



## I. Introduction

### History of the Agency

In 1983, the Legislature created the Health Care Cost Review Authority (Authority) as an autonomous agency within state government, charged with the responsibility of collecting information on health care costs, developing a system of cost control and ensuring accessibility to appropriate acute care services. The Legislature mandated that the Authority protect the state's citizens from unreasonable increases in the cost of acute care services and the unreasonable loss of economic resources.

This 1983 legislation authorized the Authority to administer two previously enacted cost containment programs:

- The Certificate of Need (CON) program (originally enacted in 1977), and
- The Health Care Financial Disclosure Act (originally enacted in 1981).

In 1995, the Legislature expanded the responsibilities of the Authority by authorizing the agency to make necessary amendments to the State Health Plan. In addition the Authority was required to establish an auditing capability to ensure compliance with Rate and CON orders and to conduct periodic reviews of health care entities experiencing financial difficulty.

In 1996, the Legislature further expanded the agency's responsibilities to include the administration of the Rural Health Systems Program. This program, administered jointly with the Office of Community and Rural Health Services, permits the Authority to offer both financial and technical assistance to the state's rural health care systems.

In 1997, the Legislature renamed the agency the Health Care Authority (Authority) and gave the Authority the additional responsibility to "lead state agencies efforts...to effect the expedient and appropriate exchange of health care information".

In summary, the Authority's statutory duties include the following:

- Protecting the public from unreasonable and unnecessary increases in the cost of acute care hospital services, deterring cost-shifting through review of discount contracts and rates for non-governmental payors, and maintaining or improving appropriate access to health care services.
- Determining if proposed health care services, new construction, renovations and purchases of major medical equipment are needed, financially feasible and consistent with the State Health Plan through the CON program.

- Collecting, making available for public inspection, reporting, analyzing and maintaining financial information on a wide range of health care facilities through the Health Care Financial Disclosure Act.
- Implementing health planning through the State Health Plan.
- Providing economic and technical assistance to rural health systems through the Rural Health Systems Program.
- Coordinating the data collection efforts of other state agencies to create centralized access to health care information.

## 2000 Overview

### 2000 Legislative Changes

In the 1999 session, the West Virginia Legislature passed two bills affecting the Certificate of Need program. First, Senate Bill 492 increased the capital expenditure threshold from \$1 million to \$2 million and increased the threshold for major medical equipment from \$750,000 to \$2 million. West Virginia Code §§16-2D-2(h) and Senate Bill 492 also required the HCA, under W. Va. §16-2D-3(b)(5), to specify a list of services subject to Certificate of Need review. The Certificate of Need study group recommended a list comprised of twenty-three (23) health services. Second, Senate Bill 550 amended W. Va. §16-2D-5(a), which relates to the conversion of excess acute care beds to distinct part skilled nursing beds for hospitals meeting certain criteria.

In the 2000 session, no new substantive legislative changes were made to the Certificate of Need program, Hospital Rate Review System or other programs or activities associated with the Authority.

The Authority did implement revised Legislative Rules which included the changes made by Senate Bill 492 in 1999. The revised legislative rules for W. Va. C.S.R. §65-7-1 et seq. and §65-17-1 et seq. went into effect on July 1, 2000.

The Authority revised and updated portions of the Certificate of Need Standards under the State Health Plan. The particular standards revised and the date such standards went into effect after being approved by the Governor are as follows: Addition of Acute Care Beds (effective July 10, 2000); Positron Emission Tomography (effective July 7, 2000); and Lithotripsy Services (effective July 7, 2000).

### Agency Initiatives

During the 2000 calendar year, the Authority undertook and/or continued participation in a number of initiatives including the following:

- **Quality Assurance and Utilization Advisory Group (QUAG):** This group was formed to develop a strategic plan to address the unnecessary or inappropriate utilization of health care services and ensure high quality health care in West Virginia's hospitals and other health care settings. Over forty agencies and organizations participated in the development of recommendations for a plan to review the necessity of admissions, length of stay and quality of hospital care. The

focus of the research is four-fold: cardiovascular disease, low back injury, diabetes and end-of life.

- ***Interagency Long Term Care Panel:*** This group was convened to make recommendations that promote the coordination and integration of West Virginia's long-term care policy development. Nine separate task forces evolved from the larger panel to address specific issues. The panel's final report will be published in December 2000 and submitted to the appropriate state agencies, department heads, or the legislature, in early 2001.
- ***Home Health and Hospice Annual Surveys and Reports:*** The Authority continues to collect statistics on agency administrative, clinical, staffing, and funding for Certificate of Need, planning, and financial disclosure.
- ***Consolidated Health-Related Information System (CHRIS) Initiative:*** Substantial activity and resources were committed to continued development of the statewide central data repository as mandated in W. Va. §16-29B-6. A more detailed description of the actions and progress related to CHRIS are contained later in this report.
- ***Health IQ (Interactive Query) System:*** Health IQ is a web-based product that allows those seeking information to ask interactive questions based on non-confidential data derived from the hospital inpatient discharge data (UB-92) database the Authority maintains.

## II: Program Summaries

The programs administered by the Authority generally have two primary purposes: to constrain the rising cost of health care and to assure reasonable access to necessary health services. In the Rural Health Systems Program, the Planning Division, and in the Certificate of Need (CON) program, access to necessary health service is evaluated.

To accomplish these goals, programs such as Rate Review and CON can quantitatively demonstrate some of the costs they constrain. Health Care Financial Disclosure and Health Planning can also be used to draw logical implications as to how those programs work to constrain costs.

Additionally, the Authority assures public access to the information compiled under its programs, and publishes a newsletter detailing applications received and processed. In April 1998, the Authority established an Internet website ([www.hcawv.org](http://www.hcawv.org)) for the purpose of making health-related data available on the World Wide Web.

The programs administered by the Authority and whose activity is summarized in the following pages fall into the following categories:

- Data and Public Information
- State Health Planning
- Financial Disclosure
- Audit
- Hospital Rate Review
- Certificate of Need
- Rural Health Systems Program

## Data and Public Information

The Data and Public Information (DPI) Division develops processes and protocols necessary to implement the Consolidated Health-Related Information System (CHRIS), pursuant to W. Va. Code §16-29B-6. The division develops plans to use emerging technology to affect the expedient and appropriate exchange of health care information and data.

As a result of a mandate from the Legislature, a Data Advisory Group (DAG) was formed to guide the Authority in its development of a statewide information system. This group was comprised of researchers, health data analysts, medical and medical-services professionals, technologists, policy-makers, and educators. Together, the Authority and the DAG have developed methods for meeting the challenges that a health-related information system offers: confidentiality, access to data, uniformity, standards and data-sharing partnerships. These challenges are being addressed in order to meet the mandate to coordinate data base development, analysis, and reporting, to facilitate cost management, utilization review, and quality assurance efforts by state payors and regulatory agencies, insurers, consumers, providers and other interested parties.

To meet the needs of the general public, data that does not contain any confidential or restricted information will be disseminated via the World Wide Web. This web-based dissemination will include, but is not limited to, downloadable reports and data sets that may be downloaded, and database applications that may be queried on line. Additional or custom data may also be provided upon request.

A primary component for the dissemination of information through CHRIS is the Health IQ (Interactive Query) system that was implemented via the Authority web site. Health I.Q. allows those seeking information to ask interactive questions based on non-sensitive data derived from Hospital Uniform Billing information.

## Health Planning

W.Va. Code § 16-2D-5

The Health Care Authority, through its health planning responsibilities, guides the development and implementation of the State Health Plan. Planning activities enable the health care system in the State to develop in an organized, cost-effective manner to include resources sufficient to meet the health care needs of the residents of the State. As part of the State Health Plan, Certificate of Need Standards are used to determine whether a proposed service or major capital expenditure is needed. Determining the

appropriate need, supply and distribution of these health care resources is an important population-based health planning function. Need is determined primarily by the characteristics, demographics and health status of West Virginians. Health care preferences, available resources, current use and demand for health care services, and changes in health system structure such as ownership or integration are also considered. These factors may impact quality or provider cost as well as reimbursement for the health care services.

Researching health care issues and obtaining adequate and timely data to make complete and informed policy decisions are also important features of health planning. Data should be available for our entire population, compiled by demographic and geographic areas over several years, and integrated from multiple sources to allow a thorough evaluation and analysis of health care issues. Furthermore, the data should be in sufficient geographic detail for local, regional and statewide analysis. Although the county level is the smallest unit used for determining need, county boundaries do not completely take into account factors of travel time and usual use of health care services. The current use of health care services may be inadequate, inappropriate or excessive when compared to the services West Virginians need.

Health planning activities in 2000 have focused on the issues of access, technology and quality. One study explored the supply and need of nursing facility beds. Another study investigated the need for skilled nursing beds for veterans. A pilot project, entitled the West Virginia Senior and Disabled Assessment Pilot Project, utilizes Problem Knowledge Couplers (PKC) software to technologically enhance the assessment process into the long-term care system at 12 test sites. The Quality Assurance and Utilization Advisory Group (QUAG) convened expert panels on diabetes, cardiovascular disease, low back injury and end of life and continues its research into the four areas.

### **State Health Plan Implementation Process**

The Health Care Authority focused on the implementation process of the State Health Plan in 2000. The implementation steps included the following:

- The Governor approved the 2000-2002 State Health Plan on January 5, 2000. The Plan replaced all prior State Health Plans, except for the Certificate of Need Standards.
- The State Health Plan and the papers of the State Health Plan authors were web-enabled for greater public access. The Internet address is [www.hcawv.org](http://www.hcawv.org).
- State Health Plan policy recommendations were assigned to 17 lead agencies for implementation. The lead agencies represent private and public organizations involved in the health care system.
- A number of lead agency policy assignments have coincided with ongoing efforts. Thus, policy implementation has already begun in some instances. Other lead agencies will build upon existing activities or develop new activities that support the assigned policies.

- A schedule to review Certificate of Need Standards has been developed. The standards in bold have been or are being reviewed.

### Certificate of Need Standards Schedule

Phase 1	<b>Long-term Acute Care Hospitals (LTACH)</b>
Phase 2	<b>Cardiac catheterization</b>
Phase 3	<b>Open-heart Surgery</b>
	Behavioral Health/Developmental Disabilities ICF/MR Outpatient Behavioral Health Services
Phase 4	Home Health Services
	<b>Hospice Services</b> In-Home Personal Care Services
Phase 5	Ambulatory Care Centers
	Ambulatory surgical facilities/centers
	Diagnostic services
Phase 6	Birth Centers
	Megavoltage Radiation Therapy Services (MRT)
	Fixed Magnetic Resonance Imaging Services (MRI)
	<b>Positron Emission Tomography (PET)</b> <b>Lithotripsy Services</b>
Phase 7	End Stage Renal Disease and Home Training
Phase 8	Inpatient Services
	Discrete alcohol, drug treatment and rehabilitation
	Comprehensive medical rehabilitation
	Discrete long-term care nursing beds
	Addition of Acute Care Beds
	Medical or surgical beds
	Discrete Obstetrical units
	Discrete Pediatric units
	Discrete Psychiatric units
	Special care units (Burn, ICU, CCU, NICU, PICU, etc.)
	Surgical Services
	Services
	Operating rooms
	Phase 9

- The advisory group that identified strategic issues for the State Health Plan has evolved into the State Health Plan Advisory Group (SHAG) for the implementation phase. In November, the SHAG reviewed lead agency implementation plans. Decisions were made regarding implementation plan quality and possible policy amendments and reassignments.
- Throughout the implementation process, the Health Care Authority will conduct monthly contacts with the lead agencies to assess their progress. Periodic reports will also be collected from the lead agencies. Information gathered from these activities will be compiled for an annual report to the Governor and Legislature documenting various accomplishments and challenges in policy implementation.

## Health Care Financial Disclosure

W. Va. Code §16-5F-1 et. seq.

The Data and Public Information Division of the Authority is responsible for the collection of information required under the Health Care Financial Disclosure Act. Only hospitals and nursing homes were required to report until the Act was amended in 1991 to include kidney disease treatment centers, ambulatory health care facilities, ambulatory surgical facilities, home health agencies, rehabilitation facilities, health maintenance organizations, behavioral health centers, and related organizations. In 1996, the Act was amended to include hospice.

All covered facilities and related organizations must file financial statements annually. All except ambulatory health care facilities must also submit the following:

- (1) Statement of services available and rendered
- (2) Approved budget
- (3) Schedule of current rates for all patient services
- (4) Copies of Medicare, Medicaid and any other cost reports filed with governmental funding agencies
- (5) Statement of charges, fees and salaries in excess of \$55,000 paid for goods or services
- (6) Statement of charges, fees and salaries in excess of \$55,000 collected by the facility
- (7) If applicable, a copy of Form 10K filed with the Federal Securities and Exchange Commission
- (8) Copies of all contracts entered into by the facility with any individual or group of health care providers
- (9) Copies of all income tax returns and applicable substitutes
- (10) Copy and proof of publication of a Class I legal advertisement, to include a statement of revenue and expenses, balance sheet, statement of changes in retained earnings and a statement of ownership.

In lieu of the statement of services, nursing homes must complete and submit the Annual Report of Nursing Homes, which contains utilization and rate data by payor group, and hospitals must submit the American Hospital Association Annual Survey. In addition, hospitals must complete the Uniform Financial Report (UFR), which contains detailed utilization, revenue and expense, and wage and salary information. Hospitals must also submit a trial balance and a copy of the Uniform Bill (UB) for each inpatient discharged from a hospital.

The data collected from the financial filings are used to compile the annual report required by the Legislature. The information is also used in the Rate Review and CON programs pursuant to the review of respective applications. All of the information collected is available for public inspection, with the exception of tax forms and any UB data that directly or indirectly identify patients. In addition to the financial review, the health care provider information is useful in identifying gaps in needed services, trends in health care and quality issues. The information is essential for policy-makers as a tool in identifying the utilization, supply and distribution of health care resources. Data from the filings are compiled and provided to the public upon request. The program responds to approximately 600 data requests a year, including copies of filings, standard reports and custom analyses generated by staff.

## Audit

W. Va. Code §16-29B-18

The Audit function was established in October 1996, as required by the Legislature in W. Va. Code §16-29B-18. The Financial Analysis and Compliance Division provides the Authority with reasonable assurance of the reliability of the financial data and other information submitted by health care providers, and also provides oversight for compliance issues and policies related to Rate Review, Certificate of Need, Rural Health Systems Grant Program, and Financial Disclosure.

The Audit Division conducts verifications and reviews of financial information on an ongoing basis and continues to perform many such activities to date.

## Hospital Rate Review

W. Va. Code §§16-29B-19, 19a and 20

The stated purpose of developing a rate-setting system was to constrain the rate of increase in the cost of acute care hospital services. The original revenue-based system was changed to a cost-based system in 1991. The regulations to implement this system are contained in W. Va. C.S.R. §65-5-1 et seq. The focus of the cost-based system is the determination of revenues that are used to establish the rates to be charged to non-governmental payors. These rates are characterized as the average charge per non-governmental discharge (inpatient services) and the average charge per non-governmental visit (outpatient services).

Each acute care hospital must submit an annual rate application in which it provides information needed (expense, revenue and utilization data) to establish approved rates for its next fiscal year. *The law requires the Authority to establish the revenue limits and set the rates prospectively.*

The legislative rate rule 65 C.S.R. 5 permits the hospitals to adjust their schedule of rates, upon approval by the Authority, throughout their fiscal year in order to remain within their approved revenue limits. If a hospital exceeds its approved revenue limits and cannot justify that increase as permitted by law, the amount of the excess is generally deducted from the hospital's next year's allowable charges. In this manner, the community or health care purchasers (or classes of purchasers) who were overcharged by the hospital's excessive rates are relieved of further health care cost increases through a decrease in approved average rates for the next fiscal year by the Authority.

In conjunction with rate review activities, the law directs the Authority to review all discount contracts between hospitals and third party payors. One of the stated concerns is the possibility of cost shifting, which can occur when large discounts are granted to one payor class while charges to other payor classes are increased to make up for the difference. The law prohibits cost shifting; therefore, the Authority will

approve only those contracts in which the hospital can demonstrate that cost shifting will not occur and the contract is an economic benefit to the hospital as well as to all classes or payors.

To summarize, rate review activities provide accountability in health care costs by requiring hospitals to:

- (1) Detail the costs from previous years
- (2) Submit a board-approved budget for next fiscal year
- (3) Describe cost-saving measures implemented since the last rate request
- (4) Justify an increase requested
- (5) Publicly disclose the increase requested
- (6) Make their data available to the public
- (7) Defend their requests in a public hearing, if requested
- (8) Submit compliance reports the Authority uses to monitor average charges

Outlined below, by hospital fiscal year end, is a comparison of the average increase (combined for all facilities) requested and granted during fiscal year 1999:

### Comparison of Average Increases Requested and Granted – FY 1999

Fiscal Year End (FYE)	Number of Hospitals Required to File Applications	Type of Service	Number of Timely Applications Processed	Type of Application	Percent Requested	Percent Granted
6/30	18	Inpatient	10	Standard	8%	3.5%
		Outpatient			7.5%	3.2%
9/30	14**	Inpatient	10	Standard/Expedited	7.9%	.62%
		Outpatient			8.1%	.22%
12/31	20	Inpatient	10	Standard	6.2%	2.3%
		Outpatient			5.6%	1.6%
12/31		Inpatient	2	Benchmarking*	2.4%	.29%
		Outpatient			2.5%	2.1%

\*\*Includes 10/31 FYE hospital

The Authority's Rate Review Division processed 29 timely standard rate applications, one expedited rate application, and 2 benchmarking applications. Further, new and amended discount contracts, rate changes to the charge masters on file with the Authority and past due rate applications were reviewed and processed throughout the year.

Upon request, from either a consumer or the consumer protection and antitrust division of the Office of the Attorney General, the Rate Review Division researches patient complaints. Last year, the Authority reviewed 19 complaints. The majority of the complaints were issues outside of the Authority's jurisdiction and were referred to the appropriate authority. Also, the general public has the option of reviewing hospital bills

against charge masters on file at the Authority, which the Authority is required by law to maintain. For Fiscal Year 2000, the Rate Review Division will bring all hospitals with past due applications up-to-date. Also, as Critical Access Hospitals become current with all Authority data requirements, they will be exempted from rate review. In Fiscal Year 1999, three hospitals met all the required criteria and were exempted from Rate Review. The review of discount contracts, rate changes and patient complaints is an on-going process.

During 1999, the Authority implemented a streamlined application process through the use of benchmarking. The benchmarking approach was developed as a result of a collaborative process including representatives of state government, the Legislature, the West Virginia Hospital Association, third party payors, business, labor, and the Authority. Hospitals with FYE 12/31/99 were the first group of hospitals with the option of using the benchmarking methodology. Two hospitals from that group utilized the process.

Listed below are comparisons of West Virginia inpatient discharge costs and charges with both selected other states and national statistics.

### Comparison with Selected Other States Inpatient Rates

State	Managed Care Penetration <sup>1</sup>	1999 Estimated Population <sup>2</sup>	Gross Charge Per Adj. Discharge <sup>3</sup>	Cost Per Discharge <sup>3</sup>
Maryland	30%	5,171,634	\$4,919	\$4,487
<b>West Virginia</b>	<b>11%</b>	<b>1,806,928</b>	<b>\$6,866</b>	<b>\$4,157</b>
Kentucky	32%	3,960,825	\$6,611	\$3,968
Ohio	24%	11,256,654	\$6,965	\$4,254
Virginia	20%	6,872,912	\$7,453	\$4,353
Pennsylvania	30%	11,994,016	\$7,658	\$3,871
United States	67%	272,690,813	\$7,158	\$4,294

<sup>1</sup>Reprinted with permission from Medical Data International, Inc. Copyright 1997, Medical Data International, Inc.

<sup>2</sup> Population Estimates Program, Population Division, U.S. Bureau of the Census December 29, 1999

<sup>3</sup> The Comparative Performance of U.S. Hospitals: The SourceBook 2000 edition.

## Nongovernmental Allowed Rates General Acute Care Hospitals - FY 1997 –1999

Hospital	Licensed Beds	1999 Allowed Rate Per Discharge	1998 Allowed Rate Per Discharge	1997 Allowed Rate Per Discharge
Beckley Appalachian Regional Hospital #	173	\$4,193	\$3,731	\$4,166
Bluefield Regional Medical Center	265	6,887	6,267	5,984
Boone Memorial Hospital #	38	3,125	3,083	3,596
Braxton County Memorial Hospital #	52	3,317	3,317	3,365
Cabell Huntington Hospital	299	7,819	7,456	6,937
Camden-Clark Memorial Hospital	343	5,752	5,467	5,271
Charleston Area Medical Center	919	10,779	10,169	10,061
City Hospital, Inc.	260	5,003	4,787	4,820
Davis Memorial Hospital, Inc.	115	5,959	5,219	4,851
Eye & Ear Clinic of Charleston, Inc. #	35	3,219	3,219	3,219
Fairmont General Hospital	268	5,867	5,627	5,810
Grafton City Hospital #	135	4,570	4,470	3,555
Grant Memorial Hospital	61	4,833	3,791	4,005
Greenbrier Valley Medical Center	122	5,075	4,736	4,804
Guyan Valley Hospital #	13	4,639	4,639	4,639
Hampshire Memorial Hospital	47	3,323	3,667	4,259
Jackson General Hospital	74	4,085	4,042	3,611
Jefferson Memorial Hospital	62	4,464	4,078	3,831
Logan General Hospital #	132	6,050	6,050	6,050
Man Appalachian Regional Hospital #	74	2,423	2,179	2,722
Monongalia General Hospital	207	7,892	7,162	7,287
Montgomery General Hospital #	99	7,392	7,392	7,392
Morgan County War Memorial Hospital	60	3,720	3,771	3,902
Ohio Valley Medical Center #	670	8,472	7,971	7,971
Plateau Medical Center #	94	5,287	5,287	4,953
Pleasant Valley Hospital	201	5,082	5,783	5,523
Pocahontas Memorial Hospital	27	3,329	3,499	3,570
Potomac Valley Hospital	63	3,271	3,562	4,119
Preston Memorial Hospital	76	4,961	5,852	5,475
Princeton Community Hospital	211	6,528	6,180	6,112
Putnam General Hospital	68	7,489	7,183	6,954
Raleigh General Hospital	410	6,220	7,056	6,211
Reynolds Memorial Hospital	233	6,662	6,203	5,397
Richwood Area Community Hospital #	25	2,729	2,729	2,729
St. Francis Hospital	200	9,203	8,455	8,148
St. Joseph's Hospital - Buckhannon	95	4,718	4,113	4,406
St. Joseph's Hospital - Parkersburg	360	6,124	5,493	5,540
St. Luke's Hospital	79	6,301	6,366	6,170
St. Mary's Hospital	440	8,843	7,955	7,767
Stonewall Jackson Memorial Hospital	70	4,376	3,927	4,462
Summers Co. Appalachian Reg. Hospital #	95	4,013	4,013	4,013
Summersville Memorial Hospital #	109	4,995	4,542	4,745
Thomas Memorial Hospital	261	6,379	6,140	6,027
United Hospital Center	375	4,913	4,898	5,109
Webster County Memorial Hospital #	6	4,015	4,015	4,015
Weirton Medical Center	240	5,226	4,555	4,358
Welch Emergency Hospital #	124	6,466	6,466	6,047
West Virginia University Hospitals, Inc.	440	15,780	13,678	13,597
Wetzel County Hospital Association	68	6,189	4,091	4,735
Wheeling Hospital	277	9,693	7,153	6,344
Williamson Memorial Hospital	76	5,946	5,055	4,883
<b>Weighted Average Rate</b>		<b>\$5,757</b>	<b>\$5,422</b>	<b>\$5,363</b>

# past due or late applications

## Certificate of Need

W. Va. Code §16-2D-1 et. seq.

Certificate of Need (CON) programs are often associated with cost containment measures. Additionally, the Legislative findings in the CON law declare the need for health services to be provided in an orderly, economical manner that discourages unnecessary duplication.

