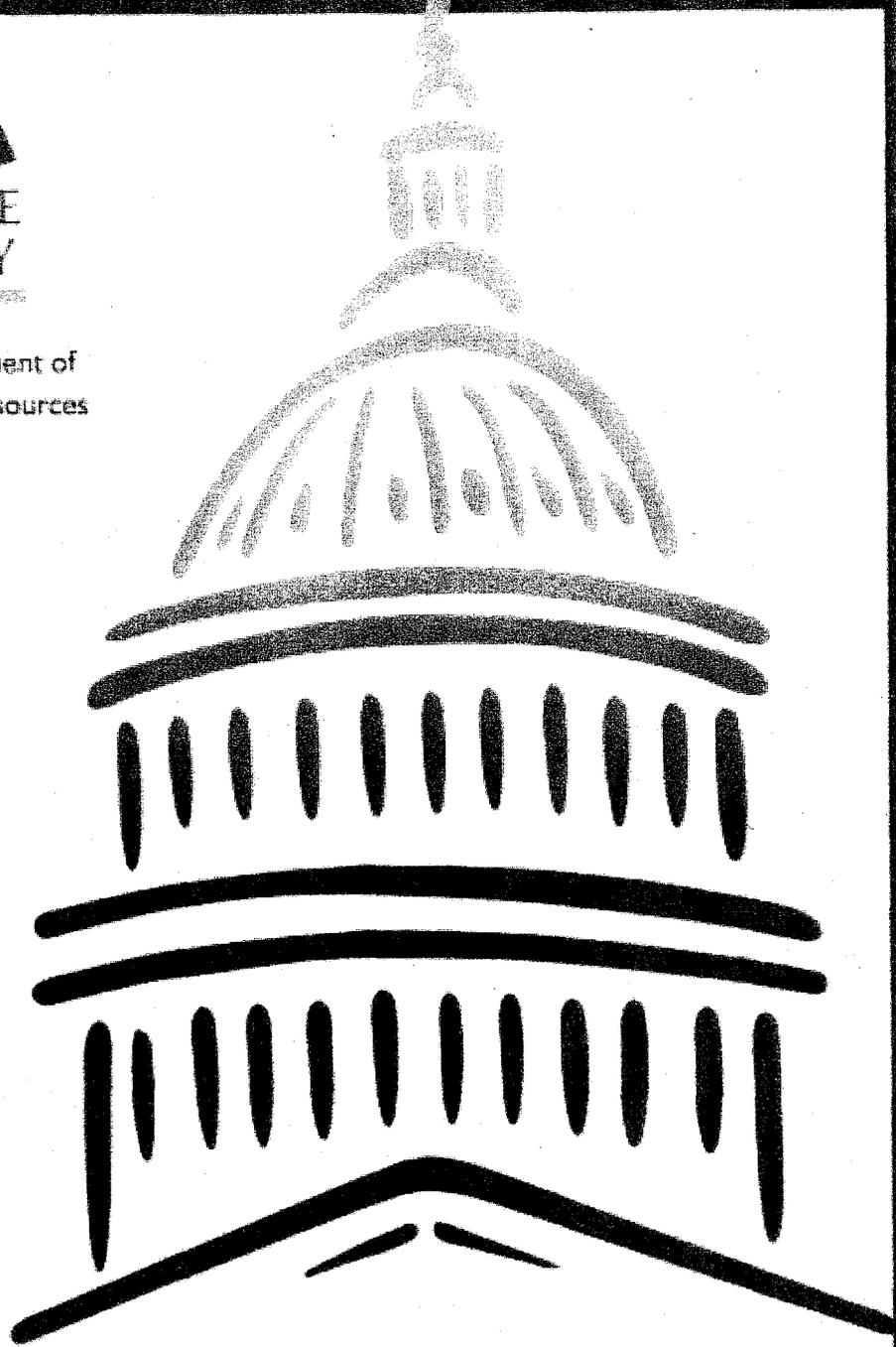




West Virginia Department of
Health and Human Resources



Board Members

D. Parker Hadcox, Chairman

Garry D. Black

Leslie A. Paterno, Jr.

Annual Report
of the
Legislature

1999



Department of Health and Human Resources

Annual Report to the Legislature 1999

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I. Introduction

History of the Agency

In 1983, the Legislature created the Health Care Cost Review Authority (the Authority) as an autonomous agency within state government, charged with the responsibility of collecting information on health care costs, developing a system of cost control and ensuring accessibility to appropriate acute care services. The Legislature mandated that the Authority protect the state's citizens from unreasonable increases in the cost of acute care services and the unreasonable loss of economic resources.

This 1983 legislation authorized the Authority to administer two previously enacted cost containment programs:

- The Certificate of Need (CON) program (originally enacted in 1977), and
- The Health Care Financial Disclosure Act (originally enacted in 1981).

In 1995, the Legislature expanded the responsibilities of the Authority by authorizing the agency to make necessary amendments to the State Health Plan. In addition the Authority was required to establish an auditing capability to ensure compliance with Rate and CON orders and to conduct periodic reviews of health care entities experiencing financial difficulty.

In 1996, the Legislature further expanded the agency's responsibilities to include the administration of the Rural Health Systems Program. This program, administered jointly with the Office of Community and Rural Health Services, permits the Authority to offer both financial and technical assistance to the state's rural health care systems.

In 1997, the Legislature renamed the agency the Health Care Authority (HCA or the Authority) and gave the HCA the additional responsibility to "lead state agencies efforts...to effect the expedient and appropriate exchange of health care information".

In summary, the Health Care Authority's statutory duties include the following:

- Protecting the public from unreasonable and unnecessary increases in the cost of acute care hospital services, deterring cost-shifting through review of discount contracts and rates for non-governmental payors, and maintaining or improving appropriate access to health care services
- Determining if proposed health care services, new construction, renovations and purchases of major medical equipment are needed, financially feasible and consistent with the State Health Plan through the CON program

- Collecting, making available for public inspection, reporting, analyzing and maintaining financial information on a wide range of health care facilities through the Health Care Financial Disclosure Act
- Implementing health planning through the State Health Plan
- Providing economic and technical assistance to rural health systems through the Rural Health Systems Program
- Coordinating the data collection efforts of other state agencies to create centralized access to health care information.

1999 Overview

1999 Legislative Changes

In the 1999 session, the West Virginia Legislature passed two bills affecting the Certificate of Need program. First, Senate Bill 492 increased the capital expenditure threshold from \$1 million to \$2 million and increased the threshold for major medical equipment from \$750,000 to \$2 million. W. Va. Code §§16-2D-2(h) and Senate Bill 492 also required the HCA, under §16-2D-3(b)(5), to specify a list of services subject to Certificate of Need review. The Certificate of Need study group recommended a list comprised of twenty-three (23) health services. Second, Senate Bill 550 amended §16-2D-5(a), which relates to the conversion of excess acute care beds to distinct part skilled nursing beds for hospitals meeting certain criteria.

Organizational Changes

In order to adapt to the evolving responsibilities resulting from legislative mandates in recent years, the Health Care Authority underwent significant organizational restructuring during 1999. The general nature and purpose of the changes were to streamline the agency into three versus the previous five program divisions in order to better manage responsibilities and improve accountability.

The three programmatic divisions of the Authority are:

- Planning and Policy Development
- Financial Analysis and Compliance
- Data and Public Information

In addition to the programmatic divisions, the Authority also has separate Legal and Administrative sections.

Agency Initiatives

During the 1999 calendar year, the Health Care Authority undertook and/or continued participation in a number of initiatives including the following:

- **Data Advisory Group (DAG):** This group was formed as a result of the mandates contained in §16-29B-6 related to developing a centralized data repository. Membership represents a partnership with over forty representatives

of consumers, businesses, providers, payors, and state agencies. The group's purpose is to develop priorities and protocols for data collection and for the development and reform of health information systems in the State. Four subcommittees (components, uniformity, access and partnerships) developed a Strategic Plan.

- **Quality Assurance and Utilization Advisory Group (QUAG):** This group was formed to develop a strategic plan to address the unnecessary or inappropriate utilization of health care services and ensure high quality health care in West Virginia's hospitals and other health care settings. Over forty agencies and organizations participated in the development of recommendations for a plan to review the necessity of admissions, length of stay and quality of hospital care.
- **Interagency Long Term Care Panel:** This group was convened to make recommendations that promote the coordination and integration of West Virginia's long-term care policy development. Nine separate task forces evolved from the larger panel to address specific issues. Each task force completed the three-year process developing draft policy recommendations in December 1999. The recommendations will receive public comment prior to the final revision and submission to the appropriate state agencies, department heads, or the legislature, in early 2000. The Panel also continues to serve as the subcommittee on Long Term Care for the Governor's Cabinet Advisory Council on Health Care.
- **Home Health and Hospice Annual Surveys and Reports:** The Authority continues to collect statistics on agency administrative, clinical, staffing, and funding for Certificate of Need, planning, and financial disclosure.
- **Geographic Information Systems (GIS):** The Authority continues to develop internal capabilities related to GIS software technology to describe and analyze through mapping selected health care topics such as hospital discharges, health status, health care services, health professional resources, and funding issues.
- **Consolidated Health-Related Information System (CHRIS) Initiative:** Substantial activity and resources were committed to continued development of the statewide central data repository as mandated in §16-29B-6. A more detailed description of the actions and progress related to CHRIS are contained later in this report.
- **Health IQ (Interactive Query) System:** This is a component of CHRIS that was brought on-line by the Authority during 1999. Health IQ is a web-based product that allows those seeking information to ask interactive questions based on non-confidential data derived from the hospital inpatient discharge data (UB-92) database the Authority maintains.

II: Program Summaries

The programs administered by the HCA generally have two primary purposes: to constrain the rising cost of health care and to assure reasonable access to necessary health services. In the Rural Health Systems Program, the Planning Division, and in the Certificate of Need (CON) program, access to necessary health service is evaluated.

To accomplish these goals, programs such as Rate Review and CON can quantitatively demonstrate some of the costs they constrain. Health Care Financial Disclosure and Health Planning can also be used to draw logical implications as to how those programs work to constrain costs.

Additionally, the HCA assures public access to the information compiled under its programs, and publishes a newsletter detailing applications received and processed. In April 1998, the Authority established an Internet website (www.hcawv.org) for the purpose of making health-related data available on the World Wide Web.

The programs administered by the Health Care Authority and whose activity is summarized in the following pages fall into the following categories:

- Data and Public Information
- State Health Planning
- Financial Disclosure
- Audit
- Hospital Rate Review
- Certificate of Need
- Rural Health Systems Program

Data and Public Information

The Data and Public Information (DPI) Division develops processes and protocols necessary to implement the Consolidated Health-Related Information System (CHRIS), pursuant to W.Va. code §16-29B-6. During the formation of CHRIS's architecture, DPI has explored and developed plans to use emerging technology to effect the expedient and appropriate exchange of health care information and data.

As mandated by the Legislature, a Data Advisory Group (DAG) was formed to guide the Health Care Authority in its development of a statewide information system. This group was comprised of researchers, health data analysts, medical and medical-services professionals, technologists, policy-makers, and educators. Together the HCA and the DAG have developed methods for meeting the challenges that a health-related information system offers: confidentiality, access to data, uniformity, standards and data-sharing partnerships. These challenges are being addressed in order to meet the mandate to coordinate data base development, analysis, and reporting, to facilitate cost management, utilization review, and quality assurance efforts by state payors and regulatory agencies, insurers, consumers, providers and other interested parties.

To meet the needs of the general public, data that does not contain any confidential or restricted information will be disseminated via the World Wide Web. This web-based dissemination will include, but is not limited to, downloadable reports and data sets that may be downloaded, and database applications that may be queried on line. Additional or custom data may also be provided upon request.

A primary component for the dissemination of information through CHRIS is the Health IQ (Interactive Query) system that was implemented via the WVHCA web site. Health I.Q. allows those seeking information to ask interactive questions based on non-sensitive data derived from Hospital Uniform Billing information.

Through technology enhancements, HCA now has the capability to support a statewide healthcare repository and provide an in-house web presence for the collection and dissemination of information. The Health Care Authority is in the process of acquiring, installing and becoming self sufficient in ORACLE database software which is a predominant tool for hosting data warehouses. All members of the Data and Public Information department have or will receive comprehensive training in state-of-the-art software technologies. Physical and technological security changes have been made to insure the highest level of data protection.

Health Planning

W. Va. Code § 16-2D-5

The Health Care Authority, through its health planning responsibilities, guides the development of the State Health Plan. Planning activities enable the health care system in the State to develop in an organized, cost-effective manner to include resources sufficient to meet the health care needs of the residents of the State. As part of the State Health Plan, Certificate of Need Standards are used to determine whether a proposed service or major capital expenditure is needed. Determining the appropriate need, supply and distribution of these health care resources is an important population-based health planning function. When determining need, the characteristics, demographics and health status of West Virginians are considered. Health care preferences, available resources, current use and demand for health care services, or changes in health system structure such as ownership or integration are also considered. These factors may impact quality or provider cost as well as reimbursement for the health care services.

Researching health care issues and obtaining adequate and timely data to make complete and informed policy decisions are also important features of health planning. Data should be available for our entire population, compiled by demographic and geographic areas over several years, and integrated from multiple sources to allow a thorough evaluation and analysis of health care issues. Furthermore, the data should be in sufficient geographic detail for local, regional and statewide analysis. Although the county level is the smallest unit used for determining need, county boundaries do not completely take into account factors of travel time and usual use of health care services. The current use of health care services may be inadequate, inappropriate or excessive when compared to the services West Virginians need.

State Health Plan Development Process

Throughout 1999, the Health Care Authority undertook the process of revising the State Health Plan. The target date for submitting the revised Plan to the Governor is December 31, 1999.

The steps used to develop the revised State Health Plan consisted of the following:

- An advisory group was convened, representing a wide range of health care providers, purchasers, consumers, legislators, facilities, academic medical centers, and government agencies and identified nine strategic issues to be developed in the State Health Plan. The issues selected were: (1) promotion of a coordinated health care system, (2) access, (3) financing/cost control, (4) accountability measures, (5) quality, (6) at-risk populations, (7) public health, (8) rural health; and (9) coordinated health information systems/networks. The task force also reviewed the draft State Health Plan, with emphasis on policies and State level action steps.
- With the involvement of consultants and experts selected because of their state or national credentials, a draft State Health Plan was developed. The document provides a snapshot profile of important issues relating the State's population, health status and major health risks to the State's people. It contains the State's available health care resources, such as health care facilities, services, health professionals, and major funding sources. The Plan contains an executive summary of the major issues and the public policies needed to address these issues.
- Statewide audiences heard discussions about the State Health Plan from representatives of the advisory group, strategic issue authors, and the Health Care Authority using satellite distance-learning technology. Teleconference participant questions and comments were used to prepare revisions to the draft State Health Plan.
- An invitational Summit held in October 1999, showcased the draft State Health Plan and provided opportunities for a select group of State leaders, advocates and health care policy makers to review national and State health care issues and trends, as well as comment on the draft State Health Plan.
- A six-week public comment period on the draft State Health Plan represented the Health Care Authority's long-standing interest in obtaining input so that the State Health Plan reflects the values and concerns of consumers, providers, payors, the needs of underserved populations, state agencies, purchasers, and others.
- Certificate of Need Standards contained the State Health Plan will be developed during a thirty-month period ending in 2002.

In conjunction with rate review activities, the law directs the HCA to review all discount contracts between hospitals and third party payors. One of the stated concerns is the possibility of cost shifting, which can occur when large discounts are granted to one payor class while charges to other payor classes are increased to make up for the difference. The law prohibits cost shifting; therefore, the HCA will approve only those contracts in which the hospital can demonstrate that cost shifting will not occur and the contract is an economic benefit to the hospital as well as to all classes or payors.

To summarize, rate review activities provide accountability in health care costs by requiring hospitals to:

- (1) Detail the costs from previous years
- (2) Submit a board-approved budget for next fiscal year
- (3) Describe cost-saving measures implemented since the last rate request
- (4) Justify an increase requested
- (5) Publicly disclose the increase requested
- (6) Make their data available to the public
- (7) Defend their requests in a public hearing, if requested
- (8) Submit compliance reports the Authority uses to monitor average charges

Outlined below, by hospital fiscal year end, is a comparison of the average increase (combined for all facilities) requested and granted during fiscal year 1998:

Comparison of Average Increases Requested and Granted - FY 98

Fiscal Year End (FYE)	Number of Hospitals Required to File Applications	Type of Service	Number of Timely Applications Processed	Percent Requested	Percent Granted
6/30	19	Inpatient	12	5.48%	(0.44%)
		Outpatient		9.65%	(6.97%)
9/30	14*	Inpatient	12	8.16%	2.68%
		Outpatient		7.43%	(6.34%)
12/31	22	Inpatient	14	5.54%	(1.09%)
		Outpatient		5.53%	(0.15%)

*includes hospitals with 10/31 FYEs

The HCA Rate Review Division processed 36 timely standard rate applications, one expedited rate application and one modified standard application. Further, new and amended discount contracts, rate changes to the charge masters on file with the HCA (such as additions or a change in individual items) and past due rate applications were reviewed on an on-going basis throughout the year.

Upon request, from either a consumer or the Office of the Consumer Advocate of the Insurance Commissioners Office, the Rate Review Division researches patient complaints. Last year the HCA reviewed 22 complaints. While the majority of the complaints were issues outside the HCA's jurisdiction, at least one resulted in some form of monetary relief for the patient. Also, the general public has the option of

reviewing hospital bills against charge masters on file at the HCA, which the HCA is required by law to maintain. For FY 1999 the Rate Review Division will bring more hospitals with past due applications up-to-date. Also in Fiscal Year 1999 as Critical Access Hospitals become current with all HCA data requirements, they will be exempted from rate review. The review of discount contracts, rate changes and patient complaints is an on-going process.

During FY 1998-99, the Authority implemented a streamlined application process through the use of benchmarking. The benchmarking approach was developed as a result of a collaborative process including representatives of state government, the Legislature, the West Virginia Hospital Association, third party payors, business, labor, and the Health Care Authority. Hospitals with FYE 12/31/99 were to be the first group of hospitals with the option of using the benchmarking application methodology.

Listed below are comparisons of West Virginia discharge costs and charges (inpatient and outpatient) with both selected other states and national statistics.

