

West Virginia Health Care Authority

Department of Health and Human Resources

Annual Report to the Legislature 1998

Cecil H. Underwood, Governor
Joan E. Ohi, Secretary of DHHR

D. Parker Haddix, Chairman
Garry D. Black, Board Member
Gregory A. Burton, Board Member

Prepared by: West Virginia Health Care Authority
100 Dee Drive, Suite 201
Charleston, WV 25311-1692
Telephone: 304/558-7000
Facsimile: 304/558-7001
Toll-Free: 1-888-558-7002
Web: www.hcawv.org

Cover Photo: Ron Snow

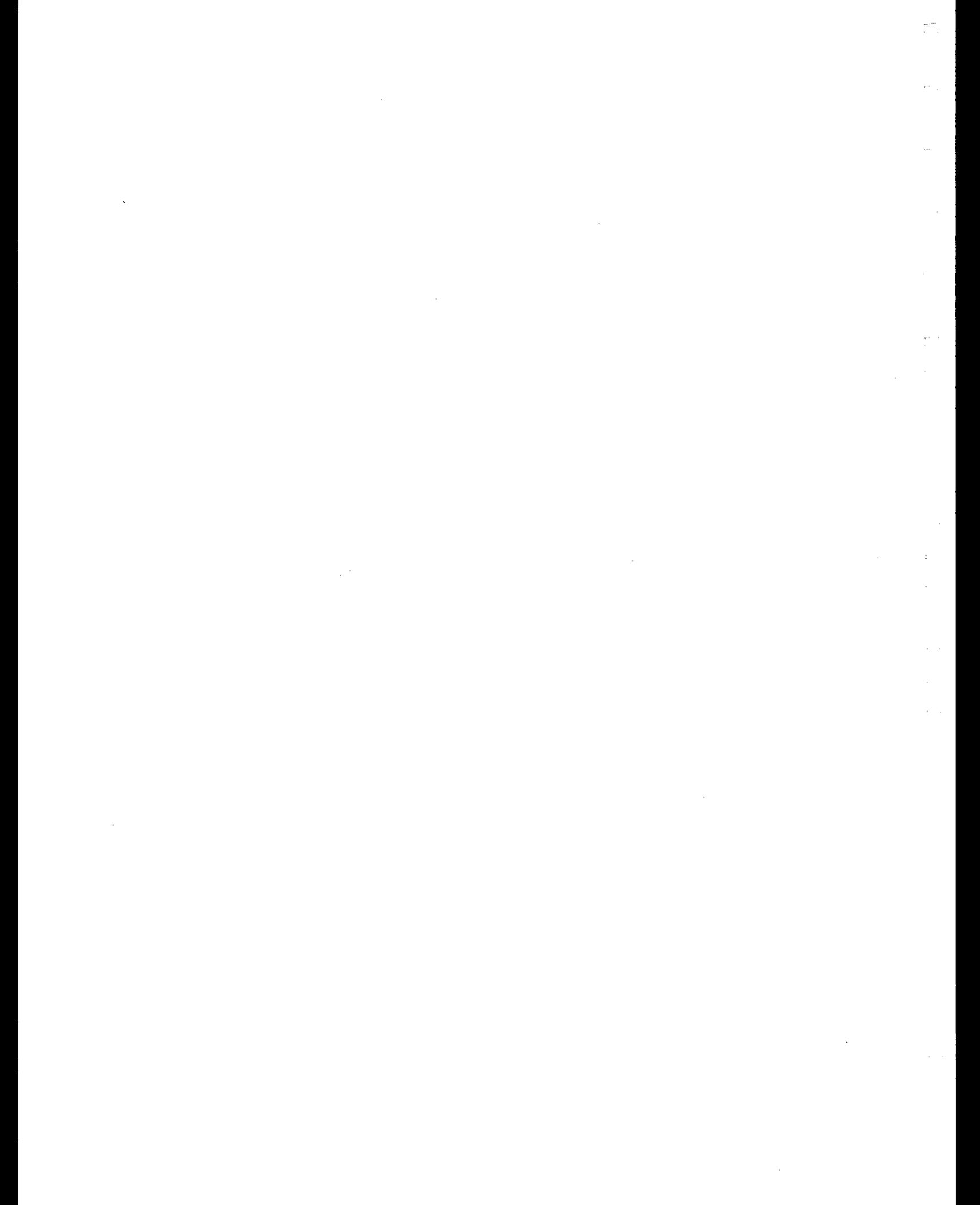


TABLE OF CONTENTS

Introduction

History of the Agency	1
1997 Legislative Mandates	2

Section I: Program Summaries

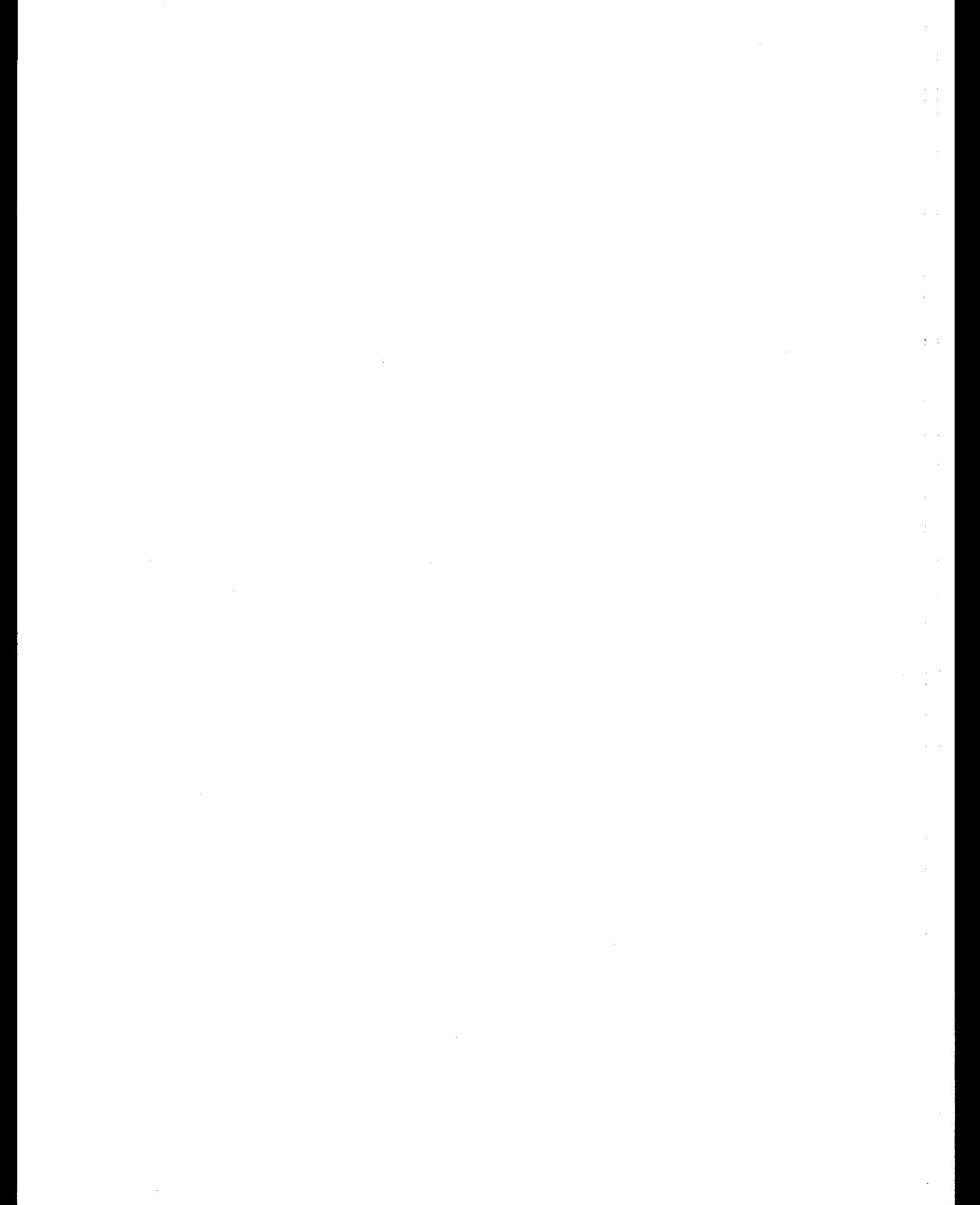
Hospital Rate Review	4
Audit Division	8
Certificate of Need	8
Health Planning Division	12
Rural Health Systems Program	12
Health Care Financial Disclosure	14

Section II: Overview of Hospitals and Other Facilities

Summary Charts – All Hospitals	17
Uncompensated Care for All Hospitals	17
Uncompensated Care vs. Gross Patient Revenue	18
Inpatient Discharges	18
Excess Revenue over Expense	19
All Payor Gross Patient Revenue	19

Index of Reports

Composite Statement of Operations	20
Composite Balance Sheet for All Hospitals	21
Statement of Operations for All Hospitals	22
All Payor Gross Patient Revenue for All Hospitals	24
Uncompensated Care for All Hospitals	26
All-Payor Utilization Data for All Hospitals	28
Comparison of Full Time Equivalents (FTEs)	30
Home Health – Summary of Revenue and Expense	32
Behavioral Health – Summary of Revenue and Expense	34
Annual Report of Nursing Homes	36
Hospice – Summary of Revenue and Expense	38



THE HEALTH CARE AUTHORITY

Introduction

History of the Agency

In 1983, the Legislature created the Health Care Cost Review Authority (the Authority) as an autonomous agency within state government, charged with the responsibility of gathering information on health care costs, developing a system of cost control and ensuring accessibility to appropriate acute care services. The Legislature mandated that the Authority protect the state's citizens from unreasonable increases in the cost of acute care services and the unreasonable loss of economic resources.

This 1983 legislation authorized the Authority to administer two previously enacted cost containment programs:

- The Certificate of Need (CON) program (originally enacted in 1977), and
- The Health Care Financial Disclosure Act (originally enacted in 1981).

In 1995, the Legislature expanded the responsibilities of the Authority by authorizing the agency to make necessary amendments to the State Health Plan and expanded the budget of the agency to include an audit division. The mission of the Audit Division was to ensure compliance with Rate and CON orders and to conduct periodic reviews of health care entities experiencing financial difficulty.

In 1996, the Legislature further expanded the agency's responsibilities to include the administration of the Rural Health Systems Program. This program, administered jointly with the Office of Community and Rural Health Services, permits the Authority to offer both financial and technical assistance to the state's rural health care systems.

In 1997, the Legislature renamed the agency the Health Care Authority (HCA or the Authority) and gave the HCA the additional responsibility to "lead state agencies efforts...to effect the expedient and appropriate exchange of health care information".

Therefore, the Health Care Authority's statutory duties include the following:

- Protecting the public from unreasonable and unnecessary increases in the cost of acute care hospital services, deterring cost-shifting through review of discount contracts and rates for non-governmental payors, and maintaining or improving appropriate access to health care services

- Determining if proposed health care services, new construction, renovations and purchases of major medical equipment are needed, financially feasible and consistent with the State Health Plan through the CON program
- Collecting, reporting, analyzing and maintaining financial information on a wide range of health care facilities through the Health Care Financial Disclosure Act
- Implementing health planning through the State Health Plan
- Providing economic and technical assistance to rural health systems through the Rural Health Systems Program
- Coordinating the data collection efforts of other state agencies to create centralized access to health care information.

1997 Legislative Mandates

In 1997, the Legislature actively examined HCA's role in the state's changing health care environment and enacted three statutes, one of which significantly redefined the purpose of the Health Care Authority.

First, House Bill 2680 (effective July 1, 1997) directed the Cabinet Secretary of the Department of Health and Human Resources (DHHR) to conduct a summary review of behavioral health entities proposing new services to assist children who are placed out of their home or at imminent risk of being placed out of their homes. The proposed new service must be consistent with the DHHR's fiscal and programmatic plan and must encourage the placement of children in state-sponsored programs that provide appropriate services as opposed to more expensive out-of-state facilities. If such proposed new service meets such criteria, the Cabinet Secretary may recommend to the Authority that the new service not be reviewed under the Certificate of Need process.

Second, House Bill 553 (also effective July 1, 1997) increased the Certificate of Need thresholds to \$1,000,000 for capital expenditures and \$750,000 for acquisitions of major medical equipment. This legislation gives facilities more flexibility to increase their capital and equipment expenditures without being subject to CON review.

Finally, and perhaps most significantly, Senate Bill 458 (effective July 11, 1997) renamed the Health Care Cost Review Authority (HCCRA) the Health Care Authority (HCA) and gave the agency broad authority to coordinate and consolidate the collection of health care-related data of state agencies. This legislation mandates the Health Care Authority to take the lead in utilizing emerging technology to both collect health care data and disseminate health care information. As the HCA coordinates database development and begins to provide centralized access to the state's health care data, the agency will use the information to promote efficient cost management, utilization review and quality assurance of the health care system.

As mandated in Senate Bill 458, the Health Care Authority will create a Data Advisory Group to assist in developing standards and protocols for the collection and dissemination of health care data. Additionally, the agency will establish a Quality Assurance Advisory Group to advise the agency in the coordination of utilization and peer review programs currently established in West Virginia. The membership of both advisory groups will include representatives of consumer groups, providers, payors and regulatory agencies.

Further, the Health Care Authority was directed in Senate Bill 458 to conduct three studies:

1. Examine the need for an alternative to the current rate-setting method as a means of controlling hospital costs and submit the findings, recommendations and any proposed drafts of legislation, if necessary, in a report to the Governor, and to the Legislative Oversight Commission on Health and Human Resources Accountability (LOCHHRA).
2. Conduct a study on the Certificate of Need (CON) program, including :
 - The effects of any changes in the CON program on managed care and access for uninsured and rural consumers;
 - Determination of which services or capital expenditures should be exempt and why;
 - The status of similar programs in other states.
3. Conduct a study of managed care in the state, including the need for specific regulatory programs in managed care markets.

Section I: Program Summaries

The programs administered by the HCA generally have two primary purposes: to constrain the rising cost of health care and to assure reasonable access to necessary health services. In the Rural Health Systems Program, in the Planning Division, and in Certificate of Need (CON) standards, access to necessary health service is evaluated.

To accomplish these goals, programs such as Rate Review and CON can demonstrate quantitatively some of the costs they constrain. Health Care Financial Disclosure and Health Planning can only draw logical implications as to how those programs work to constrain costs.

Additionally, the HCA assures public access to the information compiled under its programs, and publishes a newsletter detailing applications received and processed. In April 1998, the Authority established an internet web-site (www.hcawv.org) for the purpose of making data and information available on the world wide web.

Hospital Rate Review.

W.Va. Code §§16-29B-19, 19a and 20.

The stated purpose of developing a rate-setting system was cost containment of acute care hospital services. The original revenue-based system was changed to a cost-based system in 1993. The regulations to implement this system are contained in C.S.R. §65-5-1 et seq. The focus of the cost-based system is the determination of revenues that determine the rates to be charged to non-governmental payors. C.S.R. §65-5-4. These rates are characterized as the average charge per non-governmental discharge (inpatient services) and the average charge per non-governmental visit (outpatient services).

The average charge per inpatient discharge/outpatient visit is computed by dividing the total amount of acute non-governmental inpatient/outpatient revenue by the total number of acute non-governmental inpatient discharges/outpatient visits. This is the average amount that non-governmental patients will pay for an inpatient stay in or an outpatient visit to the hospital.

Each acute care hospital is to submit an annual rate application in which it provides information needed (expense, revenue and utilization data) to establish an approved rate for its next fiscal year. ***The statute requires the HCA to establish the revenue limits and set the rates prospectively.***

The legislative rule permits the hospitals to adjust their schedule of rates (upon approval by the HCA) throughout their fiscal year in order to remain within their approved revenue limits. If a hospital exceeds its approved revenue limits, and cannot justify that increase as permitted by statute and rule, the amount of the increase is generally deducted from the hospital's next year's allowable charges.

In this manner, the community or health care purchasers (or classes of purchasers) who were overcharged by the hospital's excessive rates are relieved of further health care cost increases through a decrease in approved average rates for the next fiscal year by the HCA.

In conjunction with rate review activities, the statute directs the HCA to review all discount contracts between hospitals and third party payors on at least a quarterly basis. One of the stated concerns is the possibility of cost shifting, which can occur when large percentage discounts are granted to one payor class while increasing the charges to other payor classes to make up for the difference.

The statute prohibits cost shifting; therefore, the HCA will approve only those contracts in which the hospital can demonstrate that cost shifting will not occur and the contract is an economic benefit to the hospital as well as to all classes of payors.

To summarize, rate review activities provide accountability in health care costs by requiring hospitals to:

- (1) detail the costs from previous years
- (2) submit a board-approved budget for the next fiscal year
- (3) describe cost-saving measures implemented since the last rate request
- (4) justify any increase in rates
- (5) publicly disclose the increase requested
- (6) make their data available to the public
- (7) defend their requests in a public hearing, if requested
- (8) submit compliance reports to monitor average charges on a quarterly basis.

Outlined below, by hospital fiscal year end, is a comparison of the average increase (combined for all facilities) requested and granted during fiscal year 1997:

**Comparison of Average Increases
Requested and Granted – FY97**

Fiscal Year End (FYE)	No. of Hospitals Required To File Applications	Type of Service	No. of Timely Applications Processed	Percent Requested	Percent Granted
6/30	18	Inpatient	13	6.6%	3.2%
		Outpatient		8.7%	5.6%
9/30	15*	Inpatient	14	8.7%	2.9%
		Outpatient		6.9%	2.4%
12/31	22	Inpatient	12	4.8%	1.3%
		Outpatient		6.1%	2.8%

*includes hospitals with 10/31 FYEs

The HCA Rate Review Division processed 38 timely standard rate applications and one expedited rate application. Further, new and amended discount contracts, rate changes to the charge masters on file with the HCA (such as additions to and/or an increase in individual items) and past due rate applications were reviewed on an on-going basis throughout the year.

Also upon request, from either a patient or the Consumer Protection Division of the Office of the Attorney General, the rate review division researches patient complaints. Last year the HCA reviewed 16 complaints. While the majority of the complaints were related issues, not within the HCA's authority, several resulted in some form of monetary relief for the patient. Also, the general public has the option of reviewing hospital bills against charge masters on file at the HCA, which the HCA is required by statute to maintain. For FY 1998 the Rate Review Division will bring more hospitals with past due applications up-to-date. The review of discount contracts, rate changes and patient complaints will continue to be an on-going process.

During FY 1998-99, the Authority intends to implement a stream-lined application process by the use of benchmarking. The benchmarking approach was developed as a result of a collaborative process including representatives of state government, the Legislature, the Hospital Association, third party payors, business, labor, and the Health Care Authority.

Listed below are comparisons of West Virginia discharge costs and charges (inpatient and outpatient) with both selected other states and national statistics.

Comparison with Selected Other States' Rates (Inpatient)

State	Managed Care Penetration % ¹	1997 Estimated Population ²	Gross Charge Per Discharge ³	Cost Per Discharge ³
Maryland	27%	5,094,289	\$5,723	\$4,992
West Virginia	12%⁴	1,815,787	\$6,221	\$3,848
Kentucky	30%	3,908,124	\$7,459	\$4,448
Ohio	23%	11,186,331	\$7,577	\$4,879
Virginia	18%	6,733,996	\$7,121	\$4,267
Pennsylvania	29%	12,019,661	\$7,885	\$4,334
United States	19% ⁵	267,636,061	\$8,113	\$5,214

¹Reprinted with permission from Medical Data International, Inc. Copyright 1997, Medical Data International, Inc.

²Population Estimates Program, Population Division, U.S. Bureau of the Census, July 1, 1997.

³The 1998-99 Almanac of Hospital Financial & Operating Indicators, William O. Cleverly, Ph.D., pp 180-181, 252-253.

⁴West Virginia Insurance Commission, 1997 Data, Financial Conditions Division.

⁵Journal of American Health Information Management Association, April 1998 "Managed Care: The Dominant Paradigm in US Healthcare" by Julie J. Welch, RRA states "Enrollment has soared to more than 50 million today".

Comparison with Selected Other States' Rates (Outpatient)

State	Managed Care Penetration % ¹	1997 Estimated Population ²	Gross Charge Per Visit ³	Cost Per Visit ³
Maryland	27%	5,094,289	\$278.61	\$244.48
West Virginia	12%⁴	1,815,787	\$232.29	\$156.78
Kentucky	30%	3,908,124	\$329.66	\$211.98
Ohio	23%	11,186,331	\$347.39	\$239.23
Virginia	18%	6,733,996	\$386.46	\$226.59
Pennsylvania	29%	12,019,661	\$345.07	\$187.01
United States	19% ⁵	267,636,061	\$357.74	\$226.81

¹Reprinted with permission from Medical Data International, Inc. Copyright 1997, Medical Data International, Inc.

²Population Estimates Program, Population Division, U.S. Bureau of the Census, July 1, 1997.

³The 1998-99 Almanac of Hospital Financial & Operating Indicators, William O. Cleverly, Ph.D., pp 192-193, 258-259.

⁴West Virginia Insurance Commission, 1997 Data, Financial Conditions Division.

⁵Journal of American Health Information Management Association, April 1998 "Managed Care: The Dominant Paradigm in US Healthcare" by Julie J. Welch, RRA states "Enrollment has soared to more than 50 million today".

**Non-Governmental Allowed Rates For
General Acute Care Hospitals, FY 1995-1997**

Hospitals	Licensed Beds	Allowed Rate Per Discharge		
		1997	1996	1995
Beckley Appalachian Regional Hospital	173	4,166	3,803	3,754
Bluefield Regional Medical Center	265	5,984	5,661	5,676
Boone Memorial Hospital #	38	3,596	3,928	3,864
Braxton County Memorial Hospital #	40	3,365	3,305	3,305
Broadus Hospital Association #	72	3,197	3,367	3,367
Cabell Huntington Hospital	293	6,937	7,464	6,232
Camden-Clark Memorial Hospital	345	5,271	5,734	5,231
Charleston Area Medical Center #	874	9,828	9,828	9,828
City Hospital, Inc.	260	4,820	5,077	5,172
Davis Memorial Hospital, Inc.	131	4,851	4,362	4,191
Eye & Ear Clinic of Charleston, Inc. #	35	3,219	3,219	3,219
Fairmont General Hospital	268	5,810	6,120	5,938
Grafton City Hospital #	131	3,555	3,555	3,555
Grant Memorial Hospital	65	4,005	3,858	3,788
Greenbrier Valley Medical Center	122	4,804	4,570	4,592
Guyan Valley Hospital #	19	4,639	4,639	4,639
Hampshire Memorial Hospital	47	4,259	4,785	3,644
Jackson General Hospital	82	3,611	3,296	2,547
Jefferson Memorial Hospital	114	3,831	3,730	3,524
Logan General Hospital #	132	6,050	6,050	6,050
Man Appalachian Regional Hospital #	74	2,805	2,805	2,696
Minnie Hamilton Health Care Center #	36	3,802	3,802	3,042
Monongalia General Hospital	234	7,286	6,063	6,251
Montgomery General Hospital #	99	7,392	7,049	6,933
Morgan County War Memorial Hospital	60	3,902	4,475	4,250
Ohio Valley Medical Center #	597	8,286	7,540	6,807
Plateau Medical Center #	91	4,953	6,507	5,573
Pleasant Valley Hospital	228	5,523	5,729	5,371
Pocahontas Memorial Hospital	27	3,570	2,432	3,839
Potomac Valley Hospital	63	4,119	3,985	3,782
Preston Memorial Hospital	77	5,475	4,636	4,223
Princeton Community Hospital	211	6,112	5,971	5,459
Putnam General Hospital	68	6,954	6,211	5,861
Raleigh General Hospital	295	6,210	5,443	5,540
Reynolds Memorial Hospital	233	5,397	5,472	5,278
Richwood Area Community Hospital #	21	3,046	3,046	3,394
Roane General Hospital #	80	5,402	4,980	4,214
Sistersville General Hospital #	26	3,666	3,666	3,245
St. Francis Hospital	200	8,148	7,788	7,726
St. Joseph's Hospital - Buckhannon	95	4,406	4,175	3,850
St. Joseph's Hospital - Parkersburg	360	5,540	5,270	5,121
St. Luke's Hospital	79	6,170	5,889	5,563
St. Mary's Hospital	440	7,767	7,541	7,246
Stonewall Jackson Memorial Hospital	70	4,462	3,840	3,891
Summers Co. Appalachian Regional Hospital #	95	3,797	3,797	3,797
Summersville Memorial Hospital	94	4,745	4,155	3,733
Thomas Memorial Hospital	294	6,027	6,015	6,486
United Hospital Center	376	5,109	5,119	5,153
Webster County Memorial Hospital #	6	4,015	4,015	3,737
Weirton Medical Center	240	4,358	4,094	3,937
Weich Emergency Hospital #	124	6,046	5,460	5,347
West Virginia University Hospitals, Inc.	350	13,597	12,638	11,502
Wetzel County Hospital Association	68	4,735	4,290	4,457
Wheeling Hospital	277	6,344	6,354	5,983
Williamson Memorial Hospital	76	4,883	4,957	4,757
Average	169	5,264	5,116	4,914

#-Hospital is not current with its rate application filing.