Although some states have repealed their CON statutes, thirty-six (36) states and the District of Columbia retain some form of review. Three states limit their review to long-term care. The structure of the programs varies widely, with some states using other regulatory mechanisms instead of or in conjunction with CON programs.

In West Virginia, all health care providers, unless otherwise exempt, must obtain a CON before (1) adding or expanding health care services, (2) exceeding the capital expenditure threshold of \$2,000,000, (3) obtaining major medical equipment valued at \$2,000,000 or more, or (4) developing or acquiring new health care facilities.

The statutorily mandated CON review process includes the determination of need, consistency with the State Health Plan and financial feasibility. Need is determined using CON Standards, which generally include population-based quantifiable need methodologies. Financial feasibility includes the evaluation of the reasonableness of proposed charges to patients and the determination as to whether the expense and revenue projections demonstrate fiscal viability for the proposed project.

Certificate of Need programs are noted for being effective in encouraging the rational distribution of health care services, particularly by limiting purchases of new technology. States that have eliminated CON programs report that expensive new technology is purchased as soon as it is available, while states retaining their CON programs report being able to control costs and placement by delaying purchases until lower cost and more efficient generations of the technology are available.

The advantage of CON programs to the public is that they encourage accountability by providing an avenue for public comment; discourage or limit unnecessary services, and promote community planning. In West Virginia, the CON program offers some protection for small rural hospitals and the underinsured population they serve by ensuring the availability and accessibility of services and, to some extent, the financial viability of the facility.

## Mandated Certificate of Need Study

During its 1997 session, the West Virginia Legislature directed the Health Care Authority to conduct a study of the Certificate of Need (CON) program. The study was to address the following:

- The effects of any changes in the CON program on managed care and access for uninsured and rural consumers
- Recommendations concerning which health services or capital expenditure levels should be exempt and why
- The status of similar programs in other states

As a result of that study the following recommendations were made:

1. Increase the capital expenditure minimum to \$2,000,000
2. Limit the scope of review for new services to a list of 23 specific services that would be identified in regulation
3. Eliminate the exemption for facilities and services developed by HMOs
4. A “fast track” process for review of projects not involving direct patient care should be established
5. The retention of a modified and less restrictive program was recommended versus elimination of the program

The Legislature accepted the recommendations and amended pertinent sections of the law and approved regulations to effectuate these changes, which were implemented beginning July 1, 2000.

The tables on the following pages illustrate CON activity and summarize program outcomes.

**Decisions, Determination Rulings and Orders Issued  
1996-2000**

<b>Fiscal Year</b>	<b>Decisions Issued</b>	<b>Determination Rulings Issued</b>	<b>Orders Issued</b>	<b>Total</b>
<b>2000</b>	62	135	221	418
<b>1999</b>	75	185	444	704
<b>1998</b>	96	232	181	509
<b>1997</b>	122	320	226	668
<b>1996</b>	102	295	128	525

**Hospital Projects Approved/Denied**

<b>Year Ending</b>	<b>Total Hospital CON Expenditures Approved</b>	<b>Total Hospital CON Expenditures Denied</b>
June 30, 2000	\$50,822,774	\$8,006,789
June 30, 1999	\$103,713,026	\$0
June 30, 1998	\$129,481,560	\$0
December 31, 1997	\$107,617,815	\$125,000
December 31, 1996	\$51,352,325	\$75,000
<b>Total</b>	<b>\$442,987,500</b>	<b>\$8,206,789</b>

## Approved Projects

Approved Projects	FY98	Count by Type	FY99	Count by Type	FY00	Count by Type
Miscellaneous Equipment	\$12,082,255	5	\$2,368,000	3	\$22,883,774	7
Angiography	\$2,233,916	2	\$1,584,059	1	0	0
CT	\$0	0	\$567,800	1	0	0
Catherization Lab	\$5,085,075	3	\$0	0	0	0
Information Systems	\$11,128,219	4	\$15,349,084	5	0	0
Acquisitions	\$36,098,942	5	\$29,890,200	4	\$10,130,000	17
<b>Total</b>	<b>\$66,628,407</b>		<b>\$49,759,143</b>		<b>\$33,013,774</b>	

## Selected Inventories

Description	FY00	FY99	FY98	FY97
Cardiac Cath Labs	13	13	13	13
Open Heart Surgery	5	5	5	5
Lithotripsy	20	20	20	20
MRI	54	51	42	31
Ambulatory Surgical Ctr	11	11	11	10
Acute Care Hospitals	55	56	56	56
Licensed Beds	Not Available	7523	7559	7871
Occupancy Levels	Not Available	44%	44.5%	44.9%
Psychiatric Units	17	17	17	17
Licensed Beds	Not Available	964	961	966
Occupancy Levels	Not Available	52%	47.2%	48.8%

## Certificate of Need Capital Expenditure Summary

Hospital	FY98 Total CON Expenditures Approved	FY99 Total CON Expenditures Approved	FY00 Total CON Expenditures Approved
Beckley App. Regional	\$0	\$4,894,124	0
Bluefield Reg. Medical Center	933,916	1,600,000	0
Boone Memorial Hospital	0	0	0
Braxton County Memorial	0	20,000	0
Broadus Hospital	8,000,000	0	0
Cabell Huntington Hospital	3,000,000	4,500,000	2,450,000
Camden Clark Memorial	2,544,000	2,100,000	2,249,000
Charleston Area Med. Center	1,300,000	34,067,409	20,000
City Hospital	0	0	0
Davis Memorial Hospital	0	0	2,905,274
Eye & Ear Clinic	0	0	0
Fairmont General Hospital	2,731,255	140,000	0
Grafton City Hospital	30,000	31,500	1,500
Grant Memorial Hospital	64,375	0	0
Greenbrier Valley Med Center	56,000	0	0
Guyan Valley Hospital	0	0	0
Hampshire Memorial Hospital	0	0	0
Jackson General Hospital	1,518,443	0	0
Jefferson Memorial Hospital	0	0	0
Logan General Hospital	0	0	0
Man Community Hospital*	0	0	3,355,000
Minnie Hamilton H.C.	0	0	50,000
Monongalia General	285,000	2,500,000	3,500,000
Montgomery General Hospital	180,000	0	0
Morgan County War Memorial	27,458	0	0
Ohio Valley Medical Center	0	0	0
Plateau Medical Center	20,210,000	1,485,302	0

\*Man Community purchased Man Appalachian Regional

## Certificate Of Need Capital Expenditure Summary

Hospital	FY98 Total CON Expenditures Approved	FY99 Total CON Expenditures Approved	FY00 Total CON Expenditures Approved
Pleasant Valley Hospital	0	175,000	0
Pocahontas Mem. Hospital	10,000	0	0
Potomac Valley Hospital	0	0	0
Preston Memorial Hospital	0	0	0
Princeton Com. Hospital	22,688,995	567,800	0
Putnam General Hospital	50,000	0	0
Raleigh General Hospital	5,305,075	0	0
Reynolds Memorial Hospital	199,115	0	0
Richwood Area Med. Center	0	0	0
Roane General Hospital	0	2,432,500	20,000
Sistersville General	0	0	0
St. Francis Hospital	0	2,026,898	10,000,000
St. Joseph's - Buckhannon	0	0	0
St. Joseph's - Parkersburg	22,072,669	2,100,000	0
St. Luke's Hospital	0	10,065,200	0
St. Mary's Hospital	6,552,000	4,176,884	0
Stonewall Jackson Memorial	0	0	0
Summers County ARH	0	0	0
Summersville Memorial	0	0	0
Thomas Memorial Hospital	5,576,042	2,498,150	2,500,000
United Hospital Center	0	6,798,200	0
Webster County Memorial	0	0	0
Weirton Medical Center	2,735,500	85,000	11,650,000
Welch Co.Hospital			30,000
Welch Emergency Hospital	0	0	0
Wheeling Hospital	12,580,717	1,930,000	6,800,000
Williamson Memorial Hospital	100,000	370,000	75,000
WVU Hospitals	10,731,000	19,149,059	5,217,000
<b>State Totals</b>	<b>\$129,481,560</b>	<b>\$103,713,026</b>	<b>\$50,822, 774</b>

# Rural Health Systems Program

W. Va. Code §16-2D-5

During the 1996 Legislative session, the Authority and the Bureau of Public Health's Office of Community and Rural Health Services (OCRHS) were given the responsibility to jointly administer the West Virginia Rural Health Systems Program (RHSP) developed under W. Va. Code §16-2D-5.

The program was developed to assist financially vulnerable health care facilities located in under-served areas, to collaborate with other facilities to provide cost-effective health care services. To avoid potential crisis or collapse of essential rural health care services in West Virginia, the RHSP encourages the restructuring of the rural health care system through early intervention.

The RHSP provides assistance to one of the most fragile aspects of the State of West Virginia's health care system: rural health care. Through technical assistance, grants and loans the program helps rural communities in the State to integrate and strengthen their health care delivery systems to assure people in the community reasonable access to necessary health care services.

Grants and technical assistance are available to financially vulnerable health care facilities located in underserved areas of the State. Applicants must demonstrate collaborative efforts with other community health care entities in the provision of cost-effective health care services. This program helps to maintain access to health care in rural West Virginia communities.

The basic principles and goals of the program are: (1) voluntary participation; (2) community-based; (3) reduction of excess capacity and duplication of services; (4) assurance that local health care services are provided; and (5) linkages to secondary and tertiary services and facilities.

The eligibility requirements for assistance are: (1) applicant is located in a medically under-served area (MUA) as defined by the Office of Community and Rural Health Services; (2) the lead agency must be located in an MUA, and must be a non-profit organization or public entity with the ability to enter into the grant and/or loan agreements; and (3) the applicant must commit to collaboration with other service providers in the community/service area.

The two (2) program areas for which grants, loans or a combination may be awarded are as follows:

**Collaboration Grant:** The application requires the applicant to explore and develop the elements of planning, assessment, budgeting and network development with the goal of restructuring/reconfiguring health care delivery to place emphasis on prevention, wellness and primary care. The budget limits in this area are determined on a per project basis.

**Crisis Grants:** The object is to prevent the loss or decrease of essential health care services, thus impacting the delivery of these essential health care services to the community. The grants are to be utilized to facilitate the transition of a health care delivery system that may include restructuring and realignment of services. The budget limit for a crisis grant is \$50,000.

The RHSP grant funding by program year is as follows:

<b><u>Grant Year</u></b>	<b><u>RHSP Grants Funded</u></b>
1995-96 Fiscal Year	\$783,000
1996-97 Fiscal Year	\$674,000
1997-98 Fiscal Year	\$1,365,000
1998-99 Fiscal Year	\$1,374,000
1999-00 Fiscal Year	\$746,370

### **RHSP Applicants Receiving Funding - FY 1999/00**

<b>Grantee</b>	<b>County</b>	<b>Type of Grant</b>	<b>Grant Amount</b>
Braxton County Memorial Hospital	Braxton	Crisis	\$50,000
Grafton City Hospital	Taylor	Crisis	\$50,000
Grant County Health Department	Grant	Collaborative	\$14,130
Man Community Hospital	Logan	Crisis	\$50,000
Marshall Univ. Community & Technical College	Cabell	Collaborative	\$7,000
Marshall University Research Corporation	Cabell	Collaborative	\$15,500
Monroe Health Center	Monroe	Collaborative	\$5,079
Preston-Taylor Community Health Centers, Inc.	Taylor	Crisis	\$50,000
Richwood Area Community Hospital	Nicholas	Crisis	\$50,000
Summersville Memorial Hospital	Nicholas	Collaborative	\$43,261
Tug River Health Association, Inc.	McDowell	Crisis	\$50,000
Tug River Health Association, Inc.	McDowell	Crisis	\$50,000
Valley Health Systems, Inc.	Cabell	Collaborative	\$200,000
Webster County Memorial Hospital	Webster	Crisis	\$50,000
Wetzel County Hospital	Wetzel	Collaborative	\$61,400

### III: Overview of Hospitals and Other Facilities

#### **Hospital Financial Highlights Fiscal Year 1999**

- Statewide, hospital gross patient revenue (GPR) increased by \$205 million (or 5%) from Fiscal Year (FY) 1998 to FY 1999.
- Hospital uncompensated care (bad debts and charity care) was reported in FY 1999 at \$287 million which is 6.58% of GPR. This is an 8.1% increase over the uncompensated care reported for FY 1998.
- Over the past four years (1996-1999), uncompensated care has increased 36.5% with an average increase of \$25.6 million. Of this increase in uncompensated care, bad debt has grown slightly faster than charity care.
- Statistically, hospital income from patients has seen a dramatic drop from \$38.8 million in FY 1997 for all hospitals to negative \$77.5 million in FY 1999. This represents a 300% decrease in income from patients.
- Sixty-seven percent of the hospitals reported in FY 1999 experienced a loss from patients. This is slightly higher than the 60% in FY 1998. However, in FY 1999 33.3% of those hospitals which had a negative income from patients reported profits for the year.
- Statewide, the hospitals in FY 1999 experienced a combined excess revenue over expenses (EROE) of \$74.3 million. However, 28 out of 63 hospitals, or 44.4% reported losses or a negative EROE.

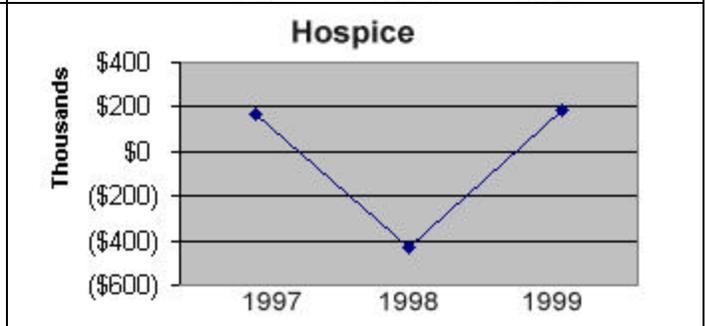
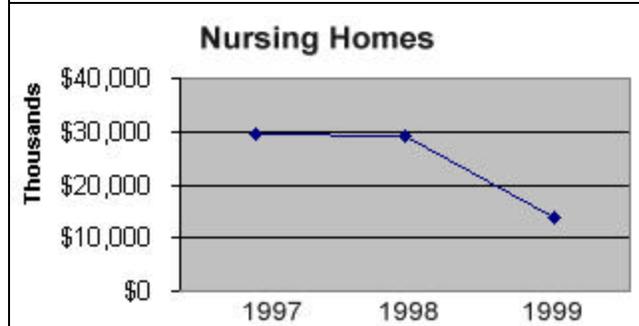
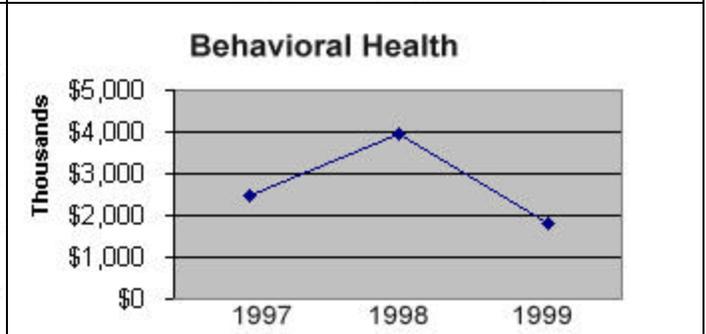
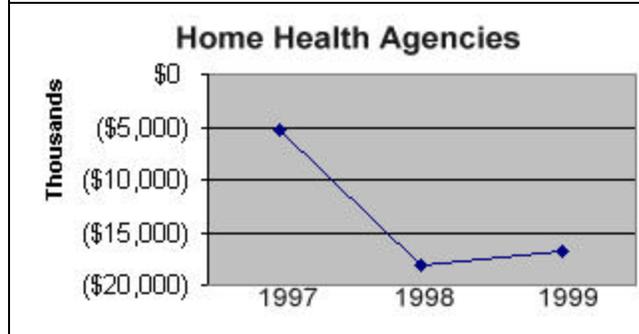
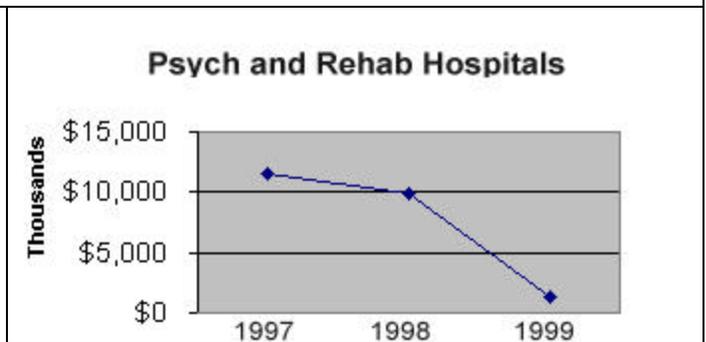
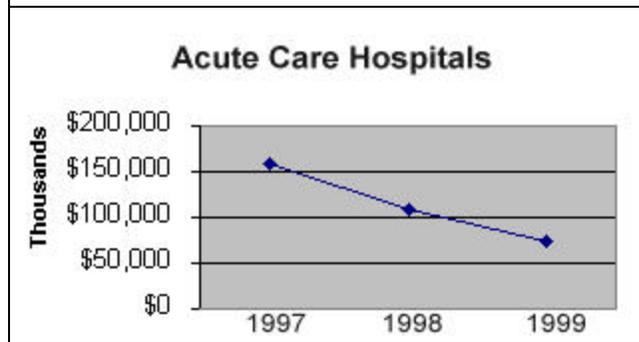
## **Hospital Financial Highlights**

### **Fiscal Year 1999**

- In FY 1999, the general acute care hospitals show a combined profit of \$73.05 million, down 33% from FY 1998. The psychiatric and rehabilitation hospitals also experienced declines in FY 1999. In FY 1999 these hospitals reported a slight profit of \$1.2 million which is a 87% drop from FY 1998.
  
- Despite the increase experienced in gross patient revenue by the hospitals in FY 1999, the increases in contractual allowances, bad debt, charity care and expenses have resulted in the overall loss from patients and a drop in EROE from FY 1998.
  
- The return on assets (ROA) for all hospitals combined in FY 1999 was calculated at 2.55%. This is down from the ROA of 4.07% in FY 1998, representing a 37.4% decrease. The national median for FY 1998 was 3.60% and the desired position is to be above that percentage. In FY 1998 the WV hospitals were in the desired position but have dropped below the national median in FY 1999.
  
- In calculating the ratio of long-term debt to equity, the hospitals have experienced an increase from 42.34% in FY 1998 to 48.16% in FY 1999, which is a 13.75% increase. The national median for this ratio is 26.9% with a desired position to be above this median.