Comparison with Selected Other States' Rates (Inpatient)

State	Managed Care Penetration ¹	1998 Estimated Population ²	Gross Charge Per Adj. Discharge ³	Cost Per Discharge ³
Maryland	30%	5,134,808	\$6,512	\$5,627
West Virginia	11%	1,811,156	\$6,912	\$4,433
Kentucky	32%	3,936,499	\$6,862	\$4,004
Ohio	24%	11,209,493	\$8,006	\$4,984
Virginia	20%	6,791,345	\$8,281	\$4,781
Pennsylvania	30%	12,001,451	\$9,936	\$4,760
United States	67%	270,298,524	\$8,290	\$4,989

Comparison with Selected Other States' Rates (Outpatient)

State	Managed Care Penetration ¹	1998 Estimated Population ²	Gross Price Per Visit ⁴	Cost Per Visit ⁴
Maryland	30%	5,134,808	\$192.22	\$173.22
West Virginia	11%	1,811,156	\$286.77	\$208.39
Kentucky	32%	3,936,499	\$345.61	\$215.70
Ohio	24%	11,209,493	\$356.05	\$226.23
Virginia	20%	6,791,345	\$353.59	\$238.01
Pennsylvania	30%	12,001,451	\$347.79	\$185.35
United States	67%	270,298,524	\$368.31	\$235.79

1 Reprinted with permission from Medical Data International, Inc. Copyright 1997, Medical Data International, Inc.

2 Population Estimates Program, Population Division, U.S. Bureau of the Census December 31, 1998

3 The Comparative Performance of U.S. Hospitals: The Sourcebook 1999 edition

4 The 1999-2000 Almanac of Hospital Financial & Operating Indicators, William O. Cleverly, Ph.D.

**Nongovernmental Allowed Rates
General Acute Care Hospitals - FY 1996 -1998**

Hospital Name	Licensed Beds	1998 Allowed Rate Per Discharge	1997 Allowed Rate Per Discharge	1996 Allowed Rate Per Discharge
Beckley Appalachian Regional Hospital #	173	3,731	4,166	3,803
Bluefield Regional Medical Center	265	6,267	5,984	5,661
Boone Memorial Hospital #	38	3,083	3,596	3,928
Braxton County Memorial Hospital #	40	3,317	3,365	3,305
Broadus Hospital Association #	72	4,498	3,197	3,367
Cabell Huntington Hospital	293	7,456	6,937	7,464
Camden-Clark Memorial Hospital	343	5,467	5,271	5,734
Charleston Area Medical Center #	919	10,169	10,061	9,828
City Hospital, Inc.	260	4,787	4,820	5,077
Davis Memorial Hospital, Inc.	115	5,219	4,851	4,362
Eye & Ear Clinic of Charleston, Inc. #	35	3,219	3,219	3,219
Fairmont General Hospital	268	5,627	5,810	6,120
Grafton City Hospital #	131	4,470	3,555	3,555
Grant Memorial Hospital	61	3,791	4,005	3,858
Greenbrier Valley Medical Center	122	4,736	4,804	4,570
Guyan Valley Hospital #	19	4,639	4,639	4,639
Hampshire Memorial Hospital	47	3,667	4,259	4,785
Jackson General Hospital	74	4,042	3,611	3,296
Jefferson Memorial Hospital	114	4,078	3,831	3,730
Logan General Hospital #	132	6,050	6,050	6,050
Man Appalachian Regional Hospital #	74	2,179	2,722	2,805
Minnie Hamilton Health Care Center #	43	3,921	3,126	3,802
Monongalia General Hospital	234	7,162	7,287	6,063
Montgomery General Hospital #	99	7,392	7,392	7,049
Morgan County War Memorial Hospital	60	3,771	3,902	4,475
Ohio Valley Medical Center #	625	7,971	7,971	7,540
Plateau Medical Center #	94	5,287	4,953	6,507
Pleasant Valley Hospital	201	5,783	5,523	5,729
Pocahontas Memorial Hospital	27	3,499	3,570	2,432
Potomac Valley Hospital	63	3,562	4,119	3,985
Preston Memorial Hospital	76	5,852	5,475	4,636
Princeton Community Hospital	211	6,180	6,112	5,971
Putnam General Hospital	68	7,183	6,954	6,211
Raleigh General Hospital	410	7,056	6,211	5,443
Reynolds Memorial Hospital	233	6,203	5,397	5,472
Richwood Area Community Hospital #	25	2,729	2,729	3,046
Roane General Hospital	80	4,765	5,402	4,980
Sistersville General Hospital	26	3,737	3,423	3,666
St. Francis Hospital	200	8,455	8,148	7,788
St. Joseph's Hospital - Buckhannon	95	4,113	4,406	4,175
St. Joseph's Hospital - Parkersburg	360	5,493	5,540	5,270
St. Luke's Hospital	79	6,366	6,170	5,889
St. Mary's Hospital	440	7,955	7,767	7,541
Stonewall Jackson Memorial Hospital	70	3,927	4,462	3,840
Summers Co. App. Regional Hosp #	95	4,013	4,013	4,355
Summersville Memorial Hospital #	109	4,542	4,745	4,155
Thomas Memorial Hospital	261	6,140	6,027	6,015
United Hospital Center	376	4,898	5,109	5,119
Webster County Memorial Hospital #	6	4,015	4,015	4,015
Weirton Medical Center	240	4,555	4,358	4,094
Welch Emergency Hospital #	124	6,466	6,047	5,460
West Virginia University Hospitals, Inc.	420	13,678	13,597	12,638
Wetzel County Hospital Association	68	4,091	4,735	4,290
Wheeling Hospital	277	7,153	6,344	6,354
Williamson Memorial Hospital	76	5,055	4,883	4,957
Weighted Average Rate		5,336	5,248	5,129

have past due or late applications

Certificate of Need

W. Va. Code § 16-2D-1 et. seq.

Certificate of Need (CON) programs are often associated with cost containment measures. Additionally, the Legislative findings in the CON law declare the need for health services to be provided in an orderly, economical manner that discourages unnecessary duplication. Although some states have repealed their CON statutes, thirty-six (36) states and the District of Columbia retain some form of review. Three states limit their review to long-term care. The structure of the programs varies widely, with some states using other regulatory mechanisms instead of or in conjunction with CON programs.

In West Virginia, all health care providers, unless otherwise exempt, must obtain a CON before (1) adding or expanding health care services, (2) exceeding the capital expenditure threshold of \$2,000,000, (3) obtaining major medical equipment valued at \$2,000,000 or more, or (4) developing or acquiring new health care facilities.

The statutorily mandated CON review process includes the determination of need, consistency with the State Health Plan and financial feasibility. Need is determined using CON Standards, which generally include population-based quantifiable need methodologies. Financial feasibility includes the evaluation of the reasonableness of proposed charges to patients and the determination as to whether the expense and revenue projections demonstrate fiscal viability for the proposed project.

Certificate of Need programs are noted for being effective in encouraging the rational distribution of health care services, particularly by limiting purchases of new technology. States that have eliminated CON programs report that expensive new technology is purchased as soon as it is available, while states retaining their CON programs report being able to control costs and placement by delaying purchases until lower cost and more efficient generations of the technology are available.

The advantage of CON programs to the public is that they encourage accountability by providing an avenue for public comment; discourage or limit unnecessary services, and promote community planning. In West Virginia, the CON program offers some protection for small rural hospitals and the underinsured population they serve by ensuring the availability and accessibility of services and, to some extent, the financial viability of the facility.

Below and on the following pages are tables illustrating CON activity, which summarize program outcomes.

Decisions, Determination Rulings and Orders Issued, 1996-1999

Fiscal Year	Decisions Issued	Determination Rulings Issued	Orders Issued	Total
1999	75	185	444	704
1998	96	232	181	509
1997	122	320	226	668
1996	102	295	128	525

Hospital Projects Approved/Denied

Year Ending	Total Hospital CON Expenditures Approved	Total Hospital CON Expenditures Denied
June 30, 1999	\$103,713,026	\$0
June 30, 1998	\$129,481,560	\$0
December 31, 1997	\$107,617,815	\$125,000
December 31, 1996	\$51,352,325	\$75,000
Total	\$392,164,726	\$200,000

Approved Projects

Approved Projects	FY98	Count by Type	FY99	Count by Type
Miscellaneous Equipment	\$12,082,255	5	\$2,368,000	3
Angiography	\$2,233,916	2	\$1,584,059	1
CT	\$0	0	\$567,800	1
Teleradiology	\$0	0	\$0	0
Catherization Lab	\$5,085,075	3	\$0	0
Information Systems	\$11,128,219	4	\$15,349,084	5
Acquisitions	\$36,098,942	5	\$29,890,200	4
Radiography & Fluoroscopy	\$1,500,000	1	\$0	0
Total	\$68,128,407		\$49,759,143	

Selected Inventories

Description	FY99	FY98	FY97
Cardiac Cath Labs	13	13	13
Open Heart Surgery	5	5	5
Lithotripsy	20	20	20
MRI	51	42	31
Ambulatory Surgical Ctr	11	11	10
Acute Care Hospitals	56	56	56
Licensed Beds	Not Available	7559	7871
Occupancy Levels	Not Available	44.5%	44.9%
Psychiatric Facilities	17	17	17
Licensed Beds	Not Available	961	966
Occupancy Levels	Not Available	47.2%	48.8%

Certificate Of Need Capital Expenditure Summary

Hospital	FY98 Total CON Expenditures Approved	FY99 Total CON Expenditures Approved
Beckley Appalachian Regional	\$0	\$4,894,124
Bluefield Regional Medical Center	933,916	1,600,000
Boone Memorial Hospital	0	0
Braxton County Memorial	0	20,000
Broaddus Hospital	8,000,000	0
Cabell Huntington Hospital	3,000,000	4,500,000
Camden Clark Memorial	2,544,000	2,100,000
Charleston Area Medical Center	1,300,000	34,067,409
City Hospital	0	0
Davis Memorial Hospital	0	0
Eye & Ear Clinic	0	0
Fairmont General Hospital	2,731,255	140,000
Grafton City Hospital	30,000	31,500
Grant Memorial Hospital	64,375	0
Greenbrier Valley Med Center	56,000	0
Guyan Valley Hospital	0	0
Hampshire Memorial Hospital	0	0
Jackson General Hospital	1,518,443	0
Jefferson Memorial Hospital	0	0
Logan General Hospital	0	0
Man Appalachian Regional	0	0
Minnie Hamilton H.C.	0	0
Monongalia General	285,000	2,500,000
Montgomery General Hospital	180,000	0
Morgan County War Memorial	27,458	0
Ohio Valley Medical Center	0	0
Plateau Medical Center	20,210,000	1,485,302

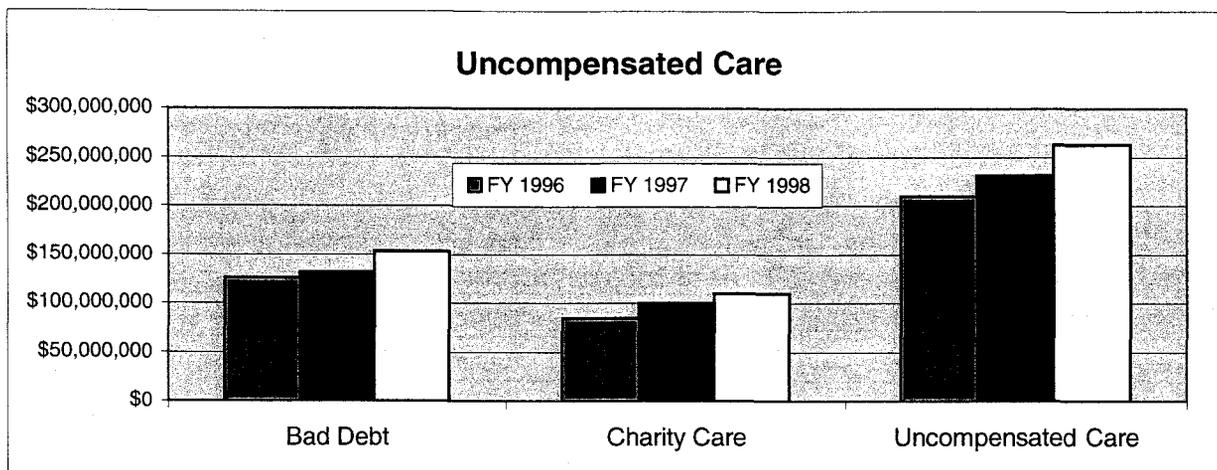
Hospital	FY98 Total CON Expenditures Approved	FY99 Total CON Expenditures Approved
Pleasant Valley Hospital	0	175,000
Pocahontas Memorial Hospital	10,000	0
Potomac Valley Hospital	0	0
Preston Memorial hospital	0	0
Princeton Community Hospital	22,688,995	567,800
Putnam General Hospital	50,000	0
Raleigh General Hospital	5,305,075	0
Reynolds Memorial Hospital	199,115	0
Richwood Area Medical Center	0	0
Roane General Hospital	0	2,432,500
Sistersville General	0	0
St. Francis Hospital	0	2,026,898
St. Joseph's - Buckhannon	0	0
St. Joseph's - Parkersburg	22,072,669	2,100,000
St. Luke's Hospital	0	10,065,200
St. Mary's Hospital	6,552,000	4,176,884
Stonewall Jackson Memorial	0	0
Summers County ARH	0	0
Summersville Memorial	0	0
Thomas Memorial Hospital	5,576,042	2,498,150
United Hospital Center	0	6,798,200
Webster County Memorial	0	0
Weirton Medical Center	2,735,500	85,000
Welch Emergency Hospital	0	0
Wheeling Hospital	12,580,717	1,930,000
Williamson Memorial Hospital	100,000	370,000
WVU Hospitals*	10,731,000	19,149,059
State Totals	\$129,481,560	\$103,713,026

*Includes joint project with Monongalia General & Morgantown Physical Therapy \$8,281,000

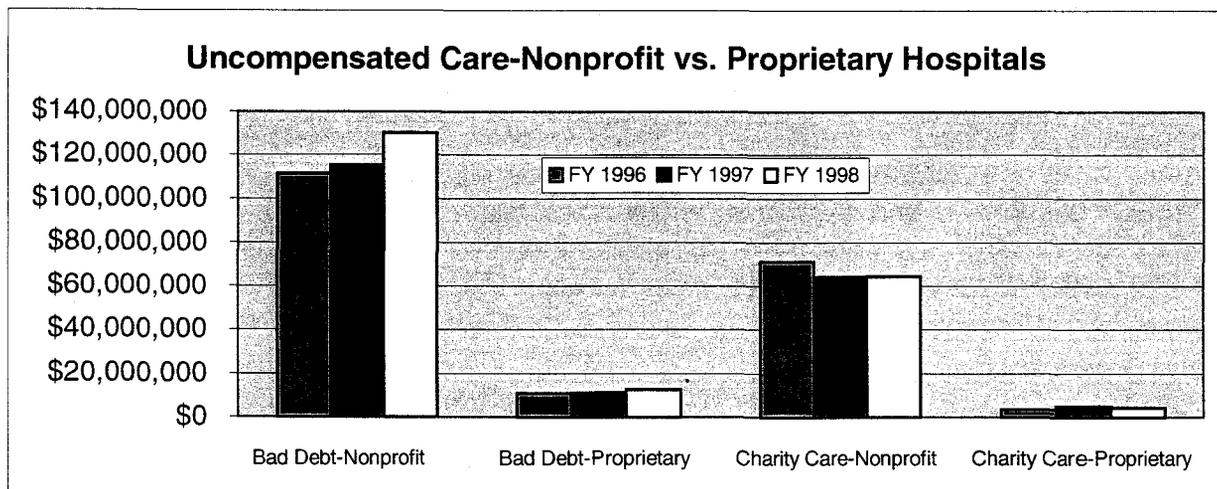
III: Overview of Hospitals and Other Facilities

The data presented are derived from financial disclosure documents filed by hospitals, home health agencies, behavioral health providers, licensed nursing homes, and hospices. The hospital data come from the Uniform Report and inpatient discharge (UB-92) data. The nursing home data are taken from the Annual Report of Nursing Homes, while other facility data are taken from their financial statements and HCA surveys.