Audit Division

W.Va. Code §16-29B-18

The Audit Division was established in October 1996, as required by the Legislature. It provides the Health Care Authority with reasonable assurances as to the reliability of the financial data and other information submitted by health care providers, as well as oversight for compliance issues related to Rate Review, Certificate of Need, Rural Health Systems Grant Program, and Financial Disclosure.

The Audit Division is involved in numerous verifications and audit review visits in all of the areas mentioned above on a continuing basis. During the past year the division expanded its ability to perform field audits through successful personnel recruitment. The Audit Division performed approximately 20 audits related to rate review, seven (7) Certificate of Need Substantial Compliance verifications, and other special projects as directed.

Certificate of Need

W. Va. Code § 16-2D-1 et. seq.

Certificate of Need programs are often associated with cost containment measures. Additionally, the Legislative findings in our statute declare the need for health services to be provided in an orderly, economical manner that discourages unnecessary duplication. Although some states have repealed their CON statutes, thirty-six (36) states and the District of Columbia retain some form of review. Three states limit their review to long-term care. The structure of the programs varies widely, with some states using other regulatory mechanisms instead of or in conjunction with CON programs.

In West Virginia, all health care providers, unless otherwise exempt, must obtain a CON before (1) adding or expanding health care services; (2) exceeding the capital expenditure threshold of \$1,000,000; (3) obtaining major medical equipment valued at \$750,000 or more; or (4) developing or acquiring new health care facilities.

The statutorily mandated CON review process includes determination of need, consistency with the State Health Plan and financial feasibility. Need is determined using CON Standards, which generally include population-based quantifiable need methodologies. Financial feasibility includes evaluations of the reasonableness of proposed charges to patients and determinations as to whether the expense and revenue projections demonstrate fiscal viability for the proposed project.

CON programs are noted for being effective in encouraging the rational distribution of health care services, particularly by limiting purchases of new technology. States that have eliminated CON programs report that expensive new technology is purchased as soon as it is available, while states retaining their CON programs report being able to

control costs and placement by delaying purchases until lower cost and more efficient generations are available.

The advantages of CON programs to the public are that they encourage accountability by providing an avenue for public comment; discourage or limit unnecessary services; and promote community planning. In West Virginia, the CON program offers some protection for small rural hospitals and the underinsured population they serve by ensuring the availability and accessibility of services and to some extent the financial viability of the facility.

CON and Managed Care

Although the goal of the CON program is to allocate scarce resources and prevent rapid growth of unneeded or duplicated services, it has been argued that a mature managed care market would serve the same function. Theoretically, in such a market, providers would be discouraged from buying, building or initiating unnecessary, inefficient or duplicative projects.

It should be noted that managed care is a term that covers a diverse group of employer, employee, and provider arrangements. Therefore, it may be necessary to determine the types of managed care arrangements, the portion of the market served by those arrangements and the attributes of the population covered by those arrangements in order to determine which types promote efficient market forces. Currently, approximately 12% of the citizens of West Virginia are enrolled in managed care programs, the majority of whom were covered by governmental payors.

Nationally, West Virginia falls within the lowest tier of states' managed care penetration rates. In 1997, our CON thresholds were \$1,000,000 for capital expenditures and \$750,000 for major medical equipment, which were consistent with other states in the same managed care penetration rate category. As other states' managed care penetration increases, the percentage of states with CON increases until the market penetration is over 24.3%.

Below and on the following pages are tables illustrating CON activity which summarize program outcomes.

Decisions, Determination Rulings and Orders Issued

Fiscal Year	Decisions Issued	Determination Rulings Issued	Orders Issued	Total
1997	122	320	226	668
1996	102	295	128	525
1995	106	315	N/A	N/A
1994	110	236	N/A	N/A

Hospital Projects Approved/Denied

Year Ending	Total Hospital CON Expenditures Approved	Total Hospital CON Expenditures Denied
June 30, 1998	\$ 79,001,980	\$ 0
June 30, 1997	107,617,285	125,000
December 31, 1996	51,352,325	75,000
December 31, 1995	120,959,150	2,026,829
December 31, 1994	90,355,520	6,601,812
Total	\$449,286,260	\$8,828,641

Approved Projects

Description	FY 97	Count by Type
Miscellaneous Equipment	\$ 7,866,450	4
Angiography	\$3,198,198	3*
CT	\$1,997,198	3*
Teleradiology	\$0	--
CathLab	\$3,455,075	2*
Information Systems	\$6,617,676	2
Acquisitions	\$59,782,000	10
Radiography & Fluoroscopy	\$1,110,000	1*

* Replacement Applications

Inventory Numbers

Description	FY 97	FY 96
Cardiac Cath Labs	13	13
Open Heart Surgery	5	5
Lithotripsy	20	19
MRI	31	29
Amb. Surgical Centers	10	9
Acute Care Hospitals	56	56
Licensed Beds	7,871	8,158
Occupancy Level	44.9%	42.9%
Psychiatric Facilities	17	18
Licensed Beds	966	1,022
Occupancy Level	48.8%	45.8%

Certificate Of Need Capital Expenditure Summary
By Calendar Year for Acute Care Hospitals, Jan. 1, 1997 Through June 30, 1998

Hospitals	1997 Total CON Expenditures Approved	1998 Jan-June Total CON Expenditures Approved
Beckley Appalachian Regional	\$ 0	\$ 553,500
Bluefield Regional Med Center	933,916	0
Boone Memorial Hospital	30,000	0
Braxton County Memorial	1,260,000	0
Broadus Hospital	0	8,000,000
Cabell Huntington Hospital	2,450,000	1,500,000
Camden Clark Memorial	7,873,348	3,544,000
Charleston Area Medical Center	5,247,112	0
City Hospital	0	0
Davis Memorial hospital	750,000	0
Eye & Ear Clinic	0	0
Fairmont General Hospital	2,731,255	0
Grafton City Hospital	30,000	0
Grant Memorial Hospital	437,075	300,000
Greenbrier Valley Med Center	86,000	0
Guyan Valley Hospital	0	0
Hampshire Memorial Hospital	0	0
Jackson General Hospital	250,000	1,518,443
Jefferson Memorial Hospital	1,285,577	0
Logan General Hospital	1,523,312	0
Man Appalachian Regional	300,000	0
Minnie Hamilton H.C.		0
Monongalia General	285,000	0
Montgomery General Hospital	5,000	160,000
Morgan County War Memorial	27,458	0
Ohio Valley Medical Center	0	300,000
Plateau Medical Center	29,610,000 ¹	0
Pleasant Valley Hospital	0	166,995
Pocahontas Memorial Hospital	40,000	0
Potomac Valley Hospital	0	0
Preston Memorial Hospital	0	0
Princeton Community Hospital	3,921,382	18,967,613
Putnam General Hospital	1,412,000	0
Raleigh General Hospital	16,730,075 ²	4,500,000
Reynolds Memorial Hospital	199,115	0
Richwood Area Medical Center	0	0
Roane General Hospital	0	0
Sistersville General	0	0
St. Francis Hospital	787,150	0
St. Joseph's - Buckhannon	0	0
St. Joseph's - Parkersburg	3,821,294	19,196,375
St. Luke's Hospital	0	0
St. Mary's Hospital	375,000	6,552,000
Stonewall Jackson Memorial	0	500,000
Summers County ARH	300,000	0
Summersville Memorial	0	0
Thomas Memorial Hospital	4,364,282	5,576,042
United Hospital Center	1,269,375	0
Webster County Memorial	0	11,195
Weirton Medical Center	3,116,500	0
Welch Emergency Hospital	233,000	0
Wetzel County Hospital	40,000	0
Wheeling Hospital	15,295,040	5,113,717
Williamson Memorial Hospital	398,019	92,100
WVU Hospitals	200,000	2,450,000
State Totals	\$107,617,285	\$79,001,980

¹Includes purchase by Tenet from OrNda and purchase from Tenet by Oakhill Hospital, Inc. (an affiliate of CAMC)

²Includes purchase of Beckley Hospital for \$11,200,000

Health Planning Division

W. Va. Code §16-2D-5

The Health Care Authority, through its health planning responsibilities, leads the development of the State Health Plan prior to submission to the Governor for approval. The Plan establishes overall health care goals and objectives for the State. Planning efforts are intended to enable the health care system in the state to develop in an organized, cost-effective manner that includes sufficient resources to meet the health care needs of the residents of the State. As part of the Plan, the HCA planning staff develops Certificate of Need Standards used to determine whether a proposed service, equipment acquisition or major capital expenditure is needed.

Determining the appropriate need, supply and distribution of these health care resources is an important population-based health planning function. When determining need, the characteristics, demographics and health status of West Virginians are considered. Health care preferences, available resources, current use and demand for health care services, or changes in health system structure such as ownership or integration are also considered. These factors may impact quality or provider cost and reimbursement for the health care services as well.

Recently acquired Geographic Information System (GIS) software will assist the Health Care Authority in identifying and analyzing health care status and supply and distribution of health care services, facilities and resources at the community, regional, state or national level. Other factors such as travel time and distance or socioeconomic conditions may also be analyzed.

Researching health care issues and obtaining adequate and timely data to make complete and informed policy decisions are also important features of health planning. Data should be available for our entire population, compiled by demographic and geographic areas over several years, and integrated from multiple sources to allow a thorough evaluation and analysis of health care issues. Furthermore, the data should be in sufficient geographic detail for local, regional and statewide analysis. Although the county level is the smallest unit used for determining need, county boundaries do not completely take into account factors of travel time and usual use of health care services. The current use of health care services may be inadequate, inappropriate or excessive when compared to the services West Virginians need.

Rural Health Systems Program

W.Va. Code §16-2D-5

During the 1996 Legislative session, the West Virginia Health Care Authority and the Bureau of Public Health's Office of Community and Rural Health Services (OCRHS) were given the responsibility to jointly administer the West Virginia Rural Health Systems Program (RHSP) developed under West Virginia Code §16-2D-5.

The program was developed to assist financially vulnerable health care facilities located in under-served areas, to collaborate with other facilities to provide cost-effective health care services. To avoid potential crisis or collapse of essential rural health care services in West Virginia, the RHSP encourages the restructuring of the rural health care system through early intervention.

The RHSP provides assistance to one of the most fragile aspects of the State of West Virginia's health care system: rural health care. Through technical assistance, grants and loans the program helps rural communities in the State to integrate and strengthen their health care delivery systems to assure people in the community reasonable access to necessary health care services.

Grants and technical assistance are available to financially vulnerable health care facilities located in under-served areas of the State. Applicants must demonstrate collaborative efforts with other community health care entities in the provision of cost-effective health care services. This program helps to maintain access to health care in rural West Virginia communities.

The basic principles and goals of the program are: (1) voluntary program; (2) community-based; (3) reduction of excess capacity and duplication of services; (4) assurance that local health care services are provided; and (5) linkages to secondary and tertiary services and facilities.

The eligibility requirements for assistance are: (1) applicant is located in a medically under-served area (MUA) as defined by the Office of Community and Rural Health Services; (2) the lead agency must be located in an MUA, and must be a non-profit organization or public entity with the ability to enter into the grant and/or loan agreements; and (3) the applicant must commit to collaboration with other service providers in the community/service area.

The two (2) program areas for which grants, loans or a combination may be awarded are as follows:

Collaboration Grant: The application requires the applicant to explore and develop the elements of planning, assessment, budgeting and network development with the goal of restructuring/reconfiguring health care delivery to place emphasis on prevention, wellness and primary care. The budget limits in this area are determined on a per project basis.

Crisis Grants: The object is to prevent the loss or decrease of essential health care services, thus impacting the delivery of these essential health care services to the community. The grants are to be utilized to facilitate the transition of a health care delivery system that may include restructuring and realignment of services. The budget limit for a crisis grant is \$50,000.

The RHSP awarded grants during the 1995-96, 1996-97 and 1997-98 fiscal years and gave out approximately \$2,848,000 in grant funds. The approximate funding by program year is as follows:

<u>Grant Year</u>	<u>RHSP Grants Funded</u>
1995-96 Fiscal Year	\$783,000
1996-97 Fiscal Year	\$700,000
1997-98 Fiscal Year	\$1,365,000

RHSP Applicants Receiving Funding Fiscal Year 1997/98

Grantee	County	Type of Grant	Grant Amount
Boone Memorial Hospital	Boone	Collaborative	\$20,000
Roane General Hospital	Roane	Collaborative	\$64,000
Minnie Hamilton Health Care Center	Calhoun	Crisis	\$50,000
West Virginia Family of Home Health Agencies	Kanawha	Crisis	\$10,000
Southern Virginias Rural Health Network	Mercer	Collaborative	\$71,680
Minnie Hamilton Health Care Center	Calhoun	Collaborative	\$63,286
Appalachian OH-9, Inc./Mercer Health Center	Mercer	Crisis	\$50,000
Partners in Health Network	Kanawha	Collaborative	\$144,775
Children's Therapy Clinic, Inc./Shawnee Hills, Inc.	Kanawha	Crisis	\$50,000
Braxton Memorial Hospital	Braxton	Collaborative	\$16,000
Lincoln Primary Care Center	Lincoln	Collaborative	\$43,500
Eastern Panhandle Integrated Delivery System, Inc.	Grant	Collaborative	\$68,690
Ritchie County Primary Care Association	Ritchie	Crisis	\$25,000
Madison Healthcare Inc. dba Danville Primary Care	Boone	Collaborative	\$105,274
Valley Health Care, Inc.	Randolph	Planning/Collaborative	\$15,000
Wetzel Co. Emergency Ambulance Authority, Inc.	Wetzel	Crisis	\$50,000
Rainelle Medical Center, Inc./Rural Mtn. Consortium	Greenbrier	Collaborative	\$19,000
Summers County Appalachian Regional Hospital	Summers	Planning/Collaborative	\$50,000
Sistersville General Hospital	Tyler	Crisis	\$50,000
Wirt County Health Services Association, Inc.	Wirt	Collaborative	\$50,000
Clay Primary Health Care Center	Clay	Collaborative	\$74,100
Sistersville General Hospital	Tyler	Crisis	\$50,000
Region VI Health Department	Ohio	Collaborative	\$50,000
Potomac Highlands/Grant County Health Dept	Grant	Collaborative	\$50,000
Valley Health Systems, Inc.	Cabell	Collaborative	\$40,500
Alderson Fire Department EMS	Monroe	Crisis	\$50,000

Health Care Financial Disclosure

W.Va. Code § 16-5F-1 et. seq.

The HCA is responsible for the collection of information required under the Health Care Financial Disclosure Act. Only hospitals and nursing homes were required to report

until the Act was amended in 1991 to include kidney disease treatment centers, ambulatory health care facilities, ambulatory surgical facilities, home health agencies, rehabilitation facilities, health maintenance organizations, behavioral health centers, and related organizations. In 1996, the Act was amended to include hospice.

All covered facilities and related organizations must file financial statements annually. All except ambulatory health care facilities, which are primary care centers, must also submit the following:

- (1) Statement of services available and rendered
- (2) Approved budget
- (3) Schedule of current rates for all patient services
- (4) Copies of Medicare, Medicaid and any other cost reports required to be filed with governmental funding agencies
- (5) Statement of charges, fees and salaries in excess of \$55,000 paid for goods or services
- (6) Statement of charges, fees and salaries in excess of \$55,000 collected by the facility
- (7) If applicable, a copy of Form 10K filed with the Federal Securities and Exchange Commission
- (8) Copies of all contracts entered into by the facility with any individual or group of health care providers
- (9) Copies of all income tax returns and applicable substitutes
- (10) Copy and proof of publication of a Class I legal advertisement, to include a statement of revenue and expenses, balance sheet, statement of changes in retained earnings and a statement of ownership.

In lieu of the statement of services, nursing homes must complete and submit the Annual Report of Nursing Homes, which contains utilization and rate data by payor group, and hospitals must submit the American Hospital Association Annual Survey. In addition, hospitals must complete the Uniform Financial Report (UFR), which contains detailed utilization, revenue and expense, and wage and salary information. Hospitals must also submit a trial balance and a copy of the Uniform Bill (UB) for each inpatient discharged from a hospital.

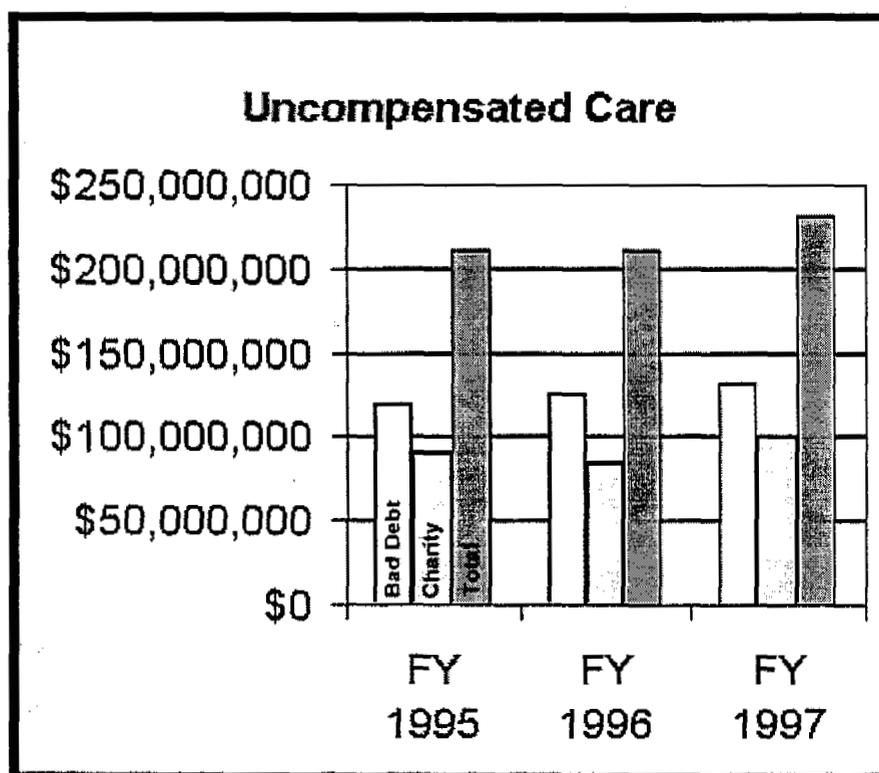
The data collected from the financial filings are used to compile the annual report required by the Legislature. The information is also used in the Rate Review and CON programs pursuant to the review of respective applications. All of the information collected is available for public inspection, with the exception of tax forms and any UB data that directly or indirectly identifies patients. In addition to the financial review, the health care provider information is useful in identifying gaps in needed services, trends in health care and quality issues. The information is essential for policy-makers as a tool in identifying the utilization, supply and distribution of health care resources. Data from the filings are compiled and provided to the public upon request. The program responds to approximately 500 data requests a year.

Section II: Overview of Hospitals and Other Facilities

The data presented are derived from financial disclosure documents filed by hospitals, home health agencies, behavioral health providers, licensed nursing homes, and hospices. The hospital data come from the Uniform Report. The nursing home data are taken from the Annual Report of Nursing Homes, while other facility data are taken from their financial statements.

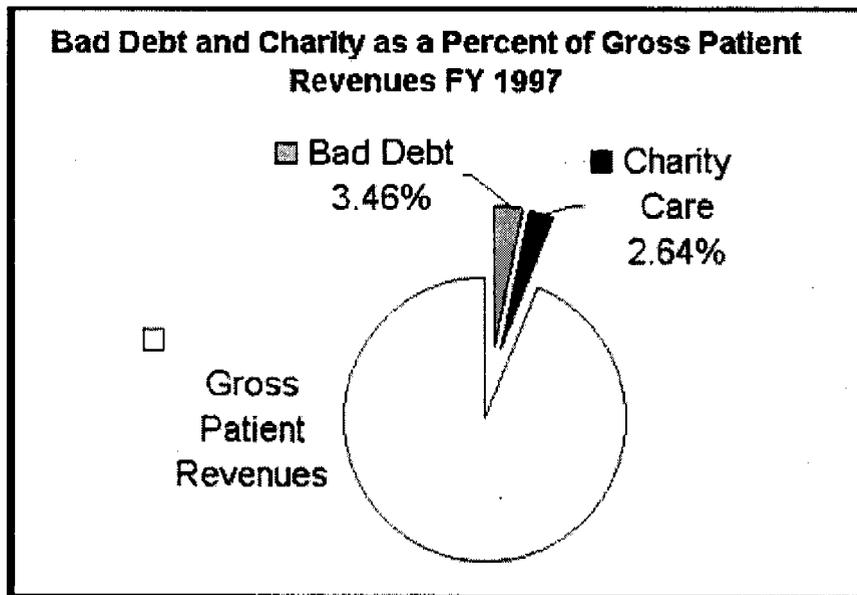
Summary Charts – All Hospitals

	Bad Debt	Charity Care	Uncompensated Care
FY 1995	\$119,103,773	\$91,139,581	\$210,243,354
FY 1996	\$125,557,124	\$84,523,181	\$210,080,305
FY 1997	\$131,200,711	\$99,969,480	\$231,170,191

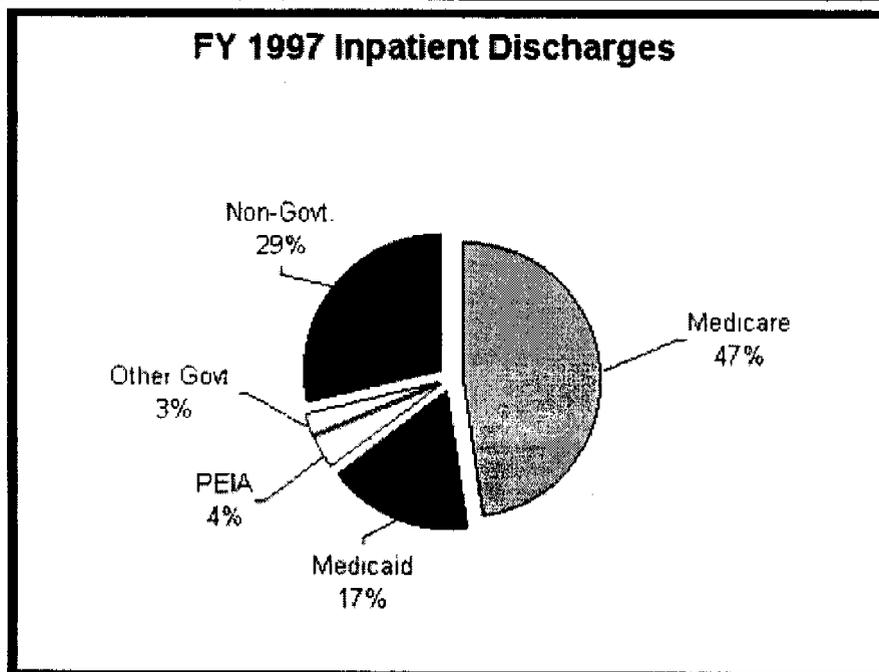


The Chart shows that Uncompensated Care continues to grow, reaching a reported level of \$231 million dollars for Fiscal Year 1997.