## EROE Three-Year Trend Comparison by Facility Type 1997-1999

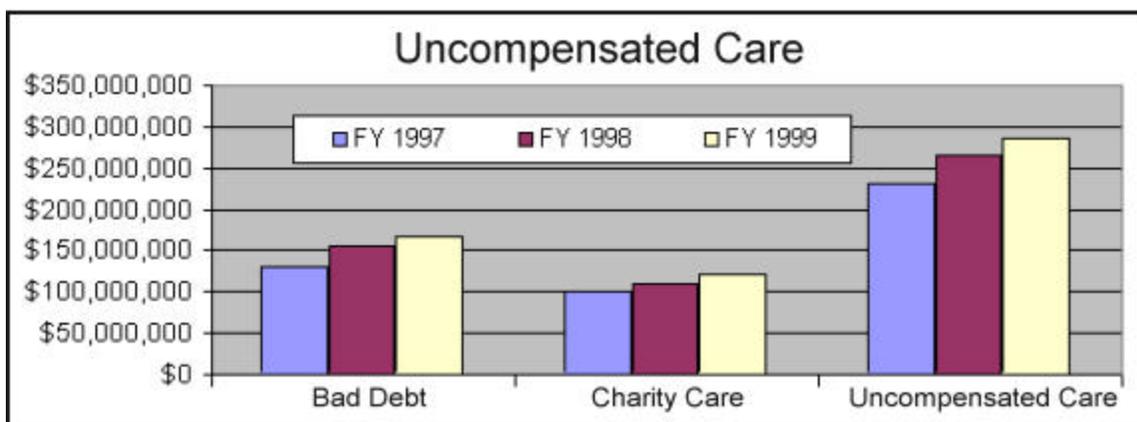
Facility Type	1997	1998	1999	Net Change 1997-1999
Acute Care Hospitals	\$158,442,691	\$108,981,717	\$73,046,275	(\$85,396,416)
Psychiatric & Rehabilitation	\$11,616,681	\$9,898,360	\$1,239,370	(\$10,377,311)
Home Health Agencies	(\$5,342,609)	(\$18,037,405)	(\$16,876,063)	(\$11,533,454)
Behavioral Health	\$2,462,189	\$3,952,156	\$1,803,359	(\$658,830)
Nursing Homes	\$29,556,177	\$29,126,286	\$13,954,247	(\$15,601,930)
Hospice	\$169,455	(\$426,779)	\$185,590	\$16,135



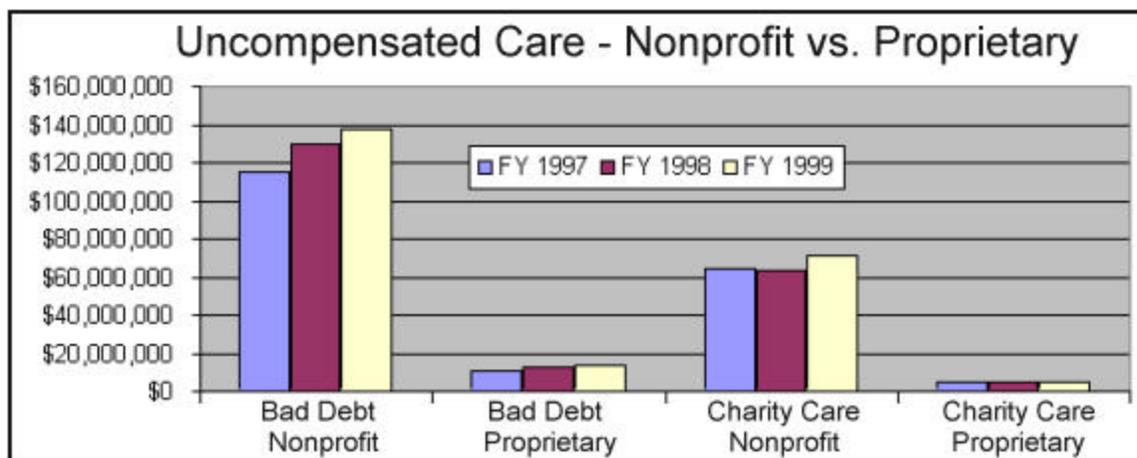
# Facility Financial Reports and Survey Data

The data presented are derived from financial disclosure documents filed by hospitals, home health agencies, behavioral health providers, licensed nursing homes, and hospices. The hospital data come from the Uniform Report. The nursing home data are taken from the Annual Report of Nursing Homes, while other facility data are taken from their financial statements and Authority surveys.

## Summary Charts – All Hospitals



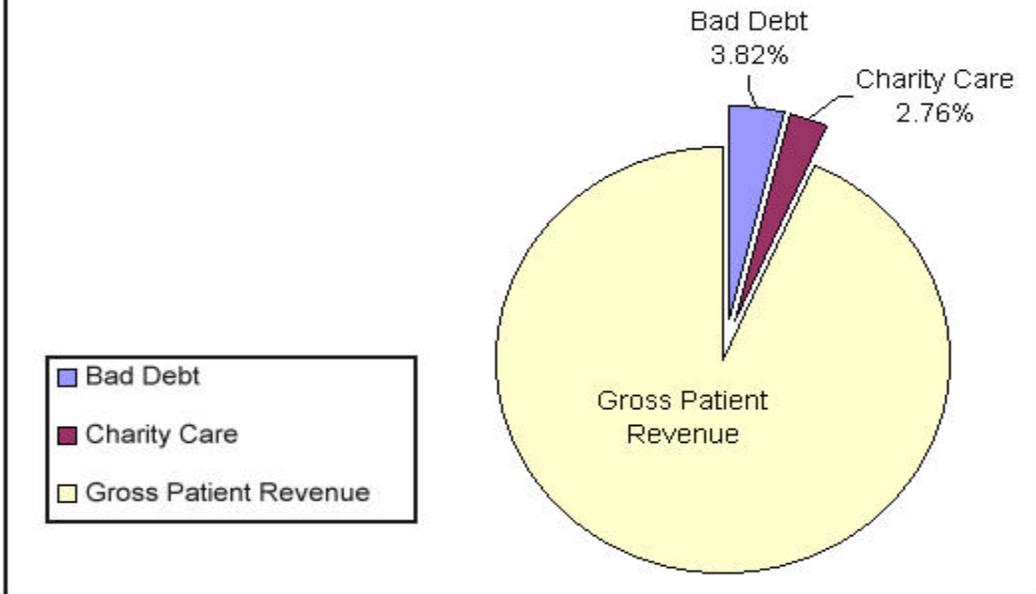
Fiscal Year	Bad Debt	Charity Care	Uncompensated Care
FY 1997	\$131,200,711	\$99,969,480	\$231,170,191
FY 1998	\$155,342,477	\$109,897,457	\$265,239,934
FY 1999	\$166,514,902	\$120,338,552	\$286,853,454



Fiscal Year	Nonprofit Bad Debt	Proprietary Bad Debt	Nonprofit Charity Care	Proprietary Charity Care
FY 1997	\$115,233,309	\$11,071,867	\$64,146,360	\$4,912,342
FY 1998	\$129,612,130	\$12,520,904	\$63,237,663	\$4,445,790
FY 1999	\$138,031,724	\$13,361,969	\$71,579,901	\$5,033,890

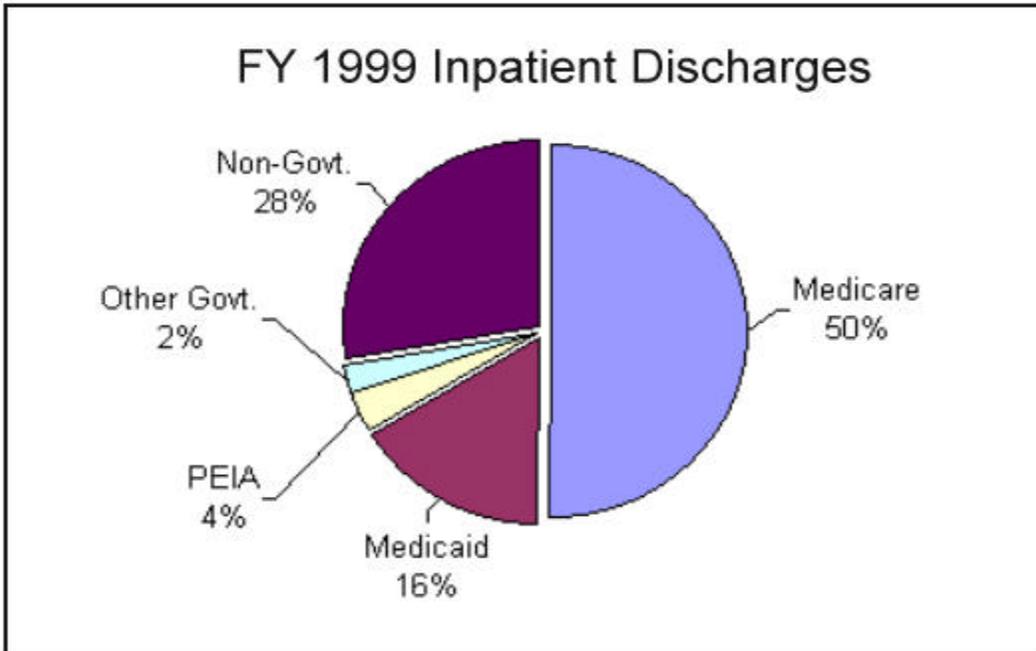
\*Does not include Welch Emergency, other state-operated, and psychiatric or rehabilitation facilities.

### Bad Debt and Charity as a Percent of Gross Patient Revenue



Fiscal Year	Bad Debt	Charity Care
FY 1997	3.46%	2.64%
FY 1998	3.74%	2.65%
FY 1999	3.82 %	2.76%

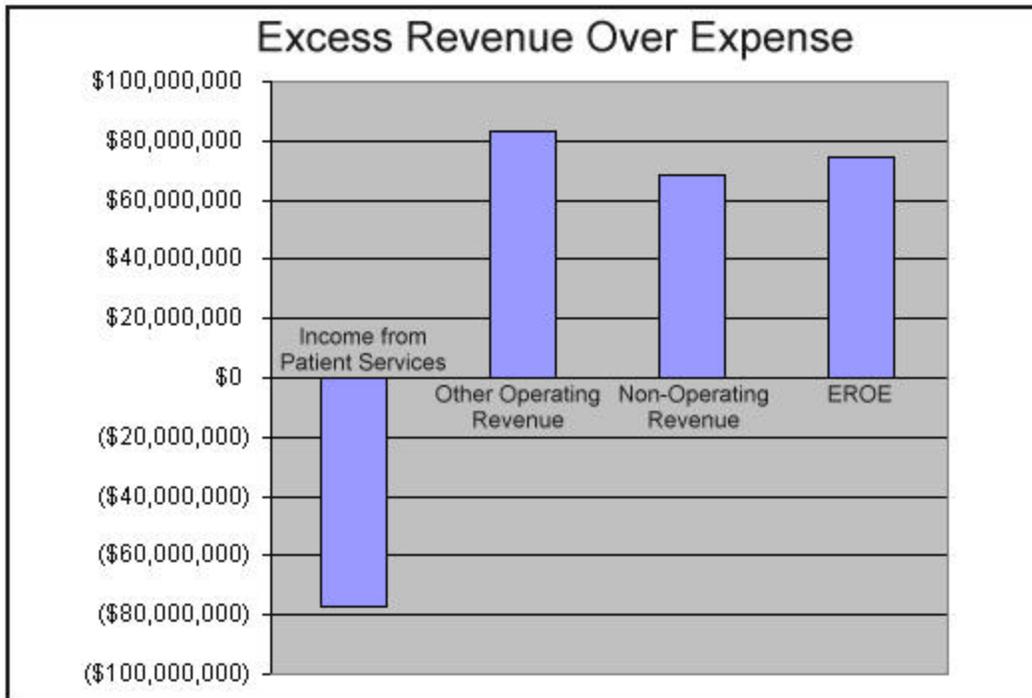
### FY 1999 Inpatient Discharges



### All Payor Discharges for Acute Care Units of General Hospitals\*- FY 1999

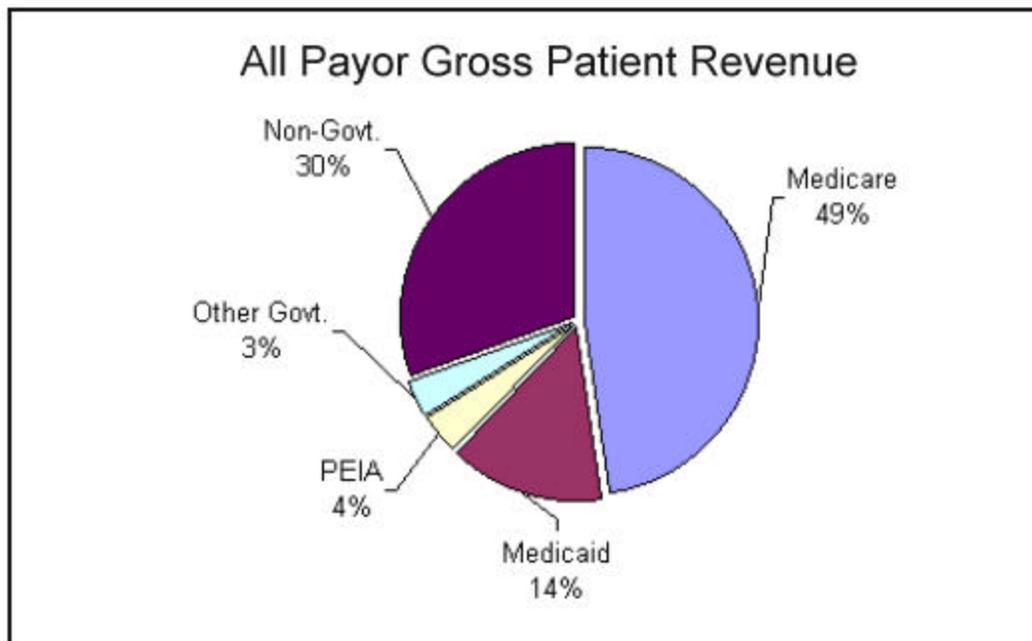
Medicare	Medicaid	PEIA	Other Gov't	Non-Gov't	Total
144,861	45,771	10,129	6,953	79,814	287,528

\*All units except nursery and neonatal



#### Components of Excess Revenue Over Expense - FY 1999

Income From Patient Services	Other Operating Revenue	Non-Operating Revenue	Excess Revenue Over Expense
(\$77,509,816)	\$83,342,596	\$68,452,865	\$74,285,645



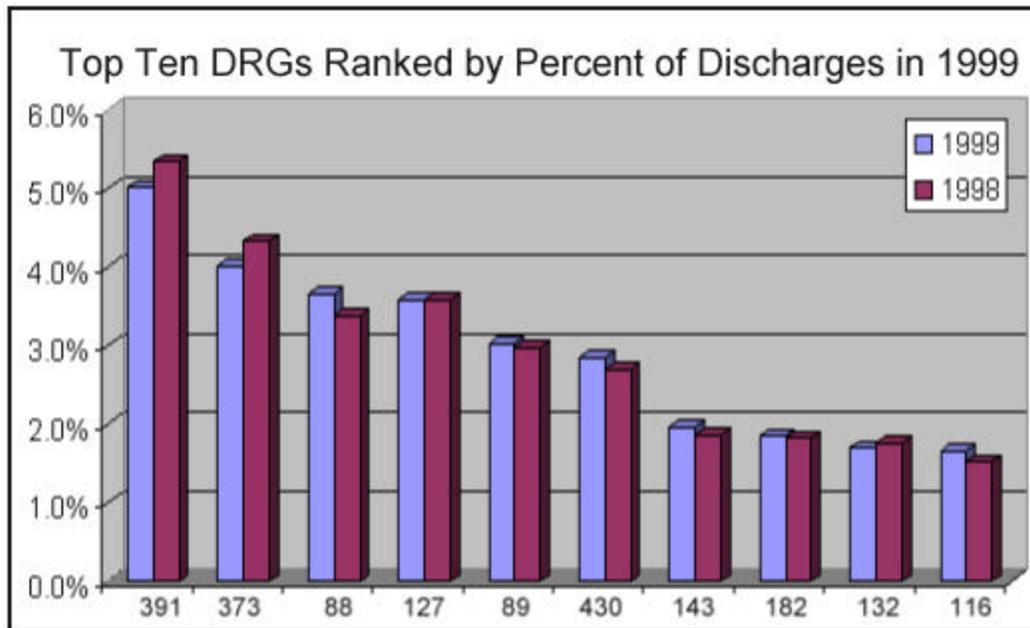
#### All Payor Gross Patient Revenue, FY 1999

Medicare	Medicaid	PEIA	Other Gov't	Non-Gov't	Total
\$2,087,956,713	\$620,307,115	\$173,792,404	\$149,688,730	\$1,326,956,143	\$4,358,701,105

## Hospital Inpatient Utilization

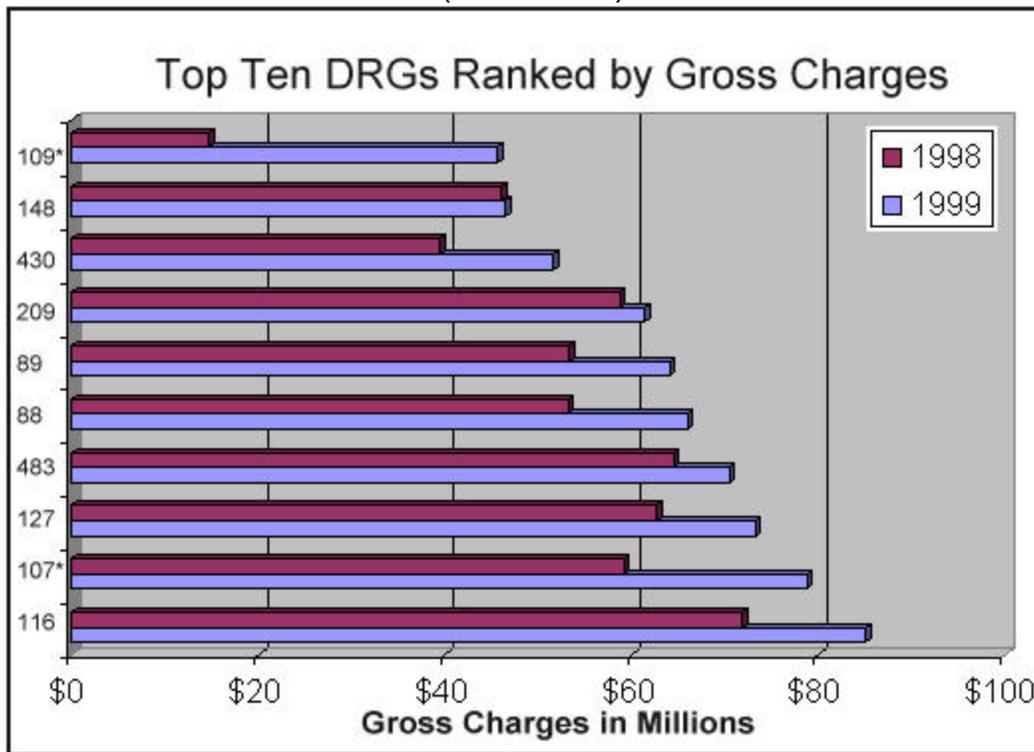
### Analysis of Inpatient Diagnoses, Charges, and Lengths of Stay

A Diagnosis Related Group (DRG) is one of the 511 classifications of diagnoses in which patients demonstrate similar resource consumption and length-of-stay patterns. The DRG system organizes ICD-9-CM diagnosis and procedure codes into a complex, comprehensive system based on a few simple principles.



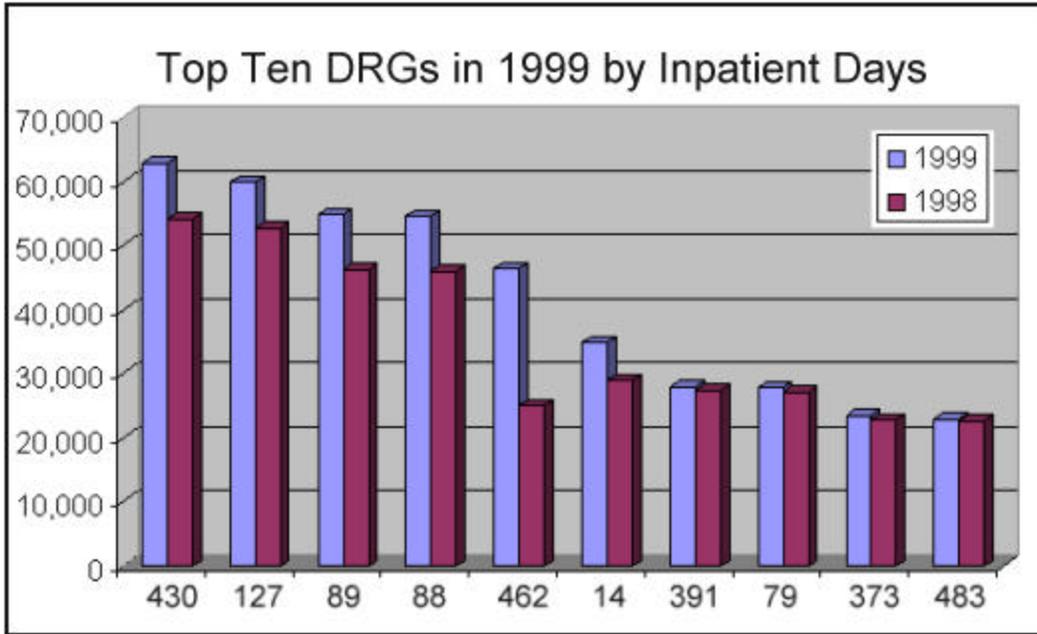
DRG - Description	Number of Discharges		Percent of Discharges	
	1999	1998	1999	1998
391 - Normal Newborns	14,390	13,920	5.0%	5.3%
373 - Vaginal Delivery w/o Complicating Diagnoses	11,522	11,280	4.0%	4.3%
88 - Chronic Obstructive Pulmonary Disease	10,490	8,804	3.7%	3.4%
127 - Heart Failure And Shock	10,302	9,340	3.6%	3.6%
89 - Simple Pneumonia And Pleurisy, Age >17 CC	8,684	7,742	3.0%	3.0%
430 - Psychoses	8,191	7,040	2.9%	2.7%
143 - Chest Pain	5,627	4,863	2.0%	1.9%
182 - Esophagitis, Gastroenteritis & Misc Digestive Disorders, Age>17 w/o CC	5,317	4,753	1.9%	1.8%
132 - Arteriosclerosis w CC	4,859	4,592	1.7%	1.8%
116 - Other Perm Cardiac Pacemaker Implant PTCA Coronary Art Stent	4,781	3,956	1.7%	1.5%
Subtotal	84,163	76,290	29.3%	29.3%
All Other DRGs	202,964	184,457	70.7%	70.7%
Total	287,127	260,747	100%	100%

Analysis of Inpatient Diagnoses, Charges, and Lengths of Stay  
(continued)



DRG - Description	Total Charges	
	1999	1998
<b>116</b> - Other Perm Cardiac Pacemaker Implant PTCA Coronary Art Stent	\$85,030,970	\$71,824,118
<b>*107</b> - Coronary Bypass Cardiac Cath	\$78,738,487	\$59,203,981
<b>127</b> - Heart Failure And Shock	\$73,219,725	\$62,655,847
<b>483</b> - Tracheostomy Except For Face, Mouth & Neck Diagnoses	\$70,486,773	\$64,510,678
<b>88</b> - Chronic Obstructive Pulmonary Disease	\$65,991,056	\$53,192,076
<b>89</b> - Simple Pneumonia & Pleurisy Age>17 w CC	\$64,081,702	\$53,312,095
<b>209</b> - Major Joint & Limb Reattachment Procedures Of Lower Extremity	\$61,390,850	\$58,777,030
<b>430</b> - Psychoses	\$51,559,842	\$39,433,463
<b>148</b> - Major Small & Large Bowel Procedures w CC	\$46,482,989	\$46,121,252
<b>*109</b> - Coronary Bypass w/o Cardiac Cath	\$45,584,892	\$14,668,068
<b>STATE TOTAL</b>	<b>\$2,340,703,580</b>	<b>\$2,089,915,204</b>

Note: Revisions to DRGs 106, 107 & 109 effective 10-98 limit cross-year comparisons.



DRG – Description	Percent of Days		Number of Days	
	1999	1998	1999	1998
430 – Psychoses	4.2%	4.1%	62,911	54,119
127 - Heart Failure And Shock	4.0%	4.0%	59,851	52,646
89 - Simple Pneumonia and Pleurisy, Age >17 w CC	3.6%	3.5%	54,857	46,329
88 - Chronic Obstructive Pulmonary Disease	3.6%	3.5%	54,550	45,885
462 - Rehabilitation	3.1%	1.9%	46,394	24,986
14 - Specific Cerebrovascular Disorders Except TIA	2.3%	2.2%	34,840	28,982
391 - Normal Newborns	1.9%	2.1%	27,994	27,362
79 - Respiratory Infections & Inflammations Age>17 w CC	1.8%	2.0%	27,796	27,061
373 - Vaginal Delivery Ww/o Complicating Diagnoses	1.6%	1.7%	23,426	22,790
483 - Tracheostomy Except for Face, Mouth & Neck Diagnoses	1.5%	1.7%	22,982	22,710

**Composite Statement of Operations  
General Acute Care Hospitals  
FY 1998 & 1999  
(Including Welch Emergency)**

Category	1999	1998
Gross Patient Revenue	\$4,155,167,328	\$3,951,706,473
Contractual Allowances	\$1,407,347,945	\$1,267,978,188
Bad Debt	\$151,393,693	\$144,984,018
Charity Care	\$76,613,791	\$69,018,814
<b>NET PATIENT REVENUE</b>	<b>\$2,519,811,899</b>	<b>\$2,469,725,453</b>
Operating Expenses	\$2,575,904,613	\$2,495,384,105
Other Revenue	\$129,138,989	\$134,640,369
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$73,046,275</b>	<b>\$108,981,717</b>

**Composite Statement of Operations  
Psychiatric and Rehabilitation Hospitals  
FY 1998 & 1999**

Category	1999	1998
Gross Patient Revenue	\$203,533,777	\$201,687,617
Contractual Allowances	\$63,501,158	\$54,676,864
Bad Debt	\$15,121,209	\$10,358,459
Charity Care	\$43,724,761	\$40,878,643
<b>NET PATIENT REVENUE</b>	<b>\$81,186,649</b>	<b>\$95,773,651</b>
Operating Expenses	\$102,603,751	\$105,697,889
Other Revenue	\$22,656,472	\$19,822,598
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$1,239,370</b>	<b>\$9,898,360</b>

**Composite Statement of Operations  
All Hospitals  
FY 1998 & 1999**

Category	1999	1998
Gross Patient Revenue	\$4,358,701,105	\$4,153,394,090
Contractual Allowances	\$1,470,849,103	\$1,322,655,052
Bad Debt	\$166,514,902	\$155,342,477
Charity Care	\$120,338,552	\$109,897,457
<b>NET PATIENT REVENUE</b>	<b>\$2,600,998,548</b>	<b>\$2,565,499,104</b>
Operating Expenses	\$2,678,508,364	\$2,601,081,994
Other Revenue	\$151,795,461	\$154,462,967
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$74,285,645</b>	<b>\$118,880,077</b>

**Composite Statement of Operations  
All Hospitals - By Payor  
FY 1999**

	Total	Medicare	Medicaid	PEIA	Other Gov't	Non-Gov't
Gross Patient Revenue	\$4,358,701,105	\$2,087,956,713	\$620,307,115	\$173,792,404	\$149,688,730	\$1,326,956,143
Contractual Allowances	\$1,470,849,103	\$938,280,685	\$270,673,610	\$73,226,507	\$43,731,011	\$144,937,290
Bad Debt	\$166,514,902	\$3,020,464	\$465,756	\$2,326,167	\$742,140	\$159,960,375
Charity Care	\$120,338,552	\$1,406,051	\$320,634	\$801,693	\$1,318,170	\$116,492,004
Net Patient Revenue	\$2,600,998,548	\$1,145,249,513	\$348,847,115	\$97,438,037	\$103,897,409	\$905,566,474
Operating Expenses	\$2,678,508,364	\$1,239,144,671	\$389,511,584	\$99,776,823	\$182,045,656	\$768,029,630
Income from Patient Services	<b>(\$77,509,816)</b>	<b>(\$93,895,158)</b>	<b>(\$40,664,469)</b>	<b>(\$2,338,786)</b>	<b>(\$78,148,247)</b>	<b>\$137,536,844</b>
Other Operating Revenue	\$83,342,596					
Non-Operating Revenue	\$68,452,865					
Excess Revenue Over Expense	<b>\$74,285,645</b>					

**Composite Balance Sheet  
All Hospitals  
FY 1998-1999**

Category	1999	1998	Increase/ Decrease	Percent Change
Cash	\$108,709,708	\$114,024,772	(\$5,315,064)	-4.66%
Net Patient Receivables	\$496,405,846	\$492,476,391	\$3,929,455	0.80%
Other Receivables	\$37,666,466	\$53,310,023	(\$15,643,557)	-29.34%
Inventory	\$47,042,934	\$44,798,984	\$2,243,950	5.01%
Prepaid Expense	\$23,500,497	\$25,543,590	(\$2,043,093)	-8.00%
Other Current Assets	\$43,185,704	\$47,593,516	(\$4,407,812)	-9.26%
<b>Total Current Assets</b>	<b>\$756,511,155</b>	<b>\$777,747,276</b>	<b>(\$21,236,121)</b>	<b>-2.73%</b>
Other Assets	\$900,335,806	\$887,628,937	\$12,706,869	1.43%
Property, Plant and Equipment	\$2,707,329,783	\$2,648,960,323	\$58,369,460	2.20%
(Accumulated Depreciation)	(\$1,446,434,891)	(\$1,395,974,875)	(\$50,460,016)	3.61%
Net Property, Plant and Equipment	\$1,260,894,892	\$1,252,985,448	\$7,909,444	0.63%
<b>Total Assets</b>	<b>\$2,917,741,853</b>	<b>\$2,918,361,661</b>	<b>(\$619,808)</b>	<b>-0.02%</b>
Accounts Payable	\$170,775,824	\$190,601,982	(\$19,826,158)	-10.40%
Current Maturities-Long Term Debt	\$33,506,883	\$32,059,783	\$1,447,100	4.51%
Other Current Liabilities	\$189,675,095	\$195,600,898	(\$5,925,803)	-3.03%
<b>Total Current Liabilities</b>	<b>\$393,957,802</b>	<b>\$418,262,663</b>	<b>(\$24,304,861)</b>	<b>-5.81%</b>
Long Term Debt	\$581,324,262	\$546,254,767	\$35,069,495	6.42%
Capital Lease Obligations	\$4,994,850	\$3,666,366	\$1,328,484	36.23%
Other Liabilities	\$234,095,463	\$193,745,026	\$40,350,437	20.83%
<b>Total Liabilities</b>	<b>\$1,214,372,377</b>	<b>\$1,161,928,822</b>	<b>\$52,443,555</b>	<b>4.51%</b>
<b>Total Fund Balance</b>	<b>\$1,703,369,476</b>	<b>\$1,756,432,839</b>	<b>(\$53,063,363)</b>	<b>-3.02%</b>
<b>Total Liabilities And Fund Balance</b>	<b>\$2,917,741,853</b>	<b>\$2,918,361,661</b>	<b>(\$619,808)</b>	<b>-0.02%</b>

**Statement of Operations for All Hospitals, FY 1999**  
(General Acute Care, Rehabilitation and Psychiatric, including State-Owned)

Hospital	Beds	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Net Operating Margin	Expenses Excluded By Revenue Offset	Income From Patient Services	Other Revenue	(EROE)	Rate Of Return
Beckley App. Reg.	173	\$80,191,627	\$24,789,246	\$4,730,500	\$1,216,297	\$49,455,584	\$53,215,010	(\$3,759,426)	\$1,362,415	(\$5,121,841)	\$750,926	(\$4,370,915)	-8.84%
Bluefield Reg. Med. Ctr.	265	\$132,578,692	\$56,173,877	\$3,374,308	\$2,660,787	\$70,369,720	\$64,927,902	\$5,441,818	\$6,826,097	(\$1,384,279)	\$2,612,915	\$1,228,636	1.75%
Boone Memorial Hospital	38	\$12,024,043	\$4,557,432	\$521,211	\$215,167	\$6,730,233	\$5,748,039	\$982,194	\$1,639,805	(\$657,611)	\$789,212	\$131,601	1.96%
Braxton County Mem.	52	\$9,438,618	\$2,148,188	\$877,131	\$1,338	\$6,411,961	\$6,166,983	\$244,978	\$677,974	(\$432,996)	\$308,442	(\$124,554)	-1.94%
Broadbudd Hospital	72	\$6,555,053	\$1,107,633	\$477,634	\$115,660	\$4,854,126	\$5,477,333	(\$623,207)	\$437,000	(\$1,060,207)	\$399,371	(\$660,836)	-13.61%
Cabell Huntington	299	\$166,818,300	\$46,518,697	\$7,348,180	\$3,526,886	\$109,424,537	\$114,773,588	(\$5,349,051)	\$3,960,842	(\$9,309,893)	\$4,369,032	(\$4,940,861)	-4.52%
Camden-Clark Memorial	343	\$154,662,170	\$49,448,187	\$4,917,431	\$3,567,110	\$96,729,442	\$84,864,599	\$11,864,843	\$4,231,477	\$7,633,366	\$3,884,605	\$11,517,971	11.91%
Charleston Area Med. Ctr	919	\$603,147,629	\$176,741,594	\$25,842,224	\$10,847,031	\$389,716,780	\$403,479,575	(\$13,762,795)	\$422,389	(\$14,185,184)	\$15,945,603	\$1,760,419	0.45%
City Hospital	260	\$71,895,458	\$16,562,572	\$3,715,790	\$452,109	\$51,164,987	\$51,545,132	(\$380,145)	\$1,028,567	(\$1,408,712)	\$735,909	(\$672,803)	-1.31%
Davis Memorial Hospital	115	\$81,211,088	\$30,902,814	\$3,550,780	\$1,480,300	\$45,277,194	\$40,248,482	\$5,028,712	\$5,109,431	(\$80,719)	(\$1,156,816)	(\$1,237,535)	-2.73%
Eye & Ear Clinic	35	\$6,559,672	\$2,781,132	\$46,628	\$2,767	\$3,729,145	\$3,217,840	\$511,305	\$1,204,920	(\$693,615)	\$504,780	(\$188,835)	-5.06%
Fairmont General	268	\$78,203,781	\$33,251,225	\$2,543,706	\$513,408	\$41,895,442	\$47,126,618	(\$5,231,176)	\$0	(\$5,231,176)	\$1,129,406	(\$4,101,770)	-9.79%
Grafton City Hospital	135	\$14,918,537	\$3,921,341	\$198,090	\$171,078	\$10,628,028	\$10,525,742	\$102,286	\$719,094	(\$616,808)	\$634,322	\$17,514	0.16%
Grant Memorial Hospital	61	\$29,512,166	\$9,190,956	\$1,496,027	\$1,009,675	\$17,815,508	\$16,204,068	\$1,611,440	\$3,924,981	(\$2,313,541)	\$1,187,811	(\$1,125,730)	-6.32%
Greenbrier Valley	122	\$56,780,863	\$21,895,444	\$2,305,749	\$256,194	\$32,323,476	\$29,513,728	\$2,809,748	\$610,499	\$2,199,249	\$267,726	\$2,466,975	7.63%
Guyan Valley Hospital	13	\$4,844,857	\$777,703	\$51,762	\$54,043	\$3,961,349	\$4,257,413	(\$296,064)	\$223,579	(\$519,643)	\$69,908	(\$449,735)	-11.35%
Hampshire Memorial	47	\$9,857,989	\$3,184,963	\$272,130	\$234,861	\$6,166,035	\$5,745,964	\$420,071	\$408,758	\$11,313	\$0	\$11,313	0.18%
Highland Hospital	80	\$10,866,979	\$3,216,786	\$546,279	\$398,765	\$6,705,149	\$7,049,689	(\$344,540)	\$1,663,522	(\$2,008,062)	\$2,071,055	\$62,993	0.94%
Huntington Rehab	40	\$19,534,229	\$8,729,542	\$49,056	\$0	\$10,755,631	\$8,005,190	\$2,750,441	\$0	\$2,750,441	\$89,578	\$2,840,019	26.40%
Huntington State	90	\$10,985,034	(\$3,773,974)	\$3,174,131	\$5,823,982	\$5,760,895	\$11,250,722	(\$5,489,827)	\$2,733,785	(\$8,223,612)	\$16,333	(\$8,207,279)	-142.47%
Jackson General	74	\$31,716,786	\$9,263,068	\$1,198,704	\$895,991	\$20,359,023	\$19,061,651	\$1,297,372	\$1,882,142	(\$584,770)	\$385,854	(\$198,916)	-0.98%
Jefferson Memorial	62	\$30,842,357	\$7,834,118	\$2,140,454	\$278,309	\$20,589,476	\$19,641,768	\$947,708	\$936,648	\$11,060	\$1,354,862	\$1,365,922	6.63%
Logan General	132	\$139,131,665	\$65,580,348	\$9,264,124	\$1,588,878	\$62,698,315	\$64,086,863	(\$1,388,548)	\$1,165,088	(\$2,553,636)	\$1,587,688	(\$965,948)	-1.54%
Man Appalachian Reg.	74	\$20,449,256	\$6,977,954	\$1,237,000	\$375,537	\$11,858,765	\$13,956,248	(\$2,097,483)	\$2,080,277	(\$4,177,760)	\$316,959	(\$3,860,801)	-32.56%
Minnie Hamilton H.C.C.	49	\$7,253,446	\$155,252	\$502,999	\$94,187	\$6,501,008	\$6,712,263	(\$211,255)	\$768,490	(\$979,745)	\$650,957	(\$328,788)	-5.06%
Monongalia General	207	\$113,442,453	\$31,000,202	\$2,678,296	\$1,281,561	\$78,482,394	\$68,337,227	\$10,145,167	\$7,551,683	\$2,593,484	\$5,596,077	\$8,189,561	10.43%
Montgomery General	99	\$32,856,557	\$10,806,781	\$1,710,000	\$934,297	\$19,405,479	\$20,354,088	(\$948,609)	\$1,187,135	(\$2,135,744)	\$525,718	(\$1,610,026)	-8.30%
Morgan Co. War Mem.	60	\$11,709,818	\$3,179,363	\$668,677	\$104,863	\$7,756,915	\$7,849,468	(\$92,553)	\$63,171	(\$155,724)	\$6,801	(\$148,923)	-1.92%
MountainView Reg.	80	\$38,780,125	\$18,044,788	\$271,714	\$0	\$20,463,623	\$17,967,131	\$2,496,492	\$0	\$2,496,492	\$921,381	\$3,417,873	16.70%
Ohio Valley Med. Center	670	\$112,642,275	\$42,817,881	\$3,864,592	\$1,114,997	\$64,844,805	\$68,009,507	(\$3,164,702)	\$3,307,127	(\$6,471,829)	\$2,399,521	(\$4,072,308)	-6.28%
Plateau Medical Center	94	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Pleasant Valley Hospital	201	\$77,597,885	\$32,125,609	\$2,585,198	\$278,342	\$42,608,736	\$39,098,720	\$42,608,736	\$2,411,206	\$1,098,810	\$1,288,076	\$2,386,886	5.60%
Pocahontas Mem.	27	\$7,501,994	\$2,618,983	\$286,702	\$9,522	\$4,586,787	\$3,946,997	(\$34,511,933)	\$412,752	\$227,038	\$212,038	\$439,076	9.57%
Potomac Valley Hospital	63	\$20,988,046	\$6,444,140	\$536,471	\$414,977	\$13,592,458	\$12,393,943	\$9,645,461	\$1,124,958	\$73,557	\$0	\$73,557	0.54%

Hospital	Beds	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Net Operating Margin	Expenses Excluded By Revenue Offset	Income From Patient Services	Other Revenue	(EROE)	Rate Of Return
Preston Memorial	76	\$18,886,423	\$6,685,928	\$1,312,959	\$248,732	\$10,638,804	\$9,564,536	(\$1,755,139)	\$1,540,765	(\$466,497)	\$385,198	(\$81,299)	-0.76%
Princeton Com. Hospital	211	\$121,050,602	\$45,123,692	\$4,634,965	\$2,292,834	\$68,999,111	\$62,621,715	\$59,434,575	\$5,090,041	\$1,287,355	\$3,754,874	\$5,042,229	7.31%
Putnam General Hospital	68	\$57,583,764	\$26,932,957	\$1,888,311	\$161,882	\$28,600,614	\$26,352,507	(\$34,021,101)	\$561,074	\$1,687,033	\$158,946	\$1,845,979	6.45%
Raleigh General Hospital	410	\$163,817,660	\$75,486,258	\$3,092,937	\$2,144,573	\$83,093,892	\$76,550,174	\$56,741,385	\$742,827	\$5,800,891	\$426,514	\$6,227,405	7.49%
Reynolds Memorial	233	\$46,444,062	\$18,552,774	\$811,865	\$683,197	\$26,396,226	\$27,849,865	(\$50,153,948)	\$0	(\$1,453,639)	\$1,404,349	(\$49,290)	-0.19%
Richwood Area Med. Ctr	25	\$3,833,819	\$1,232,596	\$75,216	\$0	\$2,526,007	\$2,640,830	(\$25,323,858)	\$307,356	(\$422,179)	\$98,095	(\$324,084)	-12.83%
River Park Hospital	165	\$20,098,894	\$8,956,922	\$624,465	\$183,831	\$10,333,676	\$10,402,444	\$7,692,846	\$781,616	(\$850,384)	\$126,959	(\$723,425)	-7.00%
Roane General Hospital	50	\$15,121,512	\$3,674,014	\$463,360	\$543,190	\$10,440,948	\$10,059,889	\$38,504	\$998,548	(\$617,489)	\$763,986	\$146,497	1.40%
Sharpe Hospital	150	\$52,202,593	\$6,431,685	\$7,155,674	\$37,236,716	\$1,378,518	\$18,671,346	(\$8,681,371)	\$1,151,449	(\$18,444,277)	\$17,922,596	(\$521,681)	-37.84%
Sistersville General Hosp.	12	\$5,485,729	\$1,501,438	\$353,664	\$82,020	\$3,548,607	\$3,303,155	(\$15,122,739)	\$335,903	(\$90,451)	\$128,255	\$37,804	1.07%
Southern Hills Reg. Hosp.	54	\$26,662,839	\$12,262,721	\$111,349	\$0	\$14,288,769	\$11,158,486	\$10,985,614	\$0	\$3,130,283	\$13,425	\$3,143,708	22.00%
St Francis Hospital	200	\$107,342,099	\$47,218,641	\$1,901,386	\$967,018	\$57,255,054	\$52,285,959	\$46,096,568	\$1,476,874	\$3,492,221	\$363,222	\$3,855,443	6.73%
St Joes. -Buckhannon	95	\$28,937,890	\$9,533,324	\$1,170,153	\$1,093,493	\$17,140,920	\$15,319,613	(\$35,145,039)	\$2,918,095	(\$1,096,788)	\$1,577,591	\$480,803	2.81%
St Joes. -Parkersburg	360	\$110,568,929	\$39,616,207	\$3,693,682	\$1,327,492	\$65,931,548	\$64,930,983	\$50,611,935	\$897,909	\$102,656	\$532,570	\$635,226	0.96%
St Luke's Hospital	79	\$27,342,379	\$13,360,476	\$1,110,446	\$110,761	\$12,760,696	\$15,107,112	(\$52,170,287)	\$571,200	(\$2,917,616)	\$88,219	(\$2,829,397)	-22.17%
St Mary's Hospital	440	\$239,623,779	\$64,701,737	\$9,132,927	\$5,310,790	\$160,478,325	\$158,925,658	\$145,371,213	\$0	\$1,552,667	\$8,588,774	\$10,141,441	6.32%
Stonewall Jackson Mem.	70	\$34,082,859	\$12,541,745	\$574,403	\$232,485	\$20,734,226	\$18,204,260	(\$138,191,432)	\$1,120,539	\$1,409,427	\$991,590	\$2,401,017	11.58%
Summers Co. App. Reg.	95	\$11,346,566	\$1,838,033	\$444,000	\$455,642	\$8,608,891	\$9,405,007	(\$9,595,369)	\$486,088	(\$1,282,204)	\$383,767	(\$898,437)	-10.44%
Summersville Mem.	109	\$31,883,188	\$9,918,835	\$1,216,729	\$366,446	\$20,381,178	\$19,708,581	\$10,976,171	\$936,282	(\$263,685)	\$304,745	\$41,060	0.20%
Thomas Memorial Hosp.	261	\$136,118,889	\$47,885,719	\$4,357,081	\$3,433,565	\$80,442,524	\$79,613,551	\$60,733,943	\$2,431,041	(\$1,602,068)	\$2,431,041	\$828,973	1.03%
United Hospital Center	375	\$169,324,274	\$52,969,390	\$5,144,885	\$5,278,927	\$105,931,072	\$89,136,320	\$26,317,521	\$10,544,965	\$6,249,787	\$7,837,556	\$14,087,343	13.30%
Webster County Mem.	6	\$4,832,774	\$44,701	\$146,794	\$157,678	\$4,483,601	\$4,283,296	(\$84,652,719)	\$863,015	(\$662,710)	\$386,335	(\$276,375)	-6.16%
Weirton Medical Center	240	\$81,523,500	\$24,755,844	\$1,481,803	\$1,103,329	\$54,182,524	\$48,963,897	\$49,899,228	\$5,615,425	(\$396,798)	\$4,480,117	\$4,083,319	7.54%
Welch Emergency	124	\$26,475,776	\$3,197,209	\$2,258,295	\$2,932,399	\$18,087,873	\$17,740,450	(\$30,876,024)	\$1,137,410	(\$789,987)	\$56,394	(\$733,593)	-4.06%
West Virginia Rehab. Ctr.	40	\$5,548,312	\$791,374	\$3,088,426	\$81,467	\$1,587,045	\$3,130,140	(\$16,153,405)	\$222,701	(\$1,765,796)	\$1,434,872	(\$330,924)	-20.85%
West Virginia Univ. Hosp.	440	\$299,542,470	\$81,345,836	\$10,474,709	\$8,875,791	\$198,846,134	\$172,779,560	\$195,715,994	\$34,004,367	(\$7,937,793)	\$33,924,806	\$25,987,013	13.07%
Western Hills Rehab.	40	\$18,854,772	\$8,841,314	\$100,115	\$0	\$9,913,343	\$8,415,530	(\$162,866,217)	\$0	\$1,497,813	\$60,273	\$1,558,086	15.72%
Wetzel County Hospital	68	\$25,510,534	\$9,868,161	\$1,008,417	\$399,187	\$14,234,769	\$13,783,481	\$5,819,239	\$620,227	(\$168,939)	\$443,628	\$274,689	1.93%
Wheeling Hospital	277	\$215,661,152	\$84,169,941	\$3,494,297	\$3,975,331	\$124,021,583	\$122,969,702	\$110,238,102	\$12,738,953	(\$11,687,072)	\$12,735,773	\$1,048,701	0.85%
Williamson Mem. Hosp.	76	\$47,493,618	\$22,435,786	\$2,207,911	\$740,857	\$22,109,064	\$20,866,770	(\$100,860,638)	\$833,574	\$408,720	\$134,941	\$543,661	2.46%
<b>1999 TOTALS</b>	10,168	\$4,358,701,105	\$1,470,849,103	\$166,514,902	\$120,338,552	\$2,600,998,548	\$2,529,504,308	\$92,361,010	\$149,004,056	(\$77,509,816)	\$151,795,461	\$74,285,645	2.86%
<b>1998 TOTALS</b>	10,241	\$4,153,394,090	\$1,322,655,052	\$155,342,477	\$109,897,457	\$2,565,499,104	\$2,459,176,538	\$106,322,566	\$141,905,456	(\$35,582,890)	\$154,462,967	\$118,880,077	4.37%
<b>NET CHANGE</b>	(73)	\$205,307,015	\$148,194,051	\$11,172,425	\$10,441,095	\$35,499,444	\$70,327,770	(\$13,961,556)	\$7,098,600	(\$41,926,926)	(\$2,667,506)	(\$44,594,432)	-1.51%
<b>% CHANGE</b>	-0.71%	4.94%	11.20%	7.19%	9.50%	1.38%	2.86%	-13.13%	5.00%	117.83%	-1.73%	-37.51%	

Rate of Return=EROE/Net Patient Revenue

## All Payor Gross Patient Revenue For All Hospitals - FY 1999

Hospital Type And Name	Beds	Gross Medicare Revenue	Gross Medicaid Revenue	Gross PEIA Revenue	Gross Other Gov't Revenue	Gross Non Gov't Revenue	Total Gross Revenue
Beckley Appalachian Regional	173	\$44,069,514	\$11,958,680	\$1,598,080	\$5,352,451	\$17,212,902	\$80,191,627
Bluefield Regional Medical Ctr.	265	\$72,283,266	\$17,690,829	\$3,360,019	\$5,010,092	\$34,234,486	\$132,578,692
Boone Memorial Hospital	38	\$5,301,321	\$1,977,293	\$365,015	\$564,056	\$3,816,358	\$12,024,043
Braxton County Memorial Hosp.	52	\$4,856,505	\$1,316,006	\$368,659	\$415,074	\$2,482,374	\$9,438,618
Broadus Hospital	72	\$3,067,435	\$1,671,258	\$216,484	\$82,047	\$1,517,829	\$6,555,053
Cabell Huntington Hospital	299	\$53,774,907	\$44,887,888	\$6,287,325	\$4,114,537	\$57,753,643	\$166,818,300
Camden-Clark Memorial	343	\$79,409,386	\$14,671,405	\$4,799,903	\$3,249,228	\$52,532,248	\$154,662,170
Charleston Area Medical Center	919	\$283,973,178	\$89,855,802	\$35,885,679	\$22,186,758	\$171,246,212	\$603,147,629
City Hospital	260	\$31,974,901	\$8,779,064	\$2,440,839	\$2,049,593	\$26,651,061	\$71,895,458
Davis Memorial Hospital	115	\$39,417,033	\$11,953,484	\$5,855,595	\$2,029,445	\$21,955,531	\$81,211,088
Eye & Ear Clinic	35	\$3,059,309	\$637,062	\$366,481	\$121,019	\$2,375,801	\$6,559,672
Fairmont General Hospital	268	\$42,088,324	\$8,192,032	\$3,102,915	\$3,305,913	\$21,514,597	\$78,203,781
Grafton City Hospital	135	\$6,790,348	\$3,530,299	\$260,651	\$644,369	\$3,692,870	\$14,918,537
Grant Memorial Hospital	61	\$13,129,999	\$4,952,231	\$914,583	\$1,264,045	\$9,251,308	\$29,512,166
Greenbrier Valley Hospital	122	\$28,253,310	\$8,066,037	\$3,082,997	\$2,793,356	\$14,585,163	\$56,780,863
Guyan Valley Hospital	13	\$3,006,853	\$588,388	\$69,440	\$205,099	\$975,077	\$4,844,857
Hampshire Memorial Hospital	47	\$4,619,607	\$2,539,052	\$421,474	\$114,387	\$2,163,469	\$9,857,989
Highland Hospital	80	\$1,694,298	\$5,153,007	\$177,170	\$22,572	\$3,819,932	\$10,866,979
Huntington Rehab Hospital	40	\$15,202,386	\$655,962	\$0	\$1,049,468	\$2,626,413	\$19,534,229
Huntington State Hospital	90	\$1,822,225	\$215,411	\$11,934	\$12,594	\$8,922,870	\$10,985,034
Jackson General Hospital	74	\$12,881,394	\$4,843,322	\$1,885,384	\$733,794	\$11,372,892	\$31,716,786
Jefferson Memorial Hospital	62	\$12,263,034	\$3,193,020	\$699,655	\$1,034,902	\$13,651,746	\$30,842,357
Logan General Hospital	132	\$57,766,511	\$24,798,140	\$4,786,995	\$11,354,471	\$40,425,548	\$139,131,665
Man Appalachian Regional Hosp.	74	\$8,422,716	\$4,117,733	\$234,035	\$2,895,358	\$4,779,414	\$20,449,256
Minnie Hamilton H. C. Center	49	\$3,135,888	\$1,884,873	\$147,709	\$50,074	\$2,034,902	\$7,253,446
Monongalia General Hospital	207	\$61,475,518	\$6,017,276	\$7,799,404	\$2,447,917	\$35,702,338	\$113,442,453
Montgomery General Hospital	99	\$16,257,696	\$5,384,504	\$1,418,208	\$1,740,191	\$8,055,958	\$32,856,557
Morgan County War Memorial	60	\$5,891,353	\$1,345,044	\$170,685	\$337,745	\$3,964,991	\$11,709,818
MountainView Regional Hospital	80	\$28,309,757	\$2,819,085	\$0	\$0	\$7,651,283	\$38,780,125
Ohio Valley Medical Center	670	\$54,833,191	\$14,422,565	\$548,030	\$2,872,495	\$39,965,994	\$112,642,275
Plateau Medical Center	94	DNR	DNR	DNR	DNR	DNR	DNR
Pleasant Valley Hospital	201	\$35,998,047	\$15,480,915	\$1,725,090	\$1,419,330	\$22,974,503	\$77,597,885
Pocahontas Memorial Hospital	27	\$5,196,921	\$578,893	\$290,079	\$185,475	\$1,250,626	\$7,501,994
Potomac Valley Hospital	63	\$11,465,233	\$2,335,706	\$837,083	\$438,014	\$5,912,010	\$20,988,046

Preston Memorial Hospital	76	\$8,458,269	\$3,347,909	\$998,823	\$952,794	\$5,128,628	\$18,886,423
Princeton Community Hospital	211	\$62,166,280	\$20,854,690	\$4,306,420	\$3,343,339	\$30,379,873	\$121,050,602
Putnam General Hospital	68	\$31,198,868	\$4,153,814	\$2,056,199	\$1,741,860	\$18,433,023	\$57,583,764
Raleigh General Hospital	410	\$79,211,247	\$29,094,294	\$6,487,087	\$10,300,132	\$38,724,900	\$163,817,660
Reynolds Memorial Hospital	233	\$25,558,860	\$4,033,343	\$1,508,980	\$1,352,882	\$13,989,997	\$46,444,062
Richwood Area Medical Center	25	\$2,306,571	\$537,706	\$0	\$87,885	\$901,657	\$3,833,819
River Park Hospital	165	\$3,637,391	\$11,331,751	\$33,292	\$457,341	\$4,639,119	\$20,098,894
Roane General Hospital	50	\$6,017,542	\$4,071,059	\$588,290	\$294,225	\$4,150,396	\$15,121,512
Sharpe Hospital	150	\$7,087,978	\$1,674,142	\$285,144	\$22,476	\$43,132,853	\$52,202,593
Sistersville General Hospital	12	\$2,525,418	\$741,081	\$172,137	\$224,777	\$1,822,316	\$5,485,729
Southern Hills Regional Hospital	54	\$21,876,100	\$215,978	\$0	\$1,998,437	\$2,572,324	\$26,662,839
St Francis Hospital	200	\$59,511,473	\$8,997,863	\$4,045,206	\$6,051,129	\$28,736,428	\$107,342,099
St Joseph's Hosp.-Buckhannon	95	\$12,509,183	\$4,936,089	\$1,640,435	\$888,353	\$8,963,830	\$28,937,890
St Joseph's Hosp.-Parkersburg	360	\$61,535,609	\$12,528,613	\$2,053,960	\$2,415,543	\$32,035,204	\$110,568,929
St Luke's Hospital	79	\$15,249,676	\$4,764,803	\$575,660	\$1,095,421	\$5,656,819	\$27,342,379
St Mary's Hospital	440	\$125,694,306	\$24,763,746	\$10,051,072	\$6,474,260	\$72,640,395	\$239,623,779
Stonewall Jackson Mem. Hosp.	70	\$18,360,239	\$5,474,728	\$2,463,622	\$1,165,477	\$6,618,793	\$34,082,859
Summers Co. App. Reg. Hosp.	95	\$5,261,600	\$2,592,615	\$312,364	\$314,349	\$2,865,638	\$11,346,566
Summersville Memorial Hospital	109	\$12,865,782	\$7,161,015	\$1,415,510	\$1,979,943	\$8,460,938	\$31,883,188
Thomas Memorial Hospital	261	\$68,185,710	\$12,736,278	\$8,346,327	\$3,139,273	\$43,711,301	\$136,118,889
United Hospital Center	375	\$94,706,062	\$17,032,259	\$7,718,930	\$3,662,444	\$46,204,579	\$169,324,274
Webster County Memorial Hosp.	6	\$2,413,286	\$922,849	\$198,487	\$131,918	\$1,166,234	\$4,832,774
Weirton Medical Center	240	\$43,940,056	\$6,366,236	\$1,564,296	\$1,922,234	\$27,730,678	\$81,523,500
Welch Emergency Hospital	124	\$8,419,280	\$10,634,590	\$688,916	\$773,200	\$5,959,790	\$26,475,776
West Virginia Rehab. Ctr.	40	\$1,542,233	\$138,091	\$122,394	\$32,376	\$3,713,218	\$5,548,312
West Virginia University Hosp.	440	\$99,079,160	\$68,162,709	\$19,210,758	\$9,645,545	\$103,444,298	\$299,542,470
Western Hills Rehab. Hosp.	40	\$16,463,412	\$62,316	\$0	\$348,746	\$1,980,298	\$18,854,772
Wetzel County Hospital	68	\$12,776,133	\$2,454,317	\$789,373	\$643,663	\$8,847,048	\$25,510,534
Wheeling Hospital	277	\$107,676,072	\$11,131,082	\$4,825,729	\$5,216,018	\$86,812,251	\$215,661,152
Williamson Memorial Hospital	76	\$20,031,553	\$12,878,883	\$1,205,393	\$2,916,821	\$10,460,968	\$47,493,618

All Hospitals	Beds	Gross Medicare Revenue	Gross Medicaid Revenue	Gross PEIA Revenue	Gross Other Gov't Revenue	Gross Non-Gov't Revenue	Total Gross Revenue
<b>1999 TOTALS</b>	<b>10,168</b>	<b>\$2,087,956,713</b>	<b>\$620,307,115</b>	<b>\$173,792,404</b>	<b>\$149,688,730</b>	<b>\$1,326,956,143</b>	<b>\$4,358,701,105</b>
<b>1998 TOTALS</b>	<b>10,241</b>	<b>\$2,003,606,475</b>	<b>\$598,592,812</b>	<b>\$157,645,738</b>	<b>\$139,375,543</b>	<b>\$1,254,173,531</b>	<b>\$4,153,394,090</b>
<b>NET CHANGE</b>	<b>(73)</b>	<b>\$84,350,238</b>	<b>\$21,714,303</b>	<b>\$16,146,666</b>	<b>\$10,313,187</b>	<b>\$72,782,612</b>	<b>\$205,307,015</b>
	<b>-0.71%</b>	<b>4.21%</b>	<b>3.63%</b>	<b>10.24%</b>	<b>7.40%</b>	<b>5.80%</b>	<b>4.94%</b>

**Uncompensated Care For All Hospitals  
FY 1999**

Hospital Type And Name	Gross Patient Revenue	Bad Debt	% Of GPR	Charity Care	% Of GPR	Total Uncompensated Care	% Of GPR
Beckley Appalachian Regional	\$80,191,627	\$4,730,500	5.90%	\$1,216,297	1.52%	\$5,946,797	7.42%
Bluefield Regional Medical Ctr.	\$132,578,692	\$3,374,308	2.55%	\$2,660,787	2.01%	\$6,035,095	4.55%
Boone Memorial Hospital	\$12,024,043	\$521,211	4.33%	\$215,167	1.79%	\$736,378	6.12%
Braxton County Memorial Hosp.	\$9,438,618	\$877,131	9.29%	\$1,338	0.01%	\$878,469	9.31%
Broadus Hospital	\$6,555,053	\$477,634	7.29%	\$115,660	1.76%	\$593,294	9.05%
Cabell Huntington Hospital	\$166,818,300	\$7,348,180	4.40%	\$3,526,886	2.11%	\$10,875,066	6.52%
Camden-Clark Memorial	\$154,662,170	\$4,917,431	3.18%	\$3,567,110	2.31%	\$8,484,541	5.49%
Charleston Area Medical Center	\$603,147,629	\$25,842,224	4.28%	\$10,847,031	1.80%	\$36,689,255	6.08%
City Hospital	\$71,895,458	\$3,715,790	5.17%	\$452,109	0.63%	\$4,167,899	5.80%
Davis Memorial Hospital	\$81,211,088	\$3,550,780	4.37%	\$1,480,300	1.82%	\$5,031,080	6.20%
Eye & Ear Clinic	\$6,559,672	\$46,628	0.71%	\$2,767	0.04%	\$49,395	0.75%
Fairmont General Hospital	\$78,203,781	\$2,543,706	3.25%	\$513,408	0.66%	\$3,057,114	3.91%
Grafton City Hospital	\$14,918,537	\$198,090	1.33%	\$171,078	1.15%	\$369,168	2.47%
Grant Memorial Hospital	\$29,512,166	\$1,496,027	5.07%	\$1,009,675	3.42%	\$2,505,702	8.49%
Greenbrier Valley Hospital	\$56,780,863	\$2,305,749	4.06%	\$256,194	0.45%	\$2,561,943	4.51%
Guyan Valley Hospital	\$4,844,857	\$51,762	1.07%	\$54,043	1.12%	\$105,805	2.18%
Hampshire Memorial Hospital	\$9,857,989	\$272,130	2.76%	\$234,861	2.38%	\$506,991	5.14%
Highland Hospital	\$10,866,979	\$546,279	5.03%	\$398,765	3.67%	\$945,044	8.70%
Huntington Rehab Hospital	\$19,534,229	\$49,056	0.25%	\$0	0.00%	\$49,056	0.25%
Huntington State Hospital	\$10,985,034	\$3,174,131	28.90%	\$5,823,982	53.02%	\$8,998,113	81.91%
Jackson General Hospital	\$31,716,786	\$1,198,704	3.78%	\$895,991	2.82%	\$2,094,695	6.60%
Jefferson Memorial Hospital	\$30,842,357	\$2,140,454	6.94%	\$278,309	0.90%	\$2,418,763	7.84%
Logan General Hospital	\$139,131,665	\$9,264,124	6.66%	\$1,588,878	1.14%	\$10,853,002	7.80%
Man Appalachian Regional Hosp.	\$20,449,256	\$1,237,000	6.05%	\$375,537	1.84%	\$1,612,537	7.89%
Minnie Hamilton Health Care Center	\$7,253,446	\$502,999	6.93%	\$94,187	1.30%	\$597,186	8.23%
Monongalia General Hospital	\$113,442,453	\$2,678,296	2.36%	\$1,281,561	1.13%	\$3,959,857	3.49%
Montgomery General Hospital	\$32,856,557	\$1,710,000	5.20%	\$934,297	2.84%	\$2,644,297	8.05%
Morgan County War Memorial	\$11,709,818	\$668,677	5.71%	\$104,863	0.90%	\$773,540	6.61%
MountainView Regional Hospital	\$38,780,125	\$271,714	0.70%	\$0	0.00%	\$271,714	0.70%
Ohio Valley Medical Center	\$112,642,275	\$3,864,592	3.43%	\$1,114,997	0.99%	\$4,979,589	4.42%
Plateau Medical Center	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Pleasant Valley Hospital	\$77,597,885	\$2,585,198	3.33%	\$278,342	0.36%	\$2,863,540	3.69%
Pocahontas Memorial Hospital	\$7,501,994	\$286,702	3.82%	\$9,522	0.13%	\$296,224	3.95%

Potomac Valley Hospital	\$20,988,046	\$536,471	2.56%	\$414,977	1.98%	\$951,448	4.53%
Preston Memorial Hospital	18,886,423	\$1,312,959	6.95%	\$248,732	1.32%	\$1,561,691	8.27%
Princeton Community Hospital	\$121,050,602	\$4,634,965	3.83%	\$2,292,834	1.89%	\$6,927,799	5.72%
Putnam General Hospital	\$57,583,764	\$1,888,311	3.28%	\$161,882	0.28%	\$2,050,193	3.56%
Raleigh General Hospital	\$163,817,660	\$3,092,937	1.89%	\$2,144,573	1.31%	\$5,237,510	3.20%
Reynolds Memorial Hospital	\$46,444,062	\$811,865	1.75%	\$683,197	1.47%	\$1,495,062	3.22%
Richwood Area Medical Center	\$3,833,819	\$75,216	1.96%	\$0	0.00%	\$75,216	1.96%
River Park Hospital	\$20,098,894	\$624,465	3.11%	\$183,831	0.91%	\$808,296	4.02%
Roane General Hospital	\$15,121,512	\$463,360	3.06%	\$543,190	3.59%	\$1,006,550	6.66%
Sharpe Hospital	\$52,202,593	\$7,155,674	13.71%	\$37,236,716	71.33%	\$44,392,390	85.04%
Sistersville General Hospital	5,485,729	\$353,664	6.45%	\$82,020	1.50%	\$435,684	7.94%
Southern Hills Regional Hospital	\$26,662,839	\$111,349	0.42%	\$0	0.00%	\$111,349	0.42%
St Francis Hospital	\$107,342,099	\$1,901,386	1.77%	\$967,018	0.90%	\$2,868,404	2.67%
St Joseph's Hosp.-Buckhannon	\$28,937,890	\$1,170,153	4.04%	\$1,093,493	3.78%	\$2,263,646	7.82%
St Joseph's Hosp.-Parkersburg	\$110,568,929	\$3,693,682	3.34%	\$1,327,492	1.20%	\$5,021,174	4.54%
St Luke's Hospital	\$27,342,379	\$1,110,446	4.06%	\$110,761	0.41%	\$1,221,207	4.47%
St Mary's Hospital	\$239,623,779	\$9,132,927	3.81%	\$5,310,790	2.22%	\$14,443,717	6.03%
Stonewall Jackson Mem. Hosp.	\$34,082,859	\$574,403	1.69%	\$232,485	0.68%	\$806,888	2.37%
Summers County Appalachian Reg. Hosp	\$11,346,566	\$444,000	3.91%	\$455,642	4.02%	\$899,642	7.93%
Summersville Memorial Hospital	\$31,883,188	\$1,216,729	3.82%	\$366,446	1.15%	\$1,583,175	4.97%
Thomas Memorial Hospital	\$136,118,889	\$4,357,081	3.20%	\$3,433,565	2.52%	\$7,790,646	5.72%
United Hospital Center	\$169,324,274	\$5,144,885	3.04%	\$5,278,927	3.12%	\$10,423,812	6.16%
Webster County Memorial Hosp.	\$4,832,774	\$146,794	3.04%	\$157,678	3.26%	\$304,472	6.30%
Weirton Medical Center	\$81,523,500	\$1,481,803	1.82%	\$1,103,329	1.35%	\$2,585,132	3.17%
Welch Emergency Hospital	\$26,475,776	\$2,258,295	8.53%	\$2,932,399	11.08%	\$5,190,694	19.61%
West Virginia Rehab. Ctr.	\$5,548,312	\$3,088,426	55.66%	\$81,467	1.47%	\$3,169,893	57.13%
West Virginia University Hosp.	\$299,542,470	\$10,474,709	3.50%	\$8,875,791	2.96%	\$19,350,500	6.46%
Western Hills Rehab. Hosp.	\$18,854,772	\$100,115	0.53%	\$0	0.00%	\$100,115	0.53%
Wetzel County Hospital	\$25,510,534	\$1,008,417	3.95%	\$399,187	1.56%	\$1,407,604	5.52%
Wheeling Hospital	\$215,661,152	\$3,494,297	1.62%	\$3,975,331	1.84%	\$7,469,628	3.46%
Williamson Memorial Hospital	\$47,493,618	\$2,207,911	4.65%	\$740,857	1.56%	\$2,948,768	6.21%
<b>1999 Totals</b>	<b>\$4,358,701,105</b>	<b>\$166,514,902</b>	<b>3.82%</b>	<b>\$120,338,552</b>	<b>2.76%</b>	<b>\$286,853,454</b>	<b>6.58%</b>
<b>1998 Totals</b>	<b>\$4,153,394,090</b>	<b>\$155,342,477</b>	<b>3.74%</b>	<b>\$109,897,457</b>	<b>2.65%</b>	<b>\$265,239,934</b>	<b>6.39%</b>

DNR- Did Not Report

**All Payor Utilization Data For All Hospitals  
FY 1999 All Units Excluding Nursery And Neonatal Intensive Care**

Hospital	Inpatient Days						Discharges						Total Beds		Facility
	Medicare	Medicaid	PEIA	Other Gov't	Non Gov't	Total	Medicare	Medicaid	PEIA	Other Gov't	Non Gov't	Total	Licensed	Staffed	Occupancy
Beckley Appalachian Regional	31,300	8,036	736	2,907	6,540	49,519	4,653	1,315	175	452	1,555	8,150	173	173	78.4%
Bluefield Regional Med Ctr	36,567	5,273	773	1,213	6,179	50,005	4,851	1,338	215	216	1,771	8,391	265	265	51.7%
Boone Memorial Hospital	2,595	178	45	8	1,946	4,772	461	59	19	4	153	696	38	38	34.4%
Braxton County Memorial	1,950	188	52	132	313	2,635	507	63	25	33	139	767	52	42	13.9%
Broadus Hospital	4,403	12,866	10	0	3,962	21,241	283	31	3	0	52	369	72	72	80.8%
Cabell Huntington Hospital	25,556	13,653	1,793	811	15,579	57,392	4,095	3,491	451	186	4,729	12,952	299	287	52.6%
Camden-Clark Memorial	40,276	4,560	1,140	668	11,843	58,487	6,429	1,318	311	171	3,491	11,720	343	238	46.7%
Charleston Area Medical Ctr	103,579	31,063	8,493	5,333	43,891	192,359	14,893	6,239	1,872	994	10,433	34,431	919	784	57.3%
City Hospital	23,558	4,318	788	304	8,047	37,015	2,882	1,019	192	81	2,657	6,831	260	175	39.0%
Davis Memorial Hospital	16,373	2,872	1,021	201	3,522	23,989	3,293	1,057	339	66	1,416	6,171	115	109	57.2%
Eye & Ear Clinic	12	7	5	4	23	51	7	4	4	4	16	35	35	26	0.4%
Fairmont General Hospital	24,668	4,755	881	1,414	5,142	36,860	3,613	1,106	216	252	1,538	6,725	268	215	37.7%
Grafton City Hospital	5,807	20,342	44	651	4,009	30,853	809	163	11	17	168	1,168	135	135	62.6%
Grant Memorial Hospital	9,629	1,669	207	60	1,554	13,119	1,311	389	59	30	579	2,368	61	61	58.9%
Greenbrier Valley Hospital	12,567	2,463	545	669	2,774	19,018	2,225	712	171	136	931	4,175	122	122	42.7%
Guyan Valley Hospital	2,729	189	24	161	23	3,126	225	37	3	20	21	306	13	13	65.9%
Hampshire Memorial Hospital	1,447	10,427	89	9	761	12,733	412	144	32	5	216	809	47	47	74.2%
Highland Hospital	1,385	4,788	267	59	2,780	9,279	140	422	31	7	375	975	80	58	31.8%
Huntington Rehab Hospital	11,092	391	0	280	1,698	13,461	613	17	0	12	98	740	40	40	92.2%
Jackson General Hospital	7,898	1,711	665	117	1,909	12,300	1,479	381	192	26	699	2,777	74	74	45.5%
Jefferson Memorial Hospital	6,405	907	131	117	2,891	10,451	1,016	298	36	46	864	2,260	62	62	46.2%
Logan General Hospital	17,872	5,222	623	2,311	3,702	29,730	3,057	1,394	225	558	1,362	6,596	132	132	61.7%
Man Appalachian Regional	1,963	331	54	641	468	3,457	408	134	15	125	164	846	74	36	12.8%
Mildred M. Bateman Hospital*	4,629	583	37	39	23,158	28,446	142	14	1	2	476	635	90	90	86.6%
Minnie Hamilton Health Care	1,219	7,361	41	10	1,416	10,047	204	73	4	2	54	337	49	49	56.2%
Monongalia General Hospital	25,511	1,886	1,927	374	7,996	37,694	4,428	456	517	85	2,256	7,742	207	175	49.9%
Montgomery General Hospital	6,957	11,049	480	889	1,348	20,723	1,153	204	46	34	299	1,736	99	99	57.3%
Morgan County War Memorial	3,749	4,488	27	32	2,305	10,601	564	67	15	12	291	949	60	44	48.4%
Mountainview Reg Rehab	20,691	2,255	0	0	4,863	27,809	814	77	0	0	213	1,104	80	80	95.2%
Ohio Valley General Hospital	17,791	4,282	126	667	8,048	30,914	3,157	1,062	34	168	2,236	6,657	498	472	17.0%
Peterson Rehab Hospital	9,435	27,403	118	88	17,600	54,644	494	16	1	4	84	599	172	172	87.0%
Plateau Medical Center	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR	94	94	0.0%
Pleasant Valley Hospital	15,875	25,482	361	325	8,827	50,870	2,653	1,200	111	26	1,248	5,238	201	201	69.3%
Pocahontas Memorial Hospital	4,990	120	95	78	2,200	7,483	624	27	30	13	134	828	27	27	75.9%

Potomac Valley Hospital	3,657	675	124	34	1,455	5,945	897	251	48	11	521	1,728	63	44	25.9%
Preston Memorial Hospital	2,676	1,070	223	93	1,044	5,106	498	281	56	26	259	1,120	76	58	18.4%
Princeton Community Hospital	33,343	7,565	849	633	7,698	50,088	4,651	1,772	284	231	2,157	9,095	211	211	65.0%
Putnam General Hospital	11,305	868	355	179	2,664	15,371	1,761	229	108	45	888	3,031	68	68	61.9%
Raleigh General Hospital	35,585	9,513	1,525	2,788	9,201	58,612	5,416	2,763	400	580	2,926	12,085	410	343	39.2%
Reynolds Memorial Hospital	16,998	907	253	60	3,140	21,358	2,229	231	65	12	662	3,199	233	126	25.1%
Richwood Area Medical Center	1,580	105	0	48	116	1,849	176	34	0	20	49	279	25	25	20.3%
River Park Hospital	3,412	15,559	31	414	4,290	23,706	402	560	3	55	721	1,741	165	165	39.4%
Roane General Hospital	2,625	3,025	52	20	3,143	8,865	591	243	23	8	176	1,041	50	50	48.6%
Sharpe Hospital	7,166	785	291	22	39,105	47,369	253	46	8	1	792	1,100	150	150	86.5%
Sistersville General	342	19	15	2	176	554	88	11	6	1	69	175	12	12	12.6%
Southern Hills Rehab	16,185	84	0	173	1,200	17,642	783	3	0	13	87	886	54	54	89.5%
St Francis Hospital	23,690	2,433	624	783	3,691	31,221	3,476	366	150	147	921	5,060	200	151	42.8%
St Joseph's - Buckhannon	4,822	3,792	325	103	4,610	13,652	1,182	468	126	32	657	2,465	95	93	39.4%
St Joseph's - Parkersburg	28,696	6,210	490	561	8,035	43,992	4,538	1,282	136	114	2,421	8,491	360	294	33.5%
St Luke's Hospital	6,258	1,003	144	244	893	8,542	1,214	225	17	52	283	1,791	79	79	29.6%
St Mary's Hospital	62,940	10,691	3,204	2,219	21,636	100,690	9,403	1,998	724	481	4,996	17,602	440	419	62.7%
Stonewall Jackson Memorial	13,741	1,931	703	331	1,782	18,488	1,932	573	195	80	545	3,325	70	70	72.4%
Summers County ARH	3,276	6,632	42	56	2,307	12,313	521	137	15	14	102	789	95	50	35.5%
Summersville Memorial	5,732	17,593	257	399	3,873	27,854	1,119	343	82	94	419	2,057	109	109	70.0%
Thomas Memorial Hospital	35,398	5,232	2,182	475	10,418	53,705	4,986	1,262	518	97	2,776	9,639	261	216	56.4%
United Hospital Center	53,137	6,581	2,106	799	12,644	75,267	7,372	1,796	526	211	3,634	13,539	375	317	55.0%
Webster County Memorial	373	61	16	2	59	511	147	25	8	2	41	223	6	0	23.3%
Weirton Medical Center	27,775	2,403	484	240	6,904	37,806	4,442	603	107	61	2,036	7,249	240	240	43.2%
Welch Emergency Hospital	3,359	18,491	115	203	2,390	24,558	643	327	28	55	360	1,413	124	124	54.3%
West Virginia Rehab Center	812	61	81	12	2,527	3,493	25	2	3	1	101	132	40	40	23.9%
West Virginia University	32,551	26,273	4,379	2,239	26,994	92,436	4,781	3,443	829	430	5,015	14,498	440	381	57.4%
Western Hills Rehabilitation	12,425	0	0	20	756	13,201	684	0	0	2	41	727	40	40	90.4%
Wetzel County Hospital	6,534	550	110	55	1,190	8,439	1,063	197	32	11	364	1,667	68	68	34.0%
Wheeling Hospital	38,515	3,220	819	754	17,044	60,352	6,105	849	206	144	4,396	11,700	277	276	59.7%
Williamson Memorial Hospital	8,851	3,882	299	927	1,962	15,921	1,588	1,124	70	135	681	3,598	76	76	57.4%
<b>1999 TOTALS</b>	<b>1,004,237</b>	<b>378,332</b>	<b>41,696</b>	<b>35,460</b>	<b>410,264</b>	<b>1,869,989</b>	<b>144,861</b>	<b>45,771</b>	<b>10,129</b>	<b>6,953</b>	<b>79,814</b>	<b>287,528</b>	<b>10,168</b>	<b>9,056</b>	<b>50.5%</b>
DNR= Did Not Report															

\*Mildred M. Bateman formerly Huntington State Hospital.

**Comparison of Full Time Equivalents (FTEs) And Total Wages and Salaries  
(Including Benefits) for All Hospitals, FY 1998 & 1999**

Hospital	1999			1998		
	Total FTE's	1999 Total Wages & Salaries	Average Wage & Salary Per FTE	Total FTE 's	1998 Total Wages & Salaries	Average Wage & Salary Per FTE
Beckley Appalachian Regional Hospital	650	\$29,366,264	\$45,172	644	\$26,895,288	\$41,756
Bluefield Regional Medical Center	987	\$37,912,035	\$38,431	968	\$34,782,019	\$35,947
Boone Memorial Hospital	121	\$3,512,025	\$29,116	117	\$3,163,376	\$27,067
Braxton County Memorial Hospital	117	\$3,611,034	\$30,996	122	\$3,984,367	\$32,552
Broaddus Hospital Association	137	\$3,552,353	\$25,956	138	\$3,432,839	\$24,959
Cabell Huntington Hospital	1,295	\$66,542,227	\$51,396	1,327	\$65,431,843	\$49,304
Camden-Clark Memorial Hospital	1,179	\$44,851,626	\$38,045	1,130	\$42,402,011	\$37,531
Charleston Area Medical Center	4,115	\$176,968,467	\$43,002	4,365	\$188,156,423	\$43,101
City Hospital, Inc.	677	\$26,768,066	\$39,516	675	\$25,633,175	\$37,964
Davis Memorial Hospital, Inc.	582	\$24,804,231	\$42,601	618	\$24,344,930	\$39,363
Eye & Ear Clinic of Charleston, Inc.	60	\$2,091,820	\$34,922	75	\$2,755,034	\$36,783
Fairmont General Hospital	597	\$25,192,634	\$42,227	657	\$27,284,770	\$41,548
Grafton City Hospital	222	\$6,148,148	\$27,732	207	\$5,746,589	\$27,829
Grant Memorial Hospital	320	\$9,909,614	\$31,000	328	\$9,650,659	\$29,381
Greenbrier Valley Medical Center	347	\$12,904,654	\$37,221	343	\$11,519,402	\$33,633
Guyan Valley Hospital	92	\$3,036,031	\$33,108	146	\$3,212,849	\$22,057
Hampshire Memorial Hospital	115	\$3,088,507	\$26,787	116	\$3,014,052	\$26,096
Highland Hospital	194	\$5,063,127	\$26,139	156	\$4,175,167	\$26,730
Huntington Rehabilitation Hospital	125	\$4,348,666	\$34,921	119	\$4,020,187	\$33,698
Huntington State Hospital	319	\$9,198,038	\$28,816	302	\$8,751,435	\$28,978
Jackson General Hospital	298	\$12,459,045	\$41,831	298	\$12,184,907	\$40,889
Jefferson Memorial Hospital	288	\$12,457,319	\$43,285	283	\$11,324,741	\$40,073
Logan General Hospital	843	\$39,377,362	\$46,694	854	\$39,898,281	\$46,741
Man Appalachian Regional Hospital	189	\$8,903,882	\$47,061	187	\$8,489,295	\$45,349
Minnie Hamilton Health Center	173	\$4,604,632	\$26,663	136	\$3,579,047	\$26,375
Monongalia General Hospital	870	\$34,872,272	\$40,083	910	\$35,761,650	\$39,307
Montgomery General Hospital	269	\$11,968,080	\$44,508	284	\$12,492,324	\$43,941
Morgan County War Memorial Hospital	111	\$3,882,323	\$35,071	113	\$3,733,382	\$33,156
Mountainview Reg. Rehabilitation Hospital	244	\$8,861,519	\$36,288	248	\$8,587,612	\$34,669
Ohio Valley General Hospital	974	\$36,571,204	\$37,532	966	\$34,641,962	\$35,846
Plateau Medical Center	-	DNR	DNR	251	\$7,863,728	\$31,367

Pleasant Valley Hospital	653	\$25,190,499	\$38,588	591	\$22,372,527	\$37,881
Pocahontas Memorial Hospital	85	\$2,301,717	\$27,050	84	\$2,132,310	\$25,385
Potomac Valley Hospital	194	\$5,705,730	\$29,457	191	\$5,502,270	\$28,778
Preston Memorial Hospital	180	\$6,143,257	\$34,148	173	\$5,795,419	\$33,597
Princeton Community Hospital	999	\$37,964,281	\$38,010	954	\$33,449,159	\$35,069
Putnam General Hospital	315	\$12,012,580	\$38,123	288	\$10,362,563	\$36,019
Raleigh General Hospital	926	\$34,504,086	\$37,245	982	\$34,004,647	\$34,635
Reynolds Memorial Hospital	430	\$16,586,637	\$38,592	444	\$16,539,941	\$37,261
Richwood Area Community Hospital	43	\$1,585,544	\$36,959	38	\$1,299,736	\$34,016
River Park Hospital	175	\$6,050,925	\$34,518	145	\$5,081,616	\$35,143
Roane General Hospital	220	\$7,017,984	\$31,943	256	\$7,442,851	\$29,075
Sharpe Hospital	380	\$11,410,237	\$30,059	418	\$11,097,926	\$26,550
Sistersville General Hospital	76	\$2,323,097	\$30,407	85	\$2,369,980	\$28,017
Southern Hills Regional Rehab. Hospital	145	\$4,768,474	\$32,909	142	\$4,274,660	\$30,082
St. Francis Hospital	567	\$21,599,347	\$38,121	564	\$21,296,901	\$37,794
St. Joseph's Hospital - Buckhannon	277	\$9,312,767	\$33,657	273	\$8,980,474	\$32,883
St. Joseph's Hospital - Parkersburg	835	\$31,742,025	\$38,033	823	\$30,589,880	\$37,191
St. Luke's Hospital	199	\$6,746,527	\$33,988	199	\$6,512,891	\$32,794
St. Mary's Hospital	1,777	\$80,525,789	\$45,323	1,710	\$74,390,773	\$43,508
Stonewall Jackson Memorial Hospital	301	\$10,893,105	\$36,154	289	\$9,957,444	\$34,419
Summers Co. Appalachian Reg. Hospital	135	\$5,849,847	\$43,204	137	\$5,817,192	\$42,523
Summersville Memorial Hospital	329	\$11,866,720	\$36,102	335	\$10,985,674	\$32,842
Thomas Memorial Hospital	1,016	\$39,222,819	\$38,613	994	\$37,605,060	\$37,836
United Hospital Center	1,285	\$54,105,457	\$42,122	1,225	\$50,825,191	\$41,504
Webster County Memorial Hospital	90	\$3,095,594	\$34,434	82	\$3,013,554	\$36,796
Weirton Medical Center	794	\$29,394,034	\$37,016	790	\$27,475,274	\$34,799
Welch Emergency Hospital	311	\$9,023,606	\$29,005	298	\$8,082,493	\$27,122
West Virginia Rehabilitation Center	213	\$7,918,223	\$37,122	217	\$7,450,953	\$34,368
West Virginia University Hospitals, Inc.	2,441	\$97,790,958	\$40,063	2,272	\$90,422,416	\$39,800
Western Hills Regional Rehab. Hospital	125	\$4,439,153	\$35,599	126	\$3,957,874	\$31,512
Wetzel County Hospital Association	192	\$7,043,594	\$36,705	206	\$7,217,173	\$35,035
Wheeling Hospital	1,690	\$71,958,171	\$42,586	1,582	\$64,018,605	\$40,457
Williamson Memorial Hospital	259	\$10,842,152	\$41,829	297	\$10,653,110	\$35,893
<b>TOTALS</b>	34,161	\$1,359,762,141	\$39,804	34,285	\$1,317,891,881	\$38,439

## Home Health – Excess Revenue over Expense (EROE) FY 1998 - 1999

County Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Barbour County Home Health Agency	1,179,674	666,112	1,151,975	603,698	27,699	62,414
Boone County Home Health Agency	185,681	316,830	311,601	297,282	(125,920)	19,548
Cabell-Huntington Health	228,004	663,384	507,935	668,860	(279,931)	(5,476)
Clay County Health Department	1,324,659	589,079	1,522,000	597,653	(197,341)	(8,574)
Doddridge County Home Health Agency	215,162	125,036	249,917	106,736	(34,755)	18,300
Greenbrier County Home Health Agency	357,245	1,311,016	745,276	1,325,577	(388,031)	(14,561)
Harrison-Clarksburg Home Health Agency	1,476,219	1,915,458	1,522,327	1,807,495	(46,108)	107,963
Jackson County Home Health Service	370,136	1,424,098	539,445	1,302,764	(169,309)	121,333
Kanawha-Charleston Health	822,874	1,922,501	1,390,380	1,962,318	(567,506)	(39,817)
Lewis County Home Health and Hospice	809,649	953,809	1,006,673	1,107,498	(197,024)	(153,689)
Marion County Health	1,165,826	695,538	1,194,119	923,412	(28,293)	(227,874)
Monongalia County Home Care Services	607,399	2,751,346	1,077,730	2,432,819	(470,331)	318,527
Nicholas-Webster Home Health Services	1,071,094	1,511,315	1,173,137	1,453,054	(102,043)	58,261
Putnam County Home Health Agency	closed	282,740	closed	311,583	closed	(28,843)
Taylor-Grafton Health Department	1,049,598	912,165	1,015,678	972,174	33,920	(60,009)
Wayne County Home Health Agency	219,277	345,780	351,542	378,429	(132,265)	(32,649)
Wetzel-Tyler Home Health Agency	547,981	310,426	566,356	356,992	(18,375)	(46,566)
<b>Subtotal County Facilities</b>	<b>11,630,478</b>	<b>16,696,633</b>	<b>14,326,091</b>	<b>16,608,344</b>	<b>(2,695,613)</b>	<b>88,288</b>
Non-Profit Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Appalachian OH-9	closed	9,653,069	closed	10,662,576	closed	(1,009,507)
Community Home Care and Hospice	0	747,719	0	1,161,122	0	(413,403)
Home Care Services - Strategic Health	0	7,876,698	0	11,066,947	0	(3,190,249)
Kanawha Valley Senior Services Home	80,884	233,955	243,615	354,958	(162,731)	(121,003)
Lincoln County Opportunity Company Home	203,303	133,141	236,491	227,283	(33,188)	(94,142)
Medi-Home Health Agency, Inc	1,008,724	851,650	1,018,931	978,166	(10,207)	(126,516)
MVA Home Health Services	678,988	711,934	821,310	788,206	(142,322)	(76,272)
Ohio Valley Home Health Services, Inc.	159,446	227,814	200,500	234,986	(41,054)	(7,172)
Panhandle Home Health, Inc.	1,802,592	2,026,342	1,868,366	2,231,941	(65,774)	(205,599)
Pendleton Home Health Service	99,818	169,556	123,164	134,825	(23,436)	34,731
Pro Careers	23,925	560	142,821	204,692	(118,896)	(204,132)
Professional Home Health & Home Care	DNR	1,270,207	DNR	1,842,525	DNR	(572,318)
Visiting Nursing Association	1,391,937	1,380,438	1,500,756	1,500,756	(108,819)	(120,318)
We Care Home Health	219,707	200,146	349,793	306,769	(130,086)	(106,623)
<b>Subtotal Non-Profit Facilities</b>	<b>5,669,324</b>	<b>25,483,229</b>	<b>6,505,747</b>	<b>31,695,752</b>	<b>(836,423)</b>	<b>(6,212,523)</b>
Proprietary Hospital Based Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Columbia - St. Luke's	0	366,944	0	635,820	0	(268,876)
Columbia Home Care St. Francis	0	819,296	0	955,033	0	(135,737)
Columbia dba Extend-a-Care	146,632	3,154,734	352,152	3,316,346	(205,520)	(161,612)
Hampshire Memorial Hospital	421,855	691,448	632,219	849,757	(210,364)	(158,309)
Potomac Valley Hospital HH Agency	432,706	686,723	299,621	835,459	133,085	(148,736)
Servcare, Inc. - St. J - Parkerburg	2,483,468	2,984,957	4,814,304	3,746,519	(2,330,836)	(761,562)
Williamson ARH Home Health	0	2,428,859	0	2,424,978	0	3,881
<b>Subtotal Proprietary Hospital Based</b>	<b>3,484,661</b>	<b>11,132,961</b>	<b>6,098,296</b>	<b>12,763,912</b>	<b>(2,613,635)</b>	<b>(1,630,951)</b>

## Home Health – Excess Revenue over Expense (EROE) FY 1998 – 1999

Non-Profit Hospital-Based	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Aracoma HH Agency - Guyan Valley Hospital	1,232,807	1,011,073	1,270,000	1,615,298	(37,193)	(604,225)
Beckley Appalachian Regional Hospital Home	3,337,440	5,159,723	4,734,573	6,553,162	(1,397,133)	(1,393,439)
Bluefield Regional Medical Center	629,668	332,224	1,033,235	845,284	(403,567)	(513,060)
Boone Memorial Hospital Home Care Services	315,296	516,718	418,860	473,183	(103,564)	43,535
Braxton County Mem. Hosp. Therapeutic	361,483	597,219	532,151	790,385	(170,668)	(193,166)
Cabell Huntington Hospital HH Agency	2,314,662	2,314,662	2,466,009	2,466,009	(151,347)	(151,347)
Davis Home Care - Davis Memorial Hospital	981,797	1,984,726	2,226,744	2,977,615	(1,244,947)	(992,889)
East Ohio Home Care (Ohio Valley Medical	304,147	594,228	239,449	708,805	64,698	(114,577)
Fairmont General Hospital	436,176	452,697	333,919	480,661	102,257	(27,964)
Grant Memorial Hospital HH Service	436,506	577,205	571,488	696,552	(134,982)	(119,347)
HH Care - Sacred Heart Hospital	closed	230,368	closed	204,466	closed	25,902
HH Services Memorial Hospital	318,618	150,512	320,781	123,640	(2,163)	26,872
Home Nursing Service & Hospice	DNR	84,383	DNR	156,511	DNR	(72,128)
Housecalls of Camden Clark Memorial	1,712,952	2,159,812	2,950,677	3,619,021	(1,237,725)	(1,459,209)
Jackson General Hospital	171,022	315,188	297,113	403,212	(126,091)	(88,024)
Jefferson Memorial Hospital HH	672,853	259,007	750,675	642,458	(77,822)	(383,451)
King's Daughters Medical Center	4,195,999	25,853	3,504,118	13,047	691,881	12,806
Man App. Reg. Hosp. HH	1,253,049	2,836,981	2,454,544	3,654,649	(1,201,495)	(817,668)
Medical Park HH - Wheeling Hospital	1,156,797	867,538	1,642,407	1,098,826	(485,610)	(231,288)
Mingo-Wayne HH - Memorial Hosp. H. H.	DNR	817,105	DNR	817,105	DNR	DNR
Montgomery General Hospital HH Agency	281,970	633,497	383,442	959,209	(101,472)	(325,712)
Morgan County War Mem. H.H. Agency	520,102	496,158	656,902	587,685	(136,800)	(91,527)
Plateau Medical Center	closed	closed	closed	closed	closed	closed
Pleasant Valley Hospital HH Agency	463,737	529,061	1,511,557	1,219,170	(1,047,820)	(690,109)
Pocahontas Memorial Hospital HH Dept	473,526	473,526	604,172	604,172	(130,646)	(130,646)
Preston Memorial HH Services	545,273	567,241	396,914	420,122	148,359	147,119
Princeton Community Hosp. HH	1,531,513	2,247,795	2,408,799	1,791,767	(877,286)	456,028
Reynolds Memorial Hospital HH	898,700	1,192,245	711,358	806,878	187,342	385,367
Sistersville HH Services	355,453	654,700	454,666	526,941	(99,213)	127,759
Southwestern Home Care	10,742	14,797	9,100	10,506	1,642	4,291
St. Joseph's Hosp. HH - Buckhannon	1,108,717	1,124,070	1,261,749	1,268,147	(153,032)	(144,077)
St. Mary's Hospital HH Agency	1,190,564	1,594,318	1,924,180	2,244,325	(733,616)	(650,007)
Stonewall Jackson Mem. Hosp. HH	463,060	563,661	499,679	584,828	(36,619)	(21,167)
Thomas Memorial Hosp. HH	1,468,981	1,720,747	2,207,203	2,499,857	(738,222)	(779,110)
United Hosp. United Home Care	593,404	724,690	1,043,734	1,058,198	(450,330)	(333,508)
Webster Co. Mem. Hosp. HH	193,084	393,819	372,525	501,688	(179,441)	(107,869)
Weirton Med. Center HH	798,565	599,398	890,555	702,416	(91,990)	(103,018)
Wetzel Co. Home Care - Hospital	341,294	798,157	507,766	769,599	(166,472)	28,558
Williamson Memorial Hospital HH	159,265	583,581	182,658	570,632	(23,393)	12,949
WV HH Services - Highland Hospital	DNR	270,652	DNR	424,084	DNR	(153,432)
<b>Subtotal Non-Profit Hosp-Base</b>	<b>31,229,222</b>	<b>36,469,335</b>	<b>41,773,702</b>	<b>45,890,113</b>	<b>(10,544,480)</b>	<b>(9,420,778)</b>

## Home Health – Excess Revenue over Expense (EROE) FY 1998 - 1999

Proprietary Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Albert Gallatin VNA	2,431,838	5,000,141	2,869,714	5,208,928	(437,876)	(208,787)
Alternative Home Health	244,276	200,693	243,117	198,929	1,159	1,764
Care Partners Monongalia General	1,009,454	1,117,510	1,434,527	1,322,912	(425,073)	(205,402)
Carriage Inn	DNR	126,847	DNR	196,187	DNR	(69,340)
Comprecare	Closed	147,360	Closed	275,362	Closed	(128,002)
Elite Health Care, Inc.	DNR	866,754	DNR	803,376	DNR	63,377
HCS Nursing	DNR	212,132	DNR	206,166	DNR	5,965
Home Care Plus	3,017,418	3,162,107	3,060,367	3,661,445	(42,949)	(499,338)
Home Health Care of SE Ohio	DNR	DNR	DNR	DNR	DNR	DNR
Homecall	686,549	1,188,440	685,192	1,256,878	1,357	(68,437)
HIS Home Care	DNR	2,153,519	DNR	2,926,440	DNR	(772,921)
All Points Home Care	130,706	0	154,283	0	(23,577)	0
Extend-a-Care	980,871	0	833,436	0	147,435	0
Integricare of West Virginia	274,846	0	279,507	0	(4,661)	0
Interim Health Care of Morgantown	25,959	36,476	22,935	33,581	3,024	2,895
Interim H. C. of Upper Ohio Valley	765,982	1,076,014	783,742	1,189,922	(17,760)	(113,908)
Kanawha Home Health, Inc.	130,792	1,749,113	194,040	1,621,981	(63,248)	127,132
Medshares, Inc. DNR	0	484,979	0	390,387	0	94,592
Mountaineer Home Nursing, Inc.	1,486,005	2,051,413	1,687,897	2,179,347	(201,892)	(127,934)
Nursing Care HH Agency	DNR	1,546,164	DNR	1,744,824	DNR	(198,660)
Olsten Health Serv. – Beckley	closed	799,344	closed	797,300	closed	2,044
Olsten Health Serv. – Charleston	3,722,992	2,002,253	3,091,706	1,699,133	631,286	303,120
Olsten Health Serv. – Huntington	closed	1,513,349	closed	1,254,328	closed	259,021
Olsten Health Serv. – Parkersburg	1,636,378	1,812,100	1,368,408	1,493,987	267,970	318,113
Pro Nursing & Health Services	588,314	641,829	603,867	646,449	(15,553)	(4,620)
Quality Home Care	closed	1,512	closed	17,381	closed	(15,869)
Real Care, Inc.	217,268	237,445	233,379	360,279	(16,111)	(122,834)
Special Touch Nursing Care	84,580	168,781	73,933	188,398	10,647	(19,617)
West Alexander HH Agency	DNR	978,261	DNR	978,477	DNR	(216)
Westwood HH Agency	DNR	1,999,797	DNR	1,483,377	DNR	516,420
<b>Subtotal Proprietary</b>	<b>17,434,228</b>	<b>31,274,333</b>	<b>17,620,050</b>	<b>32,135,774</b>	<b>(185,822)</b>	<b>(861,442)</b>

## Home Health – Excess Revenue over Expense (EROE) Totals by Facility Type FY 1998 -1999

Type	Total Revenue		Total Expenses		EROE		
	1999	1998	1999	1998	1999	1998	% Chg
County	11,630,478	16,696,633	14,326,091	16,608,344	(2,695,613)	88,288	-3153.20%
Non-Profit Facilities	5,669,324	25,483,229	6,505,747	31,695,752	(836,513)	(6,212,523)	86.54%
Non-Profit Hospital Based	31,229,222	36,469,335	41,773,702	45,890,113	(10,544,480)	(9,420,778)	-11.93%
Proprietary Hospital Based	3,484,661	11,132,961	6,098,296	12,763,912	(2,613,635)	(1,630,951)	-60.25%
Proprietary Facilities	17,434,228	31,274,333	17,620,050	32,135,774	(185,822)	(861,442)	-78.43%
<b>Total</b>	<b>69,447,913</b>	<b>121,056,491</b>	<b>86,323,886</b>	<b>139,093,895</b>	<b>(16,876,063)</b>	<b>(18,037,406)</b>	<b>-6.44%</b>

## Behavioral Health – Excess Revenue over Expense (EROE) FY 1998-1999

Adult Only Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
ARC Harrison County	1,984,518	1,283,905	1,802,845	1,128,014	181,673	155,891
ARC Kanawha/Putnam Counties	1,079,907	1,069,916	1,126,029	1,070,374	(46,122)	(458)
Coordinating Council for Independent Living	5,214,466	6,266,438	5,274,348	6,211,706	(59,882)	54,732
Developmental Center & Workshop	577,753	605,802	574,819	567,299	2,934	38,503
Doddridge County Senior Citizens	2,206,471	2,026,158	1,687,245	1,416,755	519,226	609,403
Exodus and Maya Hse-Pine Grove House	8,968,566	705,776	8,977,644	1,216,727	(9,078)	(510,951)
Horizons Center for Independent Living	156,128	321,661	163,779	301,533	(7,651)	20,128
PACE Training and Evaluation Center	2,555,458	2,473,886	2,555,219	2,483,385	239	(9,499)
REM - WV, Inc.	6,229,786	6,171,464	5,946,721	5,977,824	283,065	193,640
Res-Care, Inc., dba Buckhannon Day Training	DNR	48,219	DNR	DNR	DNR	48,219
RSCR, West Virginia, Inc.	5,558,119	4,263,514	5,590,853	4,240,348	(32,734)	23,166
Stonebrook	1,777,397	1,666,876	1,679,018	1,553,393	98,379	113,483
VOCA Corporation of West Virginia	21,001,842	19,581,321	19,059,173	19,307,878	1,942,669	273,443
<b>Subtotal Adult</b>	<b>57,310,411</b>	<b>46,484,936</b>	<b>54,437,693</b>	<b>45,475,236</b>	<b>2,872,718</b>	<b>1,009,700</b>

Note: Res-Care, Inc., dba Buckhannon Day Training Program submitted its financial statements as a part of BU Group Home's financial disclosure requirements for 1999 only.

Child Only Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Action Youth Care	14,143,376	7,937,525	14,381,743	8,855,054	(238,367)	(917,529)
Barbour Co. Health Dept. Circle of Caring	DNR	267,699	DNR	190,444	DNR	77,255
BU Group Home	1,557,171	1,529,068	1,734,368	1,743,975	(177,197)	(214,907)
Easter Seal Rehabilitation Center	1,788,758	1,471,880	1,518,360	1,799,279	270,398	(327,399)
Elkins Mountain School	4,044,352	3,854,963	3,910,100	3,762,074	134,252	92,889
Monongalia County Youth Services Center	542,125	548,866	528,508	527,461	13,617	21,405
New River Ranch	611,249	628,420	517,679	555,313	93,570	73,107
Northern Tier Youth Services	573,703	640,464	623,638	638,910	(49,935)	1,554
Olympic Center - Preston	1,357,417	1,542,605	1,274,240	1,445,964	83,177	96,641
Outlook America of West Virginia	6,373,580	6,305,760	6,735,787	6,526,306	(362,207)	(220,546)
RESA VIII - Child Development Services	6,563,076	5,988,704	6,317,898	5,571,137	245,178	417,567
River Valley Child Development Services	4,548,824	4,216,482	5,135,118	4,553,118	(586,294)	(336,636)
Southwestern Community Action Council	8,832,302	7,814,092	8,662,215	7,757,683	170,087	56,409
Stepping Stone	364,159	380,423	394,550	326,417	(30,391)	54,006
Stepping Stones	709,392	NR	702,421	NR	6,971	NR
<b>Subtotal Child Only</b>	<b>52,009,484</b>	<b>43,126,951</b>	<b>52,436,625</b>	<b>44,253,135</b>	<b>(427,141)</b>	<b>(1,126,184)</b>

## Behavioral Health – Excess Revenue over Expense (EROE) FY 1998-1999

Adult and Child Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Bralely & Thompspon	10,904,904	11,408,192	10,803,875	11,244,379	101,029	163,813
Braxton County School Health Service	DNR	59,734	DNR	34,395	DNR	25,339
Burlington United Methodist Family Services	6,586,967	6,264,052	6,945,694	6,164,120	(358,727)	99,932
Cammack Children's Center	1,794,745	1,656,098	1,694,394	1,679,091	100,351	(22,993)
Children & Youth Behavioral Health Center (closed)	closed	451,631	closed	500,103	closed	(48,472)
Children's Home of Wheeling	2,732,018	5,212,533	2,873,139	2,565,809	(141,121)	2,646,724
Children's Home Society	7,759,208	6,380,902	7,358,054	6,446,700	401,154	(65,798)
Children's Therapy Clinic (closed)	closed	439,671	closed	393,640	Closed	46,031
Colin Anderson Center (closed)	closed	4,290,650	closed	5,852,961	Closed	(1,562,311)
Crittenton Services	4,034,983	3,642,829	3,718,185	3,912,499	316,798	(269,670)
D.E.A.F.	860,689	787,195	893,323	789,242	(32,634)	(2,047)
Davis-Stuart	5,155,904	3,814,708	4,244,352	3,823,980	911,552	(9,272)
Daymark	1,264,118	1,415,197	1,129,638	1,129,638	134,480	285,559
Elkins Family Counseling Center	463,485	331,730	394,775	360,491	68,710	(28,761)
Evergreen Behavioral Health Center	DNR	102,080	DNR	103,544	DNR	(1,464)
Family Connections	588,222	754,100	645,553	697,183	(57,331)	56,917
Family Service Association (purchased by PRS)	0	305,257	0	357,319	0	(52,062)
Family Service of the Upper Ohio Valley	2,499,258	2,493,945	2,400,104	2,283,291	99,154	210,654
Genesis Youth Center	1,562,240	1,192,502	1,476,464	1,211,852	85,776	(19,350)
Golden Girl Group	1,236,283	1,133,092	1,243,189	1,039,904	(6,906)	93,188
Green Acres Regional Center	4,133,427	4,070,024	4,089,334	4,173,629	44,093	(103,605)
Hampshire County Special Services Center	620,023	574,257	639,973	537,822	(19,950)	36,435
Open Doors for the Developmentally Challenged	2,584,872	2,348,841	2,591,191	2,353,379	(6,319)	(4,538)
Pressley Ridge Schools	44,375,413	14,685,856	44,353,878	14,860,086	21,535	(174,230)
Psychiatric Day Program - Beckley ARH	closed	517,519	closed	453,919	Closed	63,600
Russell Nesbitt Adult Day Care & Activity Center	DNR	2,337,348	DNR	1,905,155	DNR	432,193
St. John's Home for Children	569,752	386,092	419,255	383,576	150,497	2,516
Stepping Stone	364,159	DNR	394,550	DNR	(30,391)	DNR
Stepping Stones	709,392	683,200	702,421	686,119	6,971	(2,919)
Sugar Creek Children's Center	404,591	514,095	481,406	481,761	(76,815)	32,334
Timberline	3,110,326	3,224,398	3,203,331	3,352,995	(93,005)	(128,597)
Try-Again Homes	1,807,777	1,838,960	1,793,985	1,957,177	13,792	(118,217)
Worthington Center, Inc.	DNR	5,428,053	DNR	5,472,997	DNR	(44,944)
WV Youth Advocate Program, Inc.	4,458,509	3,988,446	4,943,847	4,137,094	(485,338)	(148,648)
Youth Health Services, Inc.	1,503,453	1,641,072	1,488,558	1,711,337	14,895	(70,265)
Youth Services Systems, Inc.	3,311,681	3,494,608	3,451,360	3,629,347	(139,679)	(134,739)
<b>Subtotal Adult and Child</b>	<b>115,396,399</b>	<b>97,868,867</b>	<b>114,373,828</b>	<b>96,686,534</b>	<b>1,022,571</b>	<b>1,182,333</b>

## Behavioral Health – Excess Revenue over Expense (EROE) FY 1998-1999

Comprehensive Facilities	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Appalachian Community Health Care	5,154,722	5,550,495	5,085,888	5,531,180	68,834	19,315
Autism Services Center	7,585,424	6,815,054	7,506,642	6,729,258	78,782	85,796
Eastern Panhandle Training Center	9,779,452	8,823,321	9,682,832	8,712,428	96,620	110,893
Eastridge - Eastern Panhandle M.H. Center	6,312,919	6,769,546	6,180,586	6,231,821	132,333	537,725
FMRS Mental Health Council	9,233,366	10,148,080	9,731,810	9,870,015	(498,444)	278,065
Healthways (Hancock-Brooke BH Service)	5,377,241	5,552,438	5,170,138	5,483,147	207,103	69,291
Logan Mingo Area Mental Health Center	5,106,772	4,775,982	5,310,920	5,021,932	(204,148)	(245,950)
Northwood Health Systems – N. Panhandle	17,100,530	17,340,253	14,967,496	16,260,255	2,133,034	1,079,998
Potomac Center	5,238,799	5,000,318	5,045,420	4,768,700	193,379	231,618
Potomac Highlands Mental Health Guild	5,031,312	5,255,823	4,551,001	5,168,894	480,311	86,929
Prestera Center for Mental Health Services	15,338,572	13,710,365	14,987,276	13,200,609	351,296	509,756
Seneca Mental Health/MRC	11,491,339	11,640,333	11,731,572	11,349,116	(240,233)	291,217
Shawnee Hills	38,290,592	39,364,701	42,400,401	41,080,106	(4,109,809)	(1,715,405)
Southern Highlands Com. Health Center	7,567,104	8,184,412	7,481,620	8,201,799	85,484	(17,387)
United Summit Center	8,201,941	8,524,014	7,757,500	7,684,833	444,441	839,181
Valley Healthcare System	14,676,203	15,483,352	14,536,593	14,662,089	139,610	821,263
Westbrook	14,367,111	15,023,659	15,390,493	15,119,655	(1,023,382)	(95,996)
<b>Subtotal Comprehensive</b>	<b>185,853,399</b>	<b>187,962,146</b>	<b>187,518,188</b>	<b>185,075,837</b>	<b>(1,664,789)</b>	<b>2,886,309</b>

## Behavioral Health – Excess Revenue over Expense (EROE) All Facilities Totals by Facility Type

Facility Type	Total Revenue			Total Expenses			EROE		
	1999	1998	% Chg.	1999	1998	% Chg.	1999	1998	% Chg.
Adult Only Behavioral Services	57,310,411	46,484,936	23.29%	54,437,693	45,475,236	19.71%	2,872,718	1,009,700	184.51%
Child Only Behavioral Services	52,009,484	43,126,951	20.60%	52,436,625	44,253,135	18.49%	(427,141)	(1,126,184)	-62.07%
Adult and Child Behavioral Services	115,396,399	97,868,867	17.91%	114,373,828	96,686,534	18.29%	1,022,571	1,182,333	-13.51%
Comprehensive Behavioral Services	185,853,399	187,962,146	-1.12%	187,518,188	185,075,837	1.32%	(1,664,789)	2,886,309	-157.68%
<b>Total</b>	<b>410,569,693</b>	<b>375,442,900</b>	<b>9.36%</b>	<b>408,766,334</b>	<b>371,490,742</b>	<b>10.03%</b>	<b>1,803,359</b>	<b>3,952,158</b>	<b>-54.37%</b>

## Annual Report of Nursing Homes Fiscal Year 1999

	Medicare	Medicaid	PEIA	Other Gov't	All Other	Total
<b>PART 1 -- NURSING HOME COMPONENT</b>						
Gross Patient Revenue	72,179,685	288,405,834	254,224	2,988,125	69,156,992	432,984,860
Contractuals	13,262,457	14,596,977	5,501	483,653	1,110,458	29,459,046
Bad Debt	162,457	287,946	477	19,955	1,751,238	2,222,073
Charity	0	12,501	0	0	29,745	42,246
Net Patient Revenue	58,754,771	273,508,410	248,246	2,484,517	66,265,550	401,261,495
Operating Expenses	56,370,780	271,444,712	184,711	2,627,281	65,261,669	395,889,153
Income From Patient Services	2,383,991	2,063,698	63,535	(142,764)	1,003,882	5,372,342
Other Operating Revenue						2,779,279
Non Operating Revenue						5,239,752
EROE Before						13,391,373
Extraordinary Item						(2,049,654)
Income Tax						(4,074,994)
EROE After						7,266,725
	Medicare	Medicaid	PEIA	Other Gov't	All Other	Total
<b>PART 2 -- PERSONAL CARE COMPONENT</b>						
Gross Patient Revenue	0	232,743	0	154,766	7,690,948	8,078,457
Contractuals	0	0	0	25,880	134,150	160,030
Bad Debt	0	0	0	0	0	0
Charity	0	0	0	0	0	0
Net Patient Revenue	0	232,743	0	128,886	7,556,798	7,918,427
Operating Expenses	0	167,117	0	252,335	7,040,859	7,460,310
Income From Patient Services	0	65,626	0	(123,449)	515,939	458,116
Other Operating Revenue						35,021
Non Operating Revenue						264,779
EROE Before						757,916
Extraordinary Item						0
Income Tax						0
EROE After						757,916
	Medicare	Medicaid	PEIA	Other Gov't	All Other	Total
<b>PART 3 -- OUTPATIENT COMPONENT</b>						
Gross Patient Revenue	108,534	1,350	1,054	14,531	128,269	253,738
Contractuals	28,363	1,350	39	2,291	16,102	48,145
Bad Debt	0	0	0	0	0	0
Charity	0	0	0	0	0	0
Net Patient Revenue	80,171	0	1,015	12,240	112,167	205,593
Operating Expenses	91,921	812	693	42,077	132,123	267,626
Income From Patient Services	(11,750)	(812)	322	(29,837)	(19,956)	(62,033)
Other Operating Revenue						0
Non Operating Revenue						0
EROE Before						(62,033)
Extraordinary Item						0
Income Tax						0
EROE After						(62,033)

## Annual Report of Nursing Homes Fiscal Year 1999

	Medicare	Medicaid	PEIA	Other Gov't	All Other	Total
<b>PART 4 -- OTHER NON-NURSING HOME COMPONENT</b>						
Gross Patient Revenue	53,113	8,074	0	0	140,844	202,031
Contractuals	0	0	0	0	23,788	23,788
Bad Debt	0	0	0	0	0	0
Charity	0	0	0	0	0	0
Net Patient Revenue	53,113	8,074	0	0	117,056	178,243
Operating Expenses	101,796	10,230	0	0	255,724	367,750
Income From Patient Services	(48,683)	(2,156)	0	0	(138,668)	(189,507)
Other Operating Revenue						46,535
Non Operating Revenue						9,962
EROE Before						(133,010)
Extraordinary Item						0
Income Tax						0
EROE After						(\$133,010)
<b>PART 5 -- TOTAL ALL COMPONENTS</b>						
Gross Patient Revenue	72,341,332	288,648,001	255,278	3,157,422	\$77,117,053	\$441,519,085
Contractuals	13,290,820	14,598,327	5,540	511,824	\$1,284,498	\$29,691,009
Bad Debt	162,457	287,946	477	19,955	\$1,751,238	\$2,222,073
Charity	0	12,501	0	0	\$29,745	\$42,246
Net Patient Revenue	58,888,055	273,749,227	249,261	2,625,643	\$74,051,571	\$409,563,757
Operating Expenses	56,564,497	271,622,872	185,404	2,921,692	\$72,690,374	\$403,984,839
Income From Patient Services	2,323,558	2,126,356	63,857	(296,050)	\$1,361,197	\$5,578,918
Other Operating Revenue						\$2,860,835
Non Operating Revenue						\$5,514,493
EROE Before						\$13,954,246
Extraordinary Item						(\$2,049,654)
Income Tax						(\$4,074,994)
EROE After						\$7,829,598

### Nursing Home Days

Days	1998	1999	Percent Increase
Medicaid days	2,569,951	2,539,425	-1%
Total days	3,395,731	3,354,309	-1%

## Annual Report of Nursing Homes Total Facility Revenue and Expense - FY 1999

Facility Name	Revenue <sup>1</sup>	Expense <sup>2</sup>	EROE <sup>3</sup>
Ansted Health Care Center	\$2,777,622	\$2,689,745	\$87,877
Arbors at Fairmont	\$3,893,051	\$4,602,402	(\$709,351)
Arthur B. Hodges Center, Inc.	\$5,416,151	\$5,186,336	\$229,815
Barbour County Good Samaritan Ctr	\$2,567,456	\$2,280,316	\$287,140
Beverly Health Care Center	\$4,621,012	\$4,010,843	\$610,169
Bishop Joseph H. Hodges Cont Care Ctr	\$8,007,813	\$5,700,383	\$2,307,430
Boone Health Care	\$2,716,027	\$3,354,694	(\$638,667)
Braxton Health Care Center	\$2,282,657	\$2,261,882	\$20,775
Brier Rehabilitation & Nursing Ctr, The	\$3,088,780	\$3,087,454	\$1,326
Brightwood Center	\$6,235,092	\$5,732,054	\$503,038
Cameron Health Care Center	\$2,470,866	\$2,449,995	\$20,871
Canterbury Center	\$2,518,277	\$2,561,373	(\$43,096)
Capital Center	\$2,525,153	\$2,527,874	(\$2,721)
Care Haven Center	\$2,695,022	\$2,698,455	(\$3,433)
Care Haven Of Pleasants	\$2,472,114	\$2,366,312	\$105,802
Cedar Ridge Center	\$5,342,930	\$5,872,502	(\$529,572)
Clarksburg Continuous Care Center	\$4,495,556	\$4,308,600	\$186,956
Cortland Acres	\$4,115,819	\$4,109,128	\$6,691
Crestview Manor Nursing & Rehabilitation	\$3,218,626	\$3,119,022	\$99,604
Cumberland Care Center, Inc.	\$4,163,623	\$3,796,200	\$367,423
Dawnview Center	\$2,978,682	\$2,733,269	\$245,413
E A Hawse Continuous Care Center	\$1,925,912	\$2,346,420	(\$420,508)
Eldercare	\$4,994,238	\$4,656,739	\$337,499
Elkins Regional Convalescent Center	\$4,491,173	\$4,962,765	(\$471,592)
Fairhaven Rest Home	\$890,953	\$872,229	\$18,724
Fayette Continuous Care Center	\$2,608,010	\$2,434,685	\$173,325
Fox Nursing & Rehab Center	\$2,723,144	\$2,669,626	\$53,518
Glenwood Park, Inc.	\$4,617,118	\$4,703,955	(\$86,837)
Good Shepherd Nursing Home	\$7,697,554	\$7,183,374	\$514,180
Grant County Nursing Home	\$4,508,490	\$4,564,635	(\$56,145)
Greenbrier Manor	\$3,285,491	\$3,099,339	\$186,152
Hampshire Health Care Center	\$2,388,241	\$2,277,230	\$111,011
Heartland Of Beckley	\$7,191,989	\$7,279,227	(\$87,238)
Heartland Of Charleston	\$8,903,263	\$6,949,591	\$1,953,672
Heartland Of Clarksburg	\$5,122,586	\$3,932,970	\$1,189,616
Heartland Of Keyser	\$5,813,150	\$4,745,489	\$1,067,661
Heartland Of Martinsburg	\$5,714,987	\$4,471,234	\$1,243,753
Heartland Of Preston County	\$4,850,868	\$4,115,917	\$734,951
Heartland Of Rainelle	\$2,535,071	\$2,252,360	\$282,711
Heritage Center	\$8,729,886	\$9,179,526	(\$449,640)
Heritage, Inc.	\$2,000,305	\$1,791,115	\$209,190
Hidden Valley Health Care Center	\$3,134,899	\$2,898,258	\$236,641
Hilltop Center	\$5,603,816	\$5,401,495	\$202,321
Holbrook Nursing Home, Inc.	\$4,328,408	\$4,261,461	\$66,947
IHS of WV at Charles Town	\$4,573,846	\$4,512,774	\$61,072
Laurel Nursing & Rehab	\$1,654,151	\$2,364,482	(\$710,331)
Lincoln Continuous Care Center	\$2,392,139	\$2,329,944	\$62,195
Logan Center	\$2,359,548	\$2,338,912	\$20,636
Logan Park Care Center	\$5,641,360	\$4,915,737	\$725,623
Madison Rehab And Nursing Center	\$5,351,912	\$5,396,355	(\$44,443)
Maples	\$2,220,991	\$2,790,769	(\$569,777)
Mariner Health Care Of Huntington	\$9,644,978	\$8,689,562	\$955,416

Marmet Health Care Center	\$3,056,374	\$2,660,246	\$396,128
Mcdowell Continuous Care Center	\$4,230,014	\$4,301,581	(\$71,567)
Meadowbrook Acres (Harrell Memorial)	\$2,767,023	\$2,660,229	\$106,794
Meadowview Manor Health Care Center	\$2,609,179	\$2,318,934	\$290,245
Miletree Health Care Center	\$2,221,590	\$2,339,123	(\$117,533)
Mingo Health Care Center	\$5,120,922	\$4,787,113	\$333,809
Monpointe Continuing Care Center, Inc.	\$5,211,423	\$5,145,157	\$66,266
Montgomery General Elderly Care Center	\$2,420,505	\$2,212,711	\$207,794
Morgan Manor Convalescent Center	\$4,522,527	\$3,942,764	\$579,763
Morris Memorial Nursing Home	\$3,761,667	\$3,821,352	(\$59,685)
Mound View Health Care	\$6,323,016	\$5,947,270	\$375,746
Nella's Nursing Home	\$2,517,077	\$2,561,297	(\$44,220)
Nella's, Inc	\$3,191,775	\$2,858,795	\$332,980
New Martinsville Health Care Center	\$5,990,994	\$5,511,662	\$479,332
Nicholas County Health Care Center	\$3,788,029	\$3,704,545	\$83,484
Ohio Valley Health Care	\$2,731,742	\$2,682,008	\$49,734
Parkview Health Care Center	\$4,967,279	\$5,663,467	(\$696,188)
Pendleton Nursing Home	\$3,919,316	\$3,707,157	\$212,159
Pine View Continuous Care	\$1,985,025	\$2,090,592	(\$105,567)
Pocahontas Center	\$2,708,093	\$2,709,078	(\$985)
Point Pleasant Center	\$2,121,386	\$2,146,883	(\$25,497)
Princeton Health Care Center	\$4,316,183	\$4,187,473	\$128,710
Raleigh Center	\$3,272,557	\$3,131,165	\$141,392
Ravenswood Center	\$1,993,312	\$2,419,655	(\$426,343)
Riverside Nursing Home	\$4,604,318	\$3,910,643	\$693,675
Rosewood Center	\$3,176,024	\$3,060,804	\$115,220
Shenandoah Health Village Center	\$3,573,902	\$4,172,298	(\$598,396)
Sheppard Health Care, Inc.	\$945,796	\$900,100	\$45,696
Sistersville Center	\$2,716,867	\$2,861,542	(\$144,675)
Springfield Center*	\$941,574	\$864,521	\$77,053
St Barbara's Memorial Nursing Home, Inc.	\$2,153,200	\$1,892,376	\$260,824
Summers Co. Continuous Care Ctr	\$4,240,236	\$4,247,543	(\$7,306)
Sunbridge & Rehab For Dunbar	\$6,959,684	\$7,211,020	(\$251,336)
Sunbridge Care & Rehab For Glenville	\$3,358,175	\$3,232,939	\$125,236
Sunbridge Care & Rehab For Parkersburg	\$3,316,306	\$3,554,841	(\$238,535)
Sunbridge Care & Rehab For Putnam	\$6,860,976	\$6,808,432	\$52,544
Sunbridge Care & Rehab For Salem	\$5,517,393	\$5,956,598	(\$439,205)
Sunbridge Pine Lodge Care & Rehab	\$7,070,668	\$6,654,446	\$416,222
Sundale Nursing Home	\$4,938,247	\$5,202,440	(\$264,193)
Teays Valley Nursing & Rehab Center	\$6,747,823	\$6,047,514	\$700,309
Valley Center	\$4,495,623	\$6,011,158	(\$1,515,535)
Valley Haven Geriatric Center, Inc.	\$2,594,125	\$2,583,132	\$10,993
Valley View Nursing Home	\$5,463,795	\$5,599,758	(\$135,963)
Wayne Continuous Care Center	\$2,351,322	\$2,355,007	(\$3,685)
Webster Continuous Care Center	\$2,386,962	\$2,427,929	(\$40,967)
Weirton Geriatric Center	\$6,945,898	\$6,405,288	\$540,611
White Sulphur Springs Center	\$2,973,290	\$2,897,868	\$75,422
Willows Center	\$5,090,281	\$4,765,742	\$324,539
Wishing Well Health Center	\$4,447,964	\$4,271,063	\$176,901
Wishing Well Manor	\$4,817,667	\$4,006,031	\$811,636
Woodlands Retirement Community**	\$888,791	\$1,150,499	(\$261,708)
Worthington Manor, Inc.	\$3,724,380	\$3,235,824	\$488,556
Wyoming Continuous Care Center	\$2,389,982	\$2,350,211	\$39,770
Totals	\$417,939,084	\$403,984,838	\$13,954,247

\* Reported data for 134 Days

\*\* Life Care Center

(1) Revenue = Gross Patient Revenue - Contractual Allowances - Bad Debt - Charity + Other Revenue

(2) Expense Does Not Include Bad Debt

(3) EROE - Excess Revenue Over (Under) Expense - Before Income Taxes And Extraordinary Items

## Nursing Home Component

	1998 Total	1999 Total	Percent Increase	1998 Medicaid	1999 Medicaid	Percent Increase
Gross Patient Revenue	452,325,471	\$432,984,857	-4%	283,698,827	\$288,405,834	2%
Contractuals	42,386,157	\$29,459,046	-30%	13,233,904	\$14,596,977	10%
Bad Debt	893,407	\$2,222,073	149%	126,236	\$287,946	128%
Charity	8,122	\$42,246	420%	1,582	\$12,501	690%
Net Patient Revenue	409,037,785	\$401,261,493	-2%	270,337,105	\$273,508,410	1%
Operating Expenses	389,937,764	\$395,889,151	2%	251,468,813	\$271,444,712	8%
Income From Patient Services	19,100,021	\$5,372,341	-72%	18,868,292	\$2,063,698	-89%
Other Operating Revenue	2,003,986	\$2,779,279	39%			
Non Operating Revenue	7,415,212	\$5,239,752	-29%			
EROE*	28,519,219	\$13,391,373	-53%			

\*(before extraordinary items & income taxes)

## Total Facility

	1998 TOTAL	1999 TOTAL	Percent Increase	1998 Medicaid	1999 Medicaid	Percent Increase
Gross Patient Revenue	459,752,197	\$441,519,083	-4%	283,956,430	\$288,648,001	2%
Contractuals	42,819,331	\$29,691,008	-31%	13,236,778	\$14,598,327	10%
Bad Debt	893,407	\$2,222,073	149%	126,236	\$287,946	128%
Charity	8,122	\$42,246	420%	1,582	\$12,501	690%
Net Patient Revenue	416,031,337	\$409,563,756	-2%	270,591,835	\$273,749,227	1%
Operating Expenses	396,739,594	\$403,984,838	2%	251,641,379	\$271,622,872	8%
Income From Patient Services	19,291,743	\$5,578,919	-71%	18,950,456	\$2,126,356	-89%
Other Operating Revenue	2,164,098	\$2,860,835	32%			
Non Operating Revenue	7,670,446	\$5,514,493	-28%			
EROE*	29,126,286	\$13,954,247	-52%			

\*(before extraordinary items & income taxes)

## Hospice Summary Of Revenue And Expenses FY 1999

Facility Name	Total Revenue		Total Expenses		EROE	
	1999	1998	1999	1998	1999	1998
Albert Gallatin Home Care & Hospice	1,388,325	1,014,748	1,073,976	819,917	314,349	194,831
Community Home Care & Hospice (1)	DNR	484,916	DNR	245,413	DNR	239,503
Community Hospices of America	642,412	670,708	644,604	726,595	(2,192)	(55,887)
Dignity Hospice	446,011	505,934	411,589	435,877	34,422	70,057
Grant Memorial Hospital Hospice	66,628	104,223	98,334	79,545	(31,706)	24,678
Greenbrier Valley Hospice	805,750	829,514	851,635	816,061	(45,885)	13,453
Hospice Care Corporation	2,237,002	2,346,992	1,930,722	1,646,499	306,280	700,493
Hospice of Huntington	3,475,298	2,796,800	3,184,283	2,778,501	291,015	18,299
MVA Hospice of Marion County	275,886	181,479	224,174	179,179	51,712	2,300
Hospice of the Panhandle	2,216,954	1,750,975	2,085,306	1,750,671	131,648	304
Hospice of Potomac Valley Hospital	92,378	24,558	30,838	22,607	61,540	1,951
Hospice of Southern West Virginia	731,792	569,928	716,288	604,844	15,504	(34,916)
Housecalls Hospice - Camden Clark	617,389	755,945	951,590	1,179,889	(334,201)	(423,944)
Journey Hospice - Sistersville Hosp.**	241,382	180,162	252,475	262,898	(11,093)	(82,736)
Kanawha Hospice - Jackson Co. Community Hospice	3,705,934	4,099,630	3,633,906	3,726,484	72,028	373,146
Lewis County Hospice	65,269	140,921	73,972	239,724	(8,703)	(98,803)
Monongalia County Health Department Hospice	169,167	89,483	159,323	102,044	9,844	(12,561)
Morgantown Hospice - Monongalia General Hospital	252,444	211,334	328,883	291,157	(76,439)	(79,823)
Mountain Hospice	786,104	799,409	796,210	685,931	(10,106)	113,477
People's Hospice - United Hospital Center *	481,317	552,820	915,378	1,022,851	(434,061)	(470,031)
Pleasant Valley Hospital Hospice **	296,626	155,338	324,487	151,300	(27,861)	4,038
St. Gregory's Hospice - Cleveland Clinic Home Care Services	85,898	615,925	96,261	1,734,523	(10,363)	(1,118,598)
St. Joseph's Hospital - Buckhannon **	168,626	233,201	273,080	316,874	(104,454)	(83,673)
Valley Hospice	1,247,975	1,320,073	1,253,663	1,042,410	(5,688)	277,663
<b>TOTAL Hospice Facilities (24)</b>	<b>20,496,567</b>	<b>20,435,016</b>	<b>20,310,977</b>	<b>20,861,794</b>	<b>185,590</b>	<b>(426,779)</b>

Source: The West Virginia Health Care Authority Annual Report of Hospice Services 1999.  
The West Virginia operations of Community Home Care & Hospice was sold to Albert Gallatin Home Care & Hospice on May 7, 1990 (CON File # 99-10/11-6712-X). As of October 1, 2000, the FY 1999 survey had not been submitted for Community Home Care & Hospice.  
Information compiled from Financial Disclosure 1999.  
Information compiled from Uniform Report 1999.

## IV. Glossary of Terms

**Accounts Payable:** Amounts owed to others for goods, services and supplies purchased and received, but not paid for at the balance sheet date.

**Accumulated Depreciation:** The amount charged to expense through the annual amortization of the cost of the property, plant and equipment.

**Bad Debt:** Amount not recoverable from a patient following exhaustion of all collection efforts.

**Capital Lease Obligations:** Consists of a portion of the long term debt obligations incurred for leased items such as equipment and other long life assets when lease meets criteria necessary for being capitalized.

**Cash:** Money in the bank available for immediate expenditure.

**Contractual Allowance:** Accounting adjustment to reflect un-collectable differences between established charges for services rendered to insured persons and rates payable for those services under contracts with third-party payers.

**Charity Care:** Uncompensated care given by a health care facility to indigent and medically indigent people as part of a written mission or charity care policy, and it does not include accounts written off as “bad debts” or third party adjustments, including those for Medicare and Medicaid. Represents health care services on the accrual basis that were provided but were never expected to result in cash inflows.

**Cost Shifting:** The disproportionate redistributing of the difference between full charges and amounts received from certain payors by increasing charges levied upon other payors.

**Current Maturities, Long Term Debt:** Amounts payable on bonds, mortgage loans, capital lease obligations and other long-term debts to be paid in the next 12 months.

**Excess Revenue over/under Expense (EROE):** The bottom line measure of residual income or (loss) that is generated from the aggregate revenues, expenses, gains, and losses of the facility due to the overall activities of the facility.

## Glossary of Terms (continued)

**Fund Balance and/or Equity:** Consists of tax-exempt corporation fund balances and proprietary corporation owner's equity including capital invested and retained earnings.

**Gross Patient Revenue:** The amount charged by the facility for services provided to patients. It is the standard charge made by the facility before discounts and contractual allowances.

**Inventory:** The cost of supply items on hand that will be used in the next period. It may consist of medical supplies, surgical supplies, pharmaceutical supplies and food and other supplies.

**Long-Term Debt:** Consists of long-term debts such as notes payable to banks, revenue bonds payable and in some cases capital lease obligations that are to be paid later than the next 12 months.

**Net Patient Receivables:** Patient receivables net of estimated allowances for bad debts and contractual allowances.

**Net Patient Revenue:** The amount the facility receives or expects to receive from patients and /or third party payors for the services provided by the facility.

**Net Property, Plant and Equipment:** The remaining cost of the Property, Plant and Equipment after reduction of the accumulated depreciation.

**Non-Operating Revenue:** The amount the facility receives from items that are neither directly or indirectly the result of treating patients. Examples of revenue in this category are investment income and donations.

**Other Assets:** Items not expected to be used in the current period. Consists of such items as funds held for bond indenture requirements, investments for self-insured malpractice and hospitalization programs (i.e., assets whose use is limited).

**Other Current Assets:** Items expected to be used during the current period. Consists of items such as short-term investments and current portion of assets whose use is limited.

**Other Current Liabilities:** Accrued expenses for wages and salaries, benefits and interest.

## Glossary of Terms (continued)

**Other Liabilities:** Consists of items such as liabilities for self-insured malpractice and employee benefit programs (pension and health care) and inter-company payables for affiliated facilities.

**Other Operating Revenue:** The amount the facility receives from sales of items not the direct result of treating patients. It includes such items as cafeteria sales and the sale of copies of medical records.

**Other Receivables:** Receivables from sources other than patients. Consists of settlement amounts due from Medicare and Medicaid, or from physicians.

**Prepaid Expenses:** Cost of items that will be expended in the current period. Consists of items such as Prepaid Insurance.

**Property, Plant and Equipment:** The historical cost of land, buildings and equipment owned by the facility. It may also include capital leases, which are leases for the approximate life of the asset.

**Total Assets:** Total of all assets listed in the balance sheet.

**Total Liabilities:** Total of all liabilities listed on the balance sheet.

**Total Liabilities and Fund Balances and/or Equity:** Summation of the total liabilities and fund balance or equity shown on the balance sheet.

**Total Operating Expenses:** The amount recorded by the facility for items purchased or accrued as normal operating expenses. It includes, but is not limited to, items such as salaries, employee benefits, medical supplies, utilities, depreciation, interest on debt, income and provider taxes (if applicable), and all other necessary supplies.

**Uncompensated Care:** The amount of patient care provided without compensation or reimbursement, consisting of Charity Care and Bad Debt.