 1,294           | 22.5%        |
| Mountain Ridge Dialysis                      | Nicholas   | 4,119           | 1,797           | 2,322           | 56.4%        |
| New Martinsville Dialysis Facility*          | Wetzel     | 1,255           | 938             | 317             | 25.2%        |
| Renal Center of Moorefield                   | Hardy      | 1,485           | 1,119           | 366             | 24.6%        |
| Wheeling Dialysis Center*                    | Ohio       | 5,288           | 3,557           | 1,731           | 32.7%        |
| <b>Totals</b>                                |            | <b>\$97,260</b> | <b>\$71,061</b> | <b>\$26,199</b> | <b>26.9%</b> |

Source: Financial Statements submitted by facilities.

EROE: Excess (Deficit) of Revenues Over Expenses

NR: Not Reported

\*Unit of Wheeling Renal Care, LLC. (Belmont Dialysis Center, Peritoneal Dialysis Program and Acute Dialysis Program are not included)

Renal Center of Keyser opened late in FY 2011. Financial information will be reported for FY 2012.