Uncompensated Care vs. Gross Patient Revenue		
	Bad Debt	Charity Care
FY 1995	3.47%	2.65%
FY 1996	3.46%	2.33%
FY 1997	3.46%	2.64%

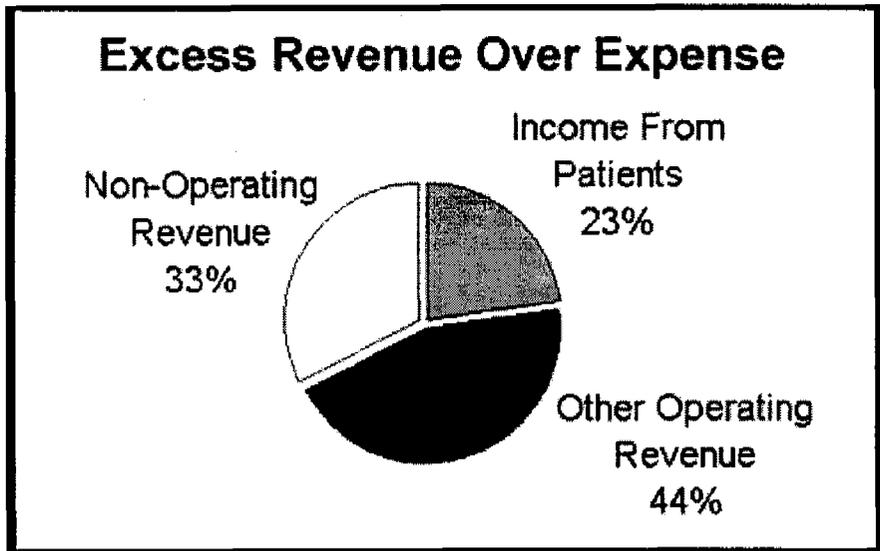


FY 1997 All Payor Discharges for Acute Care Units of General Hospitals					
Medicare	Medicaid	PEIA	Other Govt	Non-Govt	Total
123,573	43,567	10,160	6,949	74,173	258,422



Non-Governmental Inpatient Discharges represented 29% of the total reported discharges for FY 1997

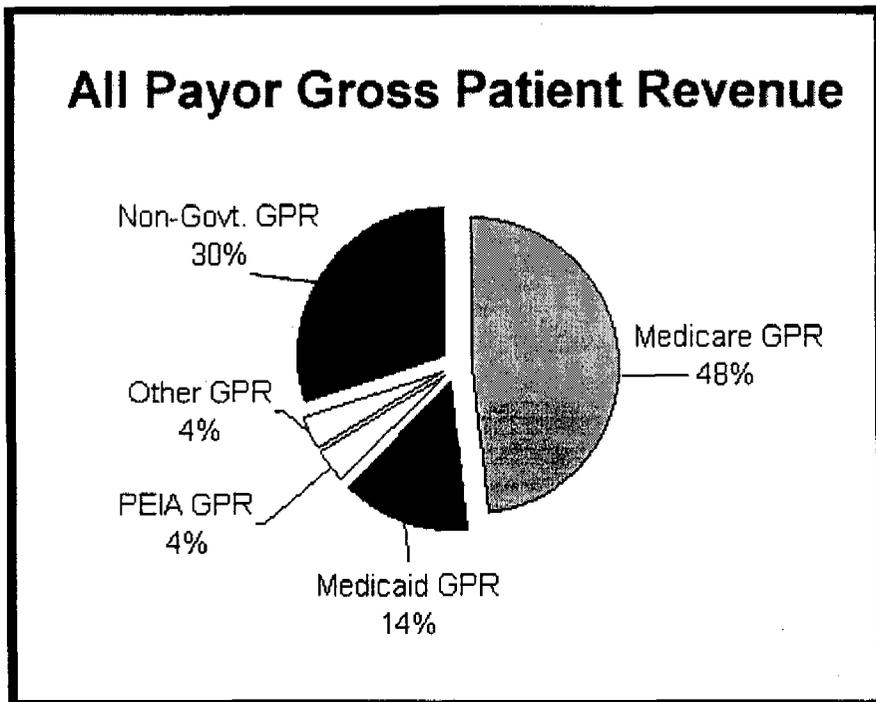
Components of Excess Revenue Over Expense				
	Income From Patient Services	Other Operating Revenue	Non-Operating Revenue	Excess Revenue Over Expense
FY 1997	\$38,794,996	\$75,897,003	\$55,367,373	\$170,059,372



In FY 1997, WV hospitals produced EROE (Net Income) of \$170 million, before taxes and extraordinary items. The pie chart shows that 23% was generated from direct patient services. The remaining 77% was earned from Other Operating and Non-Operating activities such as cafeteria, parking garage, and investment income.

All Payor Gross Patient Revenue (GPR)

	Medicare GPR	Medicaid GPR	PEIA GPR	Other Govt GPR	Non-Govt. GPR	Total GPR
FY 1997	\$1,833,147,104	\$541,247,314	\$147,611,301	\$133,082,496	\$1,137,942,576	\$3,793,030,791



**Composite Statement of Operations for General Acute Care Hospitals
FY 1996 & FY 1997 (Including Welch Emergency)**

Category	1997	1996
Gross Patient Revenue	\$3,597,210,920	\$3,452,203,346
Contractual Allowances	1,070,824,420	998,479,015
Bad Debt	126,305,176	122,211,304
Charity Care	69,058,702	74,908,806
NET PATIENT REVENUE	2,331,022,622	2,256,604,221
Operating Expenses	2,281,545,605	2,219,597,186
Other Revenue	108,965,674	98,496,884
EXCESS REVENUE OVER EXPENSE	\$158,442,691	\$135,503,919

**Composite Statement of Operations for Psychiatric and Rehabilitation Hospitals
FY 1996 & FY 1997**

Category	1997	1996
Gross Patient Revenue	\$195,819,871	\$179,174,555
Contractual Allowances	64,220,573	79,517,221
Bad Debt	4,895,535	3,345,820
Charity Care	30,910,778	9,614,375
NET PATIENT REVENUE	95,792,985	86,697,139
Operating Expenses	106,475,006	110,201,237
Other Revenue	22,298,702	11,203,403
EXCESS REVENUE OVER EXPENSE	\$11,616,681	(\$12,300,695)

**Composite Statement of Operations for All Hospitals
FY 1996 & FY 1997**

Category	1997	1996
Gross Patient Revenue	\$3,793,030,791	\$3,631,377,901
Contractual Allowances	1,135,044,993	1,077,996,236
Bad Debt	131,200,711	125,557,124
Charity Care	99,969,480	84,523,181
NET PATIENT REVENUE	2,426,815,607	2,343,301,360
Operating Expenses	2,388,020,611	2,329,798,423
Other Revenue	131,264,376	109,700,287
EXCESS REVENUE OVER EXPENSE	\$170,059,372	\$123,203,224

**Composite Balance Sheet for All Hospitals
FY 1996-97**

Category	1997	1996	Increase/ Decrease	%Change
Cash	\$97,833,445	\$138,745,724	(\$40,912,279)	-29.49%
Net Patient Receivables	\$432,607,339	\$437,477,974	(\$4,870,635)	-1.11%
Other Receivables	\$67,915,676	\$56,232,821	\$11,682,855	20.78%
Inventory	\$42,184,551	\$39,910,431	\$2,274,120	5.70%
Prepaid Expense	\$20,714,054	\$25,630,558	(\$4,916,504)	-19.18%
Other Current Assets	\$45,879,092	\$28,982,238	\$16,896,854	58.30%
Total Current Assets	\$707,134,157	\$726,979,746	(\$19,845,589)	-2.73%
Other Assets	\$829,947,607	\$740,482,535	\$89,465,072	12.08%
Property, Plant and Equipment	\$2,426,665,494	\$2,282,804,741	\$143,860,753	6.30%
(Accumulated Depreciation)	(\$1,249,674,604)	(\$1,159,023,309)	(\$90,651,295)	7.82%
Net Property, Plant and Equipment	\$1,176,990,890	\$1,123,781,432	\$53,209,458	4.73%
Total Assets	\$2,714,072,654	\$2,591,243,713	\$122,828,941	4.74%
Accounts Payable	\$162,391,279	\$151,576,156	\$10,815,123	7.14%
Current Maturities-Long Term Debt	\$34,669,208	\$32,238,467	\$2,430,241	7.54%
Other Current Liabilities	\$159,826,245	\$174,005,975	(\$14,179,730)	-8.15%
Total Current Liabilities	\$356,886,732	\$357,821,098	(\$934,366)	-0.26%
Long Term Debt	\$639,196,108	\$531,165,786	108,030,322	20.34%
Capital Lease Obligations	\$2,798,906	\$55,167,959	(52,369,053)	-94.93%
Other Liabilities	\$31,996,913	\$120,265,350	(88,268,437)	-73.39%
Total Liabilities	\$1,030,878,659	\$1,064,420,193	(\$33,541,534)	-3.15%
Total Fund Balance	\$1,683,193,995	\$1,526,823,491	\$156,370,504	10.24%
Total Liabilities And Fund Balance	\$2,714,072,654	\$2,591,243,684	\$122,828,970	4.74%

Statement of Operations for All Hospitals, FY 1997
(General Acute Care*, Rehabilitation and Psychiatric, including State-Owned)

Hospital	Lic. Beds	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Net Operating Margin	Expenses Excluded By Revenue Offset	Income From Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Rate of Return
Beckley App. Regional	173	\$65,255,828	\$20,643,250	\$2,486,000	\$636,203	\$41,490,375	\$38,228,054	\$3,262,321	\$731,879	\$2,530,442	\$574,392	\$3,104,834	7.48%
Bluefield Reg. Med. Ctr.	265	\$120,592,149	\$48,882,537	\$4,592,670	\$1,538,322	\$65,578,620	\$58,960,775	\$6,617,845	\$3,370,456	\$3,247,389	\$2,469,280	\$5,716,669	8.72%
Boone Memorial Hospital	38	\$9,337,494	\$3,535,617	\$365,587	\$153,336	\$5,262,954	\$5,178,102	\$84,852	\$560,739	\$610,665	\$134,778	\$289,762	2.56%
Braxton Co. Mem. Hosp.	40	\$9,942,289	\$2,320,971	\$917,904	\$18,885	\$6,684,529	\$6,394,159	\$290,370	(\$504,599)	\$794,969	\$289,762	\$1,084,731	16.23%
Broadus Hospital	72	\$6,575,872	\$1,031,100	\$469,117	\$49,755	\$5,025,900	\$5,362,893	(\$336,993)	\$385,266	(\$722,259)	\$247,208	(\$475,051)	-9.45%
Cabell Huntington Hospital	293	\$147,736,856	\$31,632,708	\$5,819,418	\$3,505,452	\$106,779,278	\$102,732,296	\$4,046,982	\$3,567,393	\$479,589	\$5,370,408	\$5,849,997	5.48%
Camden-Clark Memorial	345	\$127,359,737	\$38,785,140	\$5,073,151	\$1,869,807	\$81,631,639	\$75,598,351	\$6,033,288		\$6,033,288	\$3,139,467	\$9,172,755	11.24%
Charleston Area Med. Center	874	\$559,635,100	\$132,035,182	\$20,990,044	\$11,391,079	\$395,218,795	\$401,212,150	(\$5,993,355)		(\$5,993,355)	\$11,833,709	\$5,840,354	1.48%
Chestnut Ridge Hospital	70	\$16,986,899	\$7,087,120	\$393,132	\$428,716	\$9,077,931	\$7,396,923	\$1,681,008	\$561,283	\$1,119,725	\$105,829	\$1,225,014	13.49%
City Hospital	260	\$65,279,697	\$12,081,876	\$3,743,688	\$886,402	\$48,567,731	\$47,536,107	\$1,031,624	\$50,449	\$981,175	\$2,444,600	\$3,425,775	7.05%
Davis Memorial Hospital	131	\$77,136,869	\$27,349,414	\$3,041,342	\$1,306,907	\$45,439,206	\$38,664,226	\$6,774,980	\$4,584,870	\$2,190,110	\$2,409,542	\$4,599,652	10.12%
Eye & Ear Clinic	35	\$8,120,893	\$3,312,887	\$79,337	\$4,112	\$4,724,557	\$4,724,135	\$446,422	\$1,104,359	(\$857,937)	\$568,502	(\$289,435)	-6.13%
Fairmont General Hospital	268	\$83,167,465	\$30,305,441	\$3,849,004	\$404,001	\$48,609,019	\$47,147,720	\$1,461,299	\$1,405,606	\$55,693	\$1,130,998	\$1,186,691	2.44%
Grafton City Hospital	131	\$13,363,013	\$3,714,464	\$895,115	\$60,057	\$8,693,377	\$8,343,032	\$350,345	\$772,637	(\$422,292)	\$425,058	\$2,766	0.03%
Grant Memorial Hospital	65	\$24,048,222	\$5,560,869	\$1,609,735	\$789,916	\$16,087,702	\$16,187,773	(\$100,071)		\$1,189,600	\$1,089,529	\$1,089,529	6.77%
Greenbrier Valley Hospital	122	\$55,158,144	\$19,910,615	\$2,190,714	\$67,003	\$32,989,812	\$28,369,731	\$4,620,081	\$851,742	\$3,768,339	\$413,065	\$4,181,404	12.67%
Guyan Valley Hospital	19	\$7,267,221	\$2,542,614	\$421,557	\$20,296	\$4,282,754	\$5,121,154	(\$838,400)	\$220,697	(\$1,059,097)	\$111,532	(\$947,565)	-22.13%
Hampshire Mem. Hospital	47	\$9,047,382	\$2,591,462	\$348,017	\$153,782	\$5,954,121	\$5,953,124	\$997		\$71,149		(\$180,645)	-3.03%
Highland Hospital	80	\$9,340,537	\$2,698,673	\$0	\$488,154	\$6,153,710	\$6,641,848	(\$488,138)	\$439,740	(\$927,878)	\$129,847	(\$798,031)	-12.97%
Huntington Rehab Hospital	40	\$15,047,086	\$4,999,619	\$149,564	\$0	\$9,897,903	\$8,114,216	\$1,783,687		\$1,783,687	\$1,618,642	\$3,402,329	34.37%
Huntington State Hospital	90	\$11,552,527	(\$7,172,583)	\$3,123,848	\$5,904,434	\$9,696,828	\$12,016,368	(\$2,319,540)	\$2,259,778	(\$4,579,318)	\$25,478	(\$4,553,840)	-46.96%
Jackson General Hospital	82	\$29,111,833	\$6,666,087	\$1,179,911	\$723,419	\$20,542,416	\$18,496,601	\$2,045,815	\$1,930,489	\$115,326	\$569,706	\$685,032	3.33%
Jefferson Memorial Hospital	114	\$23,020,907	\$3,739,974	\$1,864,286	\$975,743	\$16,440,904	\$16,632,930	(\$192,026)	\$1,609,832	(\$1,801,858)	\$1,255,170	(\$546,688)	-3.33%
Logan General Hospital	132	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
Man App. Regional Hosp.	74	\$21,541,418	\$6,672,955	\$850,000	\$431,004	\$13,587,459	\$13,655,484	(\$68,025)	\$1,979,583	(\$2,047,608)	\$304,439	(\$1,743,169)	-12.83%
Minnie Hamilton H.C. Center	36	\$4,677,051	(\$102,263)	\$597,816	\$23,045	\$4,158,453	\$4,466,630	(\$308,177)	\$168,904	(\$477,081)	\$514,913	\$37,832	0.91%
Monongalia General Hospital	234	\$111,241,894	\$28,344,320	\$2,567,542	\$1,353,000	\$78,977,032	\$65,671,992	\$13,305,040	\$6,089,086	\$7,215,954	\$3,566,048	\$10,782,002	13.65%
Montgomery Gen. Hospital	99	\$33,383,440	\$10,072,899	\$1,690,264	\$1,136,543	\$20,483,734	\$18,762,102	\$1,721,632	\$2,559,332	(\$837,700)	\$464,587	(\$373,113)	-1.82%
Morgan Co. War Memorial	60	\$11,358,182	\$2,817,065	\$526,049	\$142,829	\$7,872,239	\$7,120,769	\$751,470	\$164,644	\$586,826	\$0	\$586,826	7.45%
MountainView Reg. Hospital	80	\$36,517,661	\$13,807,198	\$27,251	\$0	\$22,683,212	\$17,437,955	\$5,245,257		\$5,245,257	\$146,335	\$5,391,592	23.77%
Ohio Valley Medical Center	597	\$109,455,495	\$39,763,994	\$3,769,960	\$1,465,491	\$64,456,050	\$66,144,594	(\$1,688,544)	\$1,079,622	(\$2,768,166)	\$2,345,374	(\$422,792)	-0.66%
Plateau Medical Center	91	\$24,594,048	\$9,723,624	\$633,375	\$237,069	\$13,999,980	\$12,727,443	\$1,272,537		\$1,272,537	\$467,724	\$1,740,261	12.43%
Pleasant Valley Hospital	228	\$66,142,341	\$24,770,052	\$3,818,999	\$472,305	\$37,080,985	\$36,173,469	\$907,516	\$1,470,383	(\$562,867)	\$757,893	\$195,026	0.53%
Pocahontas Memorial Hospital	27	\$7,379,371	\$2,732,939	\$258,306	\$47,092	\$4,341,034	\$3,790,596	\$550,438	\$328,418	\$222,020	\$89,021	\$311,041	7.17%
Potomac Valley Hospital	63	\$18,689,843	\$4,531,992	\$1,460,358	\$303,708	\$12,393,785	\$11,601,919	\$791,866	\$757,378	\$34,488	\$214,257	\$248,745	2.01%
Preston Memorial Hospital	77	\$16,408,843	\$6,039,573	\$622,038	\$424,904	\$9,322,328	\$10,156,368	(\$834,040)	\$682,320	(\$1,516,360)	\$273,604	(\$1,242,756)	-13.33%
Princeton Com. Hospital	211	\$102,861,026	\$40,106,418	\$2,846,250	\$2,601,139	\$57,307,219	\$53,644,290	\$3,662,929	\$4,029,001	(\$366,072)	\$4,764,939	\$4,398,867	7.68%
Putnam General Hospital	68	\$45,680,946	\$18,996,169	\$1,538,984	\$152,531	\$24,993,262	\$20,207,365	\$4,785,897	\$1,467,813	\$3,318,084	\$0	\$3,318,084	13.28%
Raleigh General Hospital	295	\$143,695,864	\$59,843,335	\$1,893,706	\$1,762,039	\$86,515,906	\$86,396,784	\$118,880,878	\$954,846	\$12,926,032	\$416,324	\$13,342,356	16.60%
Reynolds Memorial Hospital	233	\$37,459,342	\$12,024,434	\$646,059	\$743,128	\$24,045,721	\$28,439,183	(\$4,393,462)		(\$4,393,462)	\$1,528,889	(\$2,864,573)	-11.91%
Richwood Area Med. Center	21	\$2,552,205	\$948,501	\$13,437	\$0	\$1,590,267	\$1,868,266	(\$297,999)	\$53,313	(\$351,312)	\$341,729	(\$9,583)	-0.60%
River Park Hospital	165	\$17,800,481	\$6,846,006	\$519,937	(\$113)	\$10,434,651	\$8,803,418	\$1,631,233	\$622,546	\$1,008,687	\$68,917	\$1,077,604	10.33%
Roane General Hospital	80	\$15,845,376	\$4,663,471	\$403,756	\$614,229	\$10,163,920	\$9,582,303	\$581,617	\$1,986,395	(\$1,404,778)	\$757,757	(\$647,021)	-6.37%
St Francis Hospital	200	\$96,428,857	\$37,797,506	\$1,601,425	\$1,180,967	\$55,848,959	\$53,332,985	\$2,515,974	\$1,819,933	\$696,041	\$1,311,852	\$2,007,893	3.60%
St Joseph's Hosp.-Buckhannon	95	\$29,368,464	\$9,097,464	\$1,168,862	\$1,073,122	\$18,029,016	\$18,922,513	\$3,106,503	\$2,766,002	\$340,501	\$1,325,101	\$1,665,602	9.24%
St Joseph's Hosp.-Parkersburg	360	\$94,410,410	\$26,762,231	\$1,503,706	\$1,886,506	\$64,257,967	\$55,139,191	\$9,118,776	\$584,472	\$8,534,304	\$333,704	\$8,868,008	13.80%
St Luke's Hospital	79	\$28,704,080	\$12,228,402	\$893,412	\$85,620	\$15,496,646	\$17,380,518	(\$1,883,872)	\$439,078	(\$2,322,950)	\$900,835	(\$1,422,115)	-9.16%
St Mary's Hospital	440	\$199,033,115	\$46,128,217	\$7,778,517	\$4,072,178	\$141,054,203	\$133,613,716	\$7,440,487	\$0	\$7,440,487	\$6,845,077	\$14,285,564	10.13%
Sharpe Hospital	150	\$43,710,138	\$19,806,920	\$0	\$19,965,518	\$3,937,700	\$21,526,121	(\$17,588,421)	\$1,047,042	(\$18,635,463)	\$18,209,071	(\$426,392)	-10.83%

Hospital	Lic. Beds	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Net Operating Margin	Expenses Excluded By Revenue Offset	Income From Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Rate of Return
Sistersville General Hospital	26	\$5,772,717	\$1,519,654	\$511,606	\$45,355	\$3,696,102	\$3,734,143	(\$38,041)		(\$38,041)	\$103,499	\$65,458	1.77%
Southern Hills Reg. Hospital	42	\$21,272,524	\$8,685,734	\$254,608	\$0	\$12,332,182	\$9,521,054	\$2,811,128		\$2,811,128	\$219,235	\$3,030,363	24.57%
Stonewall Jackson Mem. Hosp.	70	\$28,866,704	\$8,554,099	\$983,717	\$236,909	\$19,091,979	\$14,999,362	\$4,092,617	\$1,135,718	\$2,956,899	\$997,647	\$3,954,546	20.71%
Summers Co. App. Reg. Hosp.	95	\$11,309,711	\$2,900,123	\$295,422	\$312,053	\$7,802,113	\$7,704,676	\$97,437	\$1,638,931	(\$1,541,494)	\$442,933	(\$1,098,561)	-14.08%
Summersville Mem. Hospital	94	\$27,815,016	\$7,265,580	\$1,360,943	\$487,496	\$18,700,997	\$18,397,305	\$303,692	\$713,998	(\$410,306)	\$196,474	(\$213,832)	-1.14%
Thomas Memorial Hospital	294	\$113,352,739	\$35,665,454	\$4,413,146	\$3,532,554	\$69,741,585	\$62,344,120	\$7,397,465		\$7,397,465	\$0	\$7,397,465	10.61%
United Hospital Center	376	\$141,377,071	\$36,058,133	\$2,878,165	\$5,996,160	\$96,444,613	\$78,279,361	\$18,165,252	\$13,419,468	\$4,745,784	\$10,597,108	\$15,342,892	15.91%
Webster Co. Memorial Hosp.	6	\$4,838,560	\$9,326	\$141,634	\$138,710	\$4,548,890	\$4,121,747	\$427,143		\$427,143	\$194,250	\$621,393	13.66%
Welton Medical Center	240	\$71,992,415	\$19,765,487	\$2,140,173	\$421,471	\$49,665,284	\$43,181,251	\$6,484,033	\$4,204,652	\$2,279,381	\$2,603,396	\$4,882,777	9.83%
Welch Emergency Hospital	124	\$25,514,157	\$7,015,290	\$3,659,013	\$863,162	\$13,976,692	\$17,280,488	(\$3,303,796)	\$1,184,055	(\$4,487,851)	\$34,101	(\$4,453,750)	-31.87%
West Virginia Rehab. Ctr.	40	\$5,859,975	\$471,502	\$108,573	\$4,124,069	\$1,155,831	\$2,735,787	(\$1,579,956)	(\$308,180)	(\$1,271,776)	171,997	\$448,201	38.78%
West Virginia Univ. Hosp.	350	\$267,874,296	\$67,843,551	\$7,965,400	\$6,661,815	\$185,203,530	\$161,458,307	\$23,745,223	\$19,602,489	\$4,142,734	\$19,476,951	\$23,619,685	12.75%
Western Hills Rehab. Hosp.	40	\$17,732,043	\$6,990,384	\$318,622	\$0	\$10,423,037	\$7,659,107	\$2,763,930		\$2,763,930	\$55,911	\$2,819,841	27.05%
Wetzel County Hospital	68	\$24,074,063	\$7,211,735	\$805,745	\$541,037	\$15,515,546	\$13,926,825	\$1,588,721	\$662,473	\$926,248	\$631,515	\$1,557,763	10.04%
Wheeling Hospital	277	\$167,676,004	\$59,002,534	\$3,678,255	\$3,893,543	\$101,101,672	\$91,382,316	\$9,719,356	\$15,513,398	(\$5,794,042)	\$10,936,585	\$5,142,543	5.09%
Williamson Mem. Hospital	76	\$44,678,885	\$17,407,948	\$632,539	\$965,511	\$25,672,887	\$20,850,478	\$4,822,409		\$4,822,409	\$103,335	\$4,925,744	19.19%
TOTALS	10,067	3,793,030,791	\$1,135,044,993	\$131,200,711	\$99,969,480	\$2,426,815,607	\$2,275,048,091	\$151,767,516	\$112,972,520	\$38,794,996	\$131,264,376	\$170,059,372	7.01%

NR=Not Reported

*Includes all services provided by the hospital including skilled nursing, home health care and other distinct part units.