Summary Charts – All Hospitals

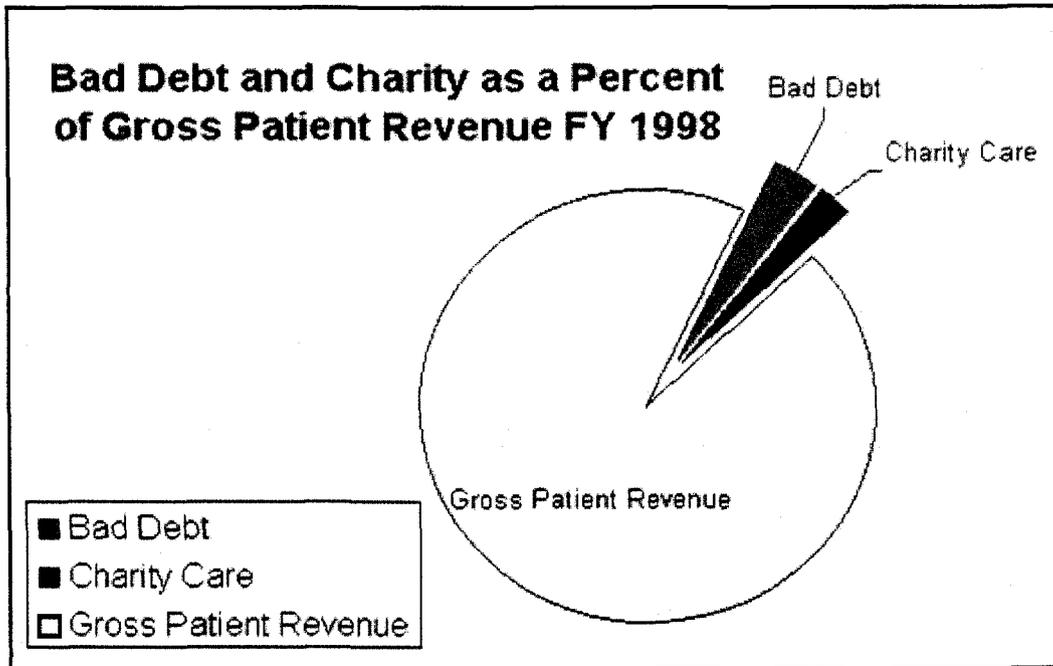


Fiscal Year	Bad Debt	Charity Care	Uncompensated Care
FY 1996	\$125,557,124	\$84,523,181	\$210,080,305
FY 1997	\$131,200,711	\$99,969,480	\$231,170,191
FY 1998	\$155,342,477	\$109,897,457	\$265,239,934

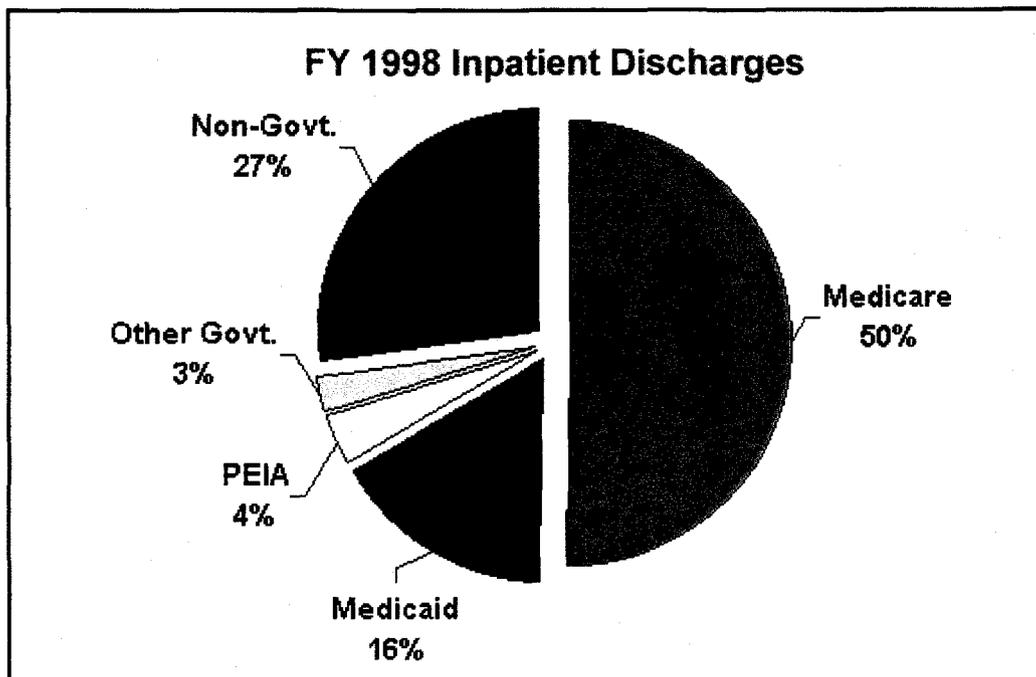


Fiscal Year	Nonprofit Bad Debt	Proprietary Bad Debt	Nonprofit Charity Care	Proprietary Charity Care
FY 1996	\$111,322,646	\$10,888,658	\$71,262,323	\$3,646,483
FY 1997	\$115,233,309	\$11,071,867	\$64,146,360	\$4,912,342
FY 1998	\$129,612,130	\$12,520,904	\$63,237,663	\$4,445,790

*Does not include Welch Emergency, other state-operated, and psychiatric or rehabilitation facilities.



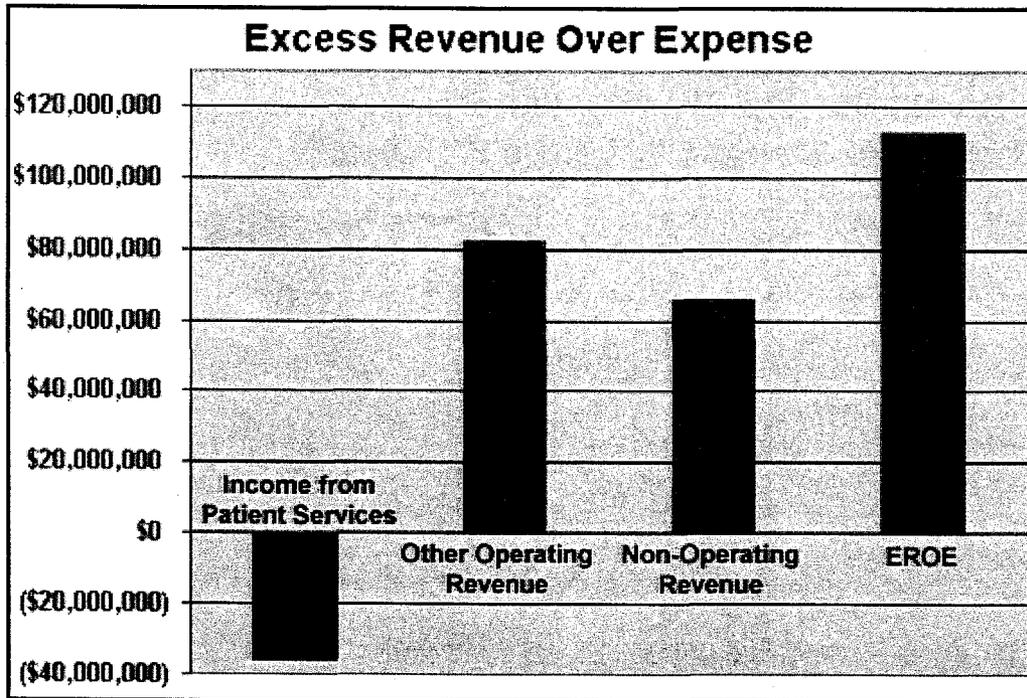
Fiscal Year	Bad Debt	Charity Care
FY 1996	3.46%	2.33%
FY 1997	3.46%	2.64%
FY 1998	3.74%	2.65%



All Payor Discharges for Acute Care Units of General Hospitals*- FY 1998

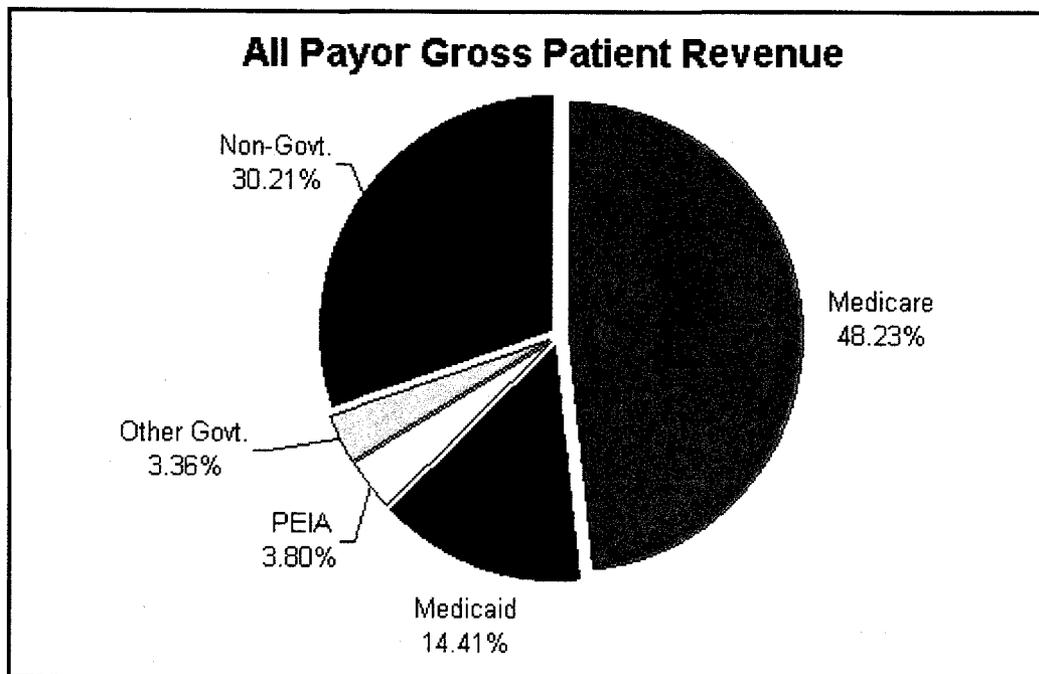
Medicare	Medicaid	PEIA	Other Gov't	Non-Gov't	Total
139,568	45,131	9,798	7,205	75,132	276,834

*All units except nursery and neonatal



Components of Excess Revenue Over Expense - FY 1998

Income From Patient Services	Other Operating Revenue	Non-Operating Revenue	Excess Revenue Over Expense
(\$35,582,890)	\$85,503,209	\$68,959,758	\$118,880,077

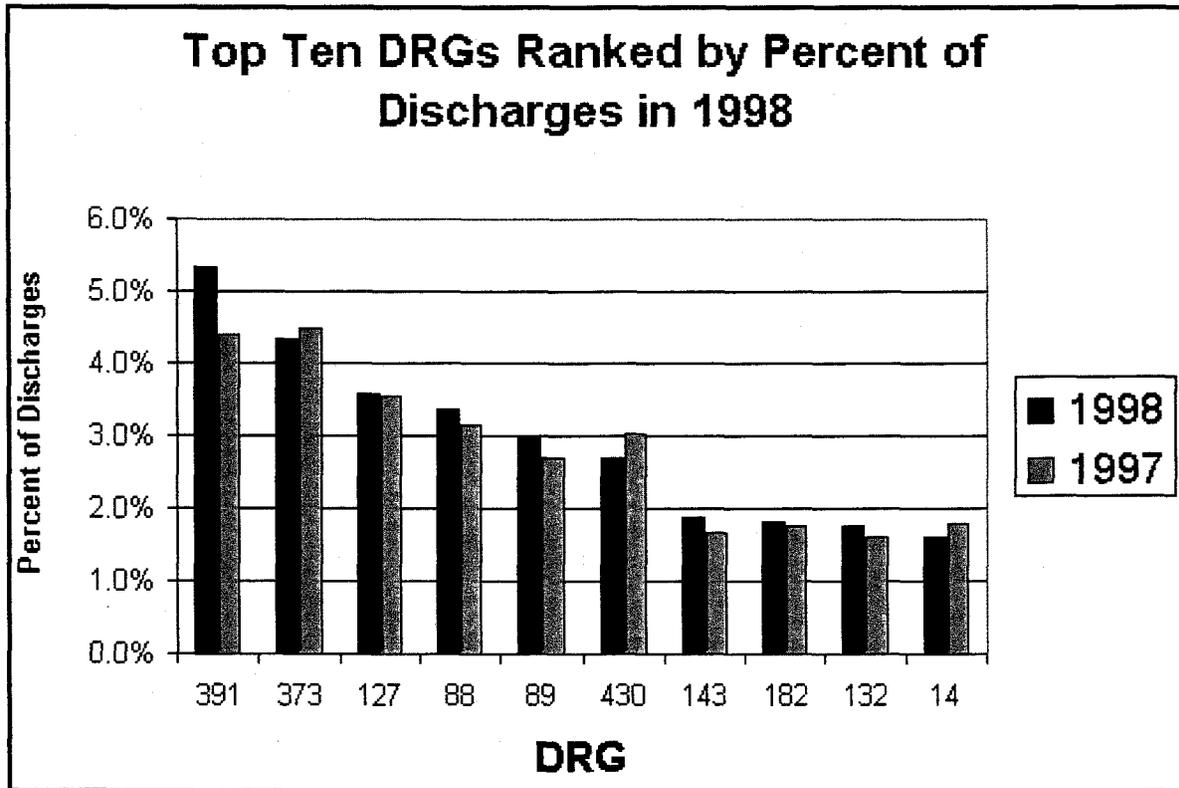


All Payor Gross Patient Revenue, FY 1998

Medicare	Medicaid	PEIA	Other Gov't	Non-Gov't	Total
\$2,003,606,475	\$598,592,812	\$157,645,738	\$139,375,543	\$1,254,173,531	\$4,153,394,090

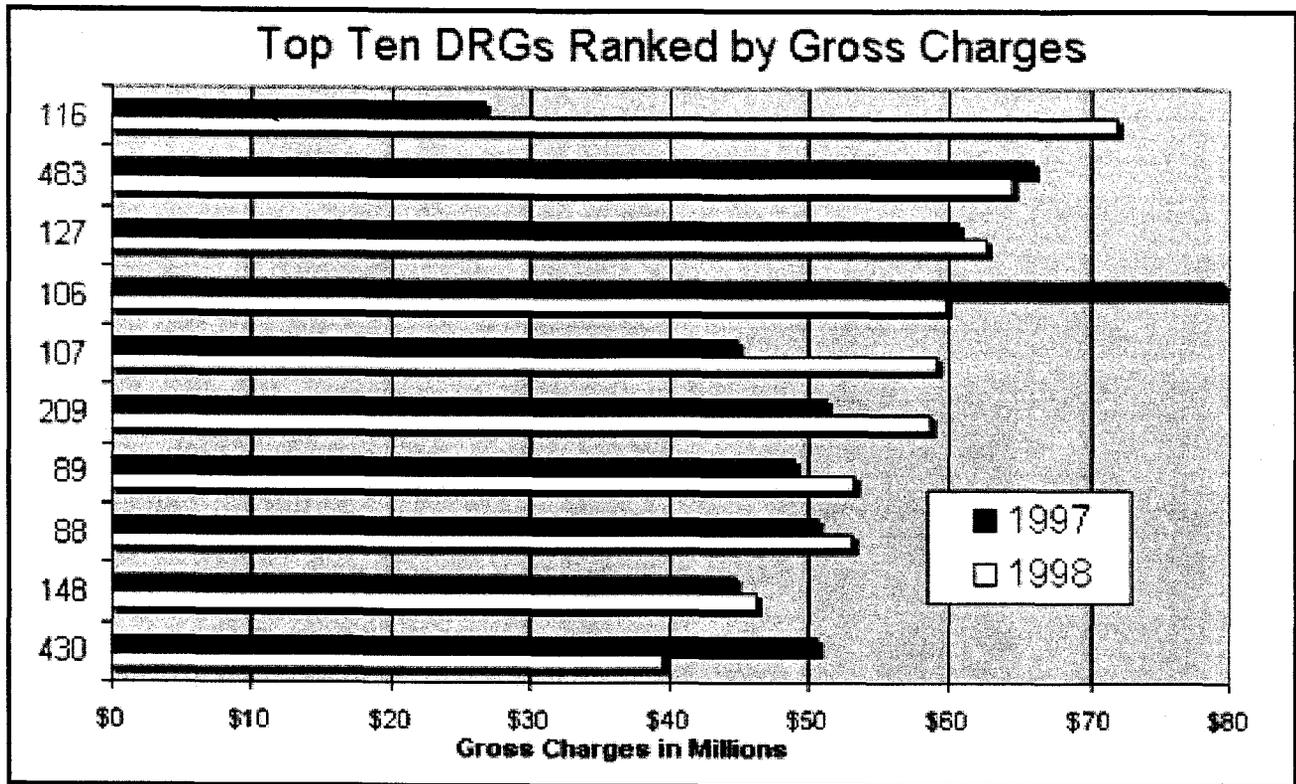
Analysis of Inpatient Diagnoses, Charges, and Lengths of Stay

A Diagnosis Related Group (DRG) is one of the 511 classifications of diagnoses in which patients demonstrate similar resource consumption and length-of-stay patterns. The DRG system organizes ICD-9-CM diagnosis and procedure codes into a complex, comprehensive system based on a few simple principles.



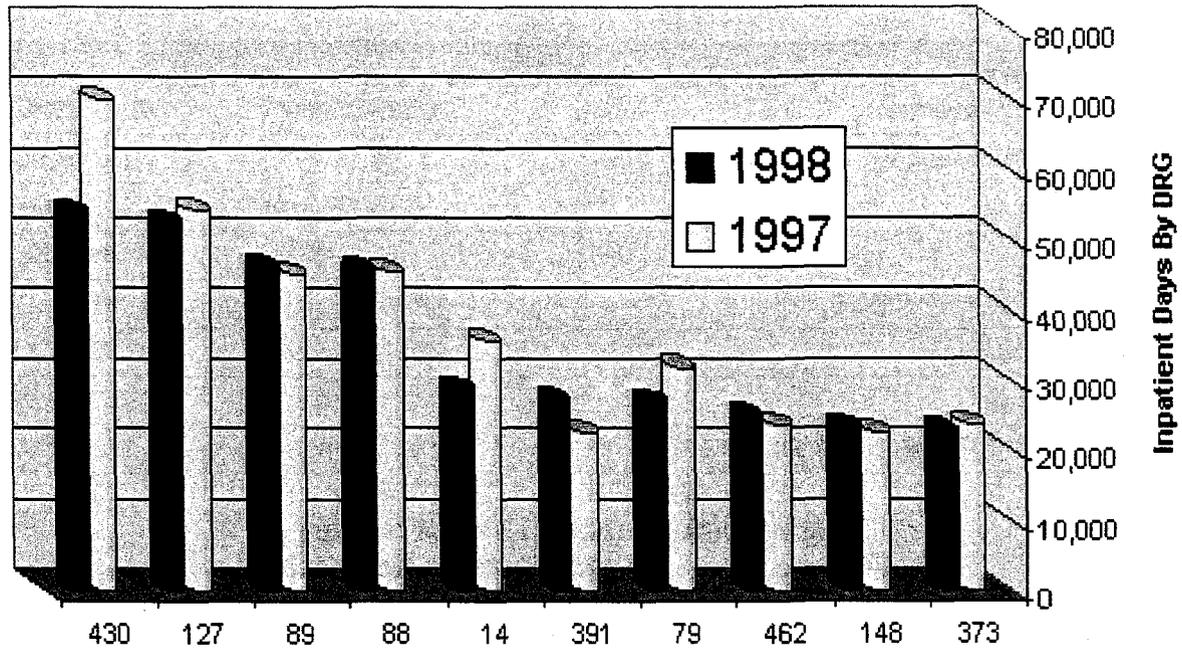
DRG - Description	Number of Discharges		Percent of Discharges	
	1998	1997	1998	1997
391 Normal Newborns	13920	11708	5.3%	4.4%
373 Vaginal Delivery w/o Complicating Diagnoses	11280	11927	4.3%	4.5%
127 Heart Failure And Shock	9340	9437	3.6%	3.5%
88 Chronic Obstructive Pulmonary Disease	8804	8399	3.4%	3.2%
89 Simple Penumonia And Pleurisy, Age >17 w cc	7742	7166	3.0%	2.7%
430 Psychoses	7040	8041	2.7%	3.0%
143 Chest Pain	4863	4477	1.9%	1.7%
182 Esophagitis, Gastroenteritis & Misc Digestive Disorders, Age>17 w/o cc	4753	4650	1.8%	1.7%
132 Atherosclerosis w cc	4592	4244	1.8%	1.6%
14 Specific Cerebrovascular Disorders Except TIA	4205	4785	1.6%	1.8%
Subtotal	76539	74834	29.4%	28.1%
All Other DRGs	184,208	191,427	70.6%	71.9%
Total	260,747	266261	100.0%	100.0%

**Analysis of Inpatient Diagnoses, Charges, and Lengths of Stay
(continued)**



DRG - Description	Total Charges	
	1998	1997
116 Other Perm Cardiac Pacemaker Implant	\$71,824,118	\$26,688,411
483 Tracheostomy Except For Face, Mouth & Neck Diagnoses	\$64,510,678	\$66,014,901
127 Heart Failure And Shock	\$62,655,847	\$60,819,899
106 Coronary Bypass w Cardiac Catherization	\$59,925,434	\$79,582,953
107 Coronary Bypass w/o Cardiac Catherization	\$59,203,981	\$44,884,394
209 Major Joint/Limb Reattachment Procedures Of Lower Extremity	\$58,777,030	\$51,349,431
89 Simple Pneumonia & Pleurisy Age>17 w cc	\$53,312,095	\$48,984,552
88 Chronic Obstructive Pulmonary Disease	\$53,192,076	\$50,563,931
148 Major Small & Large Bowel Procedures w cc	\$46,121,252	\$44,700,346
430 Psychoses	\$39,433,463	\$50,692,121
STATE TOTAL	\$2,089,915,204	\$2,056,979,637

Top Ten DRGs in 1998 by Inpatient Days



DRG - Description	Percent of Days		Number of Days	
	1998	1997	1998	1997
430 - Psychoses	4.1%	5.0%	54119	70037
127 - Heart Failure And Shock	4.0%	3.9%	52646	54347
89 - Simple Penumonia And Pleurisy, Age >17 w cc	3.5%	3.2%	46329	45400
88 - Chronic Obstructive Pulmonary Disease	3.5%	3.2%	45885	45638
14 - Specific Cerebrovascular Disorders Except TIA	2.2%	2.5%	28982	35780
391 - Normal Newborns	2.1%	1.6%	27362	22751
79 - Respiratory Infections & Inflammations Age>17 w cc	2.0%	2.3%	27061	32009
462 - Rehabilitation	1.9%	1.7%	24986	23775
148 - Major Small & Large Bowel Procedures w cc	1.8%	1.6%	23446	22714
373 - Vaginal Delivery W/O Complicating Diagnoses	1.7%	1.7%	22790	23815

**Composite Statement of Operations
General Acute Care Hospitals
FY 1997 & 1998**

Category	1998	1997
Gross Patient Revenue	\$3,951,706,473	\$3,597,210,920
Contractual Allowances	\$1,267,978,188	\$1,070,824,420
Bad Debt	\$144,984,018	\$126,305,176
Charity Care	\$69,018,814	\$69,058,702
NET PATIENT REVENUE	\$2,469,725,453	\$2,331,022,622
Operating Expenses	\$2,495,384,105	\$2,281,545,605
Other Revenue	\$134,640,369	\$108,965,674
EXCESS REVENUE OVER EXPENSES	\$108,981,717	\$158,442,691

**Composite Statement of Operations
Psychiatric and Rehabilitation Hospitals
FY 1997 & 1998**

Category	1998	1997
Gross Patient Revenue	\$201,687,617	\$195,819,871
Contractual Allowances	\$54,676,864	\$64,220,573
Bad Debt	\$10,358,459	\$4,895,535
Charity Care	\$40,878,643	\$30,910,778
NET PATIENT REVENUE	\$95,773,651	\$95,792,985
Operating Expenses	\$105,697,889	\$106,475,006
Other Revenue	\$19,822,598	\$22,298,702
EXCESS REVENUE OVER EXPENSES	\$9,898,360	\$11,616,681

**Composite Statement of Operations
All Hospitals
FY 1997 & 1998**

Category	1998	1997
Gross Patient Revenue	\$4,153,394,090	\$3,793,030,791
Contractual Allowances	\$1,322,655,052	\$1,135,044,993
Bad Debt	\$155,342,477	\$131,200,711
Charity Care	\$109,897,457	\$99,969,480
NET PATIENT REVENUE	\$2,565,499,104	\$2,426,815,607
Operating Expenses	\$2,601,081,994	\$2,388,020,611
Other Revenue	\$154,462,9678	\$131,264,376
EXCESS REVENUE OVER EXPENSES	\$118,880,077	\$170,059,372

**Composite Balance Sheet
All Hospitals
FY 1997-1998**

Category	1998	1997	Increase/ Decrease	Percent Change
Cash	\$114,024,772	\$97,833,445	\$16,191,327	16.55%
Net Patient Receivables	\$492,476,391	\$432,607,339	\$59,869,052	13.84%
Other Receivables	\$53,310,023	\$67,915,676	(\$14,605,653)	(21.51%)
Inventory	\$44,798,984	\$42,184,551	\$2,614,433	6.20%
Prepaid Expense	\$25,543,590	\$20,714,054	\$4,829,536	23.32%
Other Current Assets	\$47,593,516	\$45,879,092	\$1,714,424	3.74%
Total Current Assets	\$777,747,276	\$707,134,157	\$70,613,119	9.99%
Other Assets	\$887,628,937	\$829,947,607	\$57,681,330	6.95%
Property, Plant and Equipment	\$2,648,960,323	\$2,426,665,494	\$222,294,829	9.16%
(Accumulated Depreciation)	(\$1,395,974,875)	(\$1,249,674,604)	(\$146,300,271)	11.71%
Net Property, Plant and Equipment	\$1,252,985,448	\$1,176,990,890	\$75,994,558	6.46%
Total Assets	\$2,918,361,661	\$2,714,072,654	\$204,289,007	7.53%
Accounts Payable	\$190,601,982	\$162,391,279	\$28,210,703	17.37%
Current Maturities-Long Term Debt	\$32,059,783	\$34,669,208	(\$2,609,425)	(7.53%)
Other Current Liabilities	\$195,600,898	\$159,826,245	\$35,774,653	22.38%
Total Current Liabilities	\$418,262,663	\$356,886,732	\$61,375,931	17.20%
Long Term Debt	\$546,254,767	\$639,196,108	(\$92,941,341)	(14.54%)
Capital Lease Obligations	\$3,666,366	\$2,798,906	\$867,460	30.99%
Other Liabilities	\$193,745,026	\$31,996,913	\$161,748,113	505.51%
Total Liabilities	\$1,161,928,822	\$1,030,878,659	\$131,050,163	12.71%
Total Fund Balance	\$1,756,432,839	\$1,683,193,995	\$317,386,228	22.06%
Total Liabilities And Fund Balance	\$2,918,361,661	\$2,714,072,654	\$448,436,391	18.16%

Statement of Operations for All Hospitals, FY 1998
 (General Acute Care, Rehabilitation and Psychiatric, including State-Owned)

Hospital	Licensed Beds	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Net Operating Margin	Expenses Excluded By Revenue Offset	Income From Patient Services	Other Revenue	(E)OE Rate Of Excess Revenue Over Expenses
Beckley Appalachian Regional	173	\$80,141,427	\$26,038,882	\$3,165,278	\$1,157,766	\$49,779,501	\$47,598,640	\$2,180,861	\$2,416,067	(\$235,206)	\$1,447,500	2.44%
Birfield Regional Medical Ctr.	265	\$127,153,586	\$51,621,967	\$3,233,287	\$2,128,504	\$70,169,828	\$63,883,985	\$6,285,843	\$2,822,117	\$3,463,726	\$4,513,265	11.37%
Boone Memorial Hospital	38	\$11,042,341	\$4,156,556	\$475,124	\$160,315	\$6,250,346	\$5,925,615	\$324,731	\$762,807	(\$438,076)	\$688,341	4.00%
Braxton County Memorial Hosp.	40	\$9,591,449	\$2,102,466	\$926,789	\$0	\$6,562,194	\$6,411,432	\$150,762	\$373,739	(\$222,977)	\$605,225	5.83%
Broadus Hospital	72	\$6,523,777	\$255,981	\$489,080	\$175,887	\$5,602,829	\$5,689,922	(\$87,093)	\$356,401	(\$443,494)	\$210,481	-4.16%
Cabell Huntington Hospital	293	\$157,478,500	\$37,559,860	\$6,194,244	\$3,246,449	\$110,477,947	\$109,239,495	\$1,238,452	\$4,090,648	(\$2,852,196)	\$5,179,409	2.11%
Camden-Clark Memorial	343	\$141,491,216	\$44,098,987	\$5,910,830	\$2,005,327	\$89,476,072	\$84,179,099	\$5,296,973	\$0	\$5,296,973	\$3,240,201	9.54%
Charleston Area Medical Center	919	\$570,238,396	\$153,957,608	\$26,474,182	\$9,148,763	\$380,657,843	\$413,366,001	(\$32,708,158)	\$0	(\$32,708,158)	\$11,851,524	-5.48%
Chestnut Ridge Hospital	70	\$16,440,834	\$7,006,042	\$309,326	\$338,716	\$8,786,750	\$7,454,349	\$1,332,401	\$371,825	\$960,576	\$72,696	11.76%
City Hospital	260	\$68,609,497	\$16,259,054	\$2,889,150	\$870,467	\$48,590,826	\$49,984,211	(\$1,393,385)	\$9,303	(\$1,402,688)	\$2,695,249	2.66%
Davis Memorial Hospital	115	\$80,216,410	\$29,900,203	\$2,216,747	\$1,423,826	\$46,675,634	\$41,988,872	\$4,686,762	\$4,193,351	\$493,411	\$3,038,816	7.57%
Eye & Ear Clinic	35	\$7,823,171	\$3,406,122	\$40,767	\$1,096	\$4,375,186	\$4,145,115	\$230,071	\$1,376,220	(\$1,146,149)	\$584,645	-12.83%
Fairmont General Hospital	268	\$79,189,636	\$28,699,188	\$2,323,167	\$670,410	\$47,496,871	\$46,782,615	\$714,256	\$1,512,202	(\$797,946)	\$1,194,867	0.84%
Garrison City Hospital	131	\$13,962,782	\$3,565,334	\$698,616	\$12,983	\$9,685,849	\$9,600,935	\$84,914	\$486,094	(\$401,180)	\$412,631	0.12%
Grant Memorial Hospital	61	\$27,278,727	\$6,859,741	\$1,756,391	\$908,216	\$17,754,379	\$19,097,278	(\$1,342,899)	\$0	(\$1,342,899)	\$1,120,232	-1.25%
Greenbrier Valley Hospital	122	\$52,267,241	\$17,931,113	\$1,995,010	\$33,144	\$32,307,974	\$26,847,435	\$5,460,539	\$682,998	\$4,777,541	\$182,893	15.35%
Guyan Valley Hospital	19	\$5,194,479	\$1,263,174	\$208,100	\$7,843	\$3,715,362	\$5,074,737	(\$1,359,375)	\$0	(\$1,359,375)	\$130,186	-33.08%
Hampshire Memorial Hospital	47	\$9,408,904	\$2,465,441	\$424,522	\$201,500	\$6,317,441	\$6,232,283	\$85,158	\$251,507	(\$166,349)	\$75,167	-1.44%
Highland Hospital	58	\$9,942,068	\$2,531,404	\$293,623	\$600	\$7,116,441	\$6,152,708	\$963,733	\$1,268,955	(\$305,222)	\$306,964	0.02%
Huntington Rehab Hospital	40	\$16,552,211	\$5,719,056	\$21,382	\$0	\$10,811,773	\$7,680,694	\$3,131,079	\$0	\$3,131,079	\$81,284	29.71%
Huntington State Hospital	90	\$10,808,563	\$5,032,948	\$2,984,128	\$5,640,344	\$7,217,039	\$8,795,240	(\$1,578,201)	\$3,276,783	(\$4,854,984)	(\$470,745)	-73.79%
Jackson General Hospital	74	\$28,570,429	\$7,075,480	\$1,087,720	\$783,394	\$19,623,835	\$18,191,429	\$1,432,406	\$1,701,521	(\$269,115)	\$382,351	0.58%
Jefferson Memorial Hospital	114	\$27,904,389	\$6,338,004	\$2,535,689	\$371,948	\$18,658,748	\$18,738,993	(\$80,245)	\$782,414	(\$862,659)	\$505,631	-1.91%
Logan General Hospital	132	\$139,670,754	\$62,262,113	\$11,976,447	\$2,229,393	\$63,202,801	\$68,087,721	(\$4,884,920)	\$1,930,078	(\$6,814,998)	(\$4,233,731)	-17.48%
Man Appalachian Regional Hosp.	74	\$21,237,948	\$6,671,758	\$1,024,000	\$293,824	\$13,248,366	\$13,778,190	(\$529,824)	\$1,817,459	(\$2,347,283)	\$316,027	-15.33%
Minnie Hamilton Health Care Center	43	\$6,179,016	\$534,789	\$540,642	\$44,806	\$5,058,779	\$5,120,982	(\$62,203)	\$728,288	(\$790,491)	\$633,802	-3.10%
Monongalia General Hospital	234	\$111,978,361	\$27,829,265	\$2,788,977	\$1,220,940	\$80,141,179	\$65,746,128	\$14,395,051	\$9,248,885	\$5,146,166	\$6,630,519	14.69%
Montgomery General Hospital	99	\$33,062,766	\$9,140,850	\$1,829,309	\$1,096,457	\$20,996,150	\$19,584,715	\$1,411,435	\$1,411,435	(\$941,736)	\$500,762	-2.10%
Morgan County War Memorial	60	\$11,598,729	\$3,306,572	\$664,118	\$131,431	\$7,496,608	\$7,194,467	\$302,141	\$270,241	\$31,900	\$15,769	0.64%
MountainView Regional Hospital	80	\$36,380,662	\$14,107,680	\$28,251	\$0	\$22,244,731	\$18,353,813	\$3,890,918	\$0	\$3,890,918	\$163,200	18.23%
Ohio Valley Medical Center	625	\$110,585,101	\$39,787,206	\$3,601,394	\$1,370,416	\$65,826,085	\$64,555,334	\$1,270,751	\$3,620,915	(\$2,350,164)	\$3,201,210	1.29%
Plateau Medical Center	94	\$30,638,018	\$14,447,964	\$870,154	\$167,910	\$15,151,990	\$15,373,163	(\$221,173)	\$1,383,846	(\$1,605,019)	\$246,851	-8.96%
Pleasant Valley Hospital	201	\$66,646,189	\$25,379,719	\$3,323,992	\$318,513	\$37,623,965	\$32,527,217	\$5,096,748	\$4,679,277	\$417,471	\$793,935	3.22%

Pocahontas Memorial Hospital	27	\$7,702,315	\$2,944,050	\$267,453	\$13,157	\$4,477,655	\$3,865,218	\$612,437	\$369,011	\$243,426	\$64,744	\$308,170	6.88%
Potomac Valley Hospital	63	\$19,625,075	\$5,798,802	\$652,014	\$381,618	\$12,792,641	\$12,211,533	\$581,108	\$853,007	(\$271,899)	\$154,584	(\$117,315)	-0.92%
Preston Memorial Hospital	76	\$17,758,565	\$6,258,280	\$738,097	\$246,277	\$10,515,911	\$9,863,159	\$652,752	\$524,802	\$127,950	\$353,873	\$481,823	4.58%
Princeton Community Hospital	211	\$114,095,668	\$44,011,809	\$4,020,751	\$2,267,210	\$63,795,898	\$61,053,339	\$2,742,559	\$0	\$2,742,559	\$6,138,709	\$8,881,268	13.92%
Putnam General Hospital	68	\$49,084,568	\$21,706,147	\$1,317,502	\$148,411	\$25,912,508	\$23,175,280	\$2,737,228	\$862,418	\$1,874,810	\$140,527	\$2,015,337	7.78%
Raleigh General Hospital	410	\$159,542,753	\$71,781,902	\$3,044,535	\$2,329,316	\$82,387,000	\$76,541,497	\$5,845,503	\$1,034,063	\$4,811,440	\$429,831	\$5,241,271	6.36%
Reynolds Memorial Hospital	233	\$42,683,993	\$15,778,867	\$835,270	\$780,589	\$25,289,267	\$25,443,645	(\$154,378)	\$0	(\$154,378)	\$1,406,096	\$1,251,718	4.95%
Richwood Area Medical Center	25	\$2,924,059	\$876,685	\$100,233	\$0	\$1,947,141	\$2,139,055	(\$191,914)	\$122,333	(\$314,247)	\$277,324	(\$36,923)	-1.90%
River Park Hospital	165	\$18,196,850	\$7,950,223	\$570,881	\$29,361	\$9,646,385	\$9,153,788	\$492,597	\$633,322	(\$140,725)	\$62,191	(\$78,534)	-0.81%
Roane General Hospital	80	\$15,845,598	\$4,947,115	\$307,090	\$472,527	\$10,118,866	\$10,343,936	(\$225,070)	\$1,271,225	(\$1,496,295)	\$809,783	(\$686,512)	-6.78%
Sharpe Hospital	150	\$46,057,114	\$5,240,110	\$5,829,933	\$30,337,928	\$4,649,143	\$18,662,488	(\$14,013,345)	\$2,193,248	(\$16,206,593)	\$16,907,106	\$700,513	15.07%
Sistersville General Hospital	26	\$5,566,101	\$1,526,855	\$351,408	\$73,790	\$3,614,048	\$3,640,678	(\$26,630)	\$130,421	(\$157,051)	\$103,233	(\$53,818)	-1.49%
Southern Hills Regional Hospital	42	\$22,980,635	\$9,520,122	\$45,944	\$0	\$13,414,569	\$10,213,279	\$3,201,290	\$0	\$3,201,290	\$18,177	\$3,219,467	24.00%
St Francis Hospital	200	\$97,819,652	\$43,331,273	\$1,385,368	\$805,143	\$52,297,868	\$50,650,785	\$1,647,083	\$813,890	\$833,193	\$345,282	\$1,178,475	2.25%
St Joseph's Hosp.-Buckhannon	95	\$28,581,963	\$9,075,563	\$1,118,032	\$1,138,391	\$17,249,977	\$15,372,670	\$1,877,307	\$2,545,322	(\$668,015)	\$1,389,618	\$721,603	4.18%
St Joseph's Hosp.-Parkersburg	360	\$101,780,737	\$33,693,112	\$3,078,348	\$1,486,683	\$63,522,594	\$58,826,291	\$4,696,303	\$743,242	\$3,953,061	\$492,510	\$4,445,571	7.00%
St Luke's Hospital	79	\$26,655,214	\$12,615,514	\$866,799	\$122,578	\$13,050,323	\$15,587,372	(\$2,537,049)	\$495,676	(\$3,032,725)	\$93,719	(\$2,939,006)	-22.52%
St Mary's Hospital	440	\$217,784,380	\$55,721,630	\$6,120,689	\$5,347,043	\$150,595,018	\$144,298,528	\$6,296,490	\$0	\$6,296,490	\$10,002,957	\$16,299,447	10.82%
Stonewall Jackson Mem. Hosp.	70	\$31,381,819	\$10,941,688	\$822,147	\$249,216	\$19,368,768	\$16,369,256	\$2,999,512	\$1,357,879	\$1,641,633	\$1,230,870	\$2,872,503	14.83%
Summers County Appalachian Reg. Hosp.	95	\$10,868,698	\$2,066,208	\$302,209	\$419,257	\$8,081,024	\$8,242,514	(\$161,490)	\$1,356,499	(\$1,517,989)	\$401,094	(\$1,116,895)	-13.82%
Summersville Memorial Hospital	109	\$28,872,716	\$7,981,548	\$2,036,882	\$380,657	\$18,473,629	\$18,406,888	\$66,741	\$1,281,116	(\$1,214,375)	\$663,559	(\$550,816)	-2.98%
Thomas Memorial Hospital	261	\$125,125,283	\$39,316,667	\$4,331,984	\$3,649,729	\$77,826,903	\$71,692,528	\$6,134,375	\$5,891,618	\$242,757	\$5,891,618	\$6,134,375	7.88%
United Hospital Center	376	\$156,632,919	\$45,426,670	\$3,474,223	\$4,470,205	\$103,261,821	\$83,421,694	\$19,840,127	\$13,532,148	\$6,307,979	\$11,102,743	\$17,410,722	16.86%
Webster County Memorial Hosp.	6	\$5,129,636	(\$196,884)	\$289,569	\$145,015	\$4,891,936	\$4,596,723	\$295,213	\$153,851	\$141,362	\$383,940	\$525,302	10.74%
Weirton Medical Center	240	\$78,428,294	\$23,494,538	\$2,045,228	\$722,181	\$52,166,347	\$47,193,709	\$4,972,638	\$4,761,763	\$210,875	\$3,056,415	\$3,267,290	6.26%
Welch Emergency Hospital	124	\$25,801,517	\$6,433,531	\$2,850,984	\$1,335,361	\$15,181,641	\$16,446,940	(\$1,265,299)	\$398,441	(\$1,663,740)	\$41,798	(\$1,621,942)	-10.68%
West Virginia Rehab. Center	40	\$6,280,431	\$434,271	\$119,304	\$4,531,694	\$1,195,162	\$2,944,250	(\$1,749,088)	\$182,287	(\$1,931,375)	\$2,607,416	\$676,041	56.56%
West Virginia University Hosp.	420	\$277,919,027	\$69,983,002	\$8,673,289	\$7,605,471	\$191,657,265	\$166,431,710	\$25,225,555	\$28,505,233	(\$3,279,678)	\$28,363,216	\$25,083,538	13.09%
Western Hills Rehab. Hosp.	40	\$18,048,249	\$7,200,904	\$155,687	\$0	\$10,691,658	\$8,360,860	\$2,330,798	\$0	\$2,330,798	\$74,309	\$2,405,107	22.50%
Wetzel County Hospital	68	\$20,971,191	\$6,043,897	\$847,130	\$324,740	\$13,755,424	\$13,750,679	\$4,745	\$470,511	(\$465,766)	\$330,137	(\$135,629)	-0.99%
Wheeling Hospital	277	\$194,464,741	\$70,766,940	\$3,520,825	\$3,667,647	\$116,509,329	\$103,856,103	\$12,653,226	\$18,494,643	(\$5,841,417)	\$14,681,953	\$8,840,536	7.59%
Williamson Memorial Hospital	76	\$52,976,760	\$22,737,382	\$1,924,233	\$255,074	\$28,060,071	\$23,037,330	\$5,022,741	\$160,375	\$4,862,366	\$126,478	\$4,988,844	17.78%
1998 TOTALS	10,241	4,153,394,090	1,322,655,052	155,342,477	109,897,457	2,565,499,104	2,459,176,538	106,322,566	141,905,456	(35,582,890)	154,462,967	118,880,077	4.39%
1997 TOTALS	10,067	3,793,030,791	1,135,044,993	131,200,711	99,969,480	2,426,815,607	2,275,048,091	151,767,516	112,972,520	38,794,996	131,264,376	170,059,372	7.01%
NET CHANGE	174	360,363,299	187,610,059	24,141,766	9,927,977	138,683,497	184,128,447	(45,444,950)	28,932,936	(74,377,886)	17,059,882	(51,179,295)	-2.61%
% CHANGE	1.73%	9.50%	16.53%	18.40%	9.93%	5.71%	8.09%	-29.95%	25.61%	-191.75%	13.00%	-30.01%	

Rate of Return=EROE/Net Patient Revenue

Uncompensated Care For All Hospitals, Alphabetical Order FY 1998

Hospital Type And Name	Gross Patient Revenue	Bad Debt	% Of GPR	Charity Care	% Of GPR	Total Uncompensated Care	% Of GPR
Beckley Appalachian Regional	\$80,141,427	\$3,165,278	3.95%	\$1,157,766	1.44%	\$4,323,044	5.39%
Bluefield Regional Medical Ctr.	\$127,153,586	\$3,233,287	2.54%	\$2,128,504	1.67%	\$5,361,791	4.22%
Boone Memorial Hospital	\$11,042,341	\$475,124	4.30%	\$160,315	1.45%	\$635,439	5.75%
Braxton County Memorial Hosp.	\$9,591,449	\$926,789	9.66%	\$0	0.00%	\$926,789	9.66%
Broadus Hospital	\$6,523,777	\$489,080	7.50%	\$175,887	2.70%	\$664,967	10.19%
Cabell Huntington Hospital	\$157,478,500	\$6,194,244	3.93%	\$3,246,449	2.06%	\$9,440,693	5.99%
Camden-Clark Memorial	\$141,491,216	\$5,910,830	4.18%	\$2,005,327	1.42%	\$7,916,157	5.59%
Charleston Area Medical Center	\$570,238,396	\$26,474,182	4.64%	\$9,148,763	1.60%	\$35,622,945	6.25%
Chestnut Ridge Hospital	\$16,440,834	\$309,326	1.88%	\$338,716	2.06%	\$648,042	3.94%
City Hospital	\$68,609,497	\$2,889,150	4.21%	\$870,467	1.27%	\$3,759,617	5.48%
Davis Memorial Hospital	\$80,216,410	\$2,216,747	2.76%	\$1,423,826	1.77%	\$3,640,573	4.54%
Eye & Ear Clinic	\$7,823,171	\$40,767	0.52%	\$1,096	0.01%	\$41,863	0.54%
Fairmont General Hospital	\$79,189,636	\$2,323,167	2.93%	\$670,410	0.85%	\$2,993,577	3.78%
Grafton City Hospital	\$13,962,782	\$698,616	5.00%	\$12,983	0.09%	\$711,599	5.10%
Grant Memorial Hospital	\$27,278,727	\$1,756,391	6.44%	\$908,216	3.33%	\$2,664,607	9.77%
Greenbrier Valley Hospital	\$52,267,241	\$1,995,010	3.82%	\$33,144	0.06%	\$2,028,154	3.88%
Guyan Valley Hospital	\$5,194,479	\$208,100	4.01%	\$7,843	0.15%	\$215,943	4.16%
Hampshire Memorial Hospital	\$9,408,904	\$424,522	4.51%	\$201,500	2.14%	\$626,022	6.65%
Highland Hospital	\$9,942,068	\$293,623	2.95%	\$600	0.01%	\$294,223	2.96%
Huntington Rehab Hospital	\$16,552,211	\$21,382	0.13%	\$0	0.00%	\$21,382	0.13%
Huntington State Hospital	\$10,808,563	\$2,984,128	27.61%	\$5,640,344	52.18%	\$8,624,472	79.79%
Jackson General Hospital	\$28,570,429	\$1,087,720	3.81%	\$783,394	2.74%	\$1,871,114	6.55%
Jefferson Memorial Hospital	\$27,904,389	\$2,535,689	9.09%	\$371,948	1.33%	\$2,907,637	10.42%
Logan General Hospital	\$139,670,754	\$11,976,447	8.57%	\$2,229,393	1.60%	\$14,205,840	10.17%
Man Appalachian Regional Hosp.	\$21,237,948	\$1,024,000	4.82%	\$293,824	1.38%	\$1,317,824	6.21%
Minnie Hamilton H.C.Center	\$6,179,016	\$540,642	8.75%	\$44,806	0.73%	\$585,448	9.47%
Monongalia General Hospital	\$111,978,361	\$2,786,977	2.49%	\$1,220,940	1.09%	\$4,007,917	3.58%
Montgomery General Hospital	\$33,062,766	\$1,829,309	5.53%	\$1,096,457	3.32%	\$2,925,766	8.85%
Morgan County War Memorial	\$11,598,729	\$664,118	5.73%	\$131,431	1.13%	\$795,549	6.86%
MountainView Regional Hospital	\$36,380,662	\$28,251	0.08%	\$0	0.00%	\$28,251	0.08%
Ohio Valley Medical Center	\$110,585,101	\$3,601,394	3.26%	\$1,370,416	1.24%	\$4,971,810	4.50%
Plateau Medical Center	\$30,638,018	\$870,154	2.84%	\$167,910	0.55%	\$1,038,064	3.39%

Hospital Type And Name	Gross Patient Revenue	Bad Debt	% Of GPR	Charity Care	% Of GPR	Total Uncompensated Care	% Of GPR
Pleasant Valley Hospital	\$66,646,189	\$3,323,992	4.99%	\$318,513	0.48%	\$3,642,505	5.47%
Pocahontas Memorial Hospital	\$7,702,315	\$267,453	3.47%	\$13,157	0.17%	\$280,610	3.64%
Potomac Valley Hospital	\$19,625,075	\$652,014	3.32%	\$381,618	1.94%	\$1,033,632	5.27%
Preston Memorial Hospital	17,758,565	\$738,097	4.16%	\$246,277	1.39%	\$984,374	5.54%
Princeton Community Hospital	\$114,095,668	\$4,020,751	3.52%	\$2,267,210	1.99%	\$6,287,961	5.51%
Putnam General Hospital	\$49,084,568	\$1,317,502	2.68%	\$148,411	0.30%	\$1,465,913	2.99%
Raleigh General Hospital	\$159,542,753	\$3,044,535	1.91%	\$2,329,316	1.46%	\$5,373,851	3.37%
Reynolds Memorial Hospital	\$42,683,993	\$835,270	1.96%	\$780,589	1.83%	\$1,615,859	3.79%
Richwood Area Medical Center	\$2,924,059	\$100,233	3.43%	\$0	0.00%	\$100,233	3.43%
River Park Hospital	\$18,196,850	\$570,881	3.14%	\$29,361	0.16%	\$600,242	3.30%
Roane General Hospital	\$15,845,598	\$307,090	1.94%	\$472,527	2.98%	\$779,617	4.92%
Sharpe Hospital	\$46,057,114	\$5,829,933	12.66%	\$30,337,928	65.87%	\$36,167,861	78.53%
Sistersville General Hospital	5,566,101	\$351,408	6.31%	\$73,790	1.33%	\$425,198	7.64%
Southern Hills Regional Hospital	\$22,980,635	\$45,944	0.20%	\$0	0.00%	\$45,944	0.20%
St Francis Hospital	\$97,819,652	\$1,385,368	1.42%	\$805,143	0.82%	\$2,190,511	2.24%
St Joseph's Hosp.-Buckhannon	\$28,581,963	\$1,118,032	3.91%	\$1,138,391	3.98%	\$2,256,423	7.89%
St Joseph's Hosp.-Parkersburg	\$101,780,737	\$3,078,348	3.02%	\$1,486,683	1.46%	\$4,565,031	4.49%
St Luke's Hospital	\$26,655,214	\$866,799	3.25%	\$122,578	0.46%	\$989,377	3.71%
St Mary's Hospital	\$217,784,380	\$6,120,689	2.81%	\$5,347,043	2.46%	\$11,467,732	5.27%
Stonewall Jackson Mem. Hosp.	\$31,381,819	\$822,147	2.62%	\$249,216	0.79%	\$1,071,363	3.41%
Summers Co.App. Reg. Hosp.	\$10,868,698	\$302,209	2.78%	\$419,257	3.86%	\$721,466	6.64%
Summersville Memorial Hospital	\$28,872,716	\$2,036,882	7.05%	\$380,657	1.32%	\$2,417,539	8.37%
Thomas Memorial Hospital	\$125,125,283	\$4,331,984	3.46%	\$3,649,729	2.92%	\$7,981,713	6.38%
United Hospital Center	\$156,632,919	\$3,474,223	2.22%	\$4,470,205	2.85%	\$7,944,428	5.07%
Webster County Memorial Hosp.	\$5,129,636	\$289,569	5.65%	\$145,015	2.83%	\$434,584	8.47%
Weirton Medical Center	\$78,428,294	\$2,045,228	2.61%	\$722,181	0.92%	\$2,767,409	3.53%
Welch Emergency Hospital	\$25,801,517	\$2,850,984	11.05%	\$1,335,361	5.18%	\$4,186,345	16.23%
West Virginia Rehab. Ctr.	\$6,280,431	\$119,304	1.90%	\$4,531,694	72.16%	\$4,650,998	74.06%
West Virginia University Hosp.	\$277,919,027	\$8,673,289	3.12%	\$7,605,471	2.74%	\$16,278,760	5.86%
Western Hills Rehab. Hosp.	\$18,048,249	\$155,687	0.86%	\$0	0.00%	\$155,687	0.86%
Wetzel County Hospital	\$20,971,191	\$847,130	4.04%	\$324,740	1.55%	\$1,171,870	5.59%
Wheeling Hospital	\$194,464,741	\$3,520,825	1.81%	\$3,667,647	1.89%	\$7,188,472	3.70%
Williamson Memorial Hospital	\$52,976,760	\$1,924,233	3.63%	\$255,074	0.48%	\$2,179,307	4.11%
TOTALS	\$4,153,394,090	\$155,342,477	3.74%	\$109,897,457	2.65%	\$265,239,934	6.39%

**All Payor Utilization Data For All Hospitals
FY 1998 All Units Excluding Nursery And Neonatal Intensive Care**

Hospital	Inpatient Days						Discharges						Total Beds		Facility
	Medicare	Medicaid	PEIA	Other Gov't	Non Gov't	Total	Medicare	Medicaid	PEIA	Other Gov't	Non Gov't	Total	Licensed	Staffed	Occupancy
Beckley Appalachian Regional	32,316	8,852	617	1,788	6,234	49,807	4,580	1,344	138	291	1,437	7,790	173	163	79%
Bluefield Regional Med Ctr	36,534	6,151	794	1,130	6,221	50,830	5,091	1,592	219	227	1,981	9,110	265	265	52%
Boone Memorial Hospital	2,442	196	50	153	2,671	5,512	419	66	15	30	181	711	38	38	40%
Braxton County Memorial	1,782	212	40	85	321	2,440	486	103	23	29	155	796	40	30	17%
Broadus Hospital	2,970	13,516	13	3	5,514	22,016	298	38	7	3	40	386	72	72	84%
Cabell Huntington Hospital	26,193	13,204	1,438	982	15,006	56,823	3,906	3,295	416	235	4,174	12,026	293	275	53%
Camden-Clark Memorial	35,373	3,976	975	497	10,417	51,238	5,958	1,138	248	133	3,170	10,647	343	237	41%
Charleston Area Medical Ctr.	112,276	30,162	8,983	5,999	47,813	205,233	14,910	6,744	2,051	1,017	11,100	35,822	919	773	61%
Chestnut Ridge	4,159	2,075	597	165	9,289	16,285	355	206	66	18	585	1,230	70	70	64%
City Hospital	23,303	4,283	814	318	9,355	38,073	2,926	1,118	203	81	2,555	6,883	260	163	40%
Davis Memorial Hospital	21,178	2,470	901	261	3,610	28,420	3,406	834	288	74	1,338	5,940	115	115	68%
Eye & Ear Clinic	60	13	4	8	20	105	21	5	2	4	14	46	35	26	1%
Fairmont General Hospital	26,044	11,137	875	1,134	6,339	45,529	3,460	1,241	218	229	1,539	6,687	268	211	46%
Grafton City Hospital	5,793	20,730	58	572	3,136	30,289	776	182	13	22	178	1,171	131	131	63%
Grant Memorial Hospital	8,510	1,334	286	167	2,371	12,668	1,255	331	76	30	679	2,371	61	61	57%
Greenbrier Valley Hospital	13,583	2,108	580	909	3,108	20,288	2,239	652	167	163	971	4,192	122	122	45%
Guyan Valley Hospital	3,010	38	54	260	44	3,406	235	8	3	21	15	282	19	19	49%
Hampshire Memorial Hospital	1,312	9,793	68	13	1,516	12,702	425	131	24	4	194	778	47	47	74%
Highland Hospital	1,566	4,211	178	22	2,577	8,554	130	322	26	3	327	808	58	58	40%
Huntington Rehab Hospital	10,780	556	0	1,833	340	13,509	575	18	0	111	23	727	40	40	92%
Huntington State Hospital	4,828	424	34	37	22,241	27,564	114	10	0	1	581	706	90	90	84%
Jackson General Hospital	7,498	869	504	49	4,590	13,510	1,624	337	79	11	670	2,721	74	74	50%
Jefferson Memorial Hospital	5,913	1,068	82	86	2,421	9,570	975	282	37	30	977	2,301	114	114	23%
Logan General Hospital	17,799	5,109	599	2,957	4,811	31,275	3,026	1,547	172	571	1,536	6,852	132	132	65%
Man Appalachian Regional	1,634	346	41	472	353	2,846	436	150	11	122	156	875	74	36	11%
Minnie Hamilton Health Care	1,381	5,870	174	36	326	7,787	186	77	9	2	32	306	43	36	49%
Monongalia General Hospital	30,958	1,593	2,056	518	8,006	43,131	4,824	420	510	93	2,150	7,997	234	202	50%
Montgomery General Hospital	7,298	9,035	516	1,519	2,602	20,970	1,053	163	38	8	397	1,659	99	99	58%
Morgan County War Memorial	4,530	4,740	21	22	2,123	11,436	552	207	10	7	339	1,115	60	44	52%
Mountainview Reg Rehab	20,798	2,363	0	0	3,983	27,144	877	85	0	0	171	1,133	80	80	93%
Ohio Valley General Hospital	17,677	4,596	79	777	8,010	31,139	3,042	1,057	22	197	2,238	6,556	453	226	19%

Peterson Rehab Hospital	10,780	28,863	59	112	16,030	55,844	498	16	3	7	70	594	172	172	89%
Plateau Medical Center	12,370	2,210	138	734	1,102	16,554	1,726	440	44	120	327	2,657	94	94	48%
Pleasant Valley Hospital	16,545	23,981	346	177	9,226	50,275	2,457	876	103	51	914	4,401	201	201	68%
Pocahontas Memorial Hospital	5,430	100	164	55	1,580	7,329	604	24	32	13	132	805	27	27	74%
Potomac Valley Hospital	3,883	704	178	146	1,540	6,451	1,019	280	75	34	583	1,991	63	44	28%
Preston Memorial Hospital	2,790	962	125	126	964	4,967	534	294	39	27	242	1,136	76	58	18%
Princeton Community Hospital	31,031	6,372	949	809	8,181	47,342	4,623	1,997	268	307	1,595	8,790	211	211	61%
Putnam General Hospital	9,908	839	357	72	2,720	13,896	1,717	196	95	16	827	2,851	68	68	56%
Raleigh General Hospital	36,931	12,941	1,470	3,580	10,325	65,247	5,375	3,282	376	701	3,064	12,798	410	410	43%
Reynolds Memorial Hospital	17,195	1,105	317	191	3,345	22,153	2,407	261	72	32	627	3,399	233	136	26%
Richwood Area Medical Center	617	105	7	48	112	889	176	34	6	16	47	279	25	25	6%
River Park Hospital	4,482	9,854	484	458	4,434	19,712	485	539	70	57	692	1,843	165	165	33%
Roane General Hospital	3,963	2,036	67	35	3,155	9,256	644	264	28	13	318	1,267	80	0	32%
Sharpe Hospital	5,081	1,274	186	106	39,186	45,833	139	75	3	2	1,102	1,321	150	150	83%
Sistersville General	731	8	0	5	2,075	2,819	151	3	0	2	45	201	26	26	30%
Southern Hills Rehab	12,860	0	0	0	1,683	14,543	609	0	0	0	117	726	42	42	95%
St Francis Hospital	23,485	1,621	956	918	3,413	30,393	3,368	300	159	133	822	4,782	200	170	42%
St Joseph's - Buckhannon	4,441	4,518	295	96	3,796	13,146	1,073	491	108	32	586	2,290	95	93	38%
St Joseph's - Parkersburg	33,065	5,165	550	334	9,312	48,426	4,659	1,223	146	97	2,628	8,753	360	360	37%
St Luke's Hospital	6,251	863	114	233	940	8,401	1,243	247	36	64	290	1,880	79	79	29%
St Mary's Hospital	60,043	9,027	3,186	2,628	21,146	96,030	8,547	1,628	707	458	5,016	16,356	440	419	60%
Stonewall Jackson Memorial	12,901	1,843	490	312	1,835	17,381	1,833	595	148	60	568	3,204	70	70	68%
Summers County ARH	4,314	6,549	70	45	2,032	13,010	571	109	23	12	116	831	95	50	37%
Summersville Memorial	5,407	17,677	320	227	2,905	26,536	923	408	157	85	360	1,933	109	109	67%
Thomas Memorial Hospital	29,633	4,798	1,768	600	10,148	46,947	4,573	1,216	480	111	2,444	8,824	261	216	49%
United Hospital Center	54,602	5,992	1,851	577	11,717	74,739	7,322	1,692	496	165	3,369	13,044	376	307	54%
Webster County Memorial	505	60	8	28	43	644	200	33	6	12	32	283	6	0	29%
Weirton Medical Center	30,313	3,183	373	349	6,496	40,714	4,628	631	99	97	1,749	7,204	240	240	46%
Welch Emergency Hospital	3,055	18,721	123	275	1,505	23,679	528	337	50	84	266	1,265	124	124	52%
West Virginia Rehab Center	600	27	0	0	5,838	6,465	14	1	0	0	117	132	40	40	44%
West Virginia University	29,866	20,045	4,047	2,135	23,678	79,771	4,122	3,080	744	423	4,260	12,629	420	381	52%
Western Hills Rehabilitation	12,051	0	0	0	1,404	13,455	606	0	0	0	78	684	40	40	92%
Weizel County Hospital	4,974	679	85	35	1,199	6,972	965	247	32	6	393	1,643	68	63	28%
Wheeling Hospital	33,432	3,416	784	683	16,921	55,236	5,288	880	183	170	4,387	10,908	277	276	54%
Williamson Memorial Hospital	10,279	3,231	323	1,278	2,450	17,561	1,685	985	84	223	839	3,816	76	76	63%
1998 TOTALS	1,023,312	369,799	41,621	40,179	427,804	1,902,715	143,472	46,387	9,963	7,397	78,925	286,144	10,241	8,991	50.69%

**Comparison of Full Time Equivalents (FTEs) And Total Wages and Salaries
(Including Benefits) for All Hospitals, FY 1997 & 1998**

Hospital	Total FTE's	1998 Total Wages & Salaries	Average Wage & Salary Per FTE	Total FTE 's	1997 Total Wages & Salaries (Including Benefits)	Average Wage & Salary Per FTE
Beckley Appalachian Regional Hospital	644	\$26,895,288	\$41,756	621	\$21,616,605	\$34,821
Bluefield Regional Medical Center	968	\$34,782,019	\$35,947	916	\$31,647,892	\$34,543
Boone Memorial Hospital	117	\$3,163,376	\$27,067	112	\$2,928,764	\$26,103
Braxton County Memorial Hospital	122	\$3,984,367	\$32,552	123	\$4,080,274	\$33,092
Broadus Hospital Association	138	\$3,432,839	\$24,959	143	\$3,357,438	\$23,413
Cabell Huntington Hospital	1,327	\$65,431,843	\$49,304	1,292	\$61,655,131	\$47,706
Camden-Clark Memorial Hospital	1,130	\$42,402,011	\$37,531	1,053	\$38,406,998	\$36,470
Charleston Area Medical Center	4,365	\$188,156,423	\$43,101	4,530	\$192,633,731	\$42,521
Chestnut Ridge Hospital	126	\$3,515,642	\$27,926	127	\$3,485,387	\$27,537
City Hospital, Inc.	675	\$25,633,175	\$37,964	667	\$24,221,707	\$36,336
Davis Memorial Hospital, Inc.	618	\$24,344,930	\$39,363	591	\$22,516,047	\$38,115
Eye & Ear Clinic of Charleston, Inc.	75	\$2,755,034	\$36,783	77	\$2,712,062	\$35,406
Fairmont General Hospital	657	\$27,284,770	\$41,548	718	\$27,752,055	\$38,630
Grafton City Hospital	207	\$5,746,589	\$27,829	179	\$4,761,701	\$26,572
Grant Memorial Hospital	328	\$9,650,659	\$29,381	316	\$8,771,115	\$27,737
Greenbrier Valley Medical Center	343	\$11,519,402	\$33,633	347	\$11,614,677	\$33,491
Guyan Valley Hospital	146	\$3,212,849	\$22,057	118	\$3,639,017	\$30,732
Hampshire Memorial Hospital	116	\$3,014,052	\$26,096	113	\$2,812,111	\$24,842
Highland Hospital	156	\$4,175,167	\$26,730	159	\$4,556,280	\$28,584
Huntington Rehabilitation Hospital	119	\$4,020,187	\$33,698	143	\$5,275,594	\$36,944
Huntington State Hospital	302	\$8,751,435	\$28,978	301	\$9,459,145	\$31,384
Jackson General Hospital	298	\$12,184,907	\$40,889	302	\$12,190,368	\$40,391
Jefferson Memorial Hospital	283	\$11,324,741	\$40,073	284	\$10,843,093	\$38,193
Logan General Hospital	854	\$39,898,281	\$46,741	839	\$39,181,708	\$46,700
Man Appalachian Regional Hospital	187	\$8,489,295	\$45,349	221	\$8,589,981	\$38,922
Minnie Hamilton Health Center	136	\$3,579,047	\$26,375	93	\$2,659,526	\$28,475
Monongalia General Hospital	910	\$35,761,650	\$39,307	916	\$35,804,010	\$39,075
Montgomery General Hospital	284	\$12,492,324	\$43,941	273	\$12,852,844	\$47,115
Morgan County War Memorial Hospital	113	\$3,733,382	\$33,156	110	\$3,480,438	\$31,526
Mountainview Reg. Rehab. Hospital	248	\$8,587,612	\$34,669	253	\$8,817,744	\$34,853
Ohio Valley General Hospital	966	\$34,641,962	\$35,846	968	\$34,028,769	\$35,172

Plateau Medical Center	251	\$7,863,728	\$31,367	271	\$6,361,878	\$23,458
Pleasant Valley Hospital	591	\$22,372,527	\$37,881	583	\$22,431,635	\$38,470
Pocahontas Memorial Hospital	84	\$2,132,310	\$25,385	84	\$2,097,850	\$24,906
Potomac Valley Hospital	191	\$5,502,270	\$28,778	182	\$5,254,592	\$28,856
Preston Memorial Hospital	173	\$5,795,419	\$33,597	180	\$5,726,748	\$31,762
Princeton Community Hospital	954	\$33,449,159	\$35,069	936	\$33,273,911	\$35,545
Putnam General Hospital	288	\$10,362,563	\$36,019	267	\$9,136,990	\$34,247
Raleigh General Hospital	982	\$34,004,647	\$34,635	774	\$28,475,427	\$36,804
Reynolds Memorial Hospital	444	\$16,539,941	\$37,261	447	\$16,898,819	\$37,805
Richwood Area Community Hospital	38	\$1,299,736	\$34,016	30	\$847,276	\$28,055
River Park Hospital	145	\$5,081,616	\$35,143	133	\$4,680,675	\$35,088
Roane General Hospital	256	\$7,442,851	\$29,075	231	\$7,263,716	\$31,409
Sharpe Hospital	418	\$11,097,926	\$26,550	421	\$12,290,182	\$29,214
Sistersville General Hospital	85	\$2,369,980	\$28,017	90	\$2,194,750	\$24,305
Southern Hills Regional Rehab. Hospital	142	\$4,274,660	\$30,082	138	\$4,250,527	\$30,712
St. Francis Hospital	564	\$21,296,901	\$37,794	584	\$21,076,430	\$36,121
St. Joseph's Hospital - Buckhannon	273	\$8,980,474	\$32,883	282	\$8,693,325	\$30,827
St. Joseph's Hospital - Parkersburg	823	\$30,589,880	\$37,191	774	\$27,218,306	\$35,161
St. Luke's Hospital	199	\$6,512,891	\$32,794	212	\$7,093,035	\$33,442
St. Mary's Hospital	1,170	\$74,390,773	\$43,508	1,637	\$70,023,423	\$42,786
Stonewall Jackson Memorial Hospital	289	\$9,957,444	\$34,419	277	\$8,625,196	\$31,183
Summers Co. App. Reg. Hospital	137	\$5,817,192	\$42,523	150	\$5,738,767	\$38,258
Summersville Memorial Hospital	335	\$10,985,674	\$32,842	312	\$10,058,579	\$32,229
Thomas Memorial Hospital	994	\$37,605,060	\$37,836	919	\$33,558,984	\$36,513
United Hospital Center	1,225	\$50,825,191	\$41,504	1,210	\$49,408,006	\$40,833
Webster County Memorial Hospital	82	\$3,013,554	\$36,796	71	\$2,606,895	\$36,614
Weirton Medical Center	790	\$27,475,274	\$34,799	729	\$25,120,841	\$34,463
Welch Emergency Hospital	298	\$8,082,493	\$27,122	318	\$8,801,859	\$27,653
West Virginia Rehabilitation Center	217	\$7,450,953	\$34,368	207	\$7,065,704	\$34,134
West Virginia University Hospitals, Inc.	2,272	\$90,422,416	\$39,800	2,255	\$85,934,641	\$38,115
Western Hills Regional Rehab. Hospital	126	\$3,957,874	\$31,512	124	\$4,190,907	\$33,716
Wetzel County Hospital Association	206	\$7,217,173	\$35,035	205	\$6,911,656	\$33,715
Wheeling Hospital	1,582	\$64,018,605	\$40,457	1,401	\$55,145,763	\$39,350
Williamson Memorial Hospital	297	\$10,653,110	\$35,893	279	\$9,918,296	\$35,511
TOTALS	34,411	\$1,321,407,523	\$38,400	33,622	\$1,264,727,801	\$37,616

Home Health – Excess Revenue over Expense (EROE) FY 1998

County Facilities	FY	Total Revenue	Total Expenses	1998 EROE
Barbour County Home Health Agency	6/30	666,112	603,698	62,414
Boone County Home Health Agency	6/30	316,830	297,282	19,548
Cabell-Huntington Health Dept Home Health Agency	6/30	663,384	668,860	(5,476)
Clay County Health Department	6/30	589,079	597,653	(8,574)
Doddridge County Home Health Agency*	6/30	125,036	106,736	18,300
Greenbrier County Home Health Agency	6/30	1,311,016	1,325,577	(14,561)
Harrison-Clarksburg Home Health Agency	6/30	1,915,458	1,807,495	107,963
Jackson County Home Health Service	6/30	1,424,098	1,302,764	121,333
Kanawha-Charleston Health Dept Home Health Agency	6/30	1,922,501	1,962,318	(39,817)
Lewis County Home Health And Hospice	6/30	953,809	1,107,498	(153,689)
Marion County Health Dept Home Health Service	6/30	695,538	923,412	(227,874)
Monongalia County Home Care Services	6/30	2,751,346	2,432,819	318,527
Nicholas-Webster Home Health Services	6/30	1,511,315	1,453,054	58,261
Putnam County Home Health Agency	6/30	282,740	311,583	(28,843)
Taylor-Grafton Health Department	6/30	912,165	972,174	(60,009)
Wayne County Home Health Agency	6/30	345,780	378,429	(32,649)
Wetzel-Tyler Home Health Agency	6/30	310,426	356,992	(46,566)
Subtotal County Facilities		16,696,633	16,608,344	88,288
Non-Profit Hospital-Based Facilities				
	FY	Total Revenue	Total Expenses	1998 EROE
Aracoma Home Health Agency - Guyan Valley Hospital	10/31	1,011,073	1,615,298	(604,225)
Beckley Appalachian Regional Hospital Home Health	6/30	5,159,723	6,553,162	(1,393,439)
Bluefield Regional Medical Center	6/30	332,224	845,284	(513,060)
Boone Memorial Hospital Home Care Services	6/30	516,718	473,183	43,535
Braxton County Mem.Hosp. Therapeutic Levels Of Care	12/31	597,219	790,385	(193,166)
Cabell Huntington Hospital Home Health Agency	9/30	2,314,662	2,466,009	(151,347)
Davis Home Care - Davis Memorial Hospital	9/30	1,984,726	2,977,615	(992,889)
East Ohio Home Care (Ohio Valley Medical Center)	12/31	594,228	708,805	(114,577)
Fairmont General Hospital Fgh	12/31	452,697	480,661	(27,964)
Grant Memorial Hospital Home Health Service	6/30	577,205	696,552	(119,347)
Home Health Care - Sacred Heart Hospital	12/31	230,368	204,466	25,902
Home Health Services Memorial Hospital	4/30	150,512	123,640	26,872
Home Nursing Service & Hospice	9/30	84,383	156,511	(72,128)
Housecalls Of Camden Clark Memorial Hospital	6/30	2,159,812	3,619,021	(1,459,209)
Jackson General Hospital	9/30	315,188	403,212	(88,024)
Jefferson Memorial Hospital Home Health	9/30	259,007	642,458	(383,451)
King's Daughters Medical Center	9/30	25,853	13,047	12,806
Man App.Reg. Hosp.Home Health / App.Reg.Health Care	6/30	2,836,981	3,654,649	(817,668)
Medical Park Home Health - Wheeling Hospital	6/30	867,538	1,098,826	(231,288)
Mingo-Wayne Home Health – Mem. Hosp.Home Health	12/31	817,105	817,105	0
Mongomery General Hospital Haa	12/31	633,497	959,209	(325,712)
Morgan Co. War Memorial Hospital Home Health Agency	6/30	496,158	587,685	(91,527)
Plateau Medical Center**	12/31	0	0	0

Pleasant Valley Hospital Home Health Agency**	9/30	529,061	1,219,170	(690,109)
Pocahontas Memorial Hospital Home Health Dept	6/30	473,526	604,172	(130,646)
Preston Memorial Home Health Services	12/31	567,241	420,122	147,119
Princeton Community Hospital - Pch Home Health	6/30	2,247,795	1,791,767	456,028
Reynolds Memorial Hospital Home Health Agency	9/30	1,192,245	806,8780	385,367
Sistersville Home Health Services	12/31	654,700	526,941	127,759
Southwestern Home Care	12/31	14,797	10,506	4,291
St. Joseph's Hospital Home Health Agency - Buckhannon	9/30	1,124,070	1,268,147	(144,077)
St. Mary's Hospital Home Health Agency	9/30	1,594,318	2,244,325	(650,007)
Stonewall Jackson Memorial Hospital Home Health	9/30	563,661	584,828	(21,167)
Thomas Memorial Hospital Home Health Service	9/30	1,720,747	2,499,857	(779,110)
United Hospital - United Home Care	12/31	724,690	1,058,198	(333,508)
Webster County Memorial Hospital Home Health	6/30	393,819	501,688	(107,869)
Weirton Medical Center Home Health F.K.A. Tri-County	6/30	599,398	702,416	(103,018)
Wetzel County Home Care - Hospital	6/30	798,157	769,599	28,558
Williamson Memorial Hospital Home Health	9/30	583,581	570,632	12,949
Wv Home Health Services - Highland Hospital	9/30	270,652	424,084	(153,432)
Subtotal Non-Profit Hospital Facilities		36,469,336	45,890,114	(9,420,777)
Proprietary Hospital-Based Facilities				
	FY	Total Revenue	Total Expenses	1998 EROE
Columbia St Lukes	12/31	366,944	635,820	(268,876)
Columbia Greenbrier Valley Medical Center	12/31	No HH visits	No HH visits	No HH visits
Columbia Home Care St. Francis/Putnam Gen. Hospitals	12/31	819,296	955,033	(135,737)
Extend-A-Care, Inc - Columbia Raleigh General Hospital	12/31	3,154,734	3,316,346	(161,612)
Hampshire Mem. Hospital (Home Health Care Services)	6/30	691,448	849,757	(158,309)
Potomac Valley Hospital Home Health Agency	6/30	686,723	835,459	(148,736)
Servcare, Inc - St Joseph's Hospital Parkersburg	12/31	2,984,957	3,746,519	(761,562)
Williamson Arh Home Health (S. Williamson Ky)	6/30	2,428,859	2,424,978	3,881
Subtotal Proprietary Hospital Facilities		11,132,961	12,763,912	(1,630,951)
Non-Profit Facilities				
	FY	Total Revenue	Total Expenses	1998 EROE
Appalachian Oh-9*	6/30	9,653,069	10,662,576	(1,009,507)
Community Home Care And Hospice	12/31	74,7719	1,161,122	(413,403)
Gensis Home Health	12/31	Closed - DNR	Closed - DNR	Closed - DNR
Home Care Services - Hcs Strategic Health	12/31	7,876,698	11,066,947	(3,190,249)
Kanawha Valley Senior Services Home Health Program	6/30	233,955	354,958	(121,003)
Lincoln County Opportunity Company Home Health	9/30	133,141	227,283	(94,142)
Medi-Home Health Agency	9/30	851,650	978,166	(126,516)
Mva Home Health Service	12/31	711,934	788,206	(76,272)
Ohio Valley Home Health, Inc	12/31	227,814	234,986	(7,172)
Panhandle Home Health Inc	12/31	2,026,342	2,231,941	(205,599)
Pendleton Home Health Service	12/31	169,556	134,825	34,731
Pro Careers	12/31	560	204,692	(204,132)
Professional Home Health & Home Care, Inc	12/31	1,270,207	1,842,525	(572,318)
Visiting Nursing Association Upper Ohio Valley	12/31	1,380,438	1,500,756	(120,318)
We Care Home Health - Cabell Co. Community Services	9/30	200,146	306,769	(106,623)
Subtotal Non-Profit Facilities		25,483,230	31,695,754	(6,212,523)

Proprietary Facilities	FY	Total Revenue	Total Expenses	1998 EROE
Advantage Home Health Professionals	12/31	Closed - DNR	Closed - DNR	Closed - DNR
Albert Gallatin VNA	2/28	5,000,141	5,208,928	(208,787)
Alternative Home Health	3/31	200,693	198,929	1,764
Care Partners Mon General (Mon Plus)	6/30	1,117,510	1,322,912	(205,402)
Carriage Inn (Home Health Care Of Steubenville Ohio)	12/31	126,847	196,187	(69,340)
Comprecare, Inc	5/31	147,360	275,362	(128,002)
Doctors Home Health (H&H Home Health Care)	12/31	Closed - DNR	Closed - DNR	Closed - DNR
Elite Health Care, Inc	12/31	866,754	803,376	63,377
HCS Nursing	9/30	212,132	206,166	5,965
Home Care Plus	12/31	3,162,107	3,661,445	(499,338)
Home Health Care Of Southeast Ohio	12/31	DNR	DNR	DNR
Homecall	12/31	1,188,440	1,256,878	(68,437)
IHS Home Care - First American Home Care	12/31	2,153,519	2,926,440	(772,921)
Interim Health Care Of Morgantown	12/31	36,476	33,581	2,895
Interim Health Care Of Upper Ohio Valley	12/31	1,076,014	1,189,922	(113,908)
Kanawha Home Health Inc	12/31	1,749,113	1,621,981	127,132
Medshares, Inc.	12/31	484,979	390,387	94,592
Mountaineer Home Nursing, Inc	12/31	2,051,413	2,179,347	(127,934)
Nursing Care Home Health Agency	12/31	1,546,164	1,744,824	(198,660)
Olsten - Health Services - Parkersburg	12/31	1,812,100	1,493,987	318,113
Olsten Health Services - Beckley	12/31	799,344	797,300	2,044
Olsten Health Services - Charleston	12/31	2,002,253	1,699,133	303,120
Olsten Health Services - Huntington	12/31	1,513,349	1,254,328	259,021
Pro Nursing & Health Services	6/30	641,829	646,449	(4,620)
Quality Home Care - Pioneer Hospice Care	12/31	1,512	17,381	(15,869)
Real Care, Inc	12/31	237,445	360,279	(122,834)
Special Touch Nursing Care	12/31	168,781	188,398	(19,617)
West Alexander Home Health Agency	9/30	978,261	978,477	(216)
Westwood Home Health Agency	9/30	1,999,797	1,483,377	516,420
Subtotal Proprietary Facilities		31,274,334	32,135,775	(861,441)

DNR – Did not Report

Home Health – Totals by Facility Type

Facility Type	Total Revenue	Total Expenses	1998 EROE
County Facilities	\$16,696,633	\$16,608,344	\$88,288
Non-Profit Hospital Based Facilities	\$36,469,336	\$45,890,114	(\$9,420,777)
Proprietary Hospital Based Facilities	\$11,132,961	\$12,763,912	(\$1,630,951)
Non-Profit Facilities	\$25,483,230	\$31,695,754	(\$6,212,523)
Proprietary Facilities	\$31,274,334	\$32,135,775	(\$861,441)
Total	\$121,056,495	\$139,093,900	(\$18,037,405)

Source: West Virginia Health Care Authority Annual Survey of Home Health Services 1998

Medshares data reflects information for 3 month period only

*Information compiled from Financial Disclosure 1998

**Information compiled from Uniform Report 1998

Behavioral Health – Summary of Revenue and Expense - FY 1998

Adult Behavioral Services	FY	Total Revenue	Total Expenses	1998 EROE
ARC Harrison County	6/30	1,283,905	1,128,014	155,891
ARC Kanawha-Putnam	12/31	1,069,916	1,070,374	(458)
Coordinating Council for Independent Living	6/30	6,266,438	6,211,706	54,732
Developmental Center & Workshop	6/30	605,802	567,299	38,503
Doddridge County Senior Citizens	9/30	2,026,158	1,416,755	609,403
Exodus and Maya Hse-Pine Grove House (S.O.M.E.)	6/30	705,776	1,216,727	(510,951)
Horizon Center for Independent Living	6/30	321,661	301,533	20,128
PACE Training & Evaluation Center	6/30	2,473,886	2,483,385	(9,499)
REM - WV	12/31	6,171,464	5,977,824	193,640
Res-Care Inc., dba Buckhannon Day Training Program	12/31	48,219	0	48,219
RSCR	12/31	4,263,514	4,240,348	23,166
Stonebrook	12/31	1,666,876	1,553,393	113,483
VOCA Corp of West Virginia	12/31	19,374,682	19,307,878	273,443
Subtotal Adult Behavioral Services		46,484,936	45,475,236	1,009,700
Adult and Child Behavioral Services	FY	Total Revenue	Total Expenses	1998 EROE
Braley & Thompson	6/30	11,408,192	11,244,379	163,813
Braxton County School Health Service	6/30	59,734	34,395	25,339
Burlington United Methodist Family Services	6/30	6,264,052	6,164,120	99,932
Cammack Children's Center	12/31	1,656,098	1,679,091	(22,993)
Children & Youth Behavioral Health Center	12/31	451,631	500,103	(48,472)
Children's Home of Wheeling	6/30	5,212,533	2,565,809	2,646,724
Children's Home Society	6/30	6,380,902	6,446,700	(65,798)
Children's Therapy Clinic	12/31	439,671	393,640	46,031
Colin Anderson Center	6/30	4,290,650	5,852,961	(1,562,311)
Crittenton Services	6/30	3,642,829	3,912,499	(269,670)
D.E.A.F.	6/30	787,195	789,242	(2,047)
Davis-Stuart	6/30	3,814,708	3,823,980	(9,272)
Daymark	6/30	1,415,197	1,129,638	285,559
Elkins Family Counseling Center	12/31	331,730	360,491	(28,761)
Evergreen Behavioral Health Center	12/31	102,080	103,544	(1,464)
Family Connections	6/30	754,100	697,183	56,917
Family Service Association	6/30	305,257	357,319	(52,062)
Family Service-Upper Ohio Valley	6/30	2,493,945	2,283,291	210,654
Genesis Youth Center	6/30	1,192,502	1,211,852	(19,350)
Golden Girl Group	6/30	1,133,092	1,039,904	93,188
Green Acres Regional Center	6/30	4,070,024	4,173,629	(103,605)
Hampshire County Special Services Center	6/30	574,257	537,822	36,435
Open Doors for the Developmentally Challenged	12/31	2,348,841	2,353,379	(4,538)
Pressley Ridge Schools	6/30	14,685,856	14,860,086	(174,230)
Psychiatric Day Program of Appalachian - Beckley ARH	6/30	517,519	453,919	63,600
Russell Nesbitt Adult Care & Activity Center	12/31	2,337,348	1,905,155	432,193
St John's Home for Children	6/30	386,092	383,576	2,516
Stepping Stones	6/30	683,200	686,119	(2,919)
Sugar Creek Children's Center	6/30	514,095	481,761	32,334
Timberline	12/31	3,224,398	3,352,995	(128,597)
Try-Again Homes	6/30	1,838,960	1,957,177	(118,217)

Worthington Center, Inc.	12/31	5,428,053	5,472,997	(44,944)
WV Youth Advocate Program, Inc.	12/31	3,988,446	4,137,094	(148,648)
Youth Health Services, Inc.	6/30	1,641,072	1,711,337	(70,265)
Youth Services Systems, Inc.	6/30	3,494,608	3,629,347	(134,739)
Subtotal Adult and Child Behavioral		97,868,867	96,686,535	1,182,331
Children Only Behavioral Services				
	FY	Total Revenue	Total Expenses	1998 EROE
Action Youth Care	6/30	7,937,525	8,855,054	(917,529)
Barbour County Health Department Circle of Caring	6/30	267,699	190,444	77,255
BU Group Home	12/31	1,529,068	1,743,975	(214,907)
Easter Seal Rehab Center	8/31	1,471,880	1,799,279	(327,399)
Elkins Mountain School	6/30	3,854,963	3,762,074	92,889
Monongalia County Youth Services Center	6/30	548,866	527,461	21,405
New River Ranch	8/31	628,420	555,313	73,107
Northern Tier Youth Services	6/30	640,464	638,910	1,554
Olympic Center - Preston	6/30	1,542,605	1,445,964	96,641
Outlook America of West Virginia	12/31	6,305,760	6,526,306	(220,546)
RESA VIII - Child Development Services	6/30	5,988,704	5,571,137	417,567
River Valley Child Development Services	6/30	4,216,482	4,553,118	(336,636)
Southwestern Community Action Council	6/30	7,814,092	7,757,683	56,409
Stepping Stone	6/30	380,423	326,417	54,006
Subtotal Children Only Behavioral Services		43,126,951	44,253,135	(1,126,184)
Comprehensive Behavioral Services				
	FY	Total Revenue	Total Expenses	1998 EROE
Appalachian Community Health Care	6/30	5,550,495	5,531,180	19,315
Autism Services Center	6/30	6,815,054	6,729,258	85,796
Eastern Panhandle Training Center	6/30	8,823,321	8,712,428	110,893
Eastridge - Eastern Panhandle Mental Health Center	6/30	6,769,546	6,231,821	537,725
FMRS Mental Health Council	6/30	10,148,080	9,870,015	278,065
Healthways (Hancock-Brooke BH Service)	6/30	5,552,438	5,483,147	69,291
Logan Mingo Area Mental Health	6/30	4,775,982	5,021,932	(245,950)
Northwood Health Systems - Northern Panhandle	6/30	17,340,253	16,260,255	1,079,998
Potomac Center	6/30	5,000,318	4,768,700	231,618
Potomac Highlands Mental Health Guild	6/30	5,255,823	5,168,894	86,929
Pretera Center for Mental Health Services	6/30	13,710,365	13,200,609	509,756
Seneca Mental Health/Mental Retardation	6/30	11,640,333	11,349,116	291,217
Shawnee Hills	6/30	39,364,701	41,080,106	(1,715,405)
Southern Highlands Community Health Center	6/30	8,184,412	8,201,799	(17,387)
United Summit Center	12/31	8,524,014	7,684,833	839,181
Valley HealthCare	6/30	15,483,352	14,662,089	821,263
Westbrook - Western District Guidance Center	6/30	15,023,659	15,119,655	(95,996)
Subtotal Comprehensive Services		187,962,146	185,075,837	2,886,309

Behavioral Health – Totals by Facility Type

Facility Type	Total Revenue	Total Expenses	1998 EROE
Subtotal Adult Behavioral Services	\$46,484,936	\$45,475,236	\$1,009,700
Subtotal Adult and Child Behavioral	\$97,868,867	\$96,686,535	\$1,182,331
Subtotal Children Only Behavioral Services	\$43,126,951	\$44,253,135	(\$1,126,184)
Subtotal Comprehensive Services	\$187,962,146	\$185,075,837	\$2,886,309
Total Behavioral Health Facilities	\$375,442,900	\$371,490,743	\$3,952,156

Annual Report of Nursing Homes
Licensed Nursing Homes – Fiscal Year 1998

	Medicare	Medicaid	PEIA	Other Gov't	All Other	Total
PART 1 -- NURSING HOME COMPONENT						
Gross Patient Revenue	\$95,625,503	\$283,698,827	\$285,379	\$3,591,054	\$69,124,706	\$452,325,471
Contractuals	\$27,493,053	\$13,233,904	\$84,061	\$453,470	\$1,121,669	\$42,386,157
Bad Debt	\$104,182	\$126,236	\$4	\$1,386	\$661,599	\$893,407
Charity	\$0	\$1,582	\$0	\$0	\$6,540	\$8,122
Net Patient Revenue	\$68,028,268	\$270,337,105	\$201,314	\$3,136,198	\$67,334,898	\$409,037,785
Operating Expenses	\$72,918,350	\$251,468,813	\$248,377	\$2,946,263	\$62,355,957	\$389,937,764
Income From Patient Services	(\$4,890,081)	\$18,868,292	(\$47,063)	\$189,935	\$4,978,941	\$19,100,021
Other Operating Revenue						\$2,003,986
Non Operating Revenue						\$7,415,212
EROE Before						\$28,519,219
Extraordinary Item						(\$144,885)
Income Tax						(\$3,869,250)
EROE After						\$24,505,083
PART 2 -- PERSONAL CARE COMPONENT						
Gross Patient Revenue	\$0	\$241,133	\$0	\$148,170	\$6,033,536	\$6,422,838
Contractuals	\$0	\$0	\$0	\$29,305	\$256,378	\$285,683
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$0	\$241,133	\$0	\$118,865	\$5,777,158	\$6,137,155
Operating Expenses	\$0	\$158,251	\$0	\$217,800	\$5,355,978	\$5,732,028
Income From Patient Services	\$0	\$82,882	\$0	(\$98,935)	\$421,180	\$405,127
Other Operating Revenue						\$105,694
Non Operating Revenue						\$156,892
EROE Before						\$667,713
Extraordinary Item						\$0
Income Tax						\$0
EROE After						\$667,713
PART 3 -- OUTPATIENT COMPONENT						
Gross Patient Revenue	\$380,274	\$3,785	\$33,903	\$101,714	\$193,867	\$713,543
Contractuals	\$96,662	\$2,874	\$907	\$14,859	\$12,203	\$127,505
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$283,612	\$911	\$32,996	\$86,855	\$181,664	\$586,038
Operating Expenses	\$365,629	\$1,082	\$30,096	\$143,386	\$131,326	\$671,520
Income From Patient Services	(\$82,017)	(\$171)	\$2,900	(\$56,531)	\$50,338	(\$85,481)
Other Operating Revenue						\$0
Non Operating Revenue						\$0
EROE Before						(\$85,481)
Extraordinary Item						\$0
Income Tax						\$0
EROE After						(\$85,481)

PART 4 -- OTHER NON-NURSING HOME COMPONENT						
Gross Patient Revenue	\$143,584	\$12,686	\$0	\$0	\$134,073	\$290,344
Contractuals	\$0	\$0	\$0	\$0	\$19,986	\$19,986
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$143,584	\$12,686	\$0	\$0	\$114,087	\$270,358
Operating Expenses	\$125,685	\$13,233	\$0	\$0	\$259,363	\$398,282
Income From Patient Services	\$17,899	(\$547)	\$0	\$0	(\$145,276)	(\$127,924)
Other Operating Revenue						\$54,417
Non Operating Revenue						\$98,342
EROE Before						\$24,835
Extraordinary Item						\$0
Income Tax						\$0
EROE After						\$24,835
PART 5 -- TOTAL ALL COMPONENTS						
Gross Patient Revenue	\$96,149,361	\$283,956,430	\$319,282	\$3,840,938	\$75,486,182	\$459,752,197
Contractuals	\$27,589,715	\$13,236,778	\$84,968	\$497,634	\$1,410,237	\$42,819,331
Bad Debt	\$104,182	\$126,236	\$4	\$1,386	\$661,599	\$893,407
Charity	\$0	\$1,582	\$0	\$0	\$6,540	\$8,122
Net Patient Revenue	\$68,455,464	\$270,591,835	\$234,310	\$3,341,918	\$73,407,806	\$416,031,337
Operating Expenses	\$73,409,664	\$251,641,379	\$278,473	\$3,307,448	\$68,102,624	\$396,739,594
Income From Patient Services	(\$4,954,200)	\$18,950,456	(\$44,163)	\$34,470	\$5,305,182	\$19,291,743
Other Operating Revenue						\$2,164,098
Non Operating Revenue						\$7,670,446
EROE Before						\$29,126,286
Extraordinary Item						(\$144,885)
Income Tax						(\$3,869,250)
EROE After						\$25,112,150

Annual Report of Nursing Homes

Total Facility Revenue and Expense - FY 1998

Facility Name	Revenue ¹	Expense ²	EROE ³
Aivert Nursing Home *			
Ansted Health Care Center	\$3,210,639	\$2,788,978	\$421,661
Arbors At Fairmont	\$3,758,042	\$4,490,570	(\$732,528)
Arthur B. Hodges Center, Inc.	\$5,543,232	\$5,371,375	\$171,857
Barbour County Good Samaritan Ctr	\$2,570,165	\$2,130,290	\$439,875
Beverly Health Care Center	\$5,209,760	\$4,481,926	\$727,834
Bishop Joseph H. Hodges Cont Care Ctr	\$9,066,680	\$5,264,774	\$3,801,906
Boone Health Care	\$3,299,265	\$3,466,325	(\$167,060)
Braxton Health Care Center	\$2,325,477	\$2,175,861	\$149,616
Brier, The	\$2,719,563	\$2,644,642	\$74,921
Brightwood Center	\$6,102,662	\$5,440,299	\$662,363
Cameron Health Care Center	\$2,381,564	\$2,454,491	(\$72,926)
Canterbury Of Shepherdstown	\$2,435,787	\$2,393,340	\$42,447
Capital Health Care Center	\$2,441,023	\$2,466,366	(\$25,343)
Care Haven Center	\$2,570,996	\$2,432,060	\$138,936
Care Haven Of Pleasants	\$2,440,780	\$2,346,742	\$94,038
Cedar Ridge Center	\$4,640,234	\$4,743,327	(\$103,093)
Clarksburg Continuous Care Center	\$3,976,615	\$4,048,242	(\$71,627)
Cortland Acres	\$4,210,605	\$3,933,182	\$277,423
Crestview Manor Nursing & Rehabilitation	\$2,811,214	\$2,856,489	(\$45,275)
Cumberland Care Center, Inc.	\$5,008,291	\$4,023,350	\$984,941
Dawnview Center	\$2,472,294	\$2,406,179	\$66,115
E A Hawse Continuous Care Center	\$2,181,465	\$2,365,591	(\$184,126)
Eldercare	\$5,610,516	\$5,109,391	\$501,125
Elkins Regional Convalescent Center	\$4,741,101	\$4,644,124	\$96,977
Fairhaven Rest Home	\$900,949	\$927,371	(\$26,422)
Fayette Continuous Care Center	\$2,413,561	\$2,506,384	(\$92,823)
Fox Nursing & Rehab Center	\$2,509,576	\$2,453,023	\$56,553
Glenwood Park, Inc.	\$4,575,089	\$4,584,489	(\$9,400)
Good Shepherd Nursing Home	\$8,459,606	\$6,852,001	\$1,607,605
Grant County Nursing Home	\$4,440,089	\$4,156,707	\$283,382
Greenbrier Manor	\$3,285,050	\$3,070,378	\$214,672
Hampshire Health Care Center	\$2,222,420	\$2,175,221	\$47,199
Heartland Of Beckley	\$8,288,097	\$8,156,898	\$131,199
Heartland Of Charleston	\$9,189,344	\$7,729,047	\$1,460,297
Heartland Of Clarksburg	\$5,359,296	\$4,276,412	\$1,082,884
Heartland Of Keyser	\$5,609,662	\$4,618,633	\$991,029
Heartland Of Martinsburg	\$5,595,037	\$4,562,070	\$1,032,967
Heartland Of Preston County	\$5,178,158	\$4,336,703	\$841,455
Heartland Of Rainelle	\$2,549,038	\$2,209,023	\$340,015
Heritage Center Nursing And Rehab	\$5,698,425	\$6,675,269	(\$976,844)
Heritage, Inc., The	\$1,912,240	\$1,737,400	\$174,840
Hidden Valley Health Care Center	\$3,501,321	\$3,230,552	\$270,769
Hilltop Center	\$6,518,242	\$5,510,105	\$1,008,137
Holbrook Nursing Home, Inc.	\$4,050,284	\$4,124,062	(\$73,779)
Ihs Of Wv At Charles Town	\$5,004,909	\$4,648,343	\$356,566
Knott Home *			
Laurel Nursing & Rehab	\$2,607,721	\$2,625,916	(\$18,195)
Lincoln Continuous Care Center	\$2,252,042	\$2,357,637	(\$105,595)
Logan Center	\$2,302,898	\$2,391,799	(\$88,901)
Logan Park Care Center	\$5,040,930	\$4,844,497	\$196,433
Madison Rehab And Nursing Center	\$4,999,924	\$5,480,277	(\$480,353)
Maples	\$2,447,705	\$2,567,772	(\$120,067)

Mariner Health Care Of Huntington	\$10,319,501	\$8,802,027	\$1,517,474
Marmet Health Care Center	\$3,039,907	\$2,819,995	\$219,912
McDowell Continuous Care Center	\$4,203,232	\$4,188,966	\$14,267
Meadowbrook Acres	\$2,593,683	\$2,641,146	(\$47,463)
Meadowview Manor Health Care Center	\$2,303,754	\$2,137,402	\$166,352
Miletree Health Care Center	\$2,289,801	\$2,288,174	\$1,627
Mingo Health Care Center	\$4,932,851	\$4,669,557	\$263,294
Monpointe Continuing Care Center, Inc.	\$5,240,026	\$5,029,766	\$210,260
Montgomery General Elderly Care Center	\$2,323,777	\$2,064,422	\$259,355
Morgan Manor Convalescent Center	\$4,707,083	\$3,978,128	\$728,955
Morris Memorial Nursing Home	\$3,443,488	\$3,557,417	(\$113,929)
Mound View Health Care	\$6,882,193	\$6,432,700	\$449,493
Nella's Nursing Home	\$2,366,709	\$2,314,542	\$52,167
Nella's, Inc	\$3,154,225	\$2,857,878	\$296,347
New Martinsville Health Care Center	\$5,498,417	\$5,102,909	\$395,508
Nicholas County Health Care Center	\$3,850,462	\$3,476,416	\$374,046
Ohio Valley Health Care	\$2,637,147	\$2,572,790	\$64,357
Parkview Health Care Center	\$6,507,322	\$6,237,385	\$269,937
Pendleton Nursing Home	\$3,925,757	\$3,443,748	\$482,009
Pine View Continuous Care	\$2,351,837	\$2,145,185	\$206,652
Pocahontas Center	\$2,598,707	\$2,595,901	\$2,806
Point Pleasant Nursing & Rehab. Center	\$2,157,975	\$2,112,799	\$45,176
Princeton Health Care Center	\$4,244,581	\$3,983,607	\$260,974
Raleigh Center	\$3,564,494	\$3,253,600	\$310,894
Ravenswood Center	\$2,129,671	\$2,110,630	\$19,041
Riverside Nursing Home	\$4,797,748	\$4,056,737	\$741,011
Rosewood Center	\$3,306,416	\$3,001,818	\$304,598
Shenandoah Health Village Center**	\$2,099,925	\$2,939,029	(\$839,104)
Shenandoah Home*			
Sheppard Health Care, Inc.	\$884,338	\$895,271	(\$10,933)
Sistersville Center	\$2,793,872	\$2,791,341	\$2,531
Springfield Comprehensive Care	\$2,244,258	\$2,231,455	\$12,803
St Barbara's Memorial Nursing Home, Inc.	\$2,208,880	\$1,836,740	\$372,140
Summers County Continuous Care Ctr	\$4,321,840	\$4,241,051	\$80,789
Sundale Nursing Home	\$5,292,633	\$5,004,404	\$288,229
Sunrise Care & Rehab For Dunbar	\$8,451,076	\$7,615,334	\$835,742
Sunrise Care & Rehab For Glenville	\$2,795,140	\$2,729,366	\$65,774
Sunrise Care & Rehab For Parkersburg	\$3,773,585	\$3,562,953	\$210,632
Sunrise Care & Rehab For Putnam	\$7,900,107	\$7,194,642	\$705,465
Sunrise Care & Rehab For Salem	\$6,823,575	\$6,104,928	\$718,647
Sunrise Pine Lodge Care & Rehab	\$7,720,448	\$6,865,728	\$854,720
Teays Valley Nursing & Rehab Center	\$6,173,165	\$5,607,889	\$565,276
Valley Haven Geriatric Center, Inc.	\$2,509,739	\$2,403,054	\$106,685
Valley Health Village (Valley Center)	\$6,929,395	\$6,495,491	\$433,904
Valley View Nursing Home	\$5,334,616	\$5,342,709	(\$8,093)
Wayne Continuous Care Center	\$2,214,247	\$2,290,807	(\$76,560)
Webster Continuous Care Center	\$2,169,840	\$2,285,710	(\$115,870)
Weirton Geriatric Center	\$6,728,640	\$6,276,609	\$452,031
White Sulphur Springs Center	\$3,109,436	\$2,988,064	\$121,372
Willows Center	\$4,905,755	\$4,606,786	\$298,969
Wishing Well Health Center	\$4,229,715	\$4,110,498	\$119,217
Wishing Well Manor	\$4,187,221	\$3,611,596	\$575,625
Worthington Manor, Inc.	\$3,813,060	\$3,292,640	\$520,420
Wyoming Continuous Care Center	\$2,241,029	\$2,253,952	(\$12,923)
Totals	\$425,865,880	\$396,739,594	\$29,126,286

* Did Not Submit Report (Closed Approximately 3/1/98)

** Facility Began Operation Approximately 3/1/98

(1) Revenue = Gross Patient Revenue - Contractual Allowances - Bad Debt - Charity + Other Operating Revenue + Non Operating Revenue

(2) Expense Does Not Include Bad Debt

(3) EROE - Excess Revenue Over (Under) Expense Before Extraordinary Items and Taxes

Nursing Home Component

	1997 Total	1998 Total	Percent Increase	1997 Medicaid	1998 Medicaid	Percent Increase
Gross Patient Revenue	404,054,296	452,325,471	12%	259,740,091	283,698,827	9%
Contractuals	39,113,223	42,386,157	8%	17,086,627	13,233,904	(23%)
Bad Debt	1,307,659	893,407	(32%)	159,645	126,236	(21%)
Charity	95,737	8,122	(92%)	0	1,582	
Net Patient Revenue	363,537,677	409,037,785	13%	242,493,819	270,337,105	11%
Operating Expenses	344,594,933	389,937,764	13%	230,817,906	251,468,813	9%
Income From Patient Services	18,942,744	19,100,021	1%	11,675,913	18,868,292	62%
Other Operating Revenue	2,046,706	2,003,986	(2%)			
Non Operating Revenue	7,943,473	7,415,212	(7%)			
EROE*	28,932,923	28,519,219	(1%)			

*(before extraordinary item & income taxes)

Total Facility

	1997 TOTAL	1998 TOTAL	Percent Increase	1997 Medicaid	1998 Medicaid	Percent Increase
Gross Patient Revenue	410,050,184	459,752,197	12%	259,945,881	283,956,430	9%
Contractuals	39,506,009	42,819,331	8%	17,087,829	13,236,778	(23%)
Bad Debt	1,309,823	893,407	(32%)	159,645	126,236	(21%)
Charity	100,357	8,122	(92%)	4,620	1,582	(66%)
Net Patient Revenue	369,133,995	416,031,337	13%	242,693,787	270,591,835	11%
Operating Expenses	349,899,393	396,739,594	13%	230,896,096	251,641,379	9%
Income From Patient Services	19,234,602	19,291,743	0%	11,797,691	18,950,456	61%
Other Operating Revenue	2,105,651	2,164,098	3%			
Non Operating Revenue	8,215,924	7,670,446	(7%)			
EROE*	29,556,177	29,126,286	(1%)			

*(before extraordinary item & income taxes)

Nursing Home Days

Days	1997	1998	Percent Increase
Medicaid days	2,454,369	2,569,951	5%
Total days	3,252,739	3,395,731	4%

Hospice Summary Of Revenue And Expenses FY 1998

Facility Name	FY	Total Revenue	Total Expenses	1998 EROE
Albert Gallatin	2/28	1,014,748	\$819,917	\$194,831
Community Home Care & Hospice	12/31	484,916	\$245,413	\$239,503
Community Hospice Of America	12/31	670,708	\$726,595	(\$55,887)
Dignity Hospice	12/31	505,934	\$435,877	\$70,057
Grant Memorial Hospital Hospice	6/30	104,223	\$79,545	\$24,678
Greenbrier Valley Hospice	6/30	829,514	\$816,061	\$13,453
Hospice Care Corporation	12/31	2,346,992	\$1,646,499	\$700,493
Hospice Of Huntington	12/31	2,796,800	\$2,778,501	\$18,299
MVA Hospice Of Marion County	12/31	181,479	\$179,179	\$2,300
Hospice Of The Panhandle	12/31	1,750,975	\$1,750,671	\$304
Hospice Of Potomac Valley Hospital	6/30	24,558	\$22,607	\$1,951
Hospice Of Southern West Virginia	12/31	569,928	\$604,844	(\$34,916)
Housecalls Hospice - Camden Clark Hospital	6/30	755,945	\$1,179,889	(\$423,944)
Journey Hospice - Sistersville Hospital	12/31	180,162	\$262,898	(\$82,736)
Kanawha Hospice Care - Jackson Co. Community Hospice	12/31	4,099,630	\$3,726,484	\$373,146
Lewis County Hospice	6/30	140,921	\$239,724	(\$98,803)
Monongalia County Health Dept Hospice	6/30	89,483	\$102,044	(\$12,561)
Morgantown Hospice - Mon General Hospital	6/30	211,334	\$291,157	(\$79,823)
Mountain Hospice	12/31	799,409	\$685,931	\$113,477
People's Hospice - United Hospital Center	9/30	552,820	\$1,022,851	(\$470,031)
Pleasant Valley Hospital Hospice	9/30	155,338	\$151,300	\$4,038
St Gregory's Hospice	12/31	615,925	\$1,734,523	(\$1,118,598)
St Joseph's Hospital	9/30	233,201	\$316,874	(\$83,673)
Valley Hospice	12/31	1,320,073	\$1,042,410	\$277,663
TOTAL Hospice Facilities (26)		20,435,015	\$20,861,794	(\$426,779)

Source: West Virginia Health Care Authority Annual Report of Hospice Services 1998

IV. Glossary of Terms

Accounts Payable: Amounts owed to others for goods, services and supplies purchased and received, but not paid for at the balance sheet date.

Accumulated Depreciation: The amount charged to expense through the annual amortization of the cost of the property, plant and equipment.

Bad Debt: Amount not recoverable from a patient following exhaustion of all collection efforts.

Capital Lease Obligations: Consists of a portion of the long term debt obligations incurred for leased items such as equipment and other long life assets when lease meets criteria necessary for being capitalized.

Cash: Money in the bank available for immediate expenditure.

Contractual Allowance: Accounting adjustment to reflect un-collectable differences between established charges for services rendered to insured persons and rates payable for those services under contracts with third-party payers.

Charity Care: Uncompensated care given by a health care facility to indigent and medically indigent people as part of a written mission or charity care policy, and it does not include accounts written off as "bad debts" or third party adjustments, including those for Medicare and Medicaid. Represents health care services on the accrual basis that were provided but were never expected to result in cash inflows.

Cost Shifting: The disproportionate redistributing of the difference between full charges and amounts received from certain payors by increasing charges levied upon other payors.

Current Maturities, Long Term Debt: Amounts payable on bonds, mortgage loans, capital lease obligations and other long-term debts to be paid in the next 12 months.

Excess Revenue over/under Expense (EROE): The bottom line measure of residual income or (loss) that is generated from the aggregate revenues, expenses, gains, and losses of the facility due to the overall activities of the facility.

Glossary of Terms (continued)

Fund Balance and/or Equity: Consists of tax-exempt corporation fund balances and proprietary corporation owner's equity including capital invested and retained earnings.

Gross Patient Revenue: The amount charged by the facility for services provided to patients. It is the standard charge made by the facility before discounts and contractual allowances.

Inventory: The cost of supply items on hand that will be used in the next period. It may consist of medical supplies, surgical supplies, pharmaceutical supplies and food and other supplies.

Long-Term Debt: Consists of long-term debts such as notes payable to banks, revenue bonds payable and in some cases capital lease obligations that are to be paid later than the next 12 months.

Net Patient Receivables: Patient receivables net of estimated allowances for bad debts and contractual allowances.

Net Patient Revenue: The amount the facility receives or expects to receive from patients and /or third party payors for the services provided by the facility.

Net Property, Plant and Equipment: The remaining cost of the Property, Plant and Equipment after reduction of the accumulated depreciation.

Non-Operating Revenue: The amount the facility receives from items that are neither directly or indirectly the result of treating patients. Examples of revenue in this category are investment income and donations.

Other Assets: Items not expected to be used in the current period. Consists of such items as funds held for bond indenture requirements, investments for self-insured malpractice and hospitalization programs (i.e., assets whose use is limited).

Other Current Assets: Items expected to be used during the current period. Consists of items such as short-term investments and current portion of assets whose use is limited.

Other Current Liabilities: Accrued expenses for wages and salaries, benefits and interest.

Glossary of Terms (continued)

Other Liabilities: Consists of items such as liabilities for self-insured malpractice and employee benefit programs (pension and health care) and inter-company payables for affiliated facilities.

Other Operating Revenue: The amount the facility receives from sales of items not the direct result of treating patients. It includes such items as cafeteria sales and the sale of copies of medical records.

Other Receivables: Receivables from sources other than patients. Consists of settlement amounts due from Medicare and Medicaid, or from physicians.

Prepaid Expenses: Cost of items that will be expended in the current period. Consists of items such as Prepaid Insurance.

Property, Plant and Equipment: The historical cost of land, buildings and equipment owned by the facility. It may also include capital leases, which are leases for the approximate life of the asset.

Total Assets: Total of all assets listed in the balance sheet.

Total Liabilities: Total of all liabilities listed on the balance sheet.

Total Liabilities and Fund Balances and/or Equity: Summation of the total liabilities and fund balance or equity shown on the balance sheet.

Total Operating Expenses: The amount recorded by the facility for items purchased or accrued as normal operating expenses. It includes, but is not limited to, items such as salaries, employee benefits, medical supplies, utilities, depreciation, interest on debt, income and provider taxes (if applicable), and all other necessary supplies.

Uncompensated Care: The amount of patient care provided without compensation or reimbursement, consisting of Charity Care and Bad Debt.