All Payor Gross Patient Revenue (GPR) For All Hospitals, FY1997

Hospital	Lic Beds	Medicare GPR	Medicaid GPR	PEIA GPR	Other Gov't GPR	Non-Gov't GPR	Total GPR
Beckley App. Regional	173	\$39,973,102	\$9,920,711	\$840,508	\$2,989,932	\$11,531,575	\$65,255,828
Bluefield Reg. Medical Ctr.	265	\$67,842,647	\$15,789,234	\$3,054,528	\$4,107,850	\$29,797,890	\$120,592,149
Boone Memorial Hospital	38	\$4,050,388	\$1,840,878	\$223,125	\$646,128	\$2,576,975	\$9,337,494
Braxton Co. Memorial Hosp.	40	\$5,277,610	\$1,498,975	\$401,557	\$478,940	\$2,285,207	\$9,942,289
Broadus Hospital	72	\$3,058,481	\$1,666,970	\$207,708	\$92,551	\$1,550,162	\$6,575,872
Cabell Huntington Hospital	293	\$51,391,285	\$39,699,282	\$4,797,050	\$3,916,756	\$47,932,483	\$147,736,856
Camden-Clark Memorial	345	\$66,790,140	\$11,287,392	\$3,136,039	\$2,300,981	\$43,845,185	\$127,359,737
CAMC	874	\$257,088,257	\$84,514,061	\$31,895,532	\$21,278,809	\$164,858,441	\$559,635,100
Chestnut Ridge Hospital	70	\$5,021,181	\$3,848,313	\$600,109	\$204,176	\$7,313,120	\$16,986,899
City Hospital	260	\$29,604,969	\$8,293,454	\$2,278,840	\$1,509,859	\$23,592,575	\$65,279,697
Davis Memorial Hospital	131	\$40,013,920	\$10,570,377	\$5,068,341	\$2,167,296	\$19,316,935	\$77,136,869
Eye & Ear Clinic	35	\$3,941,265	\$1,062,627	\$325,080	\$118,095	\$2,673,826	\$8,120,893
Fairmont General Hospital	268	\$47,736,138	\$9,689,690	\$2,701,722	\$4,308,495	\$18,731,420	\$83,167,465
Grafton City Hospital	131	\$6,402,220	\$3,335,667	\$267,639	\$571,450	\$2,786,037	\$13,363,013
Grant Memorial Hospital	65	\$10,804,978	\$3,961,724	\$829,069	\$591,851	\$7,860,600	\$24,048,222
Greenbrier Valley Hospital	122	\$27,159,728	\$7,508,176	\$3,188,840	\$2,993,983	\$14,307,417	\$55,158,144
Guyan Valley Hospital	19	\$4,857,458	\$668,484	\$43,023	\$230,148	\$1,468,108	\$7,267,221
Hampshire Mem. Hospital	47	\$4,371,287	\$2,216,790	\$281,936	\$128,528	\$2,048,841	\$9,047,382
Highland Hospital	80	\$1,117,488	\$4,538,674	\$607,541	\$68,897	\$3,007,937	\$9,340,537
Huntington Rehab Hospital	40	\$11,719,987	\$237,094	\$0	\$842,672	\$2,247,333	\$15,047,086
Huntington State Hospital	90	\$4,178,017	\$350,615	\$0	\$17,042	\$7,006,853	\$11,552,527
Jackson General Hospital	82	\$13,673,274	\$4,197,802	\$1,790,286	\$704,531	\$8,745,940	\$29,111,833
Jefferson Memorial Hospital	114	\$7,790,861	\$2,640,328	\$574,854	\$1,318,099	\$10,696,765	\$23,020,907
Logan General Hospital	132	NR	NR	NR	NR	NR	NR
Man App. Regional Hosp.	74	\$10,858,389	\$4,143,717	\$189,322	\$1,800,400	\$4,549,590	\$21,541,418
Minnie Hamilton H.C. Center	36	\$1,788,287	\$875,673	\$98,918	\$48,510	\$1,865,663	\$4,677,051
Monongalia Gen. Hospital	234	\$60,958,286	\$5,299,479	\$7,529,795	\$2,216,721	\$35,237,613	\$111,241,894
Montgomery Gen. Hospital	99	\$16,455,465	\$4,715,249	\$1,539,003	\$1,235,850	\$9,437,873	\$33,383,440
Morgan Co. War Memorial	60	\$6,454,181	\$1,129,922	\$102,138	\$144,490	\$3,527,451	\$11,358,182
MountainView Reg. Hospital	80	\$26,080,513	\$2,550,681	\$0	\$0	\$7,886,467	\$36,517,661
Ohio Valley Medical Center	597	\$49,521,714	\$13,517,281	\$347,679	\$2,273,335	\$43,795,486	\$109,455,495
Plateau Medical Center	91	\$15,366,549	\$4,525,325	\$402,711	\$1,409,360	\$2,890,103	\$24,594,048
Pleasant Valley Hospital	228	\$31,463,691	\$13,122,628	\$1,574,002	\$1,488,294	\$18,493,726	\$66,142,341
Pocahontas Mem. Hospital	27	\$5,013,816	\$685,485	\$274,826	\$191,374	\$1,213,870	\$7,379,371
Potomac Valley Hospital	63	\$9,511,609	\$2,223,250	\$621,118	\$415,488	\$5,918,378	\$18,689,843
Preston Memorial Hospital	77	\$7,489,178	\$3,301,568	\$862,608	\$832,081	\$3,923,408	\$16,408,843
Princeton Com. Hospital	211	\$45,915,147	\$17,000,204	\$2,837,264	\$13,190,107	\$23,918,304	\$102,861,026
Putnam General Hospital	68	\$25,125,918	\$3,336,173	\$1,287,964	\$1,097,810	\$14,833,081	\$45,680,946
Raleigh General Hospital	295	\$64,509,476	\$29,331,283	\$5,659,071	\$8,844,416	\$35,351,618	\$143,695,864
Reynolds Memorial Hospital	233	\$20,821,691	\$3,286,663	\$929,474	\$1,146,639	\$11,274,875	\$37,459,342
Richwood Area Med. Center	21	\$1,124,305	\$618,023	\$62,908	\$179,510	\$567,459	\$2,552,205
River Park Hospital	165	\$5,095,637	\$5,991,852	\$569,311	\$547,195	\$5,596,486	\$17,800,481
Roane General Hospital	80	\$7,057,331	\$3,961,520	\$623,500	\$282,039	\$3,920,986	\$15,845,376
St Francis Hospital	200	\$53,348,745	\$8,240,273	\$4,723,647	\$5,574,344	\$24,541,848	\$96,428,857
St Joseph's.-Buckhannon	95	\$12,809,252	\$5,720,457	\$1,234,967	\$1,188,209	\$8,415,579	\$29,368,464
St Joseph's.-Parkersburg	360	\$50,218,908	\$10,105,502	\$1,809,198	\$1,988,651	\$30,288,151	\$94,410,410
St Luke's Hospital	79	\$16,027,492	\$4,077,764	\$746,180	\$1,362,987	\$6,489,657	\$28,704,080

Hospital	Lic Beds	Medicare GPR	Medicaid GPR	PEIA GPR	Other Gov't GPR	Non-Gov't GPR	Total GPR
St Mary's Hospital	440	\$103,106,568	\$19,892,399	\$9,487,392	\$5,306,318	\$61,240,438	\$199,033,115
Sharpe Hospital	150	\$16,175,454	\$1,920,706	\$159,567	\$65,633	\$25,388,778	\$43,710,138
Sistersville Gen. Hospital	26	\$3,492,448	\$684,150	\$93,395	\$193,532	\$1,309,192	\$5,772,717
Southern Hills Reg. Hospital	42	\$16,294,884	\$168,922	\$0	\$0	\$4,808,718	\$21,272,524
Stonewall Jackson Mem.	70	\$16,253,911	\$4,253,710	\$1,975,724	\$1,291,141	\$5,092,218	\$28,866,704
Summers Co. App. Reg.	95	\$5,499,830	\$2,694,072	\$262,410	\$310,475	\$2,542,924	\$11,309,711
Summersville Mem. Hospital	94	\$10,959,532	\$5,838,711	\$1,187,913	\$1,918,810	\$7,910,050	\$27,815,016
Thomas Mem. Hospital	294	\$56,371,290	\$11,339,163	\$5,386,963	\$2,878,438	\$37,376,885	\$113,352,739
United Hospital Center	376	\$78,819,352	\$14,857,949	\$6,048,588	\$2,805,552	\$38,845,630	\$141,377,071
Webster Co. Mem. Hosp.	6	\$2,698,557	\$813,907	\$253,942	\$172,380	\$899,774	\$4,838,560
Weirton Medical Center	240	\$39,359,258	\$6,845,219	\$1,260,922	\$1,688,085	\$22,838,931	\$71,992,415
Welch Emerg. Hospital	124	\$8,923,423	\$9,193,654	\$653,413	\$766,473	\$5,977,194	\$25,514,157
West Virginia Rehab. Ctr.	40	\$299,355	\$439,307	\$69,855	\$109,805	\$4,941,653	\$5,859,975
West Virginia Univ. Hosp.	350	\$93,308,339	\$62,562,869	\$18,189,941	\$7,573,591	\$86,239,556	\$267,874,296
Western Hills Rehab. Hosp.	40	\$14,645,121	\$116,030	\$0	\$550,825	\$2,420,067	\$17,732,043
Wetzel County Hospital	68	\$10,763,928	\$2,952,784	\$810,250	\$873,515	\$8,673,586	\$24,074,063
Wheeling Hospital	277	\$80,781,048	\$8,380,861	\$3,258,096	\$3,966,043	\$71,289,956	\$167,676,004
Williamson Mem. Hospital	76	\$18,514,545	\$11,195,611	\$1,373,999	\$3,567,001	\$10,027,729	\$44,678,885
TOTALS	10,067	1,833,147,104	\$541,247,314	\$147,611,301	\$133,082,496	\$1,137,942,576	\$3,793,030,791

NR=Not Reported

Uncompensated Care for All Hospitals, FY 1997

Hospital	GPR	Bad Debt	% of GPR	Charity Care	% Of GPR	Uncomp. Care Total	% Of GPR
Beckley App.Regional	\$65,255,828	\$2,486,000	3.81%	\$636,203	0.97%	\$3,122,203	4.78%
Bluefield Reg. Medical Ctr.	\$120,592,149	\$4,592,670	3.81%	\$1,538,322	1.28%	\$6,130,992	5.08%
Boone Memorial Hospital	\$9,337,494	\$385,587	4.13%	\$153,336	1.64%	\$538,923	5.77%
Braxton Co. Mem. Hosp.	\$9,942,289	\$917,904	9.23%	\$18,885	0.19%	\$936,789	9.42%
Broadus Hospital	\$6,575,872	\$469,117	7.13%	\$49,755	0.76%	\$518,872	7.89%
Cabell Huntington Hosp.	\$147,736,856	\$5,819,418	3.94%	\$3,505,452	2.37%	\$9,324,870	6.31%
Camden-Clark Memorial CAMC	\$127,359,737	\$5,073,151	3.98%	\$1,869,807	1.47%	\$6,942,958	5.45%
Chestnut Ridge Hospital	\$559,635,100	\$20,990,044	3.75%	\$11,391,079	2.04%	\$32,381,123	5.79%
City Hospital	\$16,986,899	\$393,132	2.31%	\$428,716	2.52%	\$821,848	4.84%
City Hospital	\$65,279,697	\$3,743,688	5.73%	\$886,402	1.36%	\$4,630,090	7.09%
Davis Memorial Hospital	\$77,136,869	\$3,041,342	3.94%	\$1,306,907	1.69%	\$4,348,249	5.64%
Eye & Ear Clinic	\$8,120,893	\$79,337	0.98%	\$4,112	0.05%	\$83,449	1.03%
Fairmont General Hospital	\$83,167,465	\$3,849,004	4.63%	\$404,001	0.49%	\$4,253,005	5.11%
Grafton City Hospital	\$13,363,013	\$895,115	6.70%	\$60,057	0.45%	\$955,172	7.15%
Grant Memorial Hospital	\$24,048,222	\$1,609,735	6.69%	\$789,916	3.28%	\$2,399,651	9.98%
Greenbrier Valley Hospital	\$55,158,144	\$2,190,714	3.97%	\$67,003	0.12%	\$2,257,717	4.09%
Guyan Valley Hospital	\$7,267,221	\$421,557	5.80%	\$20,296	0.28%	\$441,853	6.08%
Hampshire Mem. Hospital	\$9,047,382	\$348,017	3.85%	\$153,782	1.70%	\$501,799	5.55%
Highland Hospital	\$9,340,537	\$0	0%	\$488,154	5.23%	\$488,154	5.23%
Huntington Rehab Hosp.	\$15,047,086	\$149,564	0.99%	\$0	0%	\$149,564	0.99%
Huntington State Hospital	\$11,552,527	\$3,123,848	27.04%	\$5,904,434	51.11%	\$9,028,282	78.15%
Jackson General Hospital	\$29,111,833	\$1,179,911	4.05%	\$723,419	2.48%	\$1,903,330	6.54%
Jefferson Mem. Hospital	\$23,020,907	\$1,864,286	8.10%	\$975,743	4.24%	\$2,840,029	12.34%
Logan General Hospital	NR	NR	NR	NR	NR	NR	NR
Man App. Regional Hosp.	\$21,541,418	\$850,000	3.95%	\$431,004	2%	\$1,281,004	5.95%
Minnie Hamilton H.C.	\$4,677,051	\$597,816	12.78%	\$23,045	0.49%	\$620,861	13.27%
Monongalia Gen. Hospital	\$111,241,894	\$2,567,542	2.31%	\$1,353,000	1.22%	\$3,920,542	3.52%
Montgomery Gen. Hospital	\$33,383,440	\$1,690,264	5.06%	\$1,136,543	3.40%	\$2,826,807	8.47%
Morgan Co. War Memorial	\$11,358,182	\$526,049	4.63%	\$142,829	1.26%	\$668,878	5.89%
MountainView Reg. Hosp.	\$36,517,661	\$27,251	0.07%	\$0	0%	\$27,251	0.07%
Ohio Valley Med. Center	\$109,455,495	\$3,769,960	3.44%	\$1,465,491	1.34%	\$5,235,451	4.78%
Plateau Medical Center	\$24,594,048	\$633,375	2.58%	\$237,069	0.96%	\$870,444	3.54%
Pleasant Valley Hospital	\$66,142,341	\$3,818,999	5.77%	\$472,305	0.71%	\$4,291,304	6.49%
Pocahontas Mem. Hospital	\$7,379,371	\$258,306	3.50%	\$47,092	0.64%	\$305,398	4.14%
Potomac Valley Hospital	\$18,689,843	\$1,460,358	7.81%	\$303,708	1.62%	\$1,764,066	9.44%
Preston Memorial Hospital	16,408,843	\$622,038	3.79%	\$424,904	2.59%	\$1,046,942	6.38%
Princeton Com. Hospital	\$102,861,026	\$2,846,250	2.77%	\$2,601,139	2.53%	\$5,447,389	5.30%
Putnam General Hospital	\$45,680,946	\$1,538,984	3.37%	\$152,531	0.33%	\$1,691,515	3.70%
Raleigh General Hospital	\$143,695,864	\$1,693,706	1.18%	\$1,762,039	1.23%	\$3,455,745	2.40%
Reynolds Mem. Hospital	\$37,459,342	\$646,059	1.72%	\$743,128	1.98%	\$1,389,187	3.71%
Richwood Area Med.	\$2,552,205	\$13,437	0.53%	\$0	0%	\$13,437	0.53%
River Park Hospital	\$17,800,481	\$519,937	2.92%	(\$113)	0%	\$519,824	2.92%
Roane General Hospital	\$15,845,376	\$403,756	2.55%	\$614,229	3.88%	\$1,017,985	6.42%
St Francis Hospital	\$96,428,857	\$1,601,425	1.66%	\$1,180,967	1.22%	\$2,782,392	2.89%
St Joseph's-Buckhannon	\$29,368,464	\$1,168,862	3.98%	\$1,073,122	3.65%	\$2,241,984	7.63%
St Joseph's-P'burg	\$94,410,410	\$1,503,706	1.59%	\$1,886,506	2%	\$3,390,212	3.59%
St Luke's Hospital	\$28,704,080	\$893,412	3.11%	\$85,620	0.30%	\$979,032	3.41%
St Mary's Hospital	\$199,033,115	\$7,778,517	3.91%	\$4,072,178	2.05%	\$11,850,695	5.95%
Sharpe Hospital	\$43,710,138	\$0	0%	\$19,965,518	45.68%	\$19,965,518	45.68%
Sistersville Gen. Hospital	5,772,717	\$511,606	8.86%	\$45,355	0.79%	\$556,961	9.65%
Southern Hills Reg. Hosp.	\$21,272,524	\$254,608	1.20%	\$0	0%	\$254,608	1.20%
Stonewall Jackson Mem.	\$28,866,704	\$983,717	3.41%	\$236,909	0.82%	\$1,220,626	4.23%
Summers Co. App. Reg.	\$5,499,830	\$295,422	2.61%	\$312,053	2.76%	\$607,475	5.37%

Hospital	GPR	Bad Debt	% of GPR	Charity Care	% Of GPR	Uncomp. Care Total	% Of GPR
Summersville Mem. Hosp.	\$27,815,016	\$1,360,943	4.89%	\$487,496	1.75%	\$1,848,439	6.65%
Thomas Memorial Hosp.	\$113,352,739	\$4,413,146	3.89%	\$3,532,554	3.12%	\$7,945,700	7.01%
United Hospital Center	\$141,377,071	\$2,878,165	2.04%	\$5,996,160	4.24%	\$8,874,325	6.28%
Webster Co. Mem. Hosp.	\$4,838,560	\$141,634	2.93%	\$138,710	2.87%	\$280,344	5.79%
Weirton Medical Center	\$71,992,415	\$2,140,173	2.97%	\$421,471	0.59%	\$2,561,644	3.56%
Welch Emerg. Hospital	\$25,514,157	\$3,659,013	14.34%	\$863,162	3.38%	\$4,522,175	17.72%
West Virginia Rehab. Ctr.	\$5,859,975	\$108,573	1.85%	\$4,124,069	70.38%	\$4,232,642	72.23%
West Virginia Univ. Hosp.	\$267,874,296	\$7,965,400	2.97%	\$6,861,815	2.56%	\$14,827,215	5.54%
Western Hills Rehab.	\$17,732,043	\$318,622	1.80%	\$0	0%	\$318,622	1.80%
Wetzel County Hospital	\$24,074,063	\$805,745	3.35%	\$541,037	2.25%	\$1,346,782	5.59%
Wheeling Hospital	\$167,676,004	\$3,678,255	2.19%	\$3,893,543	2.32%	\$7,571,798	4.52%
Williamson Mem. Hospital	\$44,678,885	\$632,539	1.42%	\$965,511	2.16%	\$1,598,050	3.58%
Totals	\$3,793,030,791	\$131,200,711	3.46%	\$99,969,480	2.64%	\$231,170,191	6.09%

NR=Not Reported

All Payor Utilization Data For All Hospitals, FY1997 All Units Excluding Nursery And Neonatal Intensive Care

Hospitals	Inpatient Days						Discharges						Beds		
	Medicare	Medicaid	PEIA	Oth Govt	Other	Total	Medicare	Medicaid	PEIA	Oth Govt	Other	Total	Licensed	Staffed	Occupancy
Beckley App. Regional	27428	6875	401	2092	5418	42214	3958	1142	94	322	1299	6815	173	163	67%
Bluefield Reg. Med Ctr	36835	5600	997	932	6141	50505	4821	1388	226	190	1905	8530	265	265	52%
Boone Mem. Hospital	1741	171	56	184	2693	4845	341	53	16	35	178	623	38	38	35%
Braxton Co. Memorial	2167	283	36	144	438	3068	606	125	15	36	188	970	40	30	21%
Broaddus Hospital	3047	13259	17	13	5856	22192	345	31	8	4	36	424	72	72	84%
Cabell Huntington	28735	13107	1597	1004	14419	58862	4100	3210	425	232	4131	12098	293	275	55%
Camden-Clark Memorial	36078	3642	734	379	11116	51949	5874	1210	211	118	3132	10545	345	214	41%
CAMC	114167	28081	8706	6897	46908	204759	15192	6250	1999	1217	10788	35446	874	742	64%
Chestnut Ridge	4275	2818	488	182	8790	16553	374	229	51	18	539	1211	70	70	65%
City Hospital	25085	4355	839	376	8706	39361	2929	1207	206	84	2387	6813	260	163	41%
Davis Memorial Hospital	18969	2907	977	227	3732	26812	3099	944	344	67	1277	5731	131	131	56%
Eye & Ear Clinic	36	20	7	4	42	109	18	5	2	1	22	48	35	26	1%
Fairmont Gen. Hosp.	36102	8888	704	2922	5610	54226	3599	1167	207	295	1379	6647	268	214	55%
Grafton City Hospital	6344	19383	75	685	3746	30233	799	314	15	30	179	1337	131	131	63%
Grant Mem. Hospital	9353	1376	424	83	2615	13851	1302	373	73	25	736	2509	65	65	58%
Greenbrier Valley	13970	2054	595	855	3355	20829	2348	630	202	200	1031	4411	122	122	47%
Guyan Valley Hosp.	3466	15	0	0	285	3766	229	4	0	0	36	269	19	19	54%
Hampshire Mem. Hosp.	1121	9991	78	27	1394	12611	353	98	35	6	189	681	47	47	73%
Highland Hospital	1803	4295	439	99	2515	9151	133	340	52	11	290	826	80	58	31%
Huntington Rehab	11180	166	0	1118	889	13353	568	6	0	59	45	678	40	40	91%
Huntington State	7913	918	0	44	21097	29972	226	21	0	1	428	676	90	90	91%
Jackson Gen. Hosp.	8042	915	633	94	2316	12000	1506	322	159	31	756	2774	82	74	40%
Jefferson Mem. Hosp.	5203	987	157	98	1777	8222	892	387	51	40	864	2234	114	52	20%
Logan General	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
Man App. Regional	1764	345	23	342	342	2816	347	117	8	92	227	791	74	36	10%
Minnie Hamilton H.C.	922	271	22	17	157	1569	240	138	12	9	81	480	36	36	12%
Monongalia Gen.	33581	1603	1984	407	8453	46028	4901	418	486	93	2222	8120	234	202	54%
Montgomery Gen.	9546	9715	394	578	2040	22273	1065	183	56	18	353	1675	99	99	61%
Morgan Co. War Mem.	4585	5241	33	20	1690	11569	716	48	10	6	327	1107	60	44	53%
Mountainview Reg Rehab	19335	2459	0	0	5001	26795	881	92	0	0	224	1197	80	80	92%
Ohio Valley Gen. Hosp.	18629	5199	48	873	10330	35079	3599	1239	15	225	2739	7817	425	425	23%
Peterson Rehab Hosp.	11428	29226	19	81	15989	56743	594	11	2	6	97	710	172	172	90%
Plateau Med. Center	8831	1538	103	539	830	11841	1261	278	42	87	233	1901	91	66	36%
Pleasant Valley Hospital	16545	23981	346	177	9226	50275	2457	876	103	51	914	4401	228	209	60%
Pocahontas Mem. Hosp.	4255	200	167	70	1817	6509	584	39	32	13	152	820	27	27	66%
Potomac Valley Hosp.	4053	701	130	123	1721	6728	997	282	53	27	637	1996	63	63	29%
Preston Mem. Hosp.	2854	1395	182	541	4507	9479	547	306	47	36	251	1187	77	59	34%
Princeton Com. Hosp.	27186	5162	725	3273	7376	43722	3199	1789	240	598	2101	7927	211	211	57%
Putnam Gen. Hosp.	10299	859	187	69	2329	13743	1670	171	54	17	696	2608	68	68	55%
Raleigh Gen. Hosp.	29006	12422	1981	2622	9536	55567	4479	3583	431	446	3021	11960	295	291	51%
Reynolds Mem. Hosp.	15423	1129	146	99	4565	21362	2241	264	40	24	705	3274	233	116	25%
Richwood Area Med. Ctr	328	112	2	21	83	546	107	48	2	11	42	210	21	6	6%
River Park Hosp.	5196	6196	582	554	5666	18194	525	496	584	60	264	1929	165	165	30%
Roane Gen. Hosp.	4495	1837	112	16	2265	8725	620	232	34	8	220	1114	80	0	30%
Sharpe Hospital	6723	1063	154	63	35170	43173	185	63	5	2	989	1244	150	150	79%

Hospitals	Inpatient Days						Discharges						Beds		
	Medicare	Medicaid	PEIA	Oth Govt	Other	Total	Medicare	Medicaid	PEIA	Oth Govt	Other	Total	Licensed	Staffed	Occupancy
Sistersville General	861	29	5	0	4243	5138	199	12	3	0	47	261	26	26	54%
Southern Hills Rehab	12656	0	0	0	1997	14653	570	0	0	0	105	675	42	42	95%
St Francis Hospital	24735	2108	812	967	5171	33793	3491	364	199	178	949	5181	200	155	46%
St Joseph's - Buckhannon	4306	4395	245	139	5179	14264	1226	711	96	52	793	2878	95	93	41%
St Joseph's - Parkersburg	28007	5374	650	399	9152	43582	4260	1273	173	97	2542	8345	360	305	33%
St Luke's Hospital	7421	919	157	419	1112	10028	1311	219	49	88	309	1976	79	79	35%
St Mary's Hospital	60589	10927	3777	2208	23189	100690	8266	1832	746	415	5064	16323	440	419	63%
Stonewall Jackson Mem.	12355	1601	565	443	1572	16536	1969	551	161	72	489	3242	70	70	65%
Summers County ARH	3172	7735	66	119	1273	12365	550	133	20	26	144	873	95	50	36%
Summersville Memorial	5357	16229	145	549	4869	27149	976	400	54	106	492	2028	94	94	79%
Thomas Mem. Hospital	26161	5261	1462	526	9740	43150	4142	1174	319	104	2423	8162	294	216	40%
United Hospital Center	51669	5738	1817	726	11653	71603	6820	1612	468	189	3061	12150	376	309	52%
Webster Co. Memorial	490	40	19	32	192	773	152	19	7	11	25	214	6	6	35%
Weirton Med. Center	30574	2802	472	205	6834	40887	4427	662	101	51	1720	6961	240	240	47%
Welch Emergency Hosp.	3989	19819	99	150	2721	26778	643	393	42	63	331	1472	124	124	59%
WV Rehab Center	272	34	78	7	5581	5972	9	1	2	1	144	157	40	40	41%
West Virginia University	32648	17926	4334	1709	20133	76750	4596	3087	776	375	4072	12906	350	311	60%
Western Hills Rehab.	12372	39	0	270	1510	14191	619	1	0	12	74	706	40	40	97%
Wetzel Co. Hospital	5059	769	179	109	1312	7428	1058	251	48	24	436	1817	68	68	30%
Wheeling Hospital	31033	2807	869	594	15058	50361	5244	857	237	169	4187	10694	277	276	50%
Williamson Mem. Hospital	9856	4016	516	414	2492	17294	1473	1014	137	251	779	3654	76	76	62%
TOTALS	1001626	349328	41567	38929	423934	1855564	136828	44695	10285	7135	76496	275439	9935	8665	51%

NR=Not Reported

**Comparison of Full Time Equivalents (FTEs) And Total Wages and Salaries
(Including Benefits) for All Hospitals, FY 1996 & 1997**

Hospital	-----1997-----			-----1996-----		
	Total FTEs	Total Wages & Salaries	Ave. Wage & Salary Per FTE	Total FTEs	Total Wages & Salaries	Ave. Wage & Salary Per FTE
Beckley App. Regional Hospital	621	\$21,616,605	\$34,821	533	\$19,529,535	\$36,668
Bluefield Reg. Medical Center	916	\$31,647,892	\$34,543	829	\$30,805,327	\$37,142
Boone Memorial Hospital	112	\$2,928,764	\$26,103	113	\$2,845,024	\$25,148
Braxton Co. Memorial Hospital	123	\$4,080,274	\$33,092	124	\$3,820,048	\$30,857
Broadbudd Hospital Association	143	\$3,357,438	\$23,413	144	\$3,260,908	\$22,661
Cabell Huntington Hospital	1,292	\$61,655,131	\$47,706	1,287	\$59,118,402	\$45,946
Camden-Clark Mem. Hospital	1,053	\$38,406,998	\$36,470	1,001	\$35,682,266	\$35,643
Charleston Area Medical Center	4,530	\$192,633,731	\$42,521	4,499	\$183,957,333	\$40,888
Chestnut Ridge Hospital	127	\$3,485,387	\$27,537	112	\$3,383,936	\$30,095
City Hospital, Inc.	667	\$24,221,707	\$36,336	669	\$23,103,522	\$34,534
Davis Memorial Hospital, Inc.	591	\$22,516,047	\$38,115	542	\$19,906,463	\$36,747
Eye & Ear Clinic of Chas, Inc.	77	\$2,712,062	\$35,406	79	\$2,860,415	\$36,071
Fairmont General Hospital	718	\$27,752,055	\$38,630	728	\$28,160,376	\$38,682
Grafton City Hospital	179	\$4,761,701	\$26,572	184	\$4,229,485	\$23,011
Grant Memorial Hospital	316	\$8,771,115	\$27,737	313	\$8,326,575	\$26,597
Greenbrier Valley Med. Center	347	\$11,614,677	\$33,491	322	\$11,227,010	\$34,845
Guyan Valley Hospital	118	\$3,639,017	\$30,732	105	\$2,876,690	\$27,397
Hampshire Memorial Hospital	113	\$2,812,111	\$24,842	107	\$2,577,981	\$24,184
Highland Hospital	159	\$4,556,280	\$28,584	144	\$4,362,733	\$30,339
Huntington Rehab. Hospital	143	\$5,275,594	\$36,944	127	\$5,025,478	\$39,696
Huntington State Hospital	301	\$9,459,145	\$31,384	297	\$8,480,326	\$28,534
Jackson General Hospital	302	\$12,190,368	\$40,391	285	\$10,743,105	\$37,731
Jefferson Memorial Hospital	284	\$10,843,093	\$38,193	274	\$9,517,164	\$34,747
Logan General Hospital	NR	NR	NR	822*	\$43,286,348*	\$52,651*
Man App. Regional Hospital	221	\$8,589,981	\$38,922	193	\$7,921,601	\$41,087
Minnie Hamilton Health Center	93	\$2,659,526	\$28,475	65	\$1,878,718	\$29,127
Monongalia General Hospital	916	\$35,804,010	\$39,075	896	\$34,581,241	\$38,581
Montgomery General Hospital	273	\$12,852,844	\$47,115	274	\$12,473,430	\$45,523
Morgan Co. War Mem. Hospital	110	\$3,480,438	\$31,526	104	\$3,177,183	\$30,433
Mountainview Reg. Rehab. Hosp.	253	\$8,817,744	\$34,853	244	\$8,652,357	\$35,504
Ohio Valley Medical Center	968	\$34,028,769	\$35,172	966	\$32,539,036	\$33,674
Plateau Medical Center	271	\$6,361,878	\$23,458	260	\$7,393,488	\$28,436
Pleasant Valley Hospital	583	\$22,431,635	\$38,470	613	\$23,374,454	\$38,131
Pocahontas Memorial Hospital	84	\$2,097,850	\$24,906	84	\$1,966,559	\$23,347
Potomac Valley Hospital	82	\$5,254,592	\$28,856	178	\$4,986,180	\$27,949
Preston Memorial Hospital	180	\$5,726,748	\$31,762	186	\$5,810,603	\$31,324
Princeton Community Hospital	936	\$33,273,911	\$35,545	954	\$32,859,487	\$34,429
Putnam General Hospital	267	\$9,136,990	\$34,247	253	\$8,542,634	\$33,805
Raleigh General Hospital	774	\$28,475,427	\$36,804	693	\$22,033,236	\$31,785
Reynolds Memorial Hospital	447	\$16,898,819	\$37,805	470	\$16,629,531	\$35,382
Richwood Area Com. Hospital	30	\$847,276	\$28,055	60	\$1,523,448	\$25,306

Hospital	-----1997-----			-----1996-----		
	Total FTEs	Total Wages & Salaries	Ave. Wage & Salary Per FTE	Total FTEs	Total Wages & Salaries	Ave. Wage & Salary Per FTE
River Park Hospital	133	\$4,680,675	\$35,088	134	\$5,052,629	\$37,594
Roane General Hospital	231	\$7,263,716	\$31,409	260	\$6,038,559	\$23,182
Sharpe Hospital	421	\$12,290,182	\$29,214	423	\$11,163,898	\$26,405
Sistersville General Hospital	90	\$2,194,750	\$24,305	81	\$1,871,743	\$23,223
Southern Hills Reg. Rehab. Hosp.	138	\$4,250,527	\$30,712	146	\$5,282,541	\$36,231
St. Francis Hospital	584	\$21,076,430	\$36,121	511	\$18,347,780	\$35,920
St. Joseph's Hosp.- Buckhannon	282	\$8,693,325	\$30,827	286	\$8,435,568	\$29,547
St. Joseph's Hosp. - Parkersburg	774	\$27,218,306	\$35,161	852	\$31,312,334	\$36,747
St. Luke's Hospital	212	\$7,093,035	\$33,442	195	\$6,746,483	\$34,651
St. Mary's Hospital	1,637	\$70,023,423	\$42,786	1,577	\$64,383,998	\$40,829
Stonewall Jackson Mem. Hosp.	277	\$8,625,196	\$31,183	252	\$7,406,360	\$29,437
Summers Co. App. Reg. Hosp.	150	\$5,738,767	\$38,258	157	\$5,611,522	\$35,744
Summersville Memorial Hospital	312	\$10,058,579	\$32,229	312	\$9,692,597	\$31,076
Thomas Memorial Hospital	919	\$33,558,984	\$36,513	888	\$32,562,390	\$36,657
United Hospital Center	1,210	\$49,408,006	\$40,833	1,180	\$46,427,809	\$39,339
Webster Co. Memorial Hospital	71	\$2,606,895	\$36,614	50	\$1,699,394	\$34,262
Weirton Medical Center	729	\$25,120,841	\$34,463	695	\$23,490,717	\$33,797
Welch Emergency Hospital	318	\$8,801,859	\$27,653	286	\$7,723,599	\$26,977
West Virginia Rehab. Center	207	\$7,065,704	\$34,134	212	\$7,274,478	\$34,330
WV Univ. Hospitals, Inc.	2,255	\$85,934,641	\$38,115	2,307	\$81,504,181	\$35,326
Western Hills Reg. Rehab. Hosp.	124	\$4,190,907	\$33,716	121	\$3,978,547	\$32,962
Wetzel Co. Hospital Association	205	\$6,911,656	\$33,715	240	\$7,391,942	\$30,787
Wheeling Hospital	1,401	\$55,145,763	\$39,350	1,372	\$50,317,237	\$36,685
Williamson Memorial Hospital	279	\$9,918,296	\$35,511	255	\$8,453,473	\$33,203
TOTALS	32,783	\$1,225,546,093	\$37,384	32,101	\$1,162,313,067	\$36,208

NR=not reported

*not utilized in total calculations

Home Health - Summary of Revenue and Expense, FY 1997*

Facility	FY	Total Revenue	Total Expense	1997 EROE
Advantage Home Health Professionals	12/31	\$809,245	\$813,869	(\$4,624)
Albert Gallatin VNA	2/28	\$5,080,929	\$5,207,795	(\$126,866)
Alternative Home Health	3/31	\$633,756	\$629,211	\$4,545
Appalachian OH-9	6/30	\$11,276,212	\$12,137,870	(\$861,658)
Ar Hospital Williamson	6/30	\$1,170,524	\$1,199,635	(\$29,111)
Aracoma Home Health Agency - Guyan Valley Hospital	10/31	\$1,632,309	\$2,210,983	(\$578,674)
Barbour County Home Health Agency	6/30	\$749,523	\$832,894	(\$83,371)
Beckley Appalachian Regional Hospital Home Health	6/30	\$4,737,927	\$5,812,423	(\$1,074,496)
Bellaire Home Health	12/31	NR	NR	NR
Bluefield Regional Medical Center	6/30	\$116,631	\$449,295	(\$332,664)
Boone County Home Health Agency	6/30	\$430,707	\$438,814	(\$8,107)
Boone Memorial Hospital Home Care Services	6/30	\$542,789	\$301,003	\$241,786
Braxton County Mem.Hosp. Therapeutic Levels Of Care	12/31	\$787,104	\$828,080	(\$40,976)
Cabell Huntington Hospital Home Health Agency	9/30	\$1,965,176	\$2,176,625	(\$211,449)
Cabell-Huntington Health Dept Home Health Agency	6/30	\$842,614	\$898,152	(\$55,538)
Care Partners/Allied Health Services/Mon Gen.(Mon Plus)	6/30	\$341,412	\$383,377	(\$41,965)
Carriage Inn Home Health Care Agency	12/31	\$2,027,603	\$1,936,106	\$91,497
Clay County Health Department	6/30	\$653,205	\$697,410	(\$44,205)
Columbia Allegheny Regional Home Health	12/31	\$3,470,940	\$2,518,053	\$952,887
Columbia Greenbrier Valley Medical Center	12/31	NR	NR	NR
Columbia Health Care St Lukes	12/31	\$478,115	\$868,036	(\$389,921)
Columbia Home Care St. Francis/Putnam General Hospitals	12/31	\$789,175	\$973,654	(\$184,479)
Community Home Care And Hospice	12/31	\$2,354,016	\$2,308,881	\$45,135
Comprecare, Inc - Option Care	5/31	NR	NR	NR
Davis Home Care - Davis Memorial Hospital	9/30	\$2,840,640	\$3,275,140	(\$434,500)
Doctors Home Health (H&H Home Health Care)	12/31	\$211,821	\$219,485	(\$7,664)
Doddridge County Home Health Agency	6/30	\$263,065	\$277,277	(\$14,212)
East Ohio Home Care	12/31	\$2,656,352	\$2,942,958	(\$286,606)
Elite Health Care, Inc	12/31	\$1,603,254	\$1,067,891	\$535,363
Extend-A-Care, Inc - Columbia Raleigh General Hospital	12/31	\$2,350,799	\$4,140,183	(\$1,789,384)
Fairmont General Hospital Fgh	12/31	\$187,832	\$379,254	(\$191,422)
Gensis H. H. - F.K.A. Buckeye Home Health CLOSED	12/31	\$316,555	\$278,797	\$37,758
Grant Memorial Hospital Home Health Service	6/30	\$874,610	\$858,518	\$16,092
Greenbrier County Home Health Agency	6/30	\$1,545,291	\$1,515,348	\$29,943
Harrison-Clarksburg Home Health Agency	6/30	\$2,345,542	\$2,173,995	\$171,547
HCS Nursing	9/30	\$339,594	\$314,215	\$25,379
Home Call	12/31	\$1,530,197	\$1,493,040	\$37,157
Home Care Plus	12/31	\$5,507,122	\$5,625,135	(\$118,013)
Home Care Services - HCS Strategic Health	12/31	\$11,825,917	\$12,220,411	(\$394,494)
Home Health Care Of Southeast Ohio	12/31	\$676,176	\$758,903	(\$82,727)
Home Health Care - Sacred Heart Hospital	12/31	\$1,196,497	\$1,332,783	(\$136,286)
Home Health Care Services - Hampshire Memorial Hospital	6/30	\$731,494	\$938,682	(\$207,188)
Home Health Program Kanawha Valley Senior Services	6/30	\$2,212,641	\$2,040,478	\$172,163
Home Health Services Memorial Hospital	4/30	\$2,597,281	\$2,149,450	\$447,831
Home Nursing Service & Hospice	9/30	\$84,435	\$83,573	\$862
Housecalls Of Camden Clark Memorial Hospital	6/30	\$1,067,716	\$1,133,892	(\$66,176)
Ihs Home Care - First American Home Care	12/31	\$3,145,379	\$3,404,893	(\$259,514)
Interim Health Care Of Morgantown	12/31	\$1,345,908	\$1,335,440	\$10,468
Interim Health Care Of Upper Ohio Valley	12/31	\$3,300,854	\$3,518,615	(\$217,761)
Jackson County Home Health Service	6/30	\$1,493,137	\$1,532,889	(\$39,752)
Jackson General Hospital	9/30	\$30,153	\$88,045	(\$57,892)
Jefferson Memorial Hospital Home Health	9/30	\$355,934	\$610,194	(\$254,260)
Kanawha-Charleston Health Dept Home Health Agency	6/30	\$2,007,755	\$1,979,347	\$28,408
Kanawha Home Health Inc	12/31	\$2,276,135	\$2,121,489	\$154,646
King's Daughters Medical Center	9/30	\$32,441	\$16,250	\$16,191
Lewis County Home Health And Hospice	6/30	\$1,253,562	\$1,183,076	\$70,486
Lincoln County Opportunity Company Home Health	9/30	\$2,705,018	\$2,289,097	\$415,921
Man Appalachian Regional Hospital Home Health Agency	6/30	\$2,864,184	\$3,571,345	(\$707,161)

Facility	FY	Total Revenue	Total Expense	1997 EROE
Marion County Health Dept Home Health Service	6/30	\$658,311	\$648,955	\$9,356
Medical Park Home Health - Wheeling Hospital	6/30	\$972,920	\$1,123,427	(\$150,507)
Medi-Home Health Agency	9/30	\$1,085,771	\$1,111,405	(\$25,634)
Mingo-Wayne Home Health - Memorial Hosp. Home Health	12/31	\$1,598,620	\$1,598,620	\$0
Mid-Ohio Valley Board Of Health -Camden Clark Mem. Hosp	6/30	\$6,892,215	\$6,186,895	\$705,320
Mon Plus Home Health - Monongalia Co General Hospital	6/30	\$531,760	\$669,883	(\$138,123)
Mongomery General Hospital Haa	12/31	\$861,584	\$1,079,498	(\$217,914)
Monongalia County Home Care Services	6/30	\$2,880,592	\$2,572,323	\$308,269
Morgan County War Memorial Hospital Home Health Agency	6/30	\$664,316	\$679,645	(\$15,329)
Mountaineer Home Nursing, Inc	12/31	\$2,151,439	\$2,017,243	\$134,196
Mva Home Health Service	12/31	\$726,416	\$743,584	(\$17,168)
Nicholas-Webster Home Health Services	6/30	\$1,411,982	\$1,433,727	(\$21,745)
Nursing Care Home Health Agency	12/31	\$2,504,500	\$2,558,688	(\$54,188)
Ohio Valley Home Health, Inc	12/31	\$184,054	\$241,400	(\$57,346)
Olsten Health Services - Beckley	12/31	\$1,600,005	\$1,517,683	\$82,322
Olsten Health Services - Charleston	12/31	\$3,312,484	\$3,305,296	\$7,188
Olsten Health Services - Huntington	12/31	\$1,785,629	\$1,708,126	\$77,503
Olsten Health Services - Parkersburg	12/31	\$1,774,650	\$1,724,479	\$50,171
Panhandle Home Health Inc	12/31	\$2,660,971	\$2,555,974	\$104,997
PCH Home Health - Princeton Community Hospital	6/30	\$1,791,322	\$2,848,011	(\$1,056,689)
Pendleton Home Health Service	12/31	\$58,941	\$101,953	(\$43,012)
Pleasant Valley Hospital Home Health Agency	9/30	\$1,324,202	\$1,499,528	(\$175,326)
Pocahontas Memorial Hospital Home Health Dept	6/30	\$566,931	\$701,790	(\$134,859)
Potomac Valley Hospital Home Health Agency	6/30	\$770,542	\$1,004,526	(\$233,984)
Preston Memorial Home Health Services	12/31	\$757,892	\$595,693	\$162,199
Pro Careers	12/31	NR	NR	NR
Pro Nursing & Health Services	6/30	\$671,183	\$649,659	\$21,524
Professional Home Health & Home Care, Inc	12/31	\$2,133,807	\$2,322,921	(\$189,114)
Pulse Health Service - Plateau Medical Center	8/31	\$1,622,480	\$1,185,151	\$437,329
Putnam County Home Health Agency	6/30	\$308,703	\$333,316	(\$24,613)
Quality Home Care - Pioneer Hospice Care	12/31	\$14,039	\$43,151	(\$29,112)
Real Care, Inc	12/31	\$672,004	\$715,869	(\$43,865)
Reynolds Memorial Hospital Home Health Agency	9/30	\$1,211,522	\$723,999	\$487,523
Sercare, Inc - St Joseph's Hospital Parkersburg	12/31	\$2,083,007	\$2,563,236	(\$480,229)
Sistersville Home Health Services	12/31	\$791,684	\$561,777	\$229,907
Southwestern Home Care	12/31	\$2,513,064	\$2,552,742	(\$39,678)
Special Touch Nursing Care	12/31	\$750,973	\$730,596	\$20,377
St. Joseph's Hospital Home Health Agency - Buckhannon	9/30	\$1,318,767	\$1,344,880	(\$26,113)
St. Mary's Hospital Home Health Agency	9/30	\$2,042,718	\$1,764,312	\$278,406
Stonewall Jackson Memorial Hospital Home Health	9/30	\$844,863	\$640,342	\$204,521
Taylor-Grafton Health Department	6/30	\$948,745	\$850,114	\$98,631
Thomas Memorial Hospital Home Health Service	9/30	\$2,032,322	\$1,940,098	\$92,224
United Home Care & Hospice	9/30	\$621,536	\$839,487	(\$217,951)
Visiting Nursing Association Upper Ohio Valley	12/31	\$1,640,463	\$1,674,343	(\$33,880)
Wayne County Home Health Agency	6/30	\$417,025	\$414,249	\$2,776
Webster County Memorial Hospital Home Health	6/30	\$527,840	\$474,210	\$53,630
We Care Home Health - Cabell Co. Community Services	9/30	\$318,911	\$288,247	\$30,664
Weirton Medical Center Home Health F.K.A. Tri-County	6/30	NR	NR	NR
West Alexander Home Health Agency	9/30	\$1,595,231	\$1,450,514	\$144,717
Westwood Home Health Agency	9/30	\$1,932,830	\$1,730,019	\$202,811
Wetzel County Home Care - Hospital	6/30	\$905,376	\$792,854	\$112,522
Wetzel-Tyler Home Health Agency	6/30	\$226,856	\$316,194	(\$89,338)
Williamson Memorial Hospital Home Health	6/30	\$379,628	\$299,955	\$79,673
WV Family Of Home Health Agencies	6/30	\$18,160,999	\$18,157,440	\$3,559
WV Home Health Services - Highland Hospital	9/30	\$30,252	\$168,849	(\$138,597)
TOTALS 112 Agencies		\$172,749,081	\$178,091,690	(\$5,342,609)

NR=Not Reported

*This table represents all Home Health Agencies providing the service within the state of West Virginia, including both stand-alone and hospital-based units

Behavioral Health – Summary of Revenue and Expense, FY 1997

Facility Name	FY	Total Revenue	Total Expense	1997 EROE
Action Youth Care	6/30	\$4,762,401	\$5,059,064	(\$296,663)
Appalachian Community Health Care	6/30	\$5,847,814	\$5,630,645	\$217,169
ARC Harrison County	6/30	\$1,031,767	\$1,068,484	(\$36,717)
ARC Kanawha-Putnam	12/31	\$1,229,324	\$1,129,269	\$100,055
Autism Services Center	6/30	\$6,751,803	\$6,773,094	(\$21,291)
Barbour County Health Department Circle of Caring	6/30	\$108,037	\$126,031	(\$17,994)
Braley & Thompson	6/30	\$10,520,285	\$10,422,317	\$97,968
Braxton County School Health Service	6/30	\$92,544	\$43,992	\$48,552
BU Group Home	12/31	\$1,484,473	\$1,472,615	\$11,858
Burlington United Methodist Family Services	6/30	\$6,590,653	\$6,317,242	\$273,411
Cammack Children's Center	12/31	\$1,663,578	\$1,619,767	\$43,811
Children & Youth Behavioral Health Center	12/31	\$399,034	\$393,547	\$5,487
Children's Home of Wheeling	6/30	\$2,289,556	\$2,195,458	\$94,098
Children's Home Society	6/30	\$6,239,560	\$6,329,288	(\$89,728)
Children's Therapy Clinic	12/31	\$606,961	\$643,597	(\$36,636)
Colin Anderson Center	6/30	\$8,771,550	\$9,471,700	(\$700,150)
Coordinating Council for Independent Living	6/30	\$6,906,901	\$6,902,983	\$3,918
D.E.A.F.	6/30	\$643,455	\$776,041	(\$132,586)
Davis-Stuart	9/30	\$2,995,747	\$2,673,060	\$322,687
Daymark	6/30	\$1,232,725	\$1,156,199	\$76,526
Developmental Center & Workshop	6/30	\$561,102	\$583,606	(\$22,504)
Doddridge County Senior Citizens	9/30	\$1,868,599	\$1,152,962	\$715,637
Easter Seal Rehab Center	8/31	\$2,665,503	\$1,838,081	\$827,422
Eastridge - Eastern Panhandle Mental Health Ctr	6/30	\$6,081,176	\$5,988,985	\$92,191
Eastern Panhandle Training Center	6/30	\$8,905,022	\$8,790,284	\$114,738
Elkins Family Counseling Center	12/31	\$444,243	\$422,049	\$22,194
Elkins Mountain School	6/30	\$3,742,876	\$3,724,545	\$18,331
Evergreen Behavioral Health Center	12/31	\$530,185	\$523,781	\$6,404
Exodus and Maya Hse-Pine Grove House (S.O.M.E.)	6/30	\$1,247,591	\$1,235,496	\$12,095
Family Connections	6/30	\$759,487	\$732,039	\$27,448
Family Service Association	6/30	\$641,826	\$600,176	\$41,650
Family Service-Upper Ohio Valley	6/30	\$2,284,922	\$2,266,327	\$18,595
Crittenton Services	6/30	\$3,500,930	\$3,385,645	\$115,285
FMRS Mental Health Council	6/30	\$9,077,457	\$9,471,851	(\$394,394)
Genesis Youth Center	6/30	\$1,340,690	\$1,289,213	\$51,477
Golden Girl Group	6/30	\$1,024,216	\$1,060,779	(\$36,563)
Green Acres Regional Center	6/30	\$3,895,550	\$4,097,291	(\$201,741)
Hampshire County Special Services Center	6/30	\$472,488	\$551,786	(\$79,298)
Healthways (Hancock-Brooke BH Service)	6/30	\$5,570,754	\$5,689,836	(\$119,082)
Horizon Center for Independent Living	6/30	\$255,338	\$267,486	(\$12,148)
Logan Mingo Area Mental Health	6/30	\$5,417,469	\$5,748,941	(\$331,472)
Monongalia County Youth Services Center	6/30	\$495,541	\$521,511	(\$25,970)
New River Ranch	8/31	\$517,990	\$507,262	\$10,728
Northern Tier Youth Services	6/30	\$16,965,799	\$16,784,663	\$181,136
Northwood Health Systems - Northern Panhandle	6/30	\$18,077,888	\$17,843,398	\$234,490
Olympic Center - Preston	6/30	\$1,519,418	\$1,422,253	\$97,165
Open Doors for the Developmentally Challenged	12/31	\$2,289,025	\$2,234,789	\$54,236
Outlook America of West Virginia	12/31	\$4,568,187	\$4,665,280	(\$97,093)
PACE Training & Evaluation Center	6/30	\$2,337,480	\$2,327,967	\$9,513
Potomac Center	6/30	\$4,810,863	\$4,637,786	\$173,077
Potomac Highlands Mental Health Guild	6/30	\$4,633,804	\$4,606,821	\$26,983
Pressley Ridge Schools	6/30	\$3,997,624	\$4,415,337	(\$417,713)
Pretera Center for Mental Health Services	6/30	\$12,393,739	\$12,078,375	\$315,364
Psychiatric Day Program of App. - Beckley ARH	6/30	\$5,255,316	\$4,440,994	\$814,322
REM - WV	12/31	\$6,114,688	\$6,026,283	\$88,405
RESA VIII - Child Development Services	6/30	\$5,077,686	\$5,085,132	(\$7,446)
River Valley Child Development Services	6/30	\$4,757,319	\$4,241,643	\$515,676
ResCare West Virginia - Buckhannon Day Program	12/31	\$0	\$269	(\$269)

Facility Name	FY	Total Revenue	Total Expense	1997 EROE
Russell Nesbitt Adult Care & Activity Center	12/31	NR	NR	NR
Seneca Mental Health/Mental Retardation	6/30	\$11,160,442	\$12,011,778	(\$851,336)
Shawnee Hills	6/30	\$39,369,868	\$39,545,362	(\$175,494)
Southern Highlands Community Health Center	6/30	\$8,783,442	\$8,589,974	\$193,468
Southwestern Community Action Council	6/30	\$7,419,721	\$7,326,537	\$93,184
St John's Home for Children	6/30	\$438,909	\$445,972	(\$7,063)
Stepping Stone	6/30	\$384,942	\$395,619	(\$10,677)
Stepping Stones	6/30	\$646,642	\$621,684	\$24,958
Stonebrook	12/31	\$1,345,307	\$1,164,669	\$180,638
Sugar Creek Children's Center	6/30	\$483,956	\$490,934	(\$6,978)
Timberline	12/31	\$2,721,675	\$2,734,386	(\$12,711)
Try-Again Homes	6/30	\$2,144,722	\$2,204,567	(\$59,845)
United Summit Hospital	6/30	\$9,210,162	\$7,886,762	\$1,323,400
Valley HealthCare	6/30	\$12,820,778	\$12,611,019	\$209,759
VOCA Corp of West Virginia	12/31	\$20,202,719	\$19,875,208	\$327,511
Westbrook - Western District Guidance Center	6/30	\$12,084,150	\$11,973,031	\$111,119
Worthington Center, Inc.	12/31	\$5,010,492	\$5,436,370	(\$425,878)
WV Youth Advocate Program, Inc.	12/31	\$3,058,261	\$3,576,099	(\$517,838)
Yellow Springs - f.k.a. Concord	12/31	\$1,467,088	\$1,927,489	(\$460,401)
Youth Health Services, Inc.	6/30	\$1,452,027	\$1,321,390	\$130,637
Youth Services Systems, Inc.	6/30	\$3,377,413	\$3,784,321	(\$406,908)
Totals 79 Agencies		\$367,850,675	\$365,388,486	\$2,462,189

**Annual Report of Nursing Homes
Total Facility Revenue and Expense FY 1997****

Facility Name	Revenue ¹	Expense ²	EROE ³
Aivert Nursing Home	NR	NR	NR
Americare Arlington Nursing & Rehab	\$3,363,255	\$2,782,012	\$581,243
Americare Dunbar Nursing & Rehab	\$7,057,384	\$5,670,450	\$1,386,934
Americare Glenville Nursing & Rehab	\$2,505,062	\$2,355,535	\$149,527
Americare Pine Lodge Nursing & Rehab	\$6,849,212	\$5,482,414	\$1,366,798
Americare Putnam Nursing & Rehab	\$7,315,917	\$5,984,288	\$1,331,629
Americare Salem Nursing & Rehab	\$5,572,651	\$4,901,197	\$671,454
Ansted Health Care Center	\$3,007,257	\$2,735,263	\$271,994
Arbors At Fairmont	\$3,749,160	\$2,991,899	\$757,261
Arthur B. Hodges Center	\$5,383,731	\$5,281,562	\$102,169
Barbour County Good Samaritan Ctr	\$2,286,303	\$1,972,478	\$313,825
Beverly Health Care Center	\$4,469,495	\$3,897,416	\$572,079
Bishop Joseph H. Hodges Cont. Care Ctr	\$10,036,550	\$5,043,592	\$4,992,958
Boone Health Care	\$3,771,450	\$3,760,416	\$11,034
Braxton Health Care Center	\$2,175,834	\$2,119,302	\$56,532
Brightwood Nursing Home *	\$4,395,397	\$4,000,229	\$395,168
Cameron Health Care Center	\$2,421,482	\$2,214,251	\$207,231
Canterbury Of Shepherdstown	\$2,389,972	\$2,260,233	\$129,739
Capital City *	\$1,314,067	\$1,543,885	(\$229,818)
Care Haven Of Berkeley	\$2,515,559	\$2,419,087	\$96,472
Care Haven Of Pleasants	\$2,329,873	\$2,252,908	\$76,965
Cedar Ridge Health Care Center *	\$3,761,883	\$3,982,365	(\$220,482)
Clarksburg Continuous Care Center	\$3,747,692	\$3,516,524	\$231,168
Cortland Acres	\$3,728,017	\$3,620,957	\$107,060
Crestview Manor	\$2,487,842	\$2,573,075	(\$85,233)
Cumberland Care Center	\$4,568,630	\$4,011,697	\$556,933
Dawnview Manor *	\$1,719,538	\$1,770,642	(\$51,104)
E A Hawse Continuous Care Center	\$2,139,617	\$2,069,304	\$70,313
Eldercare	\$5,275,804	\$4,862,027	\$413,777
Elkins Regional Convalescent Center	\$3,966,814	\$4,001,376	(\$34,562)
Fairhaven Rest Home	\$912,984	\$880,226	\$32,758
Fayette Continuous Care Center	\$2,432,056	\$2,290,402	\$141,654
Fox Nursing Home	\$2,354,249	\$2,280,472	\$73,777
Glenwood Park Retirement Village	\$4,332,524	\$4,113,606	\$218,918
Good Shepherd Nursing Home	\$8,214,566	\$6,505,225	\$1,709,341
Grant County Nursing Home	\$4,031,230	\$3,951,661	\$79,569
Greenbrier Manor	\$3,199,816	\$2,916,840	\$282,976
Hampshire Health Care Center	\$2,083,033	\$2,094,909	(\$11,876)
Heartland Of Beckley	\$8,693,689	\$8,143,879	\$549,810
Heartland Of Charleston	\$8,848,972	\$7,468,090	\$1,380,882
Heartland Of Clarksburg	\$5,153,915	\$3,935,703	\$1,218,212
Heartland Of Keyser	\$5,168,397	\$4,347,404	\$820,993
Heartland Of Martinsburg	\$5,756,625	\$4,453,722	\$1,302,903
Heartland Of Preston County	\$5,008,002	\$4,114,693	\$893,309
Heartland Of Rainelle	\$2,240,039	\$2,002,227	\$237,812
Heritage Inc.	\$1,785,960	\$1,649,648	\$136,312
Heritage Manor*	\$4,498,501	\$5,990,224	(\$1,491,723)
Hidden Valley Health Care Center	\$2,894,899	\$2,709,698	\$185,201
Hilltop Nursing Rehab Center	\$6,358,478	\$5,576,732	\$781,745
Holbrook Nursing Home	\$3,627,289	\$3,639,215	(\$11,926)
IHS Of WV At Charles Town	\$4,049,986	\$4,236,244	(\$186,258)
Knott Home*	NR	NR	NR
Laurel Nursing & Rehab	\$2,397,184	\$2,702,001	(\$304,817)
Lincoln Continuous Care Center	\$2,158,968	\$2,165,447	(\$6,479)
Logan Health Village*	\$1,654,368	\$1,657,215	(\$2,847)

Facility Name	Revenue ¹	Expense ²	EROE ³
Logan Park Care Center	\$4,472,682	\$4,216,088	\$256,594
Madison House *	\$2,824,950	\$3,113,974	(\$289,024)
Maples	\$2,390,061	\$2,593,984	(\$203,923)
Mariner Health Care Of Huntington	\$11,624,787	\$9,512,687	\$2,112,100
Marmet Health Care Center	\$2,528,637	\$2,381,692	\$146,945
Mcdowell Continuous Care Center	\$3,848,199	\$3,805,923	\$42,276
Meadowbrook Acres (Harrell Memorial)	\$2,420,432	\$2,316,276	\$104,156
Meadowview Manor Health Care Center	\$1,995,787	\$1,979,981	\$15,806
Milletree Health Care Center *	\$1,603,830	\$1,603,080	\$750
Mingo Health Care Center	\$4,437,290	\$4,162,236	\$275,054
Monpointe Continuing Care Center	\$4,997,875	\$4,956,453	\$41,422
Montgomery General Elderly Care Center	\$2,102,194	\$1,912,156	\$190,038
Morgan Manor Convalescent Center	\$4,597,751	\$3,946,589	\$651,162
Morris Memorial Nursing Home	\$3,515,058	\$3,403,240	\$111,818
Mound View Health Care	\$6,240,796	\$6,082,172	\$158,624
Nella's, Inc	\$3,037,197	\$2,782,214	\$254,983
Nella's Nursing Home	\$2,220,122	\$2,179,613	\$40,509
New Martinsville Health Care Center	\$4,882,922	\$4,626,861	\$256,061
Nicholas County Health Care Center	\$3,710,816	\$3,447,830	\$262,986
Ohio Valley Health Care	\$2,563,789	\$2,502,761	\$61,028
Parkview Health Care Center	\$2,934,701	\$3,927,443	(\$992,742)
Pendleton Nursing Home	\$3,365,858	\$3,135,248	\$230,610
Pine View Continuous Care	\$2,197,070	\$2,295,079	(\$98,009)
Pocahontas Continuous Care Center *	\$1,830,319	\$1,829,501	\$818
Point Pleasant Nursing & Rehab *	\$1,483,939	\$1,554,482	(\$70,543)
Princeton Health Care Center	\$3,844,821	\$3,763,873	\$80,948
Raleigh Nursing & Rehab *	\$2,168,525	\$2,142,785	\$25,740
Ravenswood Village Nursing Home *	\$1,556,479	\$1,515,247	\$41,232
Riverside Nursing Home	\$4,873,896	\$4,167,912	\$705,984
Rosewood Health Care Center *	\$2,317,839	\$2,186,021	\$131,818
Shenandoah Home	\$1,522,306	\$1,465,732	\$56,574
Shenandoah Manor of Ronceverte	\$2,428,277	\$2,451,234	(\$22,957)
Sheppard Health Care	\$854,146	\$856,768	(\$2,622)
Sistersville Nursing & Rehab *	\$1,908,385	\$1,902,275	\$6,110
Springfield Comprehensive Care	\$2,176,244	\$2,089,651	\$86,593
St Barbara's Memorial Nursing Home	\$1,879,945	\$1,648,112	\$231,833
Summers County Continuous Care Ctr	\$3,974,478	\$3,780,966	\$193,512
Sundale Nursing Home	\$5,036,473	\$4,922,651	\$113,822
Teays Valley Nursing & Rehab *	\$4,421,550	\$3,925,754	\$495,796
Valley Haven Geriatric Center	\$2,178,233	\$2,140,308	\$37,925
Valley Health Village *	\$4,808,148	\$4,791,621	\$16,527
Valley View Nursing Home	\$4,260,364	\$4,228,295	\$32,069
Wayne Continuous Care Center	\$2,103,626	\$2,069,536	\$34,090
Webster Continuous Care Center	\$2,111,449	\$2,101,446	\$10,003
Weirton Geriatric Center	\$6,412,111	\$6,196,855	\$215,256
White Sulphur Springs Family Care Ctr *	\$1,841,620	\$1,861,357	(\$19,737)
Willows *	\$3,472,650	\$3,323,406	\$149,244
Wishing Well Health Center	\$4,178,023	\$3,989,031	\$188,992
Wishing Well Manor	\$3,431,058	\$2,983,761	\$447,297
Worthington Manor	\$3,564,287	\$3,171,298	\$392,989
Wyoming Continuous Care Center	\$2,143,200	\$2,054,896	\$88,304
Totals	\$379,456,372	\$349,900,221	\$29,556,151

*Financial information for 9 months due to acquisition

NR = Facility did not submit Annual Report

¹Revenue = gross patient revenue - contractual allowances - bad debt - charity + other operating revenue + non-operating revenue

²Expense does not include bad debt

³EROE = excess revenue over/(under) expense

** (Before Income Taxes and Extraordinary Items)

Hospice – Summary of Revenue and Expense, FY 97*

Facility	FY	Total Revenue	Total Expense	EROE
Albert Gallatin	2/28	\$865,005	\$676,553	\$188,452
Community Home Care & Hospice	12/31	\$569,836	\$473,963	\$95,873
Community Hospice Of America	12/31	\$389,698	\$434,981	(\$45,283)
Dignity Hospice	12/31	\$216,755	\$304,578	(\$87,823)
Extend-A-Care Inc	12/31	NR	NR	NR
Glenwood Park Hospice		NR	NR	NR
Grant Memorial Hospital Hospice	6/30	\$137,295	\$57,674	\$79,621
Greenbrier Valley Hospice	6/30	\$695,790	\$711,203	(\$15,413)
Hospice Care Corporation	12/31	\$1,577,441	\$1,310,323	\$267,118
Hospice Of Huntington	12/31	\$3,164,133	\$2,878,153	\$285,980
MVA Hospice of Marion County	12/31	NR	NR	NR
Hospice Of The Panhandle	12/31	\$1,712,113	\$1,725,210	(\$13,097)
Hospice Of Potomac Valley Hospital	6/30	\$81,819	\$34,673	\$47,146
Hospice Of Southern West Virginia	12/31	\$518,869	\$557,206	(\$38,337)
House-Calls Hospice - Camden Clark Hosp.	6/30	\$465,649	\$570,727	(\$105,078)
Journey Hospice - Sistersville Hospital	12/31	\$226,408	\$276,039	(\$49,631)
Kanawha Hospice Care	12/31	\$4,172,467	\$3,744,657	\$427,810
Lewis County Hospice - Unity	6/30	\$347,946	\$360,992	(\$13,046)
Monongalia County Health Dept Hospice	6/30	\$122,001	\$137,917	(\$15,916)
Morgantown Hospice - Mon General	6/30	\$179,596	\$259,577	(\$79,981)
Mountain Hospice	12/31	\$482,208	\$476,558	\$5,650
People's Hospice - United Hospital Center	9/30	\$589,085	\$1,087,840	(\$498,755)
Pleasant Valley Hospital Hospice	9/30	NR	NR	NR
St Gregory's Hospice	12/31	\$852,016	\$1,178,450	(\$326,434)
St Joseph's Hospital Buckhannon	9/30	\$316,320	\$334,002	(\$17,682)
Valley Hospice	12/31	\$1,141,418	\$1,063,137	\$78,281
TOTALS 26 Agencies		\$18,823,868	\$18,654,413	\$169,455

*This table represents all hospices providing services within the state of West Virginia, including both stand-alone and hospital-based units.

ADDENDUM

- **Behavioral Health**
- **Home Health**
- **Nursing Homes**

Behavioral Health

BEHAVIORAL HEALTH SUMMARY OF REVENUE AND EXPENSE-FY 1997

Facility Service	Total Revenue	Total Expenses	1997 EROE
Facilities Providing Adult-Only Services	\$44,567,904	\$43,662,171	\$905,733
Facilities Providing Children-Only Services	\$55,921,920	\$54,491,626	\$1,430,294
Facilities Providing Adult & Children Services	\$86,364,220	\$87,356,747	(\$992,527)
Facilities Providing Comprehensive Services	\$180,996,631	\$179,877,942	\$1,118,689
TOTALS	\$367,850,675	\$365,388,486	\$2,462,189

BEHAVIORAL HEALTH SUMMARY OF REVENUE AND EXPENSES, FY 1997

Facility Name	FY	TOTAL REVENUE	TOTAL EXPENSES	1997 EROE
ARC Harrison County	6/30	\$1,031,767	\$1,068,484	(\$36,717)
ARC Kanawha-Putnam	12/31	\$1,229,324	\$1,129,269	\$100,055
Coordinating Council for Independent Living	6/30	\$6,906,901	\$6,902,983	\$3,918
Developmental Center & Workshop	6/30	\$561,102	\$583,606	(\$22,504)
Doddridge County Senior Citizens	9/30	\$1,868,599	\$1,152,962	\$715,637
Exodus and Maya Hse-Pine Grove House (S.O.M.E.)	6/30	\$1,247,591	\$1,235,496	\$12,095
Horizon Center for Independent Living	6/30	\$255,338	\$267,486	(\$12,148)
PACE Training & Evaluation Center	6/30	\$2,337,480	\$2,327,967	\$9,513
REM - WV	12/31	\$6,114,688	\$6,026,283	\$88,405
RSCR West Virginia - Buckhannon Day Program	12/31	\$0	\$269	(\$269)
Stonebrook	12/31	\$1,345,307	\$1,164,669	\$180,638
VOCA Corp of West Virginia	12/31	\$20,202,719	\$19,875,208	\$327,511
Yellow Springs - f.k.a. Concord	12/31	\$1,467,088	\$1,927,489	(\$460,401)
Subtotal Adult Behavioral Services		\$44,567,904	\$43,662,171	\$905,733
Action Youth Care	6/30	\$4,762,401	\$5,059,064	(\$296,663)
Barbour County Health Department Circle of Caring	6/30	\$108,037	\$126,031	(\$17,994)
BU Group Home	12/31	\$1,484,473	\$1,472,615	\$11,858
Easter Seal Rehab Center	8/31	\$2,665,503	\$1,838,081	\$827,422
Elkins Mountain School	6/30	\$3,742,876	\$3,724,545	\$18,331
Monongalia County Youth Services Center	6/30	\$495,541	\$521,511	(\$25,970)
New River Ranch	8/31	\$517,990	\$507,262	\$10,728
Northern Tier Youth Services	6/30	\$16,965,799	\$16,784,663	\$181,136
Olympic Center - Preston	6/30	\$1,519,418	\$1,422,253	\$97,165
Outlook America of West Virginia	12/31	\$4,568,187	\$4,665,280	(\$97,093)
RESA VIII - Child Development Services	6/30	\$5,077,686	\$5,085,132	(\$7,446)
River Valley Child Development Services	6/30	\$4,757,319	\$4,241,643	\$515,676
Southwestern Community Action Council	6/30	\$7,419,721	\$7,326,537	\$93,184
Stepping Stone	6/30	\$384,942	\$395,619	(\$10,677)
Youth Health Services, Inc.	6/30	\$1,452,027	\$1,321,390	\$130,637
Subtotal Children Only Behavioral Services		\$55,921,920	\$54,491,626	\$1,430,294
Braley & Thompson	6/30	\$10,520,285	\$10,422,317	\$97,968
Braxton County School Health Service	6/30	\$92,544	\$43,992	\$48,552
Burlington United Methodist Family Services	6/30	\$6,590,653	\$6,317,242	\$273,411
Cammack Children's Center	12/31	\$1,663,578	\$1,619,767	\$43,811
Children & Youth Behavioral Health Center	12/31	\$399,034	\$393,547	\$5,487
Children's Home of Wheeling	6/30	\$2,289,556	\$2,195,458	\$94,098
Children's Home Society	6/30	\$6,239,560	\$6,329,288	(\$89,728)
Children's Therapy Clinic	12/31	\$606,961	\$643,597	(\$36,636)
Colin Anderson Center	6/30	\$8,771,550	\$9,471,700	(\$700,150)
D.E.A.F.	6/30	\$643,455	\$776,041	(\$132,586)
Davis-Stuart	9/30	\$2,995,747	\$2,673,060	\$322,687
Daymark	6/30	\$1,232,725	\$1,156,199	\$76,526
Elkins Family Counseling Center	12/31	\$444,243	\$422,049	\$22,194
Evergreen Behavioral Health Center	12/31	\$530,185	\$523,781	\$6,404
Family Connections	6/30	\$759,487	\$732,039	\$27,448
Family Service Association	6/30	\$641,826	\$600,176	\$41,650

BEHAVIORAL HEALTH SUMMARY OF REVENUE AND EXPENSES, FY 1997

Facility Name	FY	TOTAL REVENUE	TOTAL EXPENSES	1997 EROE
Family Service-Upper Ohio Valley	6/30	\$2,284,922	\$2,266,327	\$18,595
Crittenton Services	6/30	\$3,500,930	\$3,385,645	\$115,285
Genesis Youth Center	6/30	\$1,340,690	\$1,289,213	\$51,477
Golden Girl Group	6/30	\$1,024,216	\$1,060,779	(\$36,563)
Green Acres Regional Center	6/30	\$3,895,550	\$4,097,291	(\$201,741)
Hampshire County Special Services Center	6/30	\$472,488	\$551,786	(\$79,298)
Open Doors for the Developmentally Challenged	12/31	\$2,289,025	\$2,234,789	\$54,236
Pressley Ridge Schools	6/30	\$3,997,624	\$4,415,337	(\$417,713)
Psychiatric Day Program of Appalachian - Beckley ARH	6/30	\$5,255,316	\$4,440,994	\$814,322
Russell Nesbitt Adult Care & Activity Center	12/31	\$0	\$0	\$0
St John's Home for Children	6/30	\$438,909	\$445,972	(\$7,063)
Stepping Stones	6/30	\$646,642	\$621,684	\$24,958
Sugar Creek Children's Center	6/30	\$483,956	\$490,934	(\$6,978)
Timberline	12/31	\$2,721,675	\$2,734,386	(\$12,711)
Try-Again Homes	6/30	\$2,144,722	\$2,204,567	(\$59,845)
Worthington Center, Inc.	12/31	\$5,010,492	\$5,436,370	(\$425,878)
WV Youth Advocate Program, Inc.	12/31	\$3,058,261	\$3,576,099	(\$517,838)
Youth Services Systems, Inc.	6/30	\$3,377,413	\$3,784,321	(\$406,908)
Subtotal Adult and Child Behavioral		\$86,364,220	\$87,356,747	(\$992,527)
Appalachian Community Health Care	6/30	\$5,847,814	\$5,630,645	\$217,169
Autism Services Center	6/30	\$6,751,803	\$6,773,094	(\$21,291)
Eastridge - Eastern Panhandle Mental Health Ctr	6/30	\$6,081,176	\$5,988,985	\$92,191
Eastern Panhandle Training Center	6/30	\$8,905,022	\$8,790,284	\$114,738
FMRS Mental Health Council	6/30	\$9,077,457	\$9,471,851	(\$394,394)
Healthways (Hancock-Brooke BH Service)	6/30	\$5,570,754	\$5,689,836	(\$119,082)
Logan Mingo Area Mental Health	6/30	\$5,417,469	\$5,748,941	(\$331,472)
Northwood Health Systems - Northern Panhandle	6/30	\$18,077,888	\$17,843,398	\$234,490
Potomac Center	6/30	\$4,810,863	\$4,637,786	\$173,077
Potomac Highlands Mental Health Guild	6/30	\$4,633,804	\$4,606,821	\$26,983
Pretera Center for Mental Health Services	6/30	\$12,393,739	\$12,078,375	\$315,364
Seneca Mental Health/Mental Retardation	6/30	\$11,160,442	\$12,011,778	(\$851,336)
Shawnee Hills	6/30	\$39,369,868	\$39,545,362	(\$175,494)
Southern Highlands Community Health Center	6/30	\$8,783,442	\$8,589,974	\$193,468
United Summit Hospital	6/30	\$9,210,162	\$7,886,762	\$1,323,400
Valley HealthCare	6/30	\$12,820,778	\$12,611,019	\$209,759
Westbrook - Western District Guidance Center	6/30	\$12,084,150	\$11,973,031	\$111,119
Subtotal Comprehensive Services		\$180,996,631	\$179,877,942	\$1,118,689
Totals 79 Agencies		\$367,850,675	\$365,388,486	\$2,462,189

Home Health

HOME HEALTH SUMMARY OF REVENUE AND EXPENSE-FY 1997

Facility Type	Total Revenue	Total Expenses	1997 Profit	1997 Loss	Net Profit or (Loss)
County Facilities	\$18,436,615	\$18,098,080	\$411,147	(72,612)	\$338,535
Hospital Facilities	\$53,468,168	\$57,059,414	\$3,850,479	(7,441,725)	(\$3,591,246)
Non-Profit Facilities	\$43,197,187	\$43,172,510	\$1,474,200	(1,449,523)	\$24,677
Proprietary Facilities	\$57,647,111	\$59,761,686	\$1,600,726	(3,715,301)	(\$2,114,575)
TOTALS	\$172,749,081	\$178,091,690	\$7,336,552	(\$12,679,161)	(\$5,342,609)

HOME HEALTH SUMMARY OF REVENUE AND EXPENSE-FY 1996

Facility Type	Total Revenue	Total Expenses	1996 Profit	1996 Loss	Net Profit or (Loss)
County Facilities	\$17,084,581	\$16,343,569	\$1,052,023	(311,011)	\$741,012
Hospital Facilities	\$50,356,796	\$50,605,217	\$5,083,588	(5,332,009)	(\$248,421)
Non-Profit Facilities	\$26,817,707	\$27,835,943	\$403,870	(1,422,106)	(\$1,018,236)
Proprietary Facilities	\$59,360,810	\$59,792,210	\$1,107,854	(1,539,254)	(\$431,400)
TOTALS	\$153,619,894	\$154,576,939	\$7,647,335	(\$8,604,380)	(\$957,045)

Increase 1997 over (under) 1996	\$19,129,187	\$23,514,751	(\$310,783)	(\$4,074,781)	(\$4,385,564)
% Change 1997 Over (under)1996	12.45%	15.21%	-4.06%	47.36%	458.24%

	1997 Profit	1996 Profit	% Change
County Facilities	338,535	741,012	-45.69%
Hospital Facilities	-3,591,246	-248,421	-1445.63%
Not for Profit Facilities	24,677	-1,018,236	102.42%
Proprietary Facilities	-2,114,575	-431,400	-490.17%
Total	-5,342,609	-957,045	458.24%

HOME HEALTH SUMMARY OF REVENUE AND EXPENSES, 1997

	FY	TOTAL REVENUE	TOTAL EXPENSES	1997 PROFIT	1997 LOSS	1997 NET LOSS
Non-Profit Facilities						
APPALACHIAN OH-9	6/30	11,276,212	12,137,870		(861,658)	
BELLAIRE HOME HEALTH	12/31				0	
CARE PARTNERS - Allied Health Services - Mon General (Mon Plus)	6/30	341,412	383,377		(41,965)	
COMMUNITY HOME CARE AND HOSPICE	12/31	2,354,016	2,308,861	45,135		
HOME CARE SERVICES - HCS Strategic Health	12/31	11,825,917	12,220,411		(394,494)	
HOME HEALTH PROGRAM Kanawha Valley Senior Services	6/30	2,212,641	2,040,478	172,163		
LINCOLN COUNTY OPPORTUNITY COMPANY HOME HEALTH	9/30	2,705,018	2,286,097	415,921		
MID-OHIO VALLEY BOARD OF HEALTH -Camden Clark Memorial Hosp	6/30	6,892,215	6,186,895	705,320		
MVA HOME HEALTH SERVICE	12/31	726,416	743,564		(17,168)	
OHIO VALLEY HOME HEALTH, INC	12/31	184,054	241,400		(57,346)	
PANHANDLE HOME HEALTH INC	12/31	2,660,971	2,555,974	104,997		
PENDLETON HOME HEALTH SERVICE	12/31	58,941	101,953		(43,012)	
VISITING NURSING ASSOCIATION UPPER OHIO VALLEY	12/31	1,640,483	1,674,343		(33,860)	
WE CARE HOME HEALTH - Cabell Co. Community Services	9/30	318,911	288,247	30,664		
Subtotal Non-Profit Facilities		43,197,187	43,172,510	1,474,200	(1,449,523)	24,677
Proprietary Facilities						
ADVANTAGE HOME HEALTH PROFESSIONALS	12/31	609,245	613,669		(4,624)	
ALBERT GALLATIN VNA	2/28	5,080,929	5,207,795		(126,866)	
ALTERNATIVE HOME HEALTH	3/31	633,756	629,211	4,545		
CARRIAGE INN HOME HEALTH CARE AGENCY	12/31	2,027,603	1,936,106	91,497		
COMPREGARE, INC - Option Care	5/31				0	
DOCTORS HOME HEALTH (H&H HOME HEALTH CARE)	12/31	211,821	219,485		(7,664)	
EAST OHIO HOME CARE	12/31	2,656,352	2,942,956		(286,606)	
ELITE HEALTH CARE, INC	12/31	1,603,254	1,067,891	535,363		
EXTEND-A-CARE, INC - Columbia Raleigh General Hospital	12/31	2,350,799	4,140,183		(1,789,384)	
HCS NURSING	9/30	339,564	314,215	25,379		
HOME CALL	12/31	1,530,197	1,493,040	37,157		
HOME CARE PLUS	12/31	5,507,122	5,625,135		(118,013)	
HOME HEALTH CARE OF SOUTHEAST OHIO	12/31	676,176	758,903		(82,727)	
HOME NURSING SERVICE & HOSPICE	9/30	84,435	83,573	862		
IHS HOME CARE - First American Home Care	12/31	3,145,379	3,404,893		(259,514)	
INTERIM HEALTH CARE OF MORGANTOWN	12/31	1,345,908	1,335,440	10,468		
INTERIM HEALTH CARE OF UPPER OHIO VALLEY	12/31	3,300,854	3,518,615		(217,761)	
KANAWHA HOME HEALTH INC	12/31	2,276,135	2,121,489	154,646		
MEDI-HOME HEALTH AGENCY	9/30	1,085,771	1,111,405		(25,634)	
MOUNTAINEER HOME NURSING, INC	12/31	2,151,439	2,017,243	134,196		
NURSING CARE HOME HEALTH AGENCY	12/31	2,504,500	2,558,688		(54,188)	
OLSTEN HEALTH SERVICES - BECKLEY	12/31	1,600,005	1,517,683	82,322		
OLSTEN HEALTH SERVICES - CHARLESTON	12/31	3,312,484	3,305,296	7,188		
OLSTEN HEALTH SERVICES - HUNTINGTON	12/31	1,785,629	1,708,126	77,503		
OLSTEN HEALTH SERVICES - PARKERSBURG	12/31	1,774,850	1,724,479	50,171		
PRO CAREERS	12/31				0	
PRO NURSING & HEALTH SERVICES	6/30	671,183	649,659	21,524		
PROFESSIONAL HOME HEALTH & HOME CARE, INC	12/31	2,133,807	2,322,921		(189,114)	
QUALITY HOME CARE - Pioneer Hospice Care	12/31	14,039	43,151		(29,112)	
REAL CARE, INC	12/31	672,004	715,869		(43,865)	
SERCARE, INC - St Joseph's Hospital Parkersburg	12/31	2,083,007	2,583,236		(480,229)	
SPECIAL TOUCH NURSING CARE	12/31	750,973	730,596	20,377		
WEIRTON MEDICAL CENTER HOME HEALTH f.k.a. Tri-County	6/30				0	
WEST ALEXANDER HOME HEALTH AGENCY	9/30	1,595,231	1,450,514	144,717		
WESTWOOD HOME HEALTH AGENCY	9/30	1,932,830	1,730,019	202,811		
Subtotal Proprietary Facilities		57,647,111	59,761,686	1,600,726	(3,715,301)	(2,114,575)
TOTALS	112 Agencies	172,749,081	178,091,690	7,336,552	(12,679,161)	(5,342,609)
	Subtotal County Facilities	18,436,615	18,098,080	411,147	(72,612)	338,535
	Subtotal Hospital Facilities	53,468,166	57,059,414	3,850,479	(7,441,725)	(3,591,246)
	Subtotal Non-Profit Facilities	43,197,187	43,172,510	1,474,200	(1,449,523)	24,677
	Subtotal Proprietary Facilities	57,647,111	59,761,686	1,600,726	(3,715,301)	(2,114,575)
TOTALS	112 Agencies	172,749,081	178,091,690	7,336,552	(12,679,161)	(5,342,609)

HOME HEALTH SUMMARY OF REVENUE AND EXPENSES, 1997

	FY	TOTAL REVENUE	TOTAL EXPENSES	1997 PROFIT	1997 LOSS	1997 NET LOSS
County Facilities						
BARBOUR COUNTY HOME HEALTH AGENCY	8/30	749,523	832,894		(83,371)	
BOONE COUNTY HOME HEALTH AGENCY	8/30	430,707	438,814		(8,107)	
CABELL-HUNTINGTON HEALTH DEPT HOME HEALTH AGENCY	8/30	842,614	898,152		(55,538)	
CLAY COUNTY HEALTH DEPARTMENT	8/30	653,205	697,410		(44,205)	
DODDRIDGE COUNTY HOME HEALTH AGENCY	8/30	263,065	277,277		(14,212)	
GREENBRIER COUNTY HOME HEALTH AGENCY	8/30	1,545,291	1,515,348	29,943		
HARRISON-CLARKSBURG HOME HEALTH AGENCY	8/30	2,345,542	2,173,995	171,547		
JACKSON COUNTY HOME HEALTH SERVICE	8/30	1,493,137	1,532,889		(39,752)	
KANAWHA-CHARLESTON HEALTH DEPT HOME HEALTH AGENCY	8/30	2,007,755	1,979,347	28,408		
LEWIS COUNTY HOME HEALTH AND HOSPICE	8/30	1,253,562	1,183,076	70,486		
MARION COUNTY HEALTH DEPT HOME HEALTH SERVICE	8/30	658,311	648,955	9,356		
MONONGALIA COUNTY HOME CARE SERVICES	8/30	2,880,592	2,572,323		308,269	
NICHOLAS-WEBSTER HOME HEALTH SERVICES	8/30	1,411,982	1,433,727		(21,745)	
PUTNAM COUNTY HOME HEALTH AGENCY	8/30	308,703	333,316		(24,613)	
TAYLOR-GRAFTON HEALTH DEPARTMENT	8/30	948,745	850,114	98,631		
WAYNE COUNTY HOME HEALTH AGENCY	8/30	417,025	414,249	2,776		
WETZEL-TYLER HOME HEALTH AGENCY	8/30	226,856	316,194		(89,338)	
Subtotal County Facilities		18,436,615	18,098,080	411,147	(72,612)	338,535
Hospital Facilities						
✓ AR HOSPITAL WILLIAMSON	8/30	1,170,524	1,199,635		(29,111)	
✓ ARACOMA HOME HEALTH AGENCY - Guyan Valley Hospital	10/31	1,832,309	2,210,983		(578,674)	
✓ BECKLEY APPALACHIAN REGIONAL HOSPITAL HOME HEALTH	8/30	4,737,927	5,812,423		(1,074,496)	
✓ BLUEFIELD REGIONAL MEDICAL CENTER	8/30	116,631	449,295		(332,664)	
✓ BOONE MEMORIAL HOSPITAL HOME CARE SERVICES	8/30	542,789	301,003	241,786		
✓ BRAXTON COUNTY MEM.HOSP. THERAPEUTIC LEVELS OF CARE	12/31	787,104	828,080		(40,976)	
✓ CABELL HUNTINGTON HOSPITAL HOME HEALTH AGENCY	9/30	1,965,176	2,176,625		(211,449)	
✓ COLUMBIA ALLEGHENY REGIONAL HOME HEALTH	12/31	3,470,940	2,518,053	952,887		
✓ COLUMBIA GREENBRIER VALLEY MEDICAL CENTER	12/31					
✓ COLUMBIA HEALTH CARE St Lukes	12/31	478,115	868,036		(389,921)	
✓ COLUMBIA HOME CARE St. Francis/Putnam General Hospitals	12/31	789,175	973,654		(184,479)	
✓ DAVIS HOME CARE - Davis Memorial Hospital	8/30	2,840,640	3,275,140		(434,500)	
✓ FAIRMONT GENERAL HOSPITAL FGH	12/31	187,832	379,254		(191,422)	
✓ GENESIS HOME HEALTH - f.k.a. Buckeye Home Health CLOSED	12/31	316,555	278,797	37,758		
✓ GRANT MEMORIAL HOSPITAL HOME HEALTH SERVICE	8/30	874,810	858,518	16,092		
✓ HOME HEALTH CARE - Sacred Heart Hospital	12/31	1,196,497	1,332,783		(136,286)	
✓ HOME HEALTH CARE SERVICES - Hampshire Memorial Hospital	8/30	731,494	938,682		(207,188)	
✓ HOME HEALTH SERVICES Memorial Hospital	4/30	2,597,281	2,149,450	447,831		
✓ HOUSECALLS OF CAMDEN CLARK MEMORIAL HOSPITAL	8/30	1,067,716	1,133,892		(66,176)	
✓ JACKSON GENERAL HOSPITAL	9/30	30,153	86,045		(57,892)	
✓ JEFFERSON MEMORIAL HOSPITAL HOME HEALTH	9/30	355,934	610,194		(254,260)	
✓ KING'S DAUGHTERS MEDICAL CENTER	9/30	32,441	16,250	16,191		
✓ MAN APPALACHIAN REGIONAL HOSPITAL HOME HEALTH AGENCY	8/30	2,864,184	3,571,345		(707,161)	
✓ MEDICAL PARK HOME HEALTH - Wheeling Hospital	8/30	972,920	1,123,427		(150,507)	
✓ MINGO-WAYNE HOME HEALTH - Memorial Hospital Home Health	12/31	1,598,820	1,598,620		0	
✓ MON PLUS HOME HEALTH - Monongalia Co General Hospital	8/30	531,780	689,883		(138,123)	
✓ MONTGOMERY GENERAL HOSPITAL HAA	12/31	861,584	1,079,498		(217,914)	
✓ MORGAN COUNTY WAR MEMORIAL HOSPITAL HOME HEALTH AGENCY	8/30	664,316	679,645		(15,329)	
✓ PCH HOME HEALTH - Princeton Community Hospital	8/30	1,791,322	2,848,011		(1,056,689)	
✓ PLEASANT VALLEY HOSPITAL HOME HEALTH AGENCY	9/30	1,324,202	1,499,528		(175,326)	
✓ POCAHONTAS MEMORIAL HOSPITAL HOME HEALTH DEPT	8/30	566,931	701,790		(134,859)	
✓ POTOMAC VALLEY HOSPITAL HOME HEALTH AGENCY	8/30	770,542	1,004,528		(233,984)	
✓ PRESTON MEMORIAL HOME HEALTH SERVICES	12/31	757,892	695,693	162,199		
✓ PULSE HEALTH SERVICE - Plateau Medical Center	8/31	1,622,480	1,185,151	437,329		
✓ REYNOLDS MEMORIAL HOSPITAL HOME HEALTH AGENCY	9/30	1,211,522	723,999	487,523		
✓ SISTERSVILLE HOME HEALTH SERVICES	12/31	791,684	561,777	229,907		
✓ SOUTHWESTERN HOME CARE	12/31	2,513,064	2,552,742		(39,678)	
✓ ST. JOSEPH'S HOSPITAL HOME HEALTH AGENCY - Buckhannon	9/30	1,318,767	1,344,880		(26,113)	
✓ ST. MARY'S HOSPITAL HOME HEALTH AGENCY	9/30	2,042,718	1,764,312	278,406		
✓ STONEWALL JACKSON MEMORIAL HOSPITAL HOME HEALTH	9/30	844,863	640,342	204,521		
✓ THOMAS MEMORIAL HOSPITAL HOME HEALTH SERVICE	9/30	2,032,322	1,940,096	92,224		
✓ UNITED HOME CARE & HOSPICE	9/30	621,536	839,487		(217,951)	
✓ WEBSTER COUNTY MEMORIAL HOSPITAL HOME HEALTH	8/30	527,840	474,210	53,630		
✓ WETZEL COUNTY HOME CARE - HOSPITAL	8/30	905,376	792,854	112,522		
✓ WILLIAMSON MEMORIAL HOSPITAL HOME HEALTH	8/30	379,628	299,955	79,673		
✓ WV HOME HEALTH SERVICES - Highland Hospital	9/30	30,252	166,849		(136,597)	
Subtotal Hospital Facilities		53,468,168	67,059,414	3,850,479	(7,441,725)	(3,591,246)

Home Health Summary of Revenue and Expenses, 1996

	FY	Total Revenue	Total Expenses	1996 PROFIT	1996 LOSS	1996 NET LOSS
County Facilities						
BARBOUR COUNTY HOME HEALTH AGENCY	6/30	755,526	742,148	13,378		
BOONE COUNTY HOME HEALTH AGENCY	6/30	861,317	825,791	35,526		
CLAY COUNTY HEALTH DEPARTMENT	6/30	556,291	577,771		(21,480)	
DODDRIDGE COUNTY HOME HEALTH AGENCY	6/30	204,482	164,412	40,050		
GREENBRIER COUNTY HOME HEALTH AGENCY	6/30	1,745,356	1,651,594	93,762		
HARRISON-CLARKSBURG HOME HEALTH AGENCY	6/30	1,928,062	1,559,915	368,147		
JACKSON COUNTY HOME HEALTH SERVICE	6/30	1,286,710	1,218,904	67,806		
KANAWHA-CHARLESTON HEALTH DEPARTMENT HOME HEALTH AGENCY	6/30	1,994,664	2,147,087		(152,423)	
LEWIS COUNTY HOME HEALTH AND HOSPICE	6/30	1,150,660	1,144,261	6,399		
MARION COUNTY HEALTH DEPARTMENT HOME HEALTH SERVICE	6/30	1,235,650	1,197,446	38,204		
MONONGALIA COUNTY HOME CARE SERVICES	6/30	2,942,556	2,580,707	361,851		
NICHOLAS-WEBSTER HOME HEALTH SERVICES	6/30	1,340,113	1,326,372	13,741		
PUTNAM COUNTY HOME HEALTH AGENCY	6/30	201,253	188,094	13,159		
TAYLOR-GRAFTON HEALTH DEPARTMENT	6/30	303,430	327,284		(23,854)	
WAYNE COUNTY HOME HEALTH AGENCY	6/30	344,925	385,811		(40,886)	
WETZEL-TYLER HOME HEALTH AGENCY	6/30	233,604	305,972		(72,368)	
Subtotal County Facilities		17,084,581	16,343,569	1,052,023	(311,011)	741,012
Hospital Facilities						
AR HOSPITAL WILLIAMSON	6/30	1,103,997	1,083,387	20,610		
ARACOMA HOME HEALTH AGENCY - GUYAN VALLEY HOSPITAL	10/31	1,534,957	1,540,673		(5,716)	
BECKLEY APPALACHIAN REGIONAL HOSPITAL HOME HEALTH	6/30	3,591,545	4,346,097		(754,552)	
BLUEFIELD REGIONAL MEDICAL CENTER	6/30	0	0		0	
BOONE MEMORIAL HOSPITAL HOME CARE SERVICES	6/30	389,649	321,701	47,948		
BRAXTON COUNTY MEM.HOSP. THERAPEUTIC LEVELS OF CARE	12/31	591,301	561,740	29,561		
CABELL-HUNTINGTON HEALTH DEPT HOME HEALTH AGENCY	6/30	867,961	966,414		(98,453)	
CABELL HUNTINGTON HOSPITAL HOME HEALTH AGENCY	9/30	1,846,903	1,614,885	232,018		
COLUMBIA ALLEGHENY REGIONAL HOME HEALTH	12/31	129,911	126,157	3,754		
COLUMBIA HEALTH CARE ST LUKES - Total Home Care	12/31	210,594	349,054		(138,460)	
DAVIS MEMORIAL HOSPITAL, dba DAVIS HOME CARE	12/31	1,450,252	3,266,903		(1,816,651)	
FAIRMONT GENERAL HOSPITAL FGH	12/31	0	36,459		(36,459)	
GRANT MEMORIAL HOSPITAL HOME HEALTH SERVICE	6/30	821,585	789,755	51,830		
HAMPSHIRE MEMORIAL HOSPITAL, dba HOME HEALTH CARE SERVICES	6/30	909,276	923,130		(13,854)	
HARRISON MEDICAL SERVICES - United Hospital	12/31	2,045,987	2,199,542		(153,555)	
COLUMBIA HOMECARE RALEIGH GENERAL HOSPITAL	12/31	354,278	593,692		(239,414)	
HOUSECALLS OF CAMDEN CLARK MEMORIAL HOSPITAL	6/30	0	0	0		
JEFFERSON MEMORIAL HOSPITAL HOME HEALTH	9/30	8,282	105,072		(96,790)	
KING'S DAUGHTERS MEDICAL CENTER	9/30	31,345	14,562	16,783		
MAN APPALACHIAN REGIONAL HOSPITAL HOME HEALTH AGENCY	6/30	2,383,999	2,887,115		(503,116)	
MEDICAL PARK HOME HEALTH - Wheeling Hospital	9/30	781,015	826,733		(45,718)	
MINGO-WAYNE HOME HEALTH - Memorial Hospital Home Health	12/31	3,772,655	3,232,377	540,278		
HOME HEALTH SERVICES MEMORIAL HOSPITAL	4/30	2,841,242	3,019,104		(177,862)	
MID-OHIO VALLEY BOARD OF HEALTH -Camden Clark Memorial Hosp	6/30	3,035,630	3,381,051		(345,421)	
MON PLUS HOME HEALTH - Mon Co General Hospital - Care Partners	6/30	470,497	895,587		(425,090)	
MONTGOMERY GENERAL HOSPITAL HAA	12/31	578,362	706,225		(127,863)	
MORGAN COUNTY WAR MEMORIAL HOSPITAL HOME HEALTH AGENCY	6/30	590,834	568,160	22,674		
PULSE HEALTH SERVICE - Plateau Medical Center	8/31	2,477,353	1,626,135	851,218		
PLEASANT VALLEY HOSPITAL HOME HEALTH AGENCY	9/30	1,075,475	895,462	180,013		
POCAHONTAS MEMORIAL HOSPITAL HOME HEALTH DEPT	6/30	567,867	527,618	40,249		
POTOMAC VALLEY HOSPITAL HOME HEALTH AGENCY	6/30	895,345	874,917		(179,572)	
PRESTON MEMORIAL HOME HEALTH SERVICES	12/31	1,031,082	989,112	41,970		
PCH HOME HEALTH - Princeton Community Hospital	6/30	2,387,311	2,476,376		(89,065)	
REYNOLDS MEMORIAL HOSPITAL HOME HEALTH AGENCY	9/30	912,278	588,789	343,509		
HOME HEALTH CARE - Sacred Heart Hospital	12/31	1,371,611	1,450,206		(78,595)	
COLUMBIA HOMECARE St. Francis/Putnam General Hospitals	12/31	159,012	159,614		(602)	
ST. JOSEPH'S HOSPITAL HOME HEALTH AGENCY - Buckhannon	9/30	1,446,746	509,429	937,317		
ST. MARY'S HOSPITAL HOME HEALTH AGENCY	9/30	1,775,392	1,514,232	261,160		
SISTERSVILLE HOME HEALTH SERVICES	12/31	652,882	322,984	329,898		
SOUTHWESTERN HOME CARE	12/31	1,700,228	1,118,167	582,061		
STONEWALL JACKSON MEMORIAL HOSPITAL HOME HEALTH	9/30	529,896	518,265	11,631		
THOMAS MEMORIAL HOSPITAL HOME HEALTH SERVICE	9/30	1,546,424	1,325,057	221,367		
UNITED HOME CARE & HOSPICE	9/30	532,490	420,575	111,915		
WEBSTER COUNTY MEMORIAL HOSPITAL HOME HEALTH	6/30	128,897	124,319	4,578		
WETZEL COUNTY HOME CARE - HOSPITAL	6/30	889,512	688,266	201,246		
WILLIAMSON MEMORIAL HOSPITAL HOME HEALTH	6/30	154,938	160,139		(5,201)	
WV HOME HEALTH SERVICES - Highland Hospital	9/30	0	0		0	
Subtotal Hospital Facilities		50,356,796	50,605,217	5,083,588	(5,332,009)	(248,421)

Home Health Summary of Revenue and Expenses, 1996

	FY	Total Revenue	Total Expenses	1996 PROFIT	1996 LOSS	1996 NET LOSS
Non-Profit Facilities						
APPALACHIAN OH-9	6/30	6,694,272	6,425,054	269,218		
BELLAIRE HOME HEALTH	12/31	10,168	11,179		(1,011)	
BUCKEYE HOME HEALTH	12/31	1,033,048	1,223,146		(190,098)	
WE CARE HOME HEALTH Cabell Co. Community Services	9/30	67,824	129,597		(61,773)	
COMMUNITY HOME CARE AND HOSPICE	12/31	1,843,899	1,571,939	71,960		
HOME CARE SERVICES - HCS STRATEGIC HEALTH	12/31	12,234,775	13,237,051		(1,002,276)	
HOME HEALTH PROGRAM Kanawha Valley Senior Services	6/30	357,062	307,457	49,605		
LINCOLN COUNTY OPPORTUNITY COMPANY HOME HEALTH	9/30	45,108	50,114		(5,006)	
MVA HOME HEALTH SERVICE	12/31	712,911	759,324		(46,413)	
OHIO VALLEY HOME HEALTH, INC	12/31	198,830	265,096		(66,266)	
PANHANDLE HOME HEALTH INC	12/31	2,111,984	2,148,415		(36,431)	
PENDLETON HOME HEALTH SERVICE	12/31	93,008	79,921	13,087		
VISITING NURSING ASSOCIATION UPPER OHIO VALLEY	12/31	1,614,818	1,627,650		(12,832)	
Subtotal Non-Profit Facilities		26,817,707	27,835,943	403,870	(1,422,106)	(1,018,236)
Proprietary Facilities						
ADVANCED HOME HEALTH CARE, INC	12/31	1,189,343	1,280,701		(91,358)	
ADVANTAGE HOME HEALTH PROFESSIONALS - Elderly Home Care	12/31	798,396	960,817		(162,421)	
ALBERT GALLATIN VNA	2/28	4,871,754	4,830,252	41,502		
ALTERNATIVE HOME HEALTH	3/31	45,247	45,128	119		
CARRIAGE INN HOME HEALTH CARE AGENCY	12/31	2,702,000	2,941,408		(239,408)	
DOCTORS HOME HEALTH (H&H HOME HEALTH CARE)	12/31	244,542	241,641	2,901		
HOMECARE EAST OHIO	12/31	666,198	659,799	6,399		
ELITE HEALTH CARE, INC	12/31	938,299	959,336		(21,037)	
EXTEND-A-CARE, INC - Columbia Raleigh General Hospital	12/31	3,070,621	3,011,427	59,194		
FIRST AMERICAN HOME CARE - IHS Home Care	11/30	3,294,456	3,299,596		(5,140)	
HCS NURSING	9/30	265,907	268,952		(3,045)	
HOME CALL	12/31	1,186,976	1,173,245	13,731		
HOME CARE PLUS	12/31	6,316,613	6,418,056		(101,443)	
HOME HEALTH CARE OF SOUTHEAST OHIO	12/31	646,884	731,412		(84,528)	
INTERIM HEALTH CARE OF MORGANTOWN	12/31	572,849	554,381	18,468		
INTERIM HEALTH CARE OF WHEELING	12/31	2,248,502	2,232,173	16,329		
KANAWHA HOME HEALTH INC	12/31	1,828,463	1,789,435	39,028		
OLSTEN HEALTH SERVICES - BECKLEY	12/31	1,558,690	1,546,102	12,588		
OLSTEN HEALTH SERVICES - CHARLESTON	12/31	3,224,072	3,052,103	171,969		
OLSTEN HEALTH SERVICES - HUNTINGTON	12/31	1,383,925	1,352,070	31,855		
OLSTEN HEALTH SERVICES - PARKERSBURG	12/31	1,779,266	1,649,728	129,538		
OLSTEN HEALTH SERVICES - PARKERSBURG - NHC	12/31	136,722	37,219	99,503		
MEDI-HOME HEALTH AGENCY	12/31	3,181,532	3,253,912		(72,380)	
MOUNTAIN STATE HOME SERVICES	12/31	181,347	172,855		(11,508)	
MOUNTAINEER HOME NURSING, INC	12/31	1,981,763	2,233,596		(251,833)	
NURSING CARE HOME HEALTH AGENCY	12/31	2,436,031	2,439,663		(3,632)	
PRO NURSING & HEALTH SERVICES	6/30	729,062	720,805	8,257		
PROFESSIONAL HOME HEALTH & HOME CARE, INC	12/31	1,566,598	1,192,151	374,447		
QUALITY HOME CARE - Pioneer Hospice Care	12/31	75,416	32,708	42,708		
REAL CARE, INC	12/31	760,627	942,225		(181,598)	
SERCARE, INC - St Joseph's Hospital Parkersburg	12/31	2,634,711	2,639,776		(5,065)	
SPECIAL TOUCH NURSING CARE	12/31	640,023	600,705	39,318		
TRI-COUNTY HOME HEALTH AGENCY, INC	12/31	3,599,746	3,666,028		(66,282)	
WEST ALEXANDER HOME HEALTH AGENCY	9/30	1,165,414	1,243,792		(78,378)	
WESTWOOD HOME HEALTH AGENCY	9/30	1,458,815	1,618,783		(159,978)	
Subtotal Proprietary Facilities		59,380,810	59,792,210	1,107,854	(1,539,254)	(431,400)
TOTALS	112 Agencies	153,619,894	154,576,939	7,647,335	(8,604,380)	(957,045)
Subtotal County Facilities		17,084,681	16,343,569	1,052,023	(311,011)	741,012
Subtotal Hospital Facilities		50,356,796	50,605,217	5,083,588	(5,332,009)	(248,421)
Subtotal Non-Profit Facilities		26,817,707	27,835,943	403,870	(1,422,106)	(1,018,236)
Subtotal Proprietary Facilities		59,380,810	59,792,210	1,107,854	(1,539,254)	(431,400)
TOTALS	112 Agencies	153,619,894	154,576,939	7,647,335	(8,604,380)	(957,045)

NURSING HOMES

NURSING HOME COMPONENT

	<u>1996</u>	<u>1997</u>	<u>%</u>	<u>1996</u>	<u>1997</u>	<u>%</u>
	<u>TOTAL</u>	<u>TOTAL</u>	<u>INCREASE</u>	<u>MEDICAID</u>	<u>MEDICAID</u>	<u>INCREASE</u>
Gross Patient Revenue	391,010,123	404,054,296	3%	253,080,928	259,740,091	3%
Contractuals	31,841,237	39,113,223	23%	12,739,922	17,086,627	34%
Bad Debt	1,147,349	1,307,659	14%	75,424	159,645	112%
Charity	34,529	95,737	177%	0	0	
Net Patient Revenue	357,987,008	363,537,677	2%	240,265,582	242,493,819	1%
Operating Expenses	342,787,574	344,594,933	1%	228,831,546	230,817,906	1%
Income From Patient Services	15,199,434	18,942,744	25%	11,434,036	11,675,913	2%
Other Operating Revenue	1,571,738	2,046,706	30%			
Non Operating Revenue	3,897,021	7,943,473	104%			
EROE (before extraordinary item & income taxes)	20,668,193	28,932,923	40%			

TOTAL FACILITY

	<u>1996</u>	<u>1997</u>	<u>%</u>	<u>1996</u>	<u>1997</u>	<u>%</u>
	<u>TOTAL</u>	<u>TOTAL</u>	<u>INCREASE</u>	<u>MEDICAID</u>	<u>MEDICAID</u>	<u>INCREASE</u>
Gross Patient Revenue	398,270,058	410,050,184	3%	253,455,160	259,945,881	3%
Contractuals	32,183,973	39,506,009	23%	12,757,088	17,087,829	34%
Bad Debt	1,151,657	1,309,823	14%	75,424	159,645	112%
Charity	35,194	100,357	185%	0	4,620	
Net Patient Revenue	364,899,234	369,133,995	1%	240,622,648	242,693,787	1%
Operating Expenses	349,170,552	349,899,393	0%	229,104,643	230,896,096	1%
Income From Patient Services	15,728,682	19,234,602	22%	11,518,005	11,797,691	2%
Other Operating Revenue	1,695,230	2,105,651	24%			
Non Operating Revenue	4,073,803	8,215,924	102%			
EROE (before extraordinary item & income taxes)	21,497,715	29,556,177	37%			

	<u>1996</u>	<u>1997</u>	<u>%</u>
			<u>INCREASE</u>
Medicaid days	2,590,863	2,454,369	-5%
Total days	3,438,023	3,252,739	-5%

TABLE 6
WEST VIRGINIA HEALTH CARE AUTHORITY
ANNUAL REPORT OF NURSING HOMES 1997
LICENSED NURSING HOMES
FINANCIAL INFORMATION FOR FISCAL YEAR 1997

	MEDICARE	MEDICAID	PEIA	OTHER GOVT	ALL OTHER	TOTAL
PART 1 - NURSING HOME COMPONENT						
GROSS PATIENT REVENUE	\$77,585,471	\$259,740,091	\$10,587	\$3,899,162	\$62,818,985	\$404,054,296
CONTRACTUALS	\$20,470,155	\$17,086,927	\$0	\$526,444	\$1,029,997	\$39,113,223
BAD DEBT	\$311,874	\$159,645	\$0	\$6,101	\$830,039	\$1,307,659
CHARITY	\$0	\$0	\$0	\$0	\$95,737	\$95,737
NET PATIENT REVENUE	\$56,803,442	\$242,493,819	\$10,587	\$3,386,617	\$60,863,212	\$363,537,677
OPERATING EXPENSES	\$53,636,192	\$230,817,906	\$10,563	\$3,013,111	\$57,117,161	\$344,594,933
INCOME FROM PATIENT SERVICES	\$3,167,250	\$11,675,913	\$24	\$353,506	\$3,746,051	\$18,942,744
OTHER OPERATING REVENUE						\$2,046,706
NON OPERATING REVENUE						\$7,943,473
EROE BEFORE						\$28,932,923
EXTRAORDINARY						(\$229,463)
INCOME TAX						(\$4,162,954)
EROE AFTER						\$24,540,506
PART 2 - PERSONAL CARE COMPONENT						
GROSS PATIENT REVENUE	\$0	\$171,259	\$0	\$108,483	\$5,181,041	\$5,460,783
CONTRACTUALS	\$0	\$0	\$0	\$26,572	\$313,348	\$339,920
BAD DEBT	\$0	\$0	\$0	\$0	\$0	\$0
CHARITY	\$0	\$0	\$0	\$0	\$0	\$0
NET PATIENT REVENUE	\$0	\$171,259	\$0	\$81,911	\$4,867,693	\$5,120,863
OPERATING EXPENSES	\$0	\$50,286	\$0	\$164,128	\$4,563,215	\$4,777,629
INCOME FROM PATIENT SERVICES	\$0	\$120,973	\$0	(\$82,217)	\$304,478	\$343,234
OTHER OPERATING REVENUE						\$19,689
NON OPERATING REVENUE						\$260,926
EROE BEFORE						\$623,849
EXTRAORDINARY						\$0
INCOME TAX						\$0
EROE AFTER						\$623,849
PART 3 - OUTPATIENT COMPONENT						
GROSS PATIENT REVENUE	\$54,255	\$4,620	\$19,605	\$38,311	\$183,282	\$300,073
CONTRACTUALS	\$5,266	\$0	\$3,858	\$6,280	\$788	\$16,192
BAD DEBT	\$2,164	\$0	\$0	\$0	\$0	\$2,164
CHARITY	\$0	\$4,620	\$0	\$0	\$0	\$4,620
NET PATIENT REVENUE	\$46,825	\$0	\$15,747	\$32,031	\$182,494	\$277,097
OPERATING EXPENSES	\$31,284	\$2,265	\$15,216	\$38,056	\$150,959	\$237,780
INCOME FROM PATIENT SERVICES	\$15,541	(\$2,265)	\$531	(\$6,025)	\$31,535	\$39,317
OTHER OPERATING REVENUE						\$0
NON OPERATING REVENUE						\$0
EROE BEFORE						\$39,317
EXTRAORDINARY						\$0
INCOME TAX						\$0
EROE AFTER						\$39,317
PART 4 - OTHER NON-NURSING HOME COMPONENT						
GROSS PATIENT REVENUE	\$68,970	\$29,911	\$0	\$0	\$136,151	\$235,032
CONTRACTUALS	\$14,849	\$1,202	\$0	\$0	\$20,623	\$36,674
BAD DEBT	\$0	\$0	\$0	\$0	\$0	\$0
CHARITY	\$0	\$0	\$0	\$0	\$0	\$0
NET PATIENT REVENUE	\$54,121	\$28,709	\$0	\$0	\$115,528	\$198,358
OPERATING EXPENSES	\$92,028	\$25,639	\$0	\$0	\$171,384	\$289,051
INCOME FROM PATIENT SERVICES	\$37,907	\$3,070	\$0	\$0	(\$55,856)	(\$90,693)
OTHER OPERATING REVENUE						\$39,256
NON OPERATING REVENUE						\$11,525
EROE BEFORE						\$39,912
EXTRAORDINARY						\$0
INCOME TAX						\$0
EROE AFTER						\$39,912
PART 5 - GRAND TOTAL						
GROSS PATIENT REVENUE	\$77,708,696	\$259,945,881	\$30,192	\$4,045,956	\$68,319,459	\$410,050,184
CONTRACTUALS	\$20,490,270	\$17,087,829	\$3,858	\$559,296	\$1,364,756	\$39,506,009
BAD DEBT	\$314,038	\$159,645	\$0	\$6,101	\$830,039	\$1,309,823
CHARITY	\$0	\$4,620	\$0	\$0	\$95,737	\$100,357
NET PATIENT REVENUE	\$56,904,388	\$242,693,787	\$26,334	\$3,480,559	\$66,028,927	\$369,133,995
OPERATING EXPENSES	\$53,759,504	\$230,896,096	\$25,779	\$3,215,295	\$62,002,719	\$349,899,393
INCOME FROM PATIENT SERVICES	\$3,144,884	\$11,797,691	\$555	\$265,264	\$4,026,208	\$19,234,602
OTHER OPERATING REVENUE						\$2,105,651
NON OPERATING REVENUE						\$8,215,924
EROE BEFORE						\$29,556,177
EXTRAORDINARY						(\$229,463)
INCOME TAX						(\$4,162,954)
EROE AFTER						\$25,163,760

Based on 104 of 106 licensed facilities (2 did not submit reports)
19 facilities submitted data for 9 months due to acquisitions

TABLE 6
WEST VIRGINIA HEALTH CARE AUTHORITY
ANNUAL REPORT OF NURSING HOMES 1996
LICENSED NURSING HOMES
FINANCIAL INFORMATION FOR FISCAL YEAR 1996

	MEDICARE	MEDICAID	PEIA	OTHER GOVT	ALL OTHER	TOTAL
PART 1 -- NURSING HOME COMPONENT						
GROSS PATIENT REVENUE	\$68,599,133	\$253,080,928	\$54,873	\$5,028,884	\$64,246,305	\$391,010,123
CONTRACTUALS	\$17,920,335	\$12,739,922	\$1,995	\$446,598	\$732,387	\$31,841,237
BAD DEBT	\$187,693	\$75,424	\$70	\$7,984	\$876,178	\$1,147,349
CHARITY	\$0	\$0	\$41	\$238	\$34,250	\$34,529
NET PATIENT REVENUE	\$50,491,105	\$240,265,582	\$52,767	\$4,574,064	\$62,603,490	\$357,987,008
OPERATING EXPENSES	\$49,645,000	\$228,831,546	\$49,517	\$4,296,448	\$59,965,063	\$342,787,574
INCOME FROM PATIENT SERVICES	\$846,105	\$11,434,036	\$3,250	\$277,616	\$2,638,427	\$15,199,434
OTHER OPERATING REVENUE						\$1,571,738
NON OPERATING REVENUE						\$3,897,021
EROE BEFORE						\$20,668,193
EXTRAORDINARY						(\$221,861)
INCOME TAX						(\$3,571,768)
EROE AFTER						\$16,874,564
PART 2 -- PERSONAL CARE COMPONENT						
GROSS PATIENT REVENUE	\$0	\$328,074	\$0	\$88,740	\$6,275,137	\$6,691,951
CONTRACTUALS	\$0	\$0	\$0	\$20,621	\$287,777	\$308,398
BAD DEBT	\$0	\$0	\$0	\$0	\$4,308	\$4,308
CHARITY	\$0	\$0	\$0	\$0	\$0	\$0
NET PATIENT REVENUE	\$0	\$328,074	\$0	\$68,119	\$5,983,052	\$6,379,245
OPERATING EXPENSES	\$0	\$247,161	\$0	\$190,701	\$5,409,831	\$5,847,693
INCOME FROM PATIENT SERVICES	\$0	\$80,913	\$0	(\$122,582)	\$573,221	\$531,552
OTHER OPERATING REVENUE						\$96,478
NON OPERATING REVENUE						\$157,749
EROE BEFORE						\$785,779
EXTRAORDINARY						\$34,504
INCOME TAX						\$0
EROE AFTER						\$820,283
PART 3 -- OUTPATIENT COMPONENT						
GROSS PATIENT REVENUE	\$139,199	\$17,973	\$4,612	\$5,349	\$157,486	\$324,619
CONTRACTUALS	\$7,619	\$15,130	\$476	\$1,189	\$1,191	\$25,605
BAD DEBT	\$0	\$0	\$0	\$0	\$0	\$0
CHARITY	\$0	\$0	\$0	\$0	\$665	\$665
NET PATIENT REVENUE	\$131,580	\$2,843	\$4,136	\$4,160	\$155,630	\$298,349
OPERATING EXPENSES	\$120,990	\$3,452	\$3,473	\$4,844	\$140,435	\$273,194
INCOME FROM PATIENT SERVICES	\$10,590	(\$609)	\$663	(\$684)	\$15,195	\$25,155
OTHER OPERATING REVENUE						\$0
NON OPERATING REVENUE						\$0
EROE BEFORE						\$25,155
EXTRAORDINARY						\$0
INCOME TAX						\$0
EROE AFTER						\$25,155
PART 4 -- OTHER NON-NURSING HOME COMPONENT						
GROSS PATIENT REVENUE	\$74,730	\$28,185	\$0	\$0	\$140,450	\$243,365
CONTRACTUALS	(\$10,470)	\$2,036	\$0	\$0	\$17,167	\$8,733
BAD DEBT	\$0	\$0	\$0	\$0	\$0	\$0
CHARITY	\$0	\$0	\$0	\$0	\$0	\$0
NET PATIENT REVENUE	\$85,200	\$26,149	\$0	\$0	\$123,283	\$234,632
OPERATING EXPENSES	\$69,385	\$22,484	\$0	\$0	\$170,222	\$262,091
INCOME FROM PATIENT SERVICES	\$15,815	\$3,665	\$0	\$0	(\$46,939)	(\$27,459)
OTHER OPERATING REVENUE						\$27,014
NON OPERATING REVENUE						\$19,033
EROE BEFORE						\$18,588
EXTRAORDINARY						\$0
INCOME TAX						\$0
EROE AFTER						\$18,588
PART 5 -- GRAND TOTAL						
GROSS PATIENT REVENUE	\$68,813,062	\$253,455,160	\$59,485	\$5,122,973	\$70,819,378	\$398,270,058
CONTRACTUALS	\$17,917,484	\$12,757,088	\$2,471	\$468,408	\$1,038,522	\$32,183,973
BAD DEBT	\$187,693	\$75,424	\$70	\$7,984	\$880,486	\$1,151,657
CHARITY	\$0	\$0	\$41	\$238	\$34,915	\$35,194
NET PATIENT REVENUE	\$50,707,885	\$240,622,648	\$56,903	\$4,646,343	\$68,865,455	\$364,899,234
OPERATING EXPENSES	\$49,835,375	\$229,104,643	\$52,990	\$4,491,993	\$65,685,551	\$349,170,552
INCOME FROM PATIENT SERVICES	\$872,510	\$11,518,005	\$3,913	\$154,350	\$3,179,904	\$15,728,682
OTHER OPERATING REVENUE						\$1,695,230
NON OPERATING REVENUE						\$4,073,803
EROE BEFORE						\$21,497,715
EXTRAORDINARY						(\$187,357)
INCOME TAX						(\$3,571,768)
EROE AFTER						\$17,738,590

Illustrated Example for Calculating effects of Rate Deregulation
 (Assumes an average DRI of 2.83% for each year)

12/31/99 Statewide Aggregate Avg. Charge Per Discharge (Allowed)	FY 2000 DRI*	FY2001 DRI*	FY2002 DRI*	FY2003 DRI*	Additional 2%
\$6,981.00	\$7,178.56	\$7,381.72	\$7,590.62	\$7,805.43	\$7,961.54

\$6981 was the statewide nongovernmental average allowed charge per discharge as reported in the FY 1997 Legislative Report